41st Annual | January 9-12, 2023

Leading with Love: A Bold Foundation for Transforming Health Care

Janice E. Nevin, M.D., MPH
President & CEO

Rob McMurray
Chief Financial Officer





We serve together guided by our values

Love & Excellence

We anticipate the needs of others and help with compassion and generosity.

We embrace diversity and show respect to everyone.

We listen actively, seek to understand and assume good intentions.

We tell the truth with courage and empathy.

We accept responsibility for our attitudes and actions.

We commit to being exceptional today and even better tomorrow.

We use resources wisely and effectively.

We seek new knowledge, ask for feedback, and are open to change.

We are curious and continuously look for ways to innovate.

We are true to our word and follow through on our commitments.







Regional, Community-Based, Academic Health System Serving Delaware, Maryland, Pennsylvania & New Jersey

- Three hospitals and a freestanding ED.
- Gene Editing Institute.
- Health & Technology Innovation Center.
- Regional centers of excellence in heart and vascular care, stroke care, cancer care and women's and children's health.







Top 15
East Coast

ADMISSIONS
BIRTHS
ED VISITS

13,000+

Caregivers

130+

Practices, locations and urgent care



The ChristianaCare Way

We serve our neighbors as respectful, expert, caring partners in their health. We do this by creating innovative, effective, affordable systems of care that our neighbors value.

and equitable

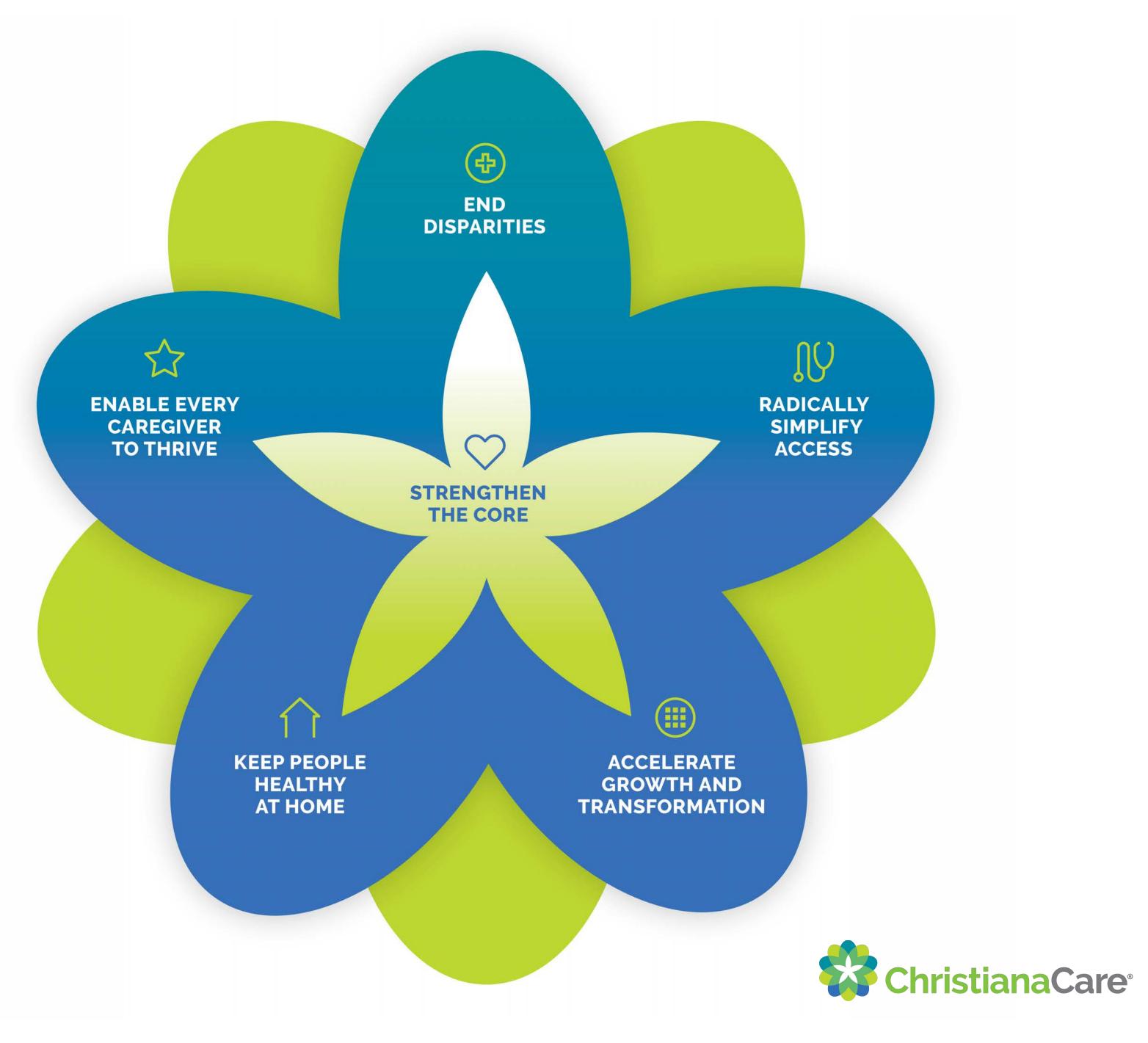
Our Vision

Creating health together so every person can *flourish*.

