



Scripps

**Obligated Group
Financial Statements**

**2nd Quarter
March 31, 2021**



Scripps Health Obligated Group

Table of Contents
For the Quarter and Six Months Ended March 31, 2021

Obligated Group Financial Statements	1a – 1f
Notes to Financial Statements	2a – 2m
Management Discussion and Analysis	3a – 3d



SCRIPPS HEALTH
OBLIGATED GROUP
STATEMENTS OF FINANCIAL POSITION
March 31, 2021
(\$000s)

	March 2021	March 2020	September 2020
ASSETS			
Current Assets:			
Cash and Cash Equivalents	\$ 739,066	\$ 391,293	\$ 598,159
Accounts Receivable, Net	414,128	401,842	472,847
Assets Limited As To Use	10	10	10
Other Current Assets	233,522	165,176	226,532
Total Current Assets	1,386,726	958,320	1,297,548
Investments:			
Assets Limited As To Use	326,326	310,535	278,210
Unrestricted	3,082,611	2,186,126	2,587,338
Property, Plant and Equipment	4,196,335	3,869,607	4,005,479
Less Accumulated Depreciation	(2,077,245)	(1,956,363)	(2,008,890)
Property, Plant and Equipment, Net	2,119,091	1,913,245	1,996,590
Right of Use Assets	257,608	114,399	251,373
Other Assets	236,373	272,427	250,257
Total Assets	\$ 7,408,733	\$ 5,755,051	\$ 6,661,316
LIABILITIES AND EQUITY			
Current Liabilities:			
Current Portion of Long-term Debt	\$ 81,443	\$ 229,352	\$ 157,156
Accounts Payable	210,198	155,922	220,510
Accrued Liabilities	541,471	232,500	562,351
Current Portion of Lease Liability	27,154	26,683	25,724
Total Current Liabilities	860,267	644,457	965,741
Long Term Debt	1,115,056	749,297	750,096
Other Liabilities	152,588	170,783	128,560
Long Term Lease Liability	240,105	97,045	234,890
Total Liabilities	2,368,016	1,661,582	2,079,287
Net Assets:			
Without Donor Restrictions			
Controlling Interest	4,746,291	3,807,928	4,312,870
With Donor Restrictions	294,424	285,540	269,159
Total Net Assets	5,040,716	4,093,468	4,582,029
Total Liabilities and Net Assets	\$ 7,408,733	\$ 5,755,051	\$ 6,661,316



**SCRIPPS HEALTH
OBLIGATED GROUP
STATEMENT OF OPERATIONS**
(\$000s)

	FOR THE QUARTER ENDED MARCH 31,	
	2021	2020
Revenues, gains, and other support without donor restrictions:		
Patient service revenue	\$ 734,673	\$ 673,368
Provider tax revenue	38,162	110,264
Total patient service revenue	<u>772,834</u>	<u>783,632</u>
Capitation premium	45,408	56,878
CARES act	693	-
Other	22,910	23,518
Meaningful use	-	93
Net assets released from restrictions used for operations	32,782	35,439
Total operating revenues	<u>874,627</u>	<u>899,561</u>
Operating expenses:		
Wages and benefits	397,573	354,397
Supplies	164,078	146,421
Physician services	149,436	138,586
Other services	89,026	85,913
Provider fee	26,865	77,158
Capitation services	1,023	1,154
Depreciation and amortization	45,930	41,247
Interest	5,669	4,918
Restructuring	-	2,991
Total operating expenses	<u>879,598</u>	<u>852,786</u>
Operating (loss) / income before corporate overhead allocation & income tax	(4,971)	46,775
Corporate overhead allocation	329	397
Provision for income tax expense	(133)	(106)
Operating income after corporate overhead allocation & income tax	(4,775)	47,066
Nonoperating gains (losses):		
Interest and dividends	4,890	9,004
Realized gains	2,009	5,459
Unrealized gains / (losses) on trading portfolio	87,105	(350,259)
Contributions	6,430	350
Market adjustment on Interest rate swaps	3,924	(7,660)
Excess of revenues over expenses	<u>\$ 99,582</u>	<u>\$ (296,040)</u>



