# **TEMPLE UNIVERSITY HEALTH SYSTEM**

Financial Summary For the nine months ended March 31, 2020

# Temple University Health System Management Discussion and Analysis March 31, 2020

#### **Overview**

Temple University Health System ("TUHS") reported a net loss of (\$7,577,000) for the nine months ended March 31, 2020 versus a budgeted net loss of (\$10,574,000) and a prior year net income of \$10,346,000 for a favorable budget variance of \$2,997,000 and an unfavorable year-over-year variance of (\$17,924,000). Operating income, which excludes unrealized losses on equity securities, was \$2,932,000 versus a budgeted operating loss of (\$17,289,000) and prior year operating income of \$3,170,000 for a favorable budget variance of \$20,221,000 and an unfavorable year-over-year variance of (\$238,000).

March 2020 results were significantly impacted by the COVID-19 pandemic which drove decreases in patient volumes across all TUHS campuses as well as large unrealized investment losses. For the eight months ended February 29, 2020, TUHS reported net income of \$21,325,000, which was \$39,738,000 favorable to budget and \$25,759,000 to prior year. Although the impact of the pandemic is ongoing, net income for the month of April 2020 was \$24,516,000, largely due to \$35,539,000 of CARES Act funding recognized and a partial recovery of investment values. TUHS has treated a significant percentage of COVID-19 cases in the region and continues to pursue additional reimbursement opportunities to support its vital role in pandemic response. TUHS has received total CARES Act funding of approximately \$90,000,000 to date.

#### **Actual versus Budget Summary**

TUHS reported a net loss of (\$7,577,000) for the nine months ended March 31, 2020 versus a budgeted net loss of (\$10,574,000) for a favorable budget variance of \$2,997,000. These results were driven by favorable population health performance and operating expenses, partially offset by below budget outpatient pharmacy performance and the impact of the COVID-19 pandemic which significantly affected net patient service revenue in March. A new accounting standard adopted in fiscal year 2020 requires certain unrealized investment gains and losses to be recognized within net income. This new standard, along with unfavorable market conditions, explains the variance in other investment income.

Effective July 1, 2019, Temple University transferred the assets and liabilities of its physician practice plan known as Temple University Physicians ("TUP"), to Temple Faculty Practice Plan, Inc. ("TFPP"), a newly-formed subsidiary of TUHS, and all clinical and related activities of the physician practice plan were assumed by TFPP as of that date. Accordingly, the University transferred the assets and liabilities of its wholly-owned professional liability insurance captive, Good Samaritan Insurance Co. Ltd., to the Health System's wholly-owned professional liability insurance company, Ltd. ("TUHIC"), effective July 1, 2019, and all reinsurance rights, interest, duties, obligations, responsibilities, and liabilities previously reinsured by GSIC were assumed by TUHIC.

Effective February 1, 2020, the Health System merged Jeanes Hospital ("JH") into Temple University Hospital, Inc. ("TUH, Inc."). The February and March 2020 results for Jeanes Campus are included within TUH, Inc.



#### Healthcare Performance:

Inpatient revenues were (\$4,389,000) unfavorable to the budget. The unfavorable variance of (\$6,774,000) at American Oncologic Hospital ("AOH") was due to below budget census patient days of (2,208). The unfavorable variance of (\$2,988,000) at JH, through January 31, 2020, was due to unfavorable surgical volumes and CMI of (0.09). This unfavorable activity was partially offset by the favorable variance of \$5,373,000 at TUH, Inc. which was due to favorable discharge volumes of 1,165, partially offset by unfavorable payer mix and CMI of (0.05). Outpatient revenues were (\$37,935,000) unfavorable to budget due to below budget activity for the TUH, Inc. outpatient pharmacy, which also drove a favorable variance in supplies and pharmaceuticals expenses; unfavorable payer mix at TUH, Inc.; and unfavorable registration volumes at JH. These were partially offset by favorable retail pharmacy performance and radiation oncology treatments at AOH.

Physician revenues were (\$14,033,000) unfavorable to budget driven by less than anticipated revenue growth and below budget fee-for-service and capitation revenues.

Supplies and pharmaceuticals expenses were \$17,740,000 favorable to budget, primarily due to TUH, Inc. outpatient pharmacy performance noted above. Also contributing to the favorable variance was below budget acuity at TUH, Inc. and surgical volumes at JH.

Certain activities of TFPP are accounted for differently than was anticipated in the fiscal year 2020 budget. The budget variances in other revenue and professional fees were impacted by the presentation of these activities and these variances largely offset in consolidation.

Other investment income was (\$18,012,000) unfavorable due to unrealized losses on equity investments, as noted above.

#### Net Commonwealth Funding:

Net Commonwealth funding was \$2,751,000 favorable to budget primarily due to a higher than anticipated Philadelphia Reauthorization Assessment Payment, offset by below budget Hospital Quality Incentive payments related to preventable readmission scores and lower projected Pennsylvania Assessment funding.

#### Population Health Performance:

Population health activity consists partially of revenues earned through provider based pay-for-performance contracts coordinated by Temple Center for Population Health ("TCPH"). The second component of population health revenue is TUHS's risk arrangements. Population health revenue was favorable by \$31,010,000 primarily driven by favorable results in TUHS's risk arrangements.

#### Year over Year Summary

TUHS reported a net loss of (\$7,577,000) for the nine months ended March 31, 2020 compared to a net income of \$10,346,000 in the prior year for an unfavorable variance of (\$17,924,000).