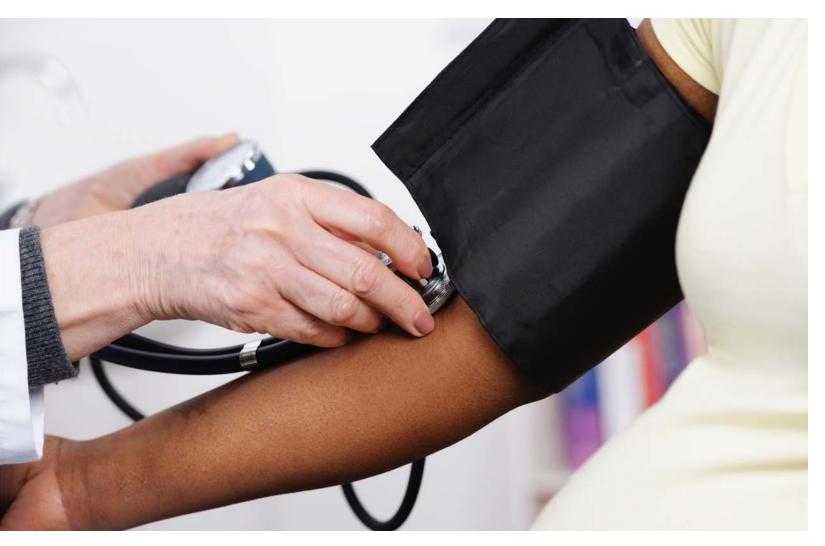


Our Aspirations

Building on what we do best, ChristianaCare will achieve breakthrough outcomes by creating a boundless organization driven to...