**SCRIPPS HEALTH
 OBLIGATED GROUP
 STATEMENTS OF CHANGES IN NET ASSETS
 (\$000s)**

	FOR THE QUARTER ENDED MARCH 31,	
	2021	2020
Other change in net assets without donor restrictions:		
Excess of revenues over expenses attributable to controlling interests	\$ 99,582	\$ (296,040)
Net assets released from restrictions used for purchase of property & equipment	3,786	546
Other	-	-
Increase / (decrease) in net assets without donor restrictions	103,368	(295,493)
Change in net assets with donor restrictions:		
Contributions	56,424	61,006
Interest and dividends	210	430
Realized gains	431	516
Unrealized gains / (losses) on trading portfolio	2,775	(12,071)
Net assets released from restrictions used for operations	(32,782)	(35,439)
Net assets released from restrictions used for purchases of property & equipment	(3,786)	(546)
Change in value of deferred gifts	95	1,685
Other	-	-
Increase in net assets with donor restrictions	23,367	15,581
Total increase / (decrease) in net assets	\$ 126,735	\$ (279,912)



**SCRIPPS HEALTH
OBLIGATED GROUP
STATEMENT OF OPERATIONS**
(\$000s)

	FOR THE SIX MONTHS ENDED MARCH 31,	
	2021	2020
Revenues, gains, and other support without donor restrictions:		
Patient service revenue	\$ 1,473,458	\$ 1,386,281
Provider tax revenue	76,323	110,264
Total patient service revenue	1,549,782	1,496,545
Capitation premium	87,877	88,538
CARES act	50,435	-
Other	53,725	49,636
Meaningful use	-	130
Net assets released from restrictions used for operations	40,326	44,910
Total operating revenues	1,782,143	1,679,760
Operating expenses:		
Wages and benefits	786,669	704,399
Supplies	336,366	303,431
Physician services	295,983	274,076
Other services	173,915	173,262
Provider fee	53,368	77,049
Capitation services	1,784	2,267
Depreciation and amortization	90,903	82,442
Interest	11,846	10,350
Restructuring	-	4,172
Total operating expenses	1,750,834	1,631,448
Operating income before corporate overhead allocation & income tax	31,309	48,312
Corporate overhead allocation	683	774
Provision for income tax expense	(245)	(147)
Operating income after corporate overhead allocation & income tax	31,747	48,939
Nonoperating gains (losses):		
Interest and dividends	19,064	37,450
Realized gains	13,035	16,634
Unrealized gains / (losses) on trading portfolio	340,806	(252,327)
Contributions	7,704	1,232
Market adjustment on Interest rate swaps	4,695	(5,701)
Losses on early extinguishment of debt	-	(739)
Excess of revenues over expenses	\$ 417,050	\$ (154,512)



**SCRIPPS HEALTH
 OBLIGATED GROUP
 STATEMENTS OF CHANGES IN NET ASSETS
 (\$000s)**

	FOR THE SIX MONTHS ENDED MARCH 31,	
	2021	2020
Other change in net assets without donor restrictions:		
Excess of revenues over expenses attributable to controlling interests	\$ 417,050	\$ (154,512)
Net assets released from restrictions used for purchase of property & equipment	15,216	1,394
Other	-	-
Increase / (decrease) in net assets without donor restrictions	432,266	(153,118)
Change in net assets with donor restrictions:		
Contributions	68,261	84,200
Interest and dividends	662	1,836
Realized gains	767	1,071
Unrealized gains / (losses) on trading portfolio	11,124	(6,966)
Net assets released from restrictions used for operations	(40,326)	(44,910)
Net assets released from restrictions used for purchases of property & equipment	(15,216)	(1,394)
Change in value of deferred gifts	(20)	2,615
Other	13	11
Increase in net assets with donor restrictions	25,265	36,461
Total increase / (decrease) in net assets	\$ 457,531	\$ (116,657)