Total net patient service revenue increased by \$144,473,000, primarily due to TFPP physician revenues of \$109,898,000 which were not included in prior year results. Inpatient revenues decreased by (\$2,820,000), primarily due to lower census patient days at AOH. Outpatient revenues were unfavorable (\$1,934,000), driven primarily by decreased outpatient pharmacy performance and lower registrations at TUH, Inc. partially offset by increased radiation oncology volumes and retail pharmacy activity at AOH.

Net Commonwealth funding increased by \$27,491,000 primarily due to \$27,278,000 of TFPP funding previously recorded by TUP prior to the transfer of its assets to TFPP.

Population health revenue increased by \$26,180,000 primarily due to an improvement in TUHS risk performance.

Operating expenses increased by (\$166,603,000) compared to the prior year period, primarily driven by TFPP expenses of \$191,544,000, which were not included in prior year results. Excluding TFPP and the impact of changes to faculty support, operating expenses increased by (\$17,000) compared to the prior year period. Supplies and pharmaceuticals expenses increased (\$13,718,000), primarily driven by higher chemotherapy drug costs at AOH. This was partially offset by a decrease in professional fees of \$6,283,000 primarily due to a change in the TUH Inc. presentation of global payments to TFPP, and a decrease in purchased services and other expenses of \$6,147,000 primarily due to the reversal of a \$4,000,000 legal reserve.

#### <u>Liquidity</u>

Liquidity at March 31, 2020 was \$449,170,000 compared to liquidity at June 30, 2019 of \$444,110,000. The favorable variance of \$5,060,000 to June 30, 2019 was primarily due to a draw on the line of credit in March 2020, done in preparation for the COVID-19 pandemic, and the inclusion of TFPP's liquidity in fiscal year 2020. These amounts were largely offset by timing of payments of accounts payable and payments to Temple University.

# **TEMPLE UNIVERSITY HEALTH SYSTEM**

Consolidated Financial Management Report For the nine months ended March 31, 2020 Actual versus Budget

# Temple University Health System Key Operating Indicators For the nine months ended March 31, 2020



|   | YTD     | %      | YTD     | %      | Variance |
|---|---------|--------|---------|--------|----------|
|   | Actual  |        | Budget  |        |          |
| Patient Discharges:                                     |         |        |         |        |          |
| Inpatient Acute Discharges                              | 26,817  | 69.2%  | 25,844  | 68.7%  | 973      |
| Behavioral Health Discharges                            | 1,684   | 4.3%   | 1,586   | 4.2%   | 98       |
| Subtotal Acute Discharges (Med/Surg & Behavioral Hlth.) | 28,501  | 73.5%  | 27,430  | 72.9%  | 1,071    |
| CDU Observation Discharges                              | 1,861   | 4.8%   | 2,877   | 7.6%   | (1,016)  |
| Non-CDU Observation Discharges                          | 8,418   | 21.7%  | 7,308   | 19.4%  | 1,110    |
| Subtotal Observation Discharges                         | 10,279  | 26.5%  | 10,185  | 27.1%  | 94       |
| Total Discharges including Observations                 | 38,780  | 100.0% | 37,615  | 100.0% | 1,165    |
| Births  | 1,870   |        | 1,803   |        | 67       |
| Case Mix Index - Total                                  | 1.88    |        | 1.92    |        | (0.04)   |
| PATIENT LENGTH OF STAY - ALL EXCEPT BIRTHS              |         |        |         |        |          |
| Inpatient Acute Discharges                              | 5.56    |        | 5.59    |        | 0.03     |
| Behavioral Health LOS                                   | 20.42   |        | 20.21   |        | (0.20)   |
| CDU Observation LOS                                     | 1.41    |        | 1.44    |        | 0.03     |
| Non-CDU Observation LOS                                 | 1.58    |        | 1.56    |        | (0.02)   |
| Patient Days Including Observation                      | 199,384 |        | 192,031 |        | 7,353    |
| Census Patient Days Including Observation Cases         | 197,061 |        | 192,267 |        | 4,794    |
| Average Daily Census Including Observation              | 717     |        | 699     |        | 17       |
| Staffed Beds (% Occupancy including Observations)       | 80.63%  |        | 76.66%  |        | 3.97%    |

# Temple University Health System Key Operating Indicators For the nine months ended March 31, 2020



|   | YTD     | %      | YTD     | %      | Variance |
|---|---------|--------|---------|--------|----------|
| _   | Actual  |        | Budget  |        |          |
| Inpatient Acute Discharges - Payer Mix  |         |        |         |        |          |
| Medicaid  | 10,875  | 38.2%  | 10,220  | 37.3%  | 655      |
| Medicare  | 12,727  | 44.7%  | 12,057  | 44.0%  | 670      |
| Blue Cross  | 2,716   | 9.5%   | 2,999   | 10.9%  | (283)    |
| Managed Care  | 1,674   | 5.9%   | 1,714   | 6.2%   | (40)     |
| Other   | 509     | 1.8%   | 440     | 1.6%   | 69       |
| Total Acute Discharges- All Except Births   | 28,501  | 100.0% | 27,430  | 100.0% | 1,071    |
| EMERGENCY DEPARTMENT:   |         |        |         |        |          |
| Inpatient Discharges (admitted from ED)   | 17,151  |        | 15,843  |        | 1,308    |
| Percentage of Acute Inpatient Discharges (admitted from ED)                         | 64.0%   |        | 61.3%   |        | 2.7%     |
| ED Visits   | 133,475 |        | 135,358 |        | (1,883)  |
| OPERATING ROOM:   |         |        |         |        |          |
| Inpatient   | 7,977   |        | 8,460   |        | (483)    |
| Outpatient  | 9,268   |        | 10,567  |        | (1,299)  |
| Total Operations  | 17,245  |        | 19,027  |        | (1,782)  |
| Transplants   | 263     |        | 281     |        | (18)     |
| Total Outpatient Registrations  | 364,834 |        | 377,593 |        | (12,759) |
| FULL TIME EQUIVALENTS - TOTAL HEALTH SYSTEM   |         |        |         |        |          |
| Based on total paid hours   | 9,830   |        | 9,821   |        | (9)      |
| Based on total adjusted hours including contracted services,<br>excluding residents | 9,260   |        | 9,327   |        | 67       |