End Disparities



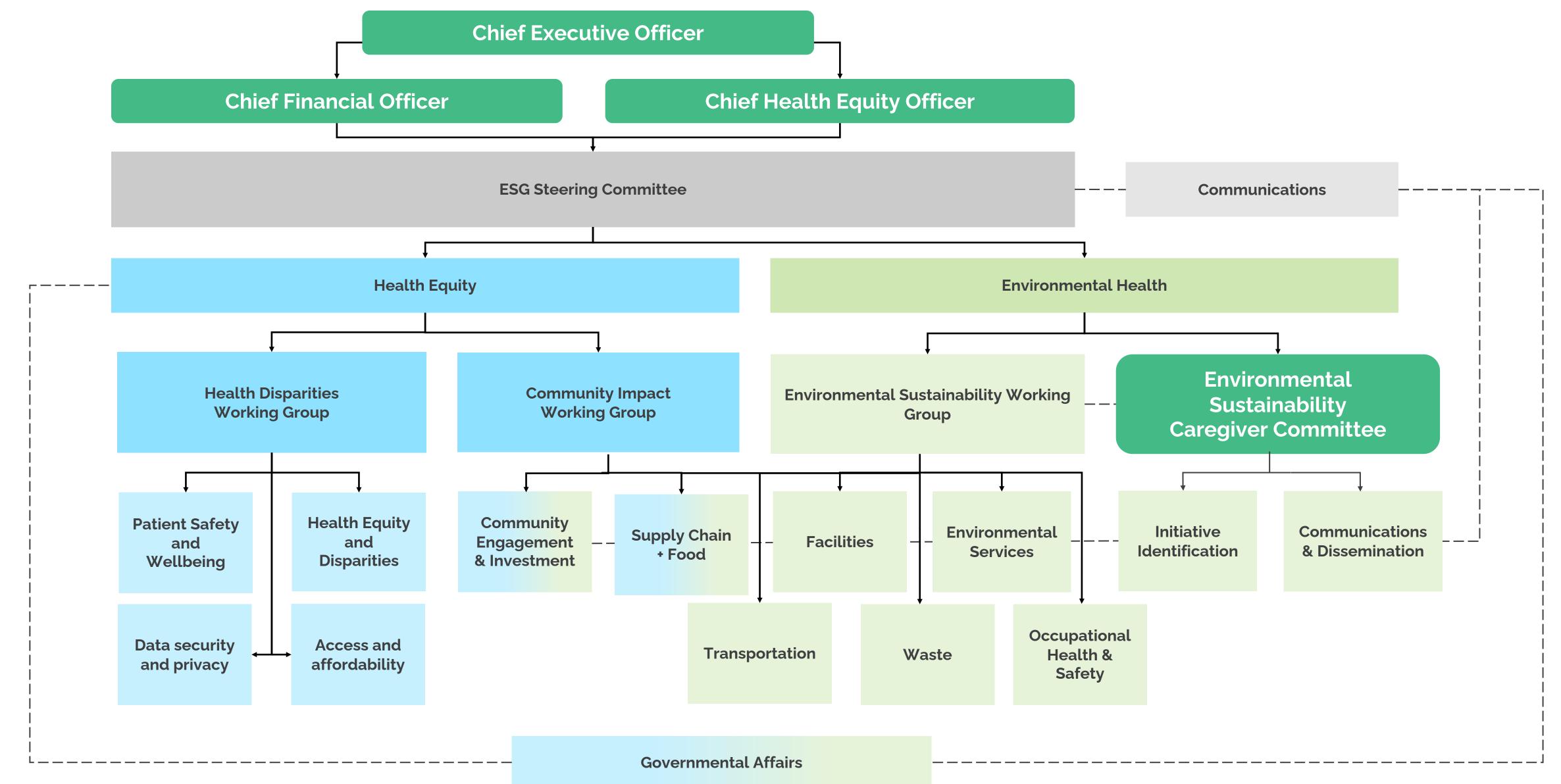








ESG Governance Model



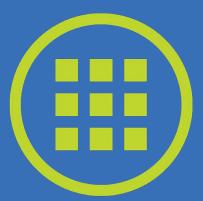
Radically Simplify Access











Accelerate Growth & Transformation

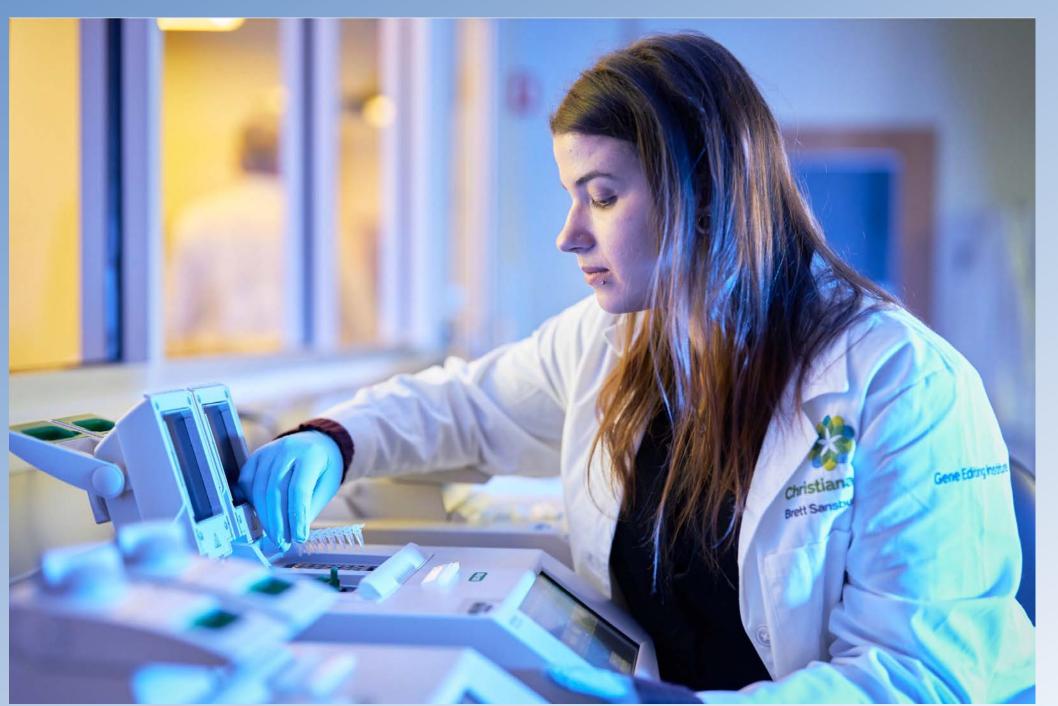


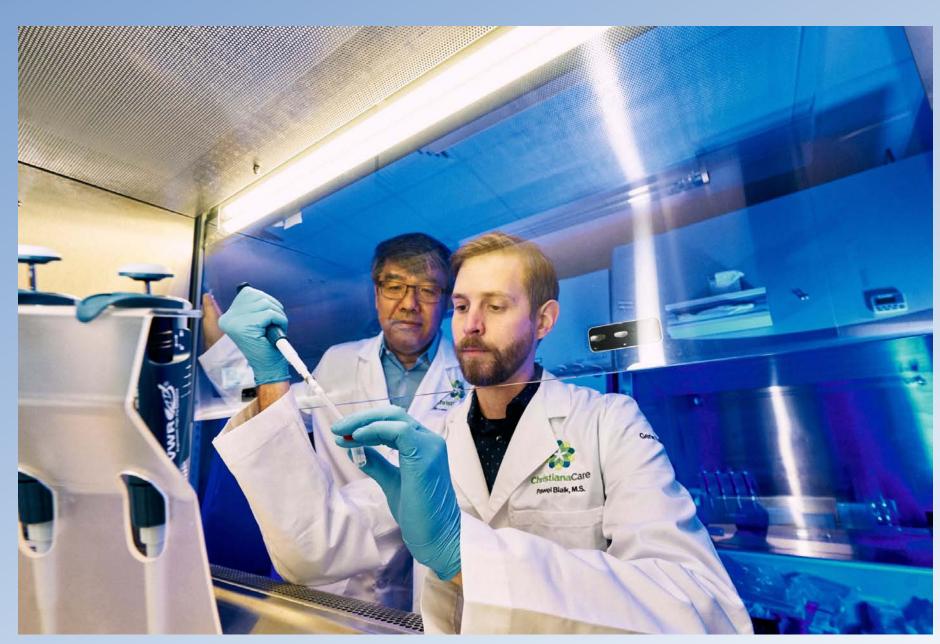












COTIER REUTICS