**SCRIPPS HEALTH
OBLIGATED GROUP
STATEMENT OF CASH FLOWS
(\$000)**

	For the Six Months Ended	
	March 31, 2021	March 31, 2020
Operating activities and nonoperating gains		
Total increase / (decrease) in net assets	\$457,531	(\$116,657)
Reconciliation of total change in net assets to cash flows provided by operating activities and nonoperating gains and losses:		
Depreciation and amortization	90,903	82,442
Amortization of debt issuance costs	131	139
Amortization of original issue premium / discount	(278)	23
Loss on early extinguishment of debt	-	739
Realized and unrealized gains / (losses) on investments	(365,732)	241,587
Purchases of investments designated as trading	(292,143)	(582,383)
Proceeds from sale of investments designated as trading	162,602	521,904
Interest rate swaps	(6,412)	4,489
Gain on disposal of property	(1,241)	(5)
Restricted contributions and investment income	(69,690)	(87,108)
Change in assets and liabilities:		
Accounts receivables - net	58,719	11,169
Right of use operating lease assets	-	(3,070)
Right of use operating lease liabilities	(14,042)	(13,592)
Other current assets	7,464	22,129
Other assets	15,114	(88,635)
Accounts payable and accrued liabilities	(19,691)	(1,260)
Other liabilities	34,550	70,407
Net cash provided by operating activities:	57,785	62,321
Investing activities:		
Purchases of property, plant and equipment	(221,481)	(132,288)
Purchases of investments designated as assets limited as to use	(48,115)	(4,406)
Sales of investments designated as assets limited as to use	-	185
Net cash used in investing activities:	(269,596)	(136,509)
Financing activities:		
Proceeds from restricted contributions and investment income	65,272	27,993
Proceeds from line of credit	22,992	141,000
Payments from line of credit	-	(35,976)
Payment of bond issuance costs	(433)	(353)
Right of use financing lease payment	(2,307)	(1,448)
Proceeds from long-term debt	300,000	99,360
Payments on long-term debt	(33,380)	(131,730)
Proceeds from sale of donated financial assets	574	40
Net cash provided by financing activities:	352,718	98,886
Increase in cash and cash equivalents	140,907	24,697
Cash and cash equivalents at beginning of period	598,159	366,595
Cash and cash equivalents at end of period	\$739,066	\$391,293
Supplemental non-cash disclosure:		
Operating Lease	\$20,688	\$475
Financing Lease	2,504	1,646

**SCRIPPS HEALTH
OBLIGATED GROUP
NOTES TO THE OBLIGATED GROUP FINANCIAL STATEMENTS
(UNAUDITED)**

NOTE (1) SUMMARY OF SIGNIFICANT ACCOUNTING PRINCIPLES

Basis of Presentation

In the opinion of management, all adjustments, consisting of normal recurring adjustments necessary for the fair presentation of the statements of financial position and results of operations as of and for the quarter ended March 31, 2021 and 2020 as well as for the year-to-date September 30, 2020 have been made.

NOTE (2) FAIR VALUE MEASUREMENTS

The Organization accounts for certain assets and liabilities at fair value. A fair value hierarchy for valuation inputs prioritizes the inputs into three levels based on the extent to which inputs used in measuring fair value are observable in the market. Each fair value measurement is reported in one of the three levels and is determined by the lowest level input that is significant to the fair value measurement in its entirety. These levels are as follows:

Level 1: Quoted prices are available in active markets for identical assets or liabilities as of the measurement date. Financial assets and liabilities in Level 1 include U.S. and foreign equity securities.

Level 2: Pricing inputs are based on quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market or can be corroborated by observable market data for substantially the full term of the asset or liabilities. Financial assets and liabilities in this category generally include U.S. and foreign government securities, asset-backed securities, U.S. and foreign corporate bonds and loans, municipal bonds, commingled funds, interest rate swaps, real estate, real estate held for sale, and annuity/unitrust liabilities.

Level 3: Pricing inputs are generally unobservable for the assets or liabilities and include situations where there is little, if any, market activity for the investment. The inputs into the determination of fair value require management's judgment or estimation of assumptions that market participants would use in pricing the assets or liabilities. The fair values are therefore determined using factors that involve considerable judgment and interpretations, including, but not limited to, private and public comparables, third-party appraisals, discounted cash flow models, and fund manager estimates. There are no Level 3 financial assets or liabilities at March 31, 2021 and September 30, 2020.