#### Temple University Health System Operating Statement (In thousands) For the nine months ended March 31, 2020

| TOTIS COnsolidated   |        |           | Veer te Dete           |          |
|--|--------|-----------|------------------------|----------|
|  |        | Actual    | Year-to-Date<br>Budget | Variance |
| REVENUES:  | 1:     | Actual    | Buuyei                 | Variance |
|  | Line # |           |                        |          |
| Net patient service revenue:                                       |        |           |                        | (1.000)  |
| Inpatient  | 1      | 581,901   | 586,290                | (4,389)  |
| Outpatient   | 2      | 553,356   | 591,292                | (37,935) |
| Physician revenue  | 3      | 171,217   | 185,250                | (14,033) |
| Commonwealth reimbursement   | 4      | 152,127   | 149,376                | 2,751    |
| Net patient service revenue before provision for doubtful accounts | 5      | 1,458,602 | 1,512,208              | (53,606) |
| Provision for doubtful accounts                                    | 6      | 609       | (5,554)                | 6,162    |
| Total Net Patient Service Revenue                                  | 7      | 1,459,210 | 1,506,654              | (47,444) |
| Research Revenue   | 8      | 31,427    | 31,033                 | 394      |
| Population Health  | 9      | 53,433    | 22,423                 | 31,010   |
| Contribution Revenue   | 10     | 3,374     | 5,005                  | (1,631)  |
| Other Revenue - F/S  | 11     | 29,130    | 44,296                 | (15,166) |
| Investment Income - Revenue  | 12     | 888       | 1,080                  | (191)    |
| Total Revenues   | 13     | 1,577,463 | 1,610,491              | (33,029) |
| EXPENSES:  |        |           |                        |          |
| Salaries   | 14     | 710,071   | 707,843                | (2,228)  |
| Employee benefits  | 15     | 188,464   | 191,420                | 2,956    |
| Professional fees  | 16     | 37,309    | 54,963                 | 17,654   |
| Faculty support  | 17     | 0         | 2                      | 2        |
| Supplies and pharmaceuticals                                       | 18     | 359,663   | 377,403                | 17,740   |
| Purchased services and other expense                               | 19     | 101,661   | 110,263                | 8,603    |
| Maintenance  | 20     | 14,733    | 15,995                 | 1,262    |
| Utilities  | 21     | 16,070    | 18,458                 | 2,388    |
| Leases   | 22     | 14,817    | 18,479                 | 3,662    |
| Insurance  | 23     | 39,115    | 38,609                 | (506)    |
| Depreciation and amortization                                      | 24     | 35,283    | 36,205                 | 922      |
| Interest   | 25     | 17,815    | 18,612                 | 797      |
| Assessment Programs  | 26     | 44,187    | 44,187                 | 0        |
| Total Expenses   | 27     | 1,579,188 | 1,632,438              | 53,250   |
| Healthcare Performance   | 28     | (1,725)   | (21,946)               | 20,221   |
| Non preferred appropriations                                       | 29     | 4,658     | 4,658                  | 0        |
| Operating Income(Loss)   | 30     | 2,932     | (17,289)               | 20,221   |
| Other investment income  | 31     | (11,298)  | 6,715                  | (18,012) |
| Non operating income (loss)  | 32     | 788       | 0                      | 788      |
| Net Income (Loss)  | 33     | (7,577)   | (10,574)               | 2,997    |
|  |        | (7,577)   | (10,374)               | 2,397    |

#### Temple University Health System Operating Statement (In thousands) For the nine months ended March 31, 2020

#### **TUHS** Consolidated

|   |        | Year-to-Date |          |          |
|---|--------|--------------|----------|----------|
|   |        | Actual       | Budget   | Variance |
| OTHER CHANGES IN NET ASSETS WITHOUT DONOR RESTRICTIONS              | Line # |              |          |          |
| Unrestricted unrealized gain/loss                                   | 34     | 22           | 0        | 22       |
| Net asset released from restriction used for purchase of PPE        | 35     | 1,088        | 0        | 1,088    |
| Transfers from (to) affiliates                                      | 36     | (8)          | 0        | (8)      |
| Transfers from (to) non affiliates                                  | 37     | (1,599)      | (6,210)  | 4,611    |
| Other comprehensive income pension                                  | 38     | 217          | 0        | 217      |
| TOTAL INCREASE (DECREASE) IN NET ASSETS WITHOUT DONOR RESTRICTIONS  | 39     | (7,857)      | (16,784) | 8,927    |
| NET ASSETS WITH DONOR RESTRICTIONS                                  |        |              |          |          |
| Contribution income   | 40     | 5,987        | 0        | 5,987    |
| Net assets released from restrictions                               | 41     | (7,876)      | 0        | (7,876)  |
| Net change in fair value of investments                             | 42     | (1,657)      | 0        | (1,657)  |
| Investment income (loss)  | 43     | 2,012        | 0        | 2,012    |
| Change in value of beneficial interests                             | 44     | (12,321)     | 0        | (12,321) |
| TOTAL INCREASE (DECREASE) IN THE NET ASSETS WITH DONOR RESTRICTIONS | 45     | (13,854)     | 0        | (13,854) |