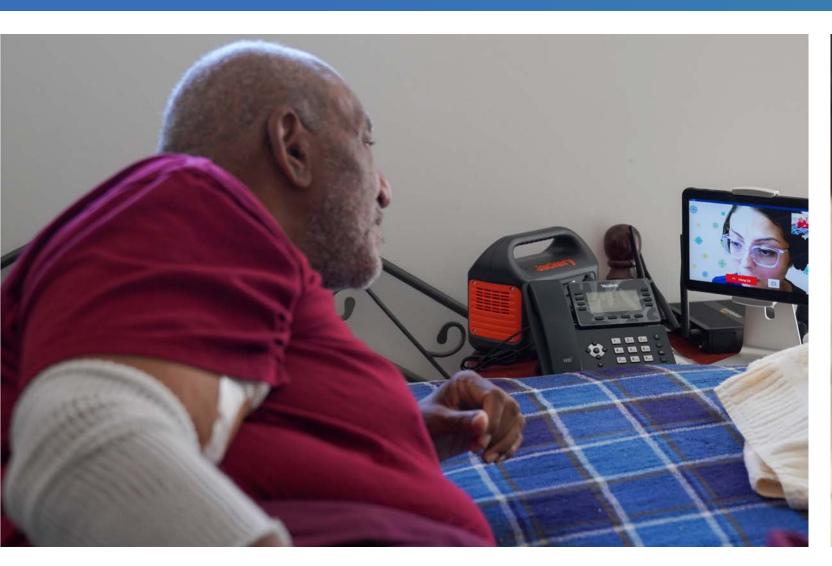
Curascend

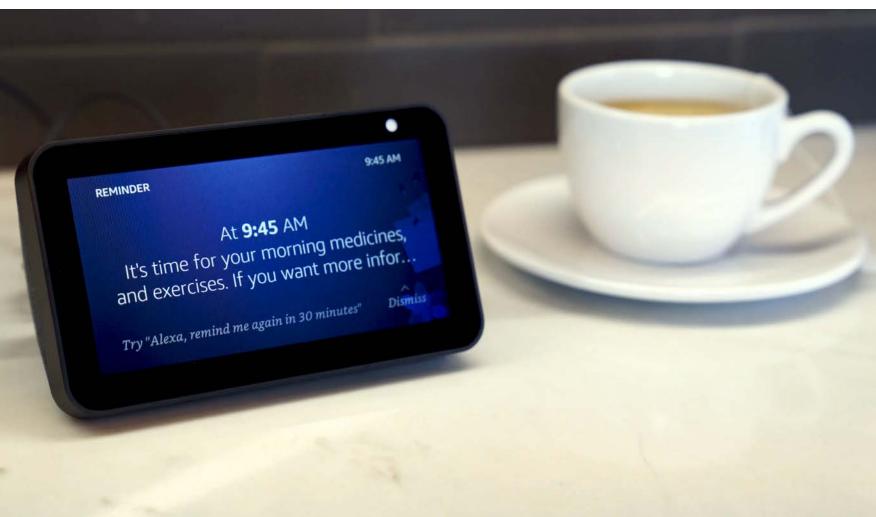


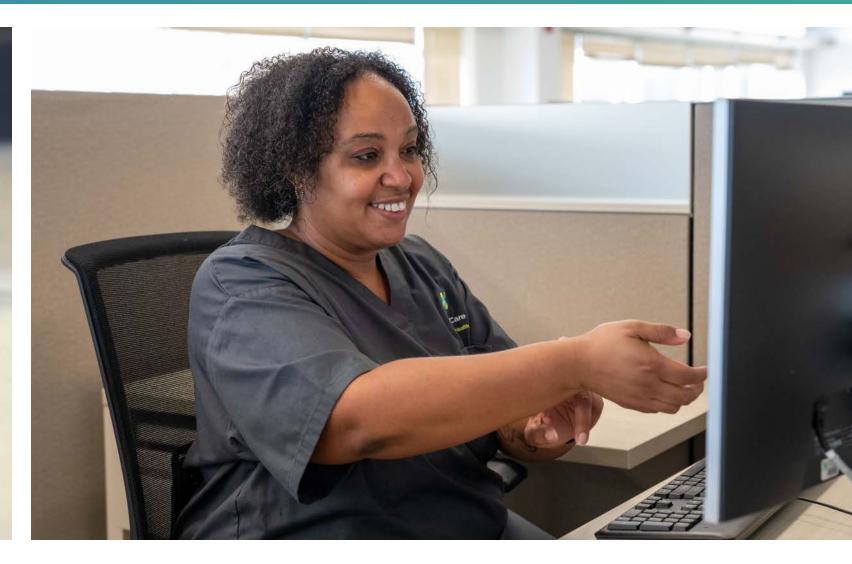




Keep People Healthy at Home











Enable Every Caregiver to Thrive













Strengthen the Core







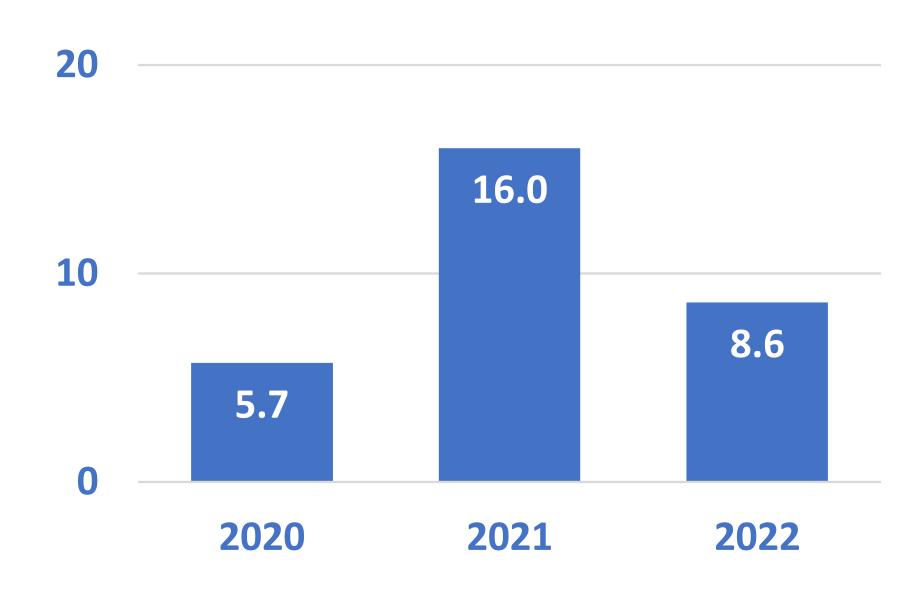


Operating Performance

