



Pioneers Memorial Healthcare District

Recommendations for Future Improvement

October 30, 2022

Recommendations

- ▶ Execute all ongoing and planned changes in physician arrangements (this recommendation relates to the additions and deletions of physicians and is to be differentiated from long-term considerations related to productivity clauses and directorship thoughts)
- ▶ Redo arrangement with Scripps
- ▶ Restructure Physical Therapy Services to lessen the loss
- ▶ Contract with a full-service Revenue Cycle SME to improve revenue cycle across the board
- ▶ Implement various procedures to reduce denials
- ▶ Develop a point of service collections policy
- ▶ Implement an aggressive Case Management/Utilization Management approach (CDI program)
- ▶ Set up a Revenue Cycle tracking system
- ▶ Consider selling very aged receivables to a third party
- ▶ Execute a strategic repricing

Recommendations, Continued

- ▶ Optimize PMHD's current 340B program
- ▶ Increase cafeteria pricing and examine related policies
- ▶ Divest one of PMHD's two MRI machines
- ▶ Continue pursuing implementation of a new IT system
- ▶ Evaluate equipment leases and IV pump rentals