NOTE (2) FAIR VALUE MEASUREMENTS (CONTINUED)

Assets and liabilities measured at fair value are based on one or more of the three valuation techniques. Where more than one technique is noted, individual assets or liabilities were valued using one or more of the noted techniques. The valuation techniques are as follows:

- a) Market approach. Prices and other relevant information generated by market transactions involving identical or comparable assets or liabilities.
- b) Income approach. Techniques to convert future amounts to a single present amount based on market expectations (including present value techniques, option-pricing, and excess earnings models).
- c) Cost approach. Measurement alternative for equity securities without readily determinable fair values and are not eligible to use Net Asset Value (NAV) of accounting. Cost minus impairment, if any, changes resulting from observable changes in orderly transactions from an identical or similar investment of the same issuer.

NOTE (2) FAIR VALUE MEASUREMENTS (CONTINUED)

The following represents financial assets and liabilities measured at fair value on a recurring basis as of March 31, 2021 (in thousands). Most alternative investments are accounted for using net asset value (NAV) of accounting, which is not a fair value measurement.

	Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	NAV	Valuation Technique (a,b,c)
Investments					
Liquid investments:					
Cash equivalents	\$ 169	\$ 169	\$ -	\$ -	a
Equity securities:					
U.S. equity	768,155	768,155	-	-	a
Foreign equity	605,543	605,543	-	-	a
Foreign equity (commingled)	416,105	-	416,105	-	a
	<u>1,789,803</u>	<u>1,373,698</u>	<u>416,105</u>	<u>-</u>	
Fixed income securities:					
U.S. government	51,462	-	51,462	-	a
U.S. government agencies	15,773	-	15,773	-	a
U.S. federal agency mortgage-backed	113,061	-	113,061	-	a
U.S. corporate	423,007	-	423,007	-	a
U.S. corporate (commingled)	422,450	-	422,450	-	a
Foreign corporate	27,223	-	27,223	-	a
	<u>1,052,976</u>	<u>-</u>	<u>1,052,976</u>	<u>-</u>	
Other investments:					
Multi-strategy hedge funds	321,056	-	-	321,056	
Private capital funds	114,448	-	-	114,448	
Defensive equity funds (commingled)	54,360	-	54,360	-	a
Real estate	28,134	-	28,134	-	a
Limited Partnership	48,000	-	-	48,000	c
	<u>565,998</u>	<u>-</u>	<u>82,494</u>	<u>48,000</u>	<u>435,504</u>
Total investments	3,408,946	1,373,867	1,551,575	48,000	435,504
Other assets:					
Real estate held for sale	710	-	710	-	a
Total assets	<u>\$ 3,409,656</u>	<u>\$ 1,373,867</u>	<u>\$ 1,552,285</u>	<u>\$ 48,000</u>	<u>\$ 435,504</u>
Other liabilities:					
Swap hedge	\$ 18,754	\$ -	\$ 18,754	\$ -	b
Annuity/unitrust liabilities	10,286	-	10,286	-	b
Total liabilities	<u>\$ 29,040</u>	<u>\$ -</u>	<u>\$ 29,040</u>	<u>\$ -</u>	<u>-</u>

NOTE (2) FAIR VALUE MEASUREMENTS (CONTINUED)

The following represents financial assets and liabilities measured at fair value on a recurring basis as of September 30, 2020 (in thousands). Alternative investments are accounted for using net asset value (NAV) of accounting, which is not a fair value measurement.

	Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	NAV	Valuation Technique (a,b)
Investments				
Liquid investments:				
Cash equivalents	\$ 113	\$ 113	\$ -	a
Equity securities:				
U.S. equity	610,818	610,818	-	a
Foreign equity	450,434	450,434	-	a
Foreign equity (commingled)	337,345	-	337,345	a
	<u>1,398,597</u>	<u>1,061,252</u>	<u>337,345</u>	
Fixed income securities:				
U.S. government	35,984	-	35,984	a
U.S. government agencies	19,002	-	19,002	a
U.S. federal agency mortgage- backed	98,998	-	98,998	a
U.S. corporate	426,032	-	426,032	a
U.S. corporate (commingled)	412,186	-	412,186	a
Foreign corporate	28,493	-	28,493	a
	<u>1,020,695</u>	<u>-</u>	<u>1,020,695</u>	
Other investments:				
Multi-strategy hedge funds	284,389	-	-	284,389
Private capital funds	82,868	-	-	82,868
Defensive equity funds (commingled)	50,762	-	50,762	a
Real estate	28,134	-	28,134	a
	<u>446,153</u>	<u>-</u>	<u>78,896</u>	<u>367,257</u>
Total investments	2,865,558	1,061,365	1,436,936	367,257
Other assets:				
Real estate held for sale	710	-	710	a
Total assets	<u>\$ 2,866,268</u>	<u>\$ 1,061,365</u>	<u>\$ 1,437,646</u>	<u>\$ 367,257</u>
Other liabilities:				
Swap hedge	\$ 25,166	\$ -	\$ 25,166	b
Annuity/unitrust liabilities	10,886	-	10,886	b
Total liabilities	<u>\$ 36,052</u>	<u>\$ -</u>	<u>\$ 36,052</u>	<u>\$ -</u>