Revenue & Operating Margin



Debt Service Coverage



Bond Rating
AA+ Aa2





POURING A NEW FOUNDATION

Project Bedrock Workstreams

- Length of Stay
- Workforce
- Non-Labor
- Real Estate

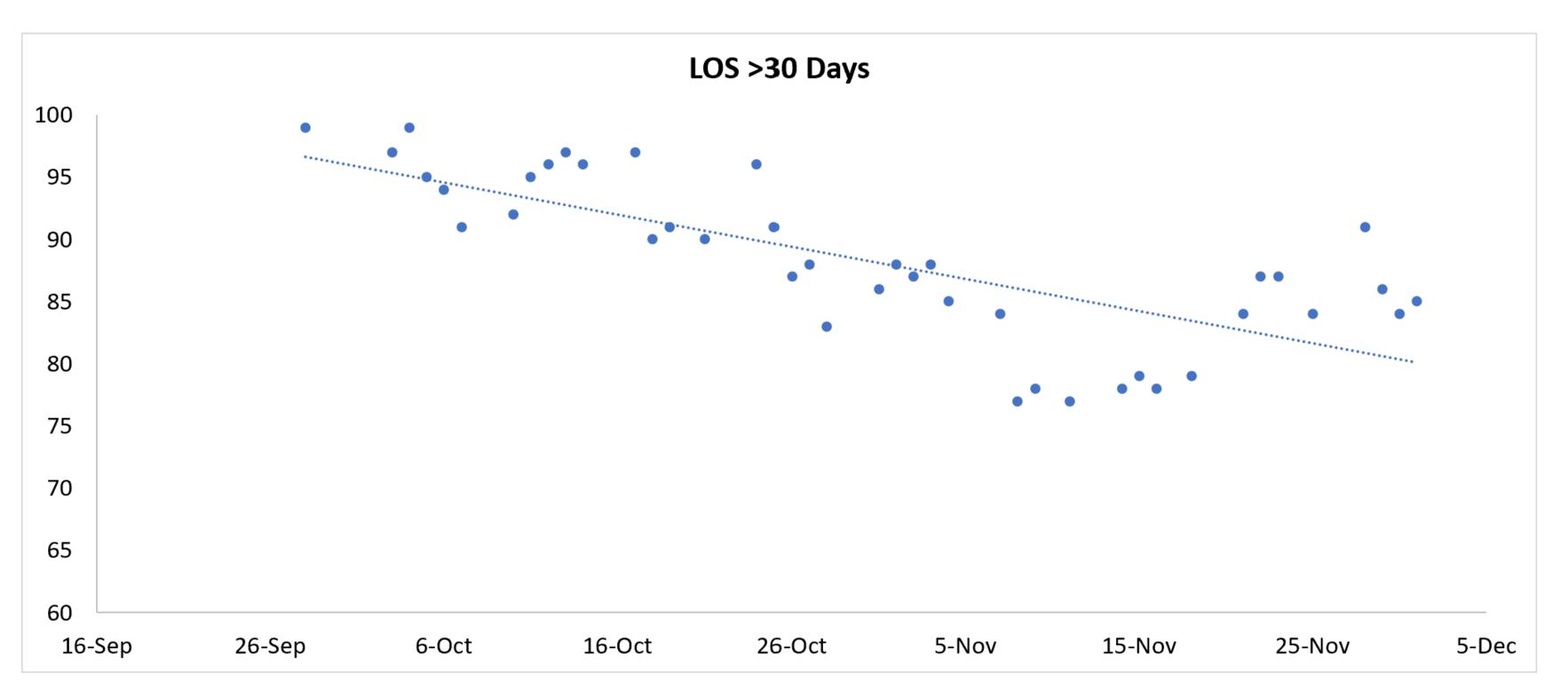
- Perioperative Services
- Physician Enterprise
- Revenue Cycle
- Non-Core Segments