TOTAL INCREASE (DECREASE) IN NET ASSETS

(21,711) (16,784) (4,927)

# **TEMPLE UNIVERSITY HEALTH SYSTEM**

Consolidated Financial Management Report For the nine months ended March 31, 2020 Year Over Year Comparison

# Temple University Health System Key Operating Indicators Year Over Year For the nine months ended March 31, 2020

| _   | Year-to-Date |        |            |        |            |
|---|--------------|--------|------------|--------|------------|
|   |              | %      | Prior Year | %      | Prior Year |
|   | Actual       |        | Actual     |        | Variance   |
| Patient Discharges:                                     |              |        |            |        |            |
| Inpatient Acute Discharges                              | 26,817       | 69.2%  | 25,749     | 70.2%  | 1,068      |
| Behavioral Health Discharges                            | 1,684        | 4.3%   | 1,560      | 4.3%   | 124        |
| Subtotal Acute Discharges (Med/Surg & Behavioral Hlth.) | 28,501       | 73.5%  | 27,309     | 74.5%  | 1,192      |
| CDU Observation Discharges                              | 1,861        | 4.8%   | 2,516      | 6.9%   | (655)      |
| Non-CDU Observation Discharges                          | 8,418        | 21.7%  | 6,832      | 18.6%  | 1,586      |
| Subtotal Observation Discharges                         | 10,279       | 26.5%  | 9,348      | 25.5%  | 931        |
| Total Discharges including Observations                 | 38,780       | 100.0% | 36,657     | 100.0% | 2,123      |
| Births  | 1,870        |        | 1,791      |        | 79         |
| Case Mix Index - Total                                  | 1.88         |        | 1.90       |        | (0.02)     |
| PATIENT LENGTH OF STAY - ALL EXCEPT BIRTHS              |              |        |            |        |            |
| Inpatient Acute Discharges                              | 5.56         |        | 6.04       |        | 0.48       |
| Behavioral Health LOS                                   | 20.42        |        | 17.31      |        | (3.10)     |
| CDU Observation LOS                                     | 1.41         |        | 1.44       |        | 0.03       |
| Non-CDU Observation LOS                                 | 1.58         |        | 1.56       |        | (0.02)     |
| Patient Days Including Observation                      | 199,384      |        | 196,933    |        | 2,451      |
| Census Patient Days Including Observation Cases         | 197,061      |        | 201,639    |        | (4,578)    |
| Average Daily Census Including Observation              | 717          |        | 736        |        | (19)       |
| Staffed Beds (% Occupancy including Observations)       | 80.63%       |        | 81.14%     |        | (0.52)%    |

# Temple University Health System Key Operating Indicators Year Over Year For the nine months ended March 31, 2020

|   |         |        | Year-to-Date |        |            |
|---|---------|--------|--------------|--------|------------|
|   |         | %      | Prior Year   | %      | Prior Year |
|   | Actual  |        | Actual       |        | Variance   |
| Inpatient Acute Discharges - Payer Mix  |         |        |              |        |            |
| Medicaid  | 10,875  | 38.2%  | 10,155       | 37.2%  | 720        |
| Medicare  | 12,727  | 44.7%  | 12,067       | 44.2%  | 660        |
| Blue Cross  | 2,716   | 9.5%   | 2,971        | 10.9%  | (255)      |
| Managed Care  | 1,674   | 5.9%   | 1,714        | 6.3%   | (40)       |
| Other   | 509     | 1.8%   | 402          | 1.5%   | 107        |
| Total Acute Discharges- All Except Births   | 28,501  | 100.0% | 27,309       | 100.0% | 1,192      |
| EMERGENCY DEPARTMENT:   |         |        |              |        |            |
| Inpatient Discharges (admitted from ED)   | 17,151  |        | 15,711       |        | 1,440      |
| Percentage of Acute Inpatient Discharges (admitted from ED)                         | 64.0%   |        | 61.0%        |        | 2.9%       |
| ED Visits   | 133,475 |        | 128,630      |        | 4,845      |
| OPERATING ROOM:   |         |        |              |        |            |
| Inpatient   | 7,977   |        | 8,371        |        | (394)      |
| Outpatient  | 9,268   |        | 10,404       |        | (1,136)    |
| Total Operations  | 17,245  |        | 18,775       |        | (1,530)    |
| Transplants   | 263     |        | 280          |        | (17)       |
| Total Outpatient Registrations  | 364,834 |        | 367,443      |        | (2,609)    |
| FULL TIME EQUIVALENTS - TOTAL HEALTH SYSTEM   |         |        |              |        |            |
| Based on total paid hours   | 9,830   |        | 8,759        |        | (1,071)    |
| Based on total adjusted hours including contracted services,<br>excluding residents | 9,260   |        | 8,261        |        | (1,000)    |