NOTE (2) FAIR VALUE MEASUREMENTS (CONTINUED)

As of March 31, 2021 and September 30, 2020, the Level 2 and Level 3 instruments listed in the fair value hierarchy table above use the following valuation techniques and inputs:

U.S. Government Securities

The fair value of investments in U.S. government securities, classified as Level 2, was primarily determined using techniques consistent with the market approach. Significant observable inputs to the income approach include data points for benchmark constant maturity curves and spreads.

U.S. and Foreign Corporate Bonds

The fair value of the investments in U.S. and foreign corporate bonds, including mutual and commingled funds that invest primarily in such bonds, classified as Level 2 was primarily determined using techniques that are consistent with the market approach. Significant observable inputs include benchmark yields, reported trades, observable broker/dealer quotes, issuer spreads, and security specific characteristics (such as early redemption options).

Real Estate – Investments and Held for Sale

The fair values of the real estate investments and real estate held for sale were classified as Level 2 and were primarily determined using techniques that are consistent with the market approach. Significant observable inputs include sales of comparable properties, market rents, and market rent growth trends.

Annuity/Unitrust Liabilities

The fair value of the annuity/unitrust liabilities as Level 2 was primarily determined using techniques that are consistent with the income approach. Significant observable inputs to the income approach include data points for benchmark constant maturity curves and spreads.

Commingled Funds

The fair value of commingled fund investments classified as Level 2 was determined using fair value. The values for underlying investments are fair value estimates determined either internally or by an external fund manager based on recent filings, operating results, balance sheet stability, growth, and other business and market sector fundamentals. Due to the significant unobservable inputs present in these valuations, Scripps Health classifies all such investments as Level 2.

NOTE (2) FAIR VALUE MEASUREMENTS (CONTINUED)

Included within the assets above are investments in certain entities that report fair value. The following table (in thousands) and explanations identify attributes relating to the nature and risk of such investments:

	March 31, 2021		Unfunded Commitments	Redemption Frequency (if Currently Eligible)	Redemption Notice Period
Commingled:					
Equity securities ⁽¹⁾	\$	416,105	\$ -	Monthly	10 days
Fixed income securities ⁽²⁾		422,250	-	Daily	15 days
	\$	838,555	\$ -		
Alternative investments:					
Hedge funds ⁽³⁾	\$	321,056	\$ -	Monthly to Biennially	45 to 120 days
Private capital ⁽⁴⁾		114,448	171,666	N/A	N/A
Defensive equity (commingled) ⁽⁵⁾		54,360	-	Monthly	5 days
	\$	489,864	\$ 171,666		

(1) Commingled funds: Equity – This category includes investments in commingled funds with underlying investments that are fair value estimates determined either internally or by an external fund manager based on recent filings, operating results, balance sheet stability, growth, and other business and market sector fundamentals. The investments are diversified by geography, sector, and organization. Liquidity is provided on a monthly basis.

(2) Commingled funds: Fixed income – This category includes investments in one commingled fund with underlying investments that are fair value estimates determined either internally or by an external fund manager based on recent filings, operating results, balance sheet stability, growth, and other business and market sector fundamentals. The investments are diversified by geography, sector, maturity, and issue. Liquidity is provided on a daily basis. As of March 31, 2021, the category consisted of 100% daily liquidity.

(3) Hedge funds – This category includes investments in thirteen multi-strategy funds with underlying investments that are fair value estimates determined by a third-party administrator based on recent filings, operating results, balance sheet stability, growth, and other business and market sector fundamentals. The investments are diversified by geography, sector, and organization. Liquidity is provided on a monthly, quarterly, annual, and illiquid basis. As of March 31, 2021, the category consisted of 23.1% monthly liquidity, 53.8% quarterly liquidity, 7.7% annual liquidity, 7.7% biannual liquidity and 7.7% illiquid.