Early Success: Reduced Length of Stay

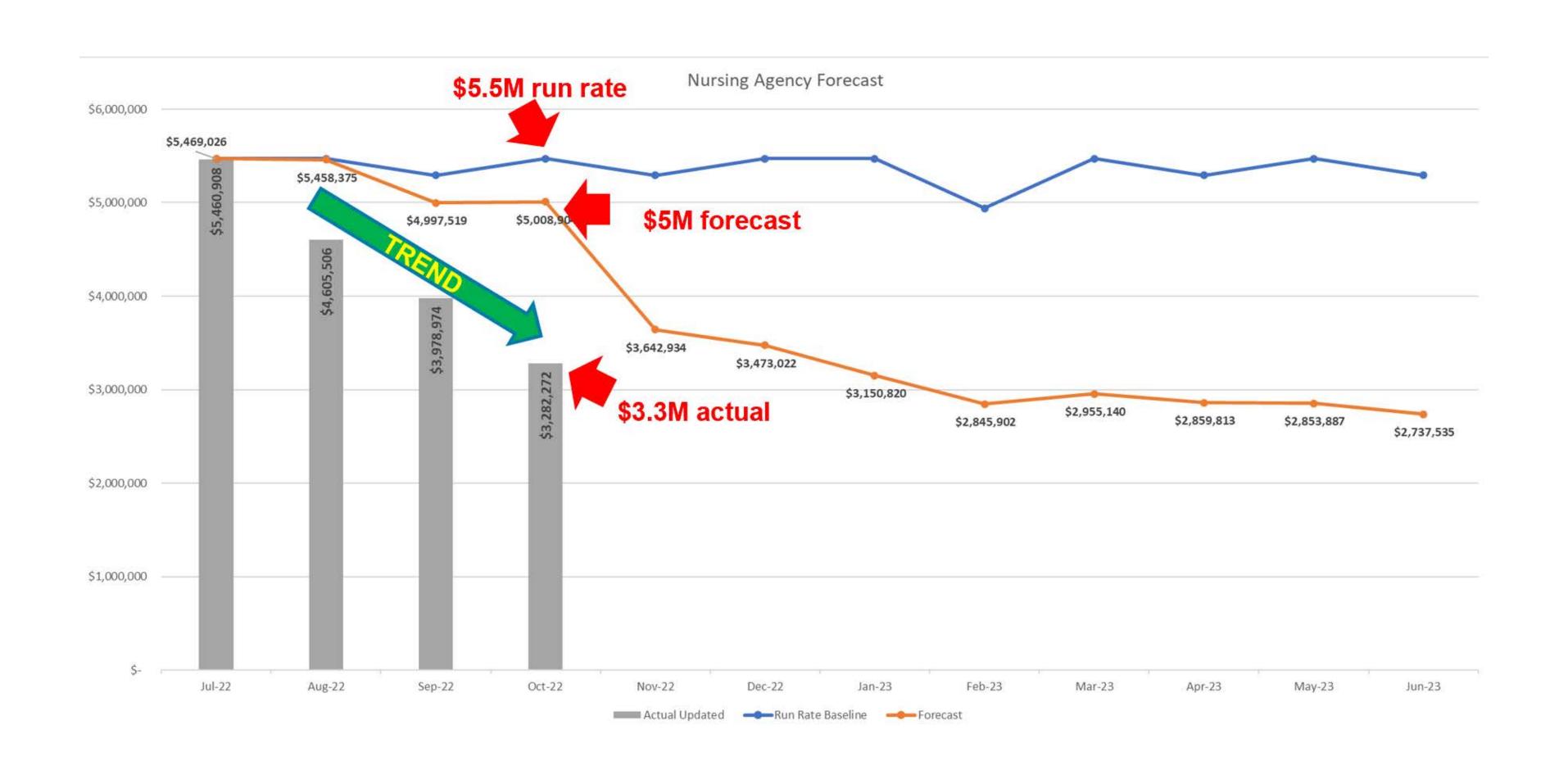
LOS Opportunity | *Implementation Progress* – *Number of Patients with Long LOS*

The number of patients with LOS \geq 30 days continues to decrease, freeing up needed bed capacity.