#### Temple University Health System Operating Statement Year Over Year (In thousands) For the nine months ended March 31, 2020



|  |        | Year-to-Date |                      |                        |
|--|--------|--------------|----------------------|------------------------|
|  |        | Actual       | Prior Year<br>Actual | Prior Year<br>Variance |
| REVENUES:  | _ine # |              |                      |                        |
| Net patient service revenue:                                       |        |              |                      |                        |
| Inpatient  | 1      | 581,901      | 584,721              | (2,820)                |
| Outpatient   | 2      | 553,356      | 555,291              | (1,934)                |
| Physician revenue  | 3      | 171,217      | 66,273               | 104,944                |
| Commonwealth reimbursement   | 4      | 152,127      | 117,131              | 34,996                 |
| Net patient service revenue before provision for doubtful accounts | 5      | 1,458,602    | 1,323,416            | 135,186                |
| Provision for doubtful accounts                                    | 6      | 609          | (8,679)              | 9,287                  |
| Total Net Patient Service Revenue                                  | 7      | 1,459,210    | 1,314,737            | 144,473                |
| Research Revenue   | 8      | 31,427       | 32,314               | (887)                  |
| Population Health  | 9      | 53,433       | 27,253               | 26,180                 |
| Contribution Revenue   | 10     | 3,374        | 3,675                | (301)                  |
| Other Revenue - F/S  | 11     | 29,130       | 32,588               | (3,458)                |
| Investment Income - Revenue  | 12     | 888          | 488                  | 400                    |
| Total Revenues   | 13     | 1,577,463    | 1,411,057            | 166,406                |
| EXPENSES:  |        |              |                      |                        |
| Salaries   | 14     | 710,071      | 561,752              | (148,320)              |
| Employee benefits  | 15     | 188,464      | 158,535              | (29,929)               |
| Professional fees  | 16     | 37,309       | 36,119               | (1,190)                |
| Faculty support  | 17     | 0            | 70,591               | 70,591                 |
| Supplies and pharmaceuticals                                       | 18     | 359,663      | 338,975              | (20,689)               |
| Purchased services and other expense                               | 19     | 101,661      | 91,027               | (10,634)               |
| Maintenance  | 20     | 14,733       | 14,276               | (458)                  |
| Utilities  | 21     | 16,070       | 15,730               | (340)                  |
| Leases   | 22     | 14,817       | 13,074               | (1,743)                |
| Insurance  | 23     | 39,115       | 19,751               | (19,364)               |
| Depreciation and amortization                                      | 24     | 35,283       | 37,900               | 2,617                  |
| Interest   | 25     | 17,815       | 18,102               | 287                    |
| Assessment Programs  | 26     | 44,187       | 36,681               | (7,505)                |
| Asset impairment   | 27     | 0            | 74                   | 74                     |
| Total Expenses   | 28     | 1,579,188    | 1,412,585            | (166,603)              |
| Healthcare Performance   | 29     | (1,725)      | (1,529)              | (197)                  |
| Non preferred appropriations                                       | 30     | 4,658        | 4,699                | (42)                   |
| Operating Income(Loss)   | 31     | 2,932        | 3,170                | (238)                  |
| Other investment income  | 32     | (11,298)     | 6,776                | (18,074)               |
| Non operating income (loss)  | 33     | 788          | 400                  | 388                    |
| Net Income (Loss)  | 34     | (7,577)      | 10,346               | (17,924)               |

# Temple University Health System Operating Statement Year Over Year (In thousands) For the nine months ended March 31, 2020

| UNAU | DITED    |
|------|----------|
| CONF | IDENTIAL |

|  |    | Year-to-Date |                      |                        |
|--|----|--------------|----------------------|------------------------|
|  |    | Actual       | Prior Year<br>Actual | Prior Year<br>Variance |
| OTHER CHANGES IN NET ASSETS WITHOUT DONOR RESTRICTIONS             |    |              |                      |                        |
| Unrestricted unrealized gain/loss                                  | 35 | 22           | 241                  | (218)                  |
| Net asset released from restriction used for purchase of PPE       | 36 | 1,088        | 1,111                | (23)                   |
| Transfers from (to) affiliates                                     | 37 | (8)          | 0                    | (8)                    |
| Transfers from (to) non affiliates                                 | 38 | (1,599)      | (7,246)              | 5,647                  |
| Interfund Transfer   | 39 | 0            | 33                   | (33)                   |
| Other comprehensive income pension                                 | 40 | 217          | 251                  | (35)                   |
| TOTAL INCREASE (DECREASE) IN NET ASSETS WITHOUT DONOR RESTRICTIONS | 41 | (7,857)      | 4,737                | (12,594)               |
| NET ASSETS WITH DONOR RESTRICTIONS                                 |    |              |                      |                        |
| Contribution income  | 42 | 5,987        | 4,061                | 1,926                  |
| Net assets released from restrictions                              | 43 | (7,876)      | (6,617)              | (1,259)                |
| Net change in fair value of investments                            | 44 | (1,657)      | (143)                | (1,514)                |
| Interfund Transfer   | 45 | 0            | (33)                 | 33                     |
| Investment income (loss)   | 46 | 2,012        | 2,044                | (32)                   |
| Change in value of beneficial interests                            | 47 | (12,321)     | (1,424)              | (10,897)               |
| TOTAL INCREASE (DECREASE) IN NET ASSETS WITH DONOR RESTRICTIONS    | 48 | (13,854)     | (2,113)              | (11,741)               |
| TOTAL INCREASE (DECREASE) IN NET ASSETS                            |    | (21,711)     | 2,624                | (24,335)               |