(4) Private capital – This category includes investments in 20 private capital funds with underlying investments that are fair value estimates determined either internally or by a third-party administrator based on recent filings, operating results, balance sheet stability, growth, and other business and market sector fundamentals. The investments are diversified by geography, sector, maturity, and issue. All funds have liquidity in excess of one year.

NOTE (2) FAIR VALUE MEASUREMENTS (CONTINUED)

⁽⁵⁾ Defensive equity – This category includes an investment in a commingled defensive equity fund with underlying investments that are fair value estimates determined by a third-party administrator as of the end of each calendar month (or more frequently in the event that Interests are purchased or withdrawn intra-month), determined by its assets less its liabilities. The underlying investments consist primarily of money market funds and/or Cash; short-term investments, including U.S. Treasuries and other high-quality government or corporate bonds; and written options. Liquidity is provided on a monthly basis

NOTE (3) ENDOWMENTS

The Organization's endowments consist of 90 and 88 individual funds as of March 31, 2021 and 2020, respectively, established for a variety of purposes. Net assets associated with the endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

California Senate Bill No. 1329 enacted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) for California. The Organization is subject to UPMIFA and, thus, classifies amounts in its donor-restricted endowment funds as net assets with donor restrictions because those net assets are time restricted until the Board of Trustees appropriates such amounts for expenditures. Most of those net assets also are subject to purpose restrictions that must be met before reclassifying those net assets to net assets without donor restrictions. The Board of Trustees of the Organization has interpreted as not requiring the maintenance of purchasing power of the original gift amount contributed to an endowment fund, unless a donor stipulates to the contrary. As a result of this interpretation, when reviewing its donor-restricted endowment funds, the Organization considers a fund to be underwater if the fair value of the fund is less than the sum of (a) the original value of initial and subsequent gift amounts donated to the fund and (b) any accumulations to the fund that are required to be maintained in perpetuity in accordance with the direction of the applicable donor gift instrument.

The Organization has interpreted UPMIFA to permit spending from underwater funds in accordance with the prudent measures required under law. In accordance with UPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: (1) duration and preservation of the fund, (2) purposes of the Organization and the donor-restricted endowment fund, (3) general economic conditions, (4) possible effect of inflation or deflation, (5) expected total return from income and the appreciation of investments, (6) other resources of the Organization, and (7) investment policies of the Organization.

From time to time, the fair value of assets associated with individual endowment funds may fall below the level that the donor or UPMIFA requires the Organization to retain as a fund of perpetual duration.

The Organization has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Under this policy, as approved by the Board of Trustees, the endowment assets are invested in a manner that is intended to produce results that exceed the price and yield results while assuming a moderate level of investment risk. The Organization expects its endowment funds, over time, to provide an average rate of return of approximately 5% over the rate of inflation annually. Actual returns in any given year may vary from this amount.

NOTE (3) ENDOWMENTS (CONTINUED)

To satisfy its long-term rate-of-return objectives, the Organization relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Organization targets a diversified asset allocation that places an emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

The Organization has a policy of appropriating for distribution 4% (with an additional 1% administrative fee) of its endowment fund's average fair value over the prior three-year rolling average market values. In establishing this policy, the Organization considered the long-term expected return on its endowment. Accordingly, over the long term, the Organization expects the current spending policy to allow its endowment to grow at an average of 3% to 4% annually above inflation. This is consistent with the Organization's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term as well as to provide additional real growth through new gifts and investment return. The Organization has a policy that prohibits spending from underwater endowment funds.

From time to time, the fair value of assets associated with individual donor restricted endowment funds may fall below the level that the donor or UPMIFA requires Scripps Health to retain as a fund of perpetual duration. No deficiencies of this nature exist at March 31, 2021.