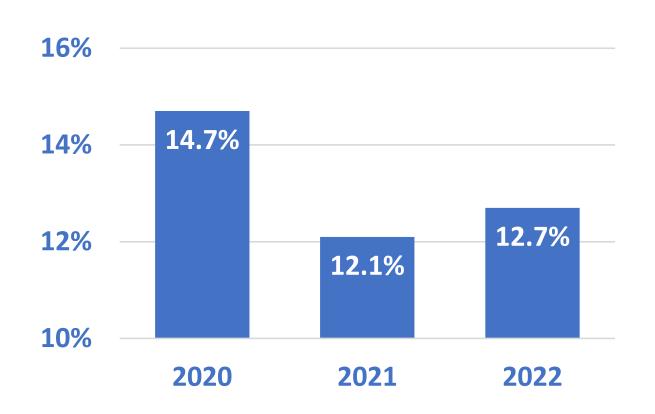
Early Success: Reduced Purchased Labor



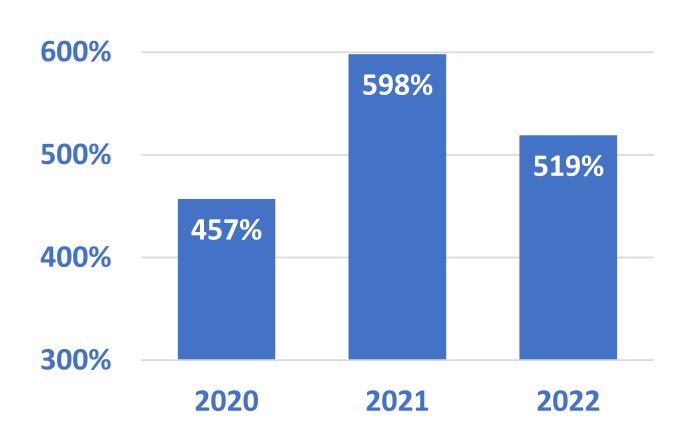


Balance Sheet Strength

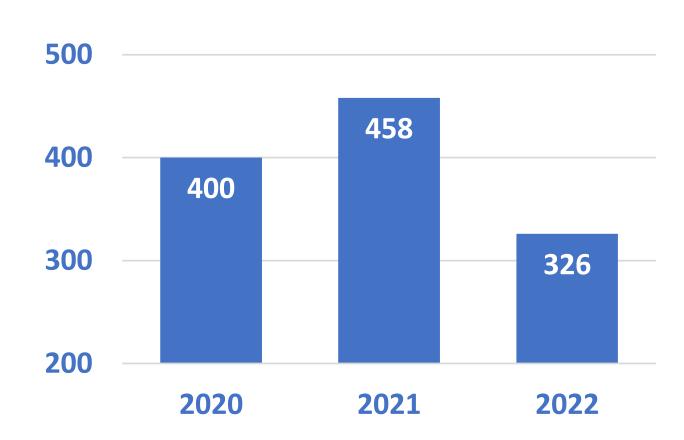
Debt to Capitalization



Cash to Debt

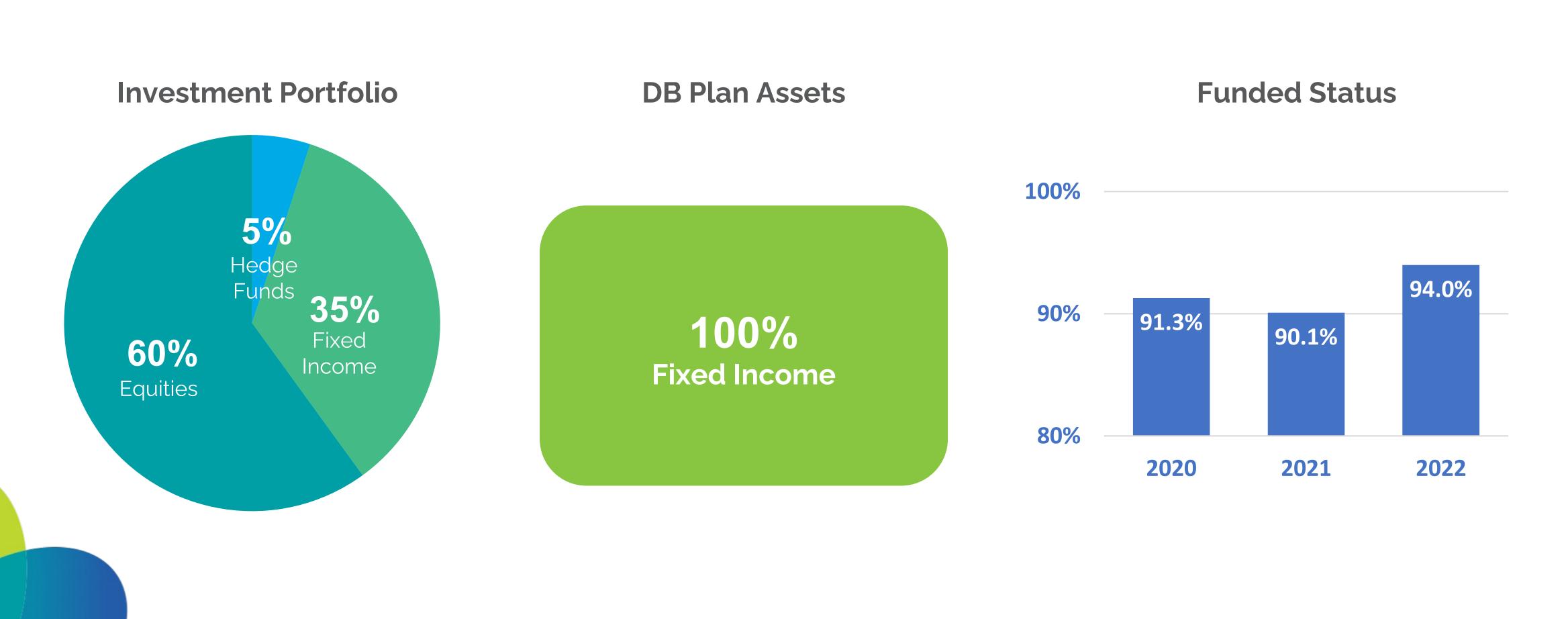


Days Cash on Hand





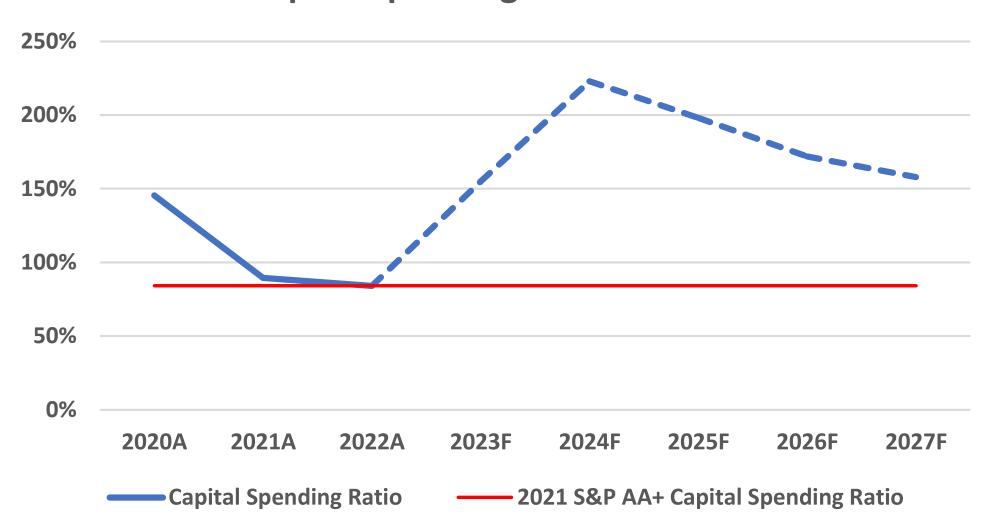
Investments & Pension

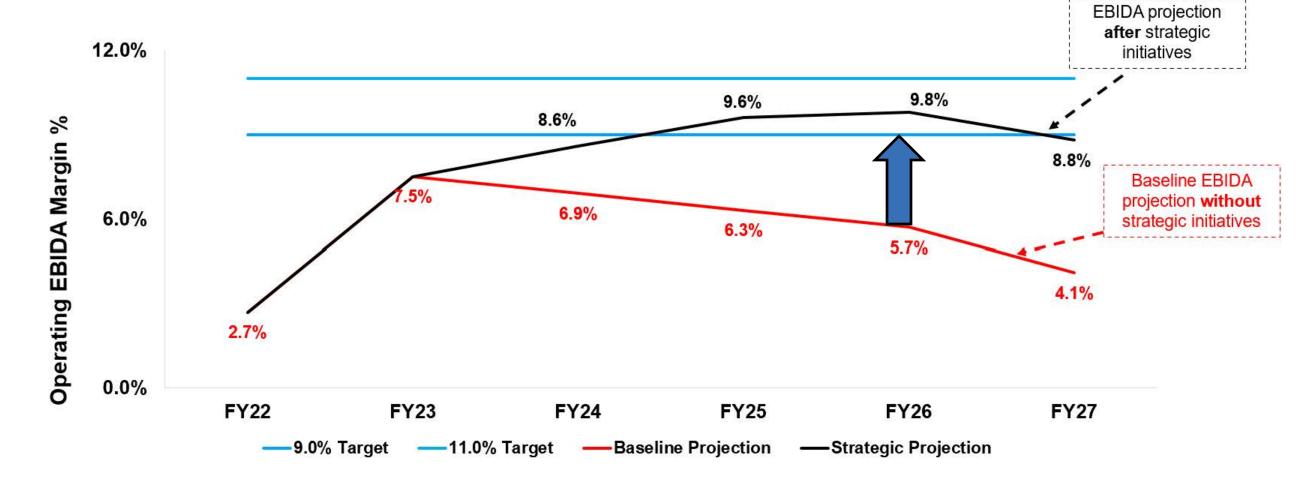




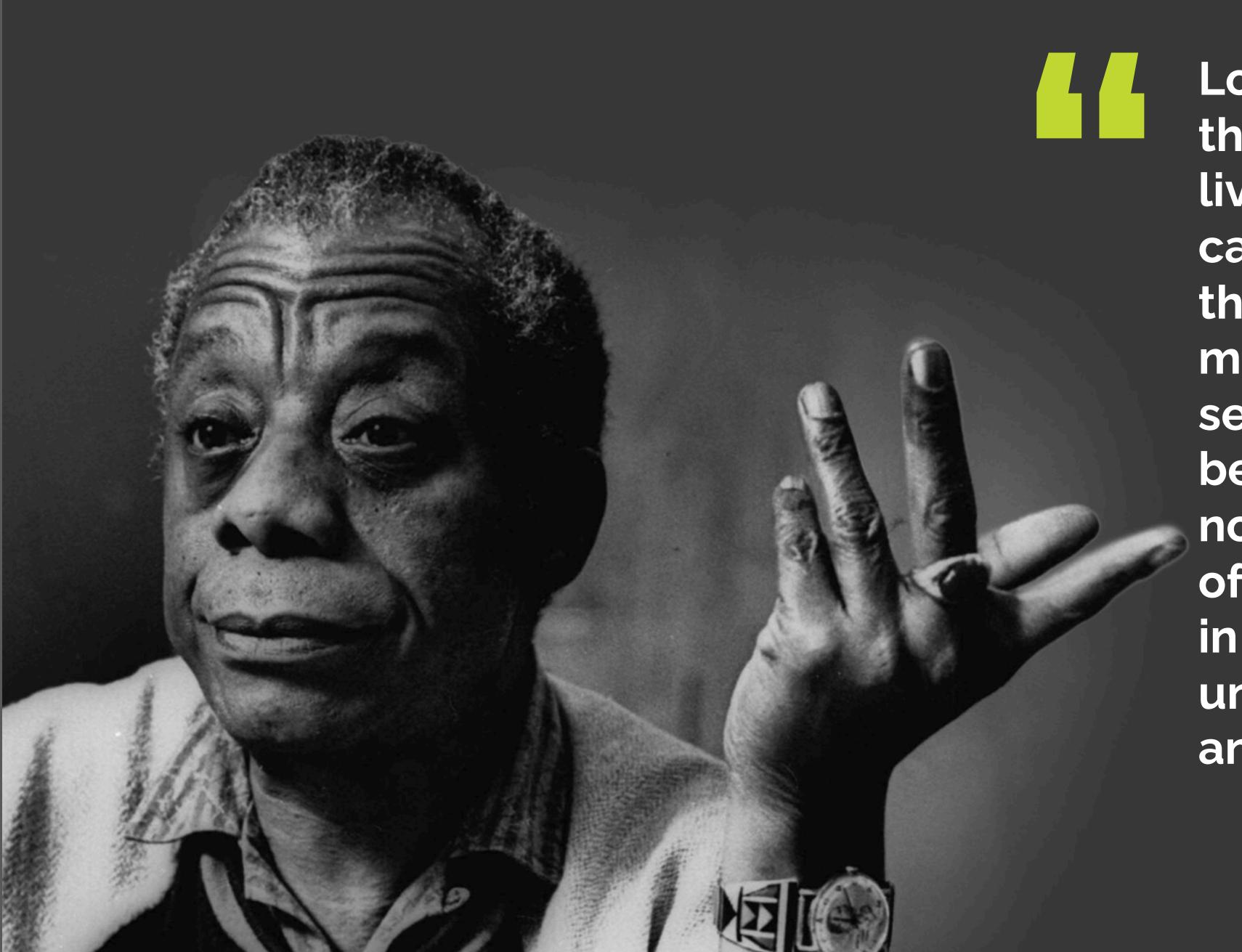
Strategy-Informed Financial Plan

Capital Spending Ratio Forecast









Love takes off the masks that we fear we cannot live without and know we cannot live within... I use the word 'love' here not merely in the personal sense, but as a state of being, or a state of grace; not in the infantile...sense of being made happy, but in the tough and universal sense of quest, and daring and growth."

-James Baldwin

About This Presentation

This presentation may contain forward-looking statements. The achievement of certain results or other expectations contained in such forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause actual results, performance or achievements described to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Accordingly, actual results will vary, and the variations may be material. With the exception of fiscal year-end information included in our audited financial statements, the information we are presenting is unaudited. Except as required by law, ChristianaCare undertakes no duty to update the contents of this presentation after today.