# **TEMPLE UNIVERSITY HEALTH SYSTEM**

Consolidated Statement of Cash Flows For the nine months ended March 31, 2020

#### Temple University Health System TUHS Consolidated Statement of Cash Flows



#### (In Thousands)

#### For the nine months ended March 31, 2020 and 2019

|  | 2020        | 2019     |   | 2020       | 2019       |
|--|-------------|----------|---|------------|------------|
| OPERATING ACTIVITIES:  |             |          | INVESTING ACTIVITIES:                                     |            |            |
| (Decrease) increase in net assets from continuing operations           | \$ (21,711) | \$ 2,624 | Decrease in restricted assets                             | \$ 25,705  | \$ 13,954  |
| Adjustments to reconcile (decrease) increase in net assets to net cash |             |          | Purchases of property, plant and equipment                | (9,874)    | (10,762)   |
| used in operating activities:  |             |          | Purchases of investments                                  | (118,874)  | (82,197)   |
| Net realized and unrealized losses (gains) on investments              | 17,780      | (1,330)  | Proceeds from sales of investments                        | 171,056    | 75,340     |
| Net realized and unrealized losses on beneficial interests in          |             |          | Proceeds from sales of fixed assets                       | 80         | 309        |
| perpetual trusts and assets held by Episcopal Foundation               |             |          | Cash acquired from asset transfer                         | 28,138     | -          |
| and Fox Chase Cancer Center Foundation                                 | 12,320      | 1,424    |   |            |            |
| Depreciation, amortization and accretion                               | 35,035      | 37,411   | Net cash provided by (used in) investing activities       | 96,231     | (3,356)    |
| Intangible amortization  | 248         | 489      |   |            |            |
| Impairment on intangibles  | -           | 74       | FINANCING ACTIVITIES:                                     |            |            |
| Amortization of bond premium, discount, debt issuance costs,           |             |          | Proceeds from contributions and investments restricted to |            |            |
| and underwriter's discount   | (1,318)     | (1,363)  | property, plant and equipment and endowments              | 1,088      | 1,111      |
| Allowance for doubtful accounts  | (609)       | 8,679    | Repayment of long-term debt                               | (10,564)   | (13,489)   |
| Adjustment to funded status of pension and postretirement liabilities  | (217)       | (251)    |   | (3,099)    | (2,735)    |
| Proceeds from contributions and investments restricted to              |             |          | Proceeds from line of credit                              | 40,000     | -          |
| property, plant and equipment and endowments                           | (1,088)     | (1,111)  |   | -          | 4,440      |
| Loss (gain) on disposal of fixed assets                                | 6           | (246)    | 1 5 6   | 700        | 702        |
| Perpetually restricted gifts and donations received                    | (700)       | (702)    | Net transfers to the University                           | (1,599)    | (7,246)    |
| Net transfers to the University  | 1,599       | 7,246    |   |            |            |
| Changes in operating assets and liabilities:                           |             |          | Net cash provided by (used in) financing activities       | 26,526     | (17,217)   |
| Patient accounts receivable  | 5,637       | (19,395) |   |            |            |
| Other receivables  | 50,178      | (41,364) |   |            |            |
| Pledges receivable — net   | (183)       | 503      | NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS      | 78,955     | (68,081)   |
| Inventories and other current assets                                   | (6,863)     | (8,483)  |   |            |            |
| Expenditures reimbursable by research grants and awards                | 812         | (3,811)  | CASH AND CASH EQUIVALENTS — Beginning of year             | 220,121    | 187,401    |
| Other assets   | (15,125)    | (15,208) |   |            |            |
| Accounts payable   | (99,953)    | (30,331) | CASH AND CASH EQUIVALENTS — End of quarter                | \$ 299,076 | \$ 119,320 |
| Accrued expenses   | 9,519       | 17,663   |   |            |            |
| Estimated settlements with third-party payors                          | (12,401)    | (10,671) |   |            |            |
| Self-insurance program receivables and liabilities                     | (20,062)    | (2,737)  |   |            |            |
| Unexpended research grants and awards                                  | (1,020)     | 2,885    |   |            |            |
| Other liabilities  | 4,314       | 10,497   |   |            |            |
| Net cash used in operating activities                                  | (43,802)    | (47,508) |   |            |            |

# **TEMPLE UNIVERSITY HEALTH SYSTEM**

Consolidated Balance Sheet For the nine months ended March 31, 2020

#### Temple University Health System TUHS Consolidated Balance Sheet (In Thousands) March

# UNAUDITED CONFIDENTIAL

|   | March<br>FY20 | June<br>FY19 |
|---|---------------|--------------|
| ASSETS  |               |              |
| CURRENT ASSETS:   |               |              |
| Cash and cash equivalents   | 299,076       | 220,121      |
| Patient accounts receivable, net  | 223,943       | 209,409      |
| Other receivables, including current portion pledges  | 108,001       | 143,370      |
| Due from affiliates - Short term  | 0             | 0            |
| Due from Temple University  | 1,597         | 5,662        |
| Expenditures reimbursable by research grants and awards   | 8,372         | 9,184        |
| Inventory and other current assets  | 53,018        | 46,006       |
| Current portion of assets limited as to use   | 8,617         | 29,734       |
| Short term investments  | 109,493       | 181,387      |
| Current portion of self-insurance assets  | 20,320        | 10,075       |
| Total current assets  | 832,438       | 854,949      |
| Total assets limited as to use, less current portion  | 161,658       | 128,444      |
| Property, plant and equipment, net  | 262,350       | 283,975      |
| Right of use operating lease assets   | 0             | 0            |
| Long term investments   | 41,531        | 40,808       |
| Due from affiliaties  | 0             | 0            |
| Self insurance assets   | 31,627        | 24,374       |
| Estimated retroactive adjustments, third-party-payors<br>Goodwill and other intangibles, less accumulated | 0             | 0            |
| amortization  | 16,728        | 16,976       |
| Beneficial interest in perpetual trusts   | 38,956        | 41,596       |
| Beneficial interest in the assets held by Episcopal   | 00.100        | 00.100       |
| Foundation<br>Beneficial interest in the Fox Chase Cancer Center  | 28,163        | 28,163       |
| Foundation  | 48,755        | 58,435       |
| Other assets  | 79,156        | 64,031       |
|   |               |              |
| TOTAL ASSETS  | 1,541,362     | 1,541,752    |

|  | March<br>FY20 | June<br>FY19 |
|--|---------------|--------------|
| LIABILITIES and NET ASSETS:                                  |               |              |
| CURRENT LIABILITIES:   |               |              |
| Current portion of long-term debt                            | 14,847        | 15,912       |
| Lines of credit  | 40,000        | 0            |
| Cash overdraft   | 0             | 0            |
| Short term notes payable                                     | 0             | 0            |
| Accounts payable   | 34,504        | 62,773       |
| Accrued expenses   | 139,365       | 117,562      |
| Due to affiliates  | 0             | 0            |
| Interco payable TU-other                                     | 24,326        | 95,457       |
| Current portion of accrued retirement benefits               | 0             | 0            |
| Current portion of estimated retroactive adjustments, third- | 754           | 10.450       |
| party payor  | 751           | 13,152       |
| Current portion of self-insurance program liability          | 55,899        | 25,413       |
| Unexpended research grants and awards                        | 3,339         | 4,359        |
| Other current liabilities                                    | 63,014        | 50,015       |
| Total current liabilities                                    | 376,045       | 384,642      |
| Long term debt   | 474,966       | 487,077      |
| Long term due to affiliate                                   | 0             | 0            |
| Right of use operating lease obligations                     | 0             | 0            |
| Estimated retroactive adjustments, third-party - payors      | 0             | 0            |
| Self-insurance program-liability                             | 167,807       | 116,878      |
| Liability for insurance - non Temple University              | 881           | 881          |
| Unfunded accumulated retirement benefits                     | 30,433        | 31,448       |
| Other long-term liabilities                                  | 21,880        | 29,764       |
| Total liabilities  | 1,072,012     | 1,050,690    |
| NET ASSETS:  |               |              |
| Without Donor Restrictions                                   | 317,969       | 325,826      |
| With Donor Restrictions                                      | 151,381       | 165,235      |
| Total net assets   | 469,350       | 491,061      |
| TOTAL LIABILITIES AND NET ASSETS                             | 1,541,362     | 1,541,752    |

Temple University Health System Obligated Group Financial Summary (Unaudited) For the nine months ended March 31, 2020

# Temple University Health System Obligated Group Consolidated Statement of Operations (unaudited) (In Thousands)

For the nine months ended March 31, 2020

|   | Actual    | Budget    | Variance |
|---|-----------|-----------|----------|
| REVENUES:   |           | -         |          |
| Net patient service revenue:  |           |           |          |
| Inpatient   | 581,901   | 586,290   | (4,389)  |
| Outpatient  | 553,356   | 591,292   | (37,936) |
| Physician revenue   | 61,318    | 65,984    | (4,666)  |
| Commonwealth reimbursement  | 124,849   | 115,645   | 9,204    |
| Net patient service revenue before provision for doubtful accounts  | 1,321,424 | 1,359,210 | (37,787) |
| Provision for doubtful accounts                                     | 609       | (5,554)   | 6,162    |
| Total Net Patient Service Revenue                                   | 1,322,032 | 1,353,657 | (31,624) |
| Research Revenue  | 31,428    | 31,033    | 394      |
| Population Health   | 47,497    | 18,622    | 28,875   |
| Contribution Revenue  | 3,374     | 5,005     | (1,631)  |
| Other Revenue - F/S   | 32,559    | 34,675    | (2,116)  |
| Investment Income - Revenue   | 888       | 1,080     | (191)    |
| Total Revenues  | 1,437,778 | 1,444,072 | (6,294)  |
| EXPENSES:   |           |           |          |
| Salaries  | 558,121   | 556,478   | (1,644)  |
| Employee benefits   | 160,637   | 165,446   | 4,809    |
| Professional fees   | 35,666    | 34,727    | (939)    |
| Faculty support   | 45,633    | 39,904    | (5,729)  |
| Supplies and pharmaceuticals  | 352,603   | 369,579   | 16,976   |
| Purchased services and other expense                                | 124,114   | 138,323   | 14,209   |
| Maintenance   | 14,376    | 15,485    | 1,110    |
| Utilities   | 14,553    | 16,502    | 1,949    |
| Leases  | 13,779    | 15,031    | 1,251    |
| Insurance   | 16,571    | 16,001    | (570)    |
| Depreciation and amortization                                       | 35,050    | 35,994    | 944      |
| Interest  | 17,794    | 18,571    | 777      |
| Assessment Programs   | 44,187    | 44,187    | 0        |
| Asset impairment  | 0         | 0         | 0        |
| TOTAL EXPENSES  | 1,433,084 | 1,466,227 | 33,143   |
| Healthcare Performance  | 4,694     | (22,155)  | 26,849   |
| Non preferred appropriations  | 4,658     | 4,658     | 0        |
| Operating Income(Loss)  | 9,352     | (17,497)  | 26,849   |
| Other investment income   | (8,530)   | 5,556     | (14,086) |
| Excess of fair value of net assets acquired over consideration paid | 0         | 0         | 0        |
| Non operating income (loss)   | 139       | 0         | 139      |
| Net Income (Loss)   | 960       | (11,942)  | 12,902   |
| Income (Loss) from Discontinued Operations                          | 0         | 0         | 0        |
|   |           |           |          |
| Net Income (Loss) after Discontinued Operations                     | 960       | (11,942)  | 12,902   |

# Temple University Health System Obligated Group Consolidated Statement of Operations (unaudited) (In Thousands)

For the nine months ended March 31, 2020

|  | Actual   | Budget   | Variance |
|--|----------|----------|----------|
|  |          |          |          |
| OTHER CHANGES IN NET ASSETS WITHOUT DONOR RESTRICTIONS:            |          |          |          |
| Unrestricted unrealized gain/loss                                  | 128      | 0        | 128      |
| Net asset released from restriction used for purchase of PPE       | 1,088    | 0        | 1,088    |
| Transfers from (to) affiliates                                     | (5,111)  | (1,103)  | (4,008)  |
| Transfers from (to) non affiliates                                 | 13,092   | (6,210)  | 19,302   |
| Interfund Transfer   | 0        | 0        | 0        |
| Other comprehensive income pension                                 | 217      | 0        | 217      |
| TOTAL INCREASE (DECREASE) IN NET ASSETS WITHOUT DONOR RESTRICTIONS | 10,374   | (19,254) | 29,629   |
| NET ASSETS WITH DONOR RESTRICTIONS                                 |          |          |          |
| Contribution income  | 5,987    | 0        | 5,987    |
| Net assets released from restrictions                              | (7,876)  | 0        | (7,876)  |
| Net change in fair value of investments                            | (1,657)  | 0        | (1,657)  |
| Interfund Transfer   | (1,007)  | 0        | 0        |
| Investment income (loss)   | 2,012    | 0        | 2,012    |
| Change in value of beneficial interests                            | (12,321) | 0        | (12,321) |
| TOTAL INCREASE (DECREASE) IN NET ASSETS WITH DONOR RESTRICTIONS    | (13,854) | 0        | (13,854) |
| TOTAL INCREASE (DECREASE) IN NET ASSETS                            | (17,334) | (19,254) | 1,921    |

# Temple University Health System Obligated Group Balance Sheet (In Thousands) March Fiscal Year 2020

## UNAUDITED CONFIDENTIAL

|  | March<br>FY20 | June<br>FY19 |
|--|---------------|--------------|
| ASSETS   |               |              |
| CURRENT ASSETS:  |               |              |
| Cash and cash equivalents  | 249,795       | 203,008      |
| Patient accounts receivable, net   | 208,227       | 209,409      |
| Other receivables, including current portion pledges   | 93,476        | 138,127      |
| Due from affiliates - Short term   | 7,700         | 2,200        |
| Due from Temple University   | 1,382         | 5,662        |
| Expenditures reimbursable by research grants and awards  | 8,372         | 9,184        |
| Inventory and other current assets   | 47,559        | 42,066       |
| Current portion of assets limited as to use  | 3,577         | 29,176       |
| Short term investments   | 89,660        | 152,676      |
| Current portion of self-insurance assets   | 20,320        | 10,075       |
| Total current assets   | 730,069       | 801,584      |
| Total assets limited as to use, less current portion   | 79,821        | 80,936       |
| Property, plant and equipment, net   | 259,265       | 282,231      |
| Right of use operating lease assets  | 0             | 0            |
| Long term investments  | 34,807        | 34,220       |
| Due from affiliaties   | 0             | 0            |
| Self insurance assets<br>Estimated retroactive adjustments, third-party-payors<br>Goodwill and other intangibles, less accumulated | 31,610<br>0   | 16,375<br>0  |
| amortization   | 16,728        | 16,976       |
| Beneficial interest in perpetual trusts<br>Beneficial interest in the assets held by Episcopal                                     | 38,956        | 41,596       |
| Foundation<br>Beneficial interest in the Fox Chase Cancer Center   | 28,163        | 28,163       |
| Foundation   | 48,755        | 58,435       |
| Other assets   | 106,109       | 88,250       |
|  |               |              |
| TOTAL ASSETS   | 1,374,283     | 1,448,767    |

|  | March<br>FY20 | June<br>FY19       |
|--|---------------|--------------------|
| LIABILITIES and NET ASSETS:                                  |               | -                  |
| CURRENT LIABILITIES:   |               |                    |
| Current portion of long-term debt                            | 14,129        | 15,27 <sup>-</sup> |
| Lines of credit  | 40,000        | (                  |
| Cash overdraft   | 0             | (                  |
| Short term notes payable                                     | 0             |                    |
| Accounts payable   | 33,201        | 62,69              |
| Accrued expenses   | 118,250       | 114,57             |
| Due to affiliates  | 11,420        | 93                 |
| Interco payable TU-other                                     | 5,618         | 95,45              |
| Current portion of accrued retirement benefits               | 0             |                    |
| Current portion of estimated retroactive adjustments, third- | 754           | 10.15              |
| party payor  | 751           | 13,15              |
| Current portion of self-insurance program liability          | 27,333        | 17,08              |
| Unexpended research grants and awards                        | 3,339         | 4,35               |
| Other current liabilities                                    | 59,185        | 46,18              |
| Total current liabilities                                    | 313,225       | 369,71             |
| Long term debt   | 475,044       | 486,74             |
| Long term due to affiliate                                   | 0             |                    |
| Right of use operating lease obligations                     | 0             |                    |
| Estimated retroactive adjustments, third-party - payors      | 0             |                    |
| Self-insurance program-liability                             | 93,944        | 92,02              |
| Liability for insurance - non Temple University              | 881           | 88                 |
| Unfunded accumulated retirement benefits                     | 22,413        | 22,98              |
| Other long-term liabilities                                  | 19,176        | 23,33              |
| Total liabilities  | 924,682       | 995,68             |
| IET ASSETS:  |               |                    |
| Without Donor Restrictions                                   | 298,220       | 287,84             |
| With Donor Restrictions                                      | 151,381       | 165,23             |
| Total net assets   | 449,601       | 453,08             |
| TOTAL LIABILITIES AND NET ASSETS                             | 1,374,283     | 1,448,76           |