Changes in donor restricted endowment funds for the six months ended March 31 2021, and 2020 are as follows (in thousands):

	<u>2021</u>	<u>2020</u>
Donor restricted endowment funds as of beginning of year	\$ 128,651	\$ 120,326
Investment return, net	11,140	(4,424)
Contributions	508	81
Appropriation of endowment assets for expenditure	(2,554)	(2,260)
Other changes	<u>(1,238)</u>	<u>(1,675)</u>
Donor restricted endowment funds as of end of period	<u>\$ 136,507</u>	<u>\$ 112,048</u>

NOTE (4) GOODWILL

Impairment assessments of the carrying amount of goodwill are completed annually, or whenever impairment indicators are present for SMF, which includes Scripps Clinic and Scripps Coastal Medical Centers. At March 31, 2021 and September 30, 2020 the amount of goodwill totaled approximately \$58,310,000. No impairment or additions to goodwill were recorded for the six months ended March 31, 2021.

NOTE (5) LEASES

The Organization leases certain medical equipment and medical office properties under various operating and finance leases. These leases have remaining lease terms ranging from one to twenty-three years. Many of the Organization's leases have rental escalation clauses which have been factored into the determination of lease payments. Generally, the organization does not include renewal options in the lease terms for calculating the lease liability as the Organization maintains operational flexibility and is not reasonably certain that renewal options will be exercised. The leases do not provide a readily determinable implicit rate in the contract; therefore, the risk-free rate is estimated to discount the lease payments based on information available at lease commencement. The Organization did not elect to implement the hindsight practical expedient. Upon adoption of the lease standard, discount rates for existing operating leases were established at October 1, 2019. The impact to the Organization's obligated statements of financial position as of September 30, 2020 was \$128,376,000.

The Organization elected the package of practical expedients permitted under the transition guidance within the new standard, which among other things, allowed the historical lease classification not to be reassessed. The Organization made an accounting policy election to not apply the recognition requirements of the guidance to short-term leases with a term of 12 months or less. The Organization also made an accounting policy election to not separate non-lease components from lease components for equipment and real estate.

The components of the right-of-use assets and lease liabilities consist of the following at March 31, 2021 and March 31, 2020 (in thousands):

	2021	2020
Property, Plant and Equipment, net		
Finance leases, net	\$ <u>12,134</u>	<u>3,702</u>
Right-of-use assets		
Operating leases	\$ <u>257,608</u>	<u>114,399</u>
Finance Leases Liabilities		
Current portion of long-term debt	\$ 4,709	1,708
Long-term debt	8,048	2,115
	\$ <u>12,757</u>	<u>3,823</u>
Operating Lease Liabilities		
Current portion of lease liability	\$ 27,154	26,683
Long-term lease liability	240,105	97,045
	\$ <u>267,259</u>	<u>123,728</u>

NOTE (5) LEASES (CONTINUED)

The components of lease expense reported within Other Services of Obligated Statement of Operations are for the six months ended March 31, 2021, and March 31, 2020 as follows (000s):

	2021	2020
Lease/rental cost:		
Amortization of right-of-use assets	\$ 2,616	\$ 1,417
Interest on lease liabilities	157	73
Total finance lease cost	<u>2,773</u>	<u>1,490</u>
Operating lease cost	16,117	14,604
Short-term and variable lease cost	1,792	2,992
Total lease/rental cost	<u>\$ 20,682</u>	<u>\$ 19,806</u>
Cash paid for amounts included in the measurement of lease liabilities:		
Operating cash flows from finance leases	\$ 157	\$ 73
Operating cash flows from operating leases	15,601	15,368
Financing cash flows from finance leases	<u>2,307</u>	<u>1,448</u>
Total	<u>\$ 18,065</u>	<u>\$ 16,889</u>
Right-of-use assets obtained in exchange for new operating lease liabilities	\$ 20,688	\$ 475
Right-of-use assets obtained in exchange for new financing lease liabilities	\$ 2,504	\$ -
Weighted average remaining lease term - finance leases	3.2 years	2.9 years
Weighted average remaining lease term - operating leases	12.9 years	7.4 years
Weighted average discount rate - finance leases	2.17%	3.19%
Weighted average discount rate - operating leases	1.07%	2.80%

NOTE (5) LEASES (CONTINUED)

Scheduled maturities of lease liabilities at March 31, 2021 were as follows:

		Undiscounted Finance Lease Payments	Imputed Interest	Finance Lease Liabilities
		<u> </u>	<u> </u>	<u> </u>
2021**	\$	2,397	113	2,284
2022		5,028	177	4,851
2023		2,567	110	2,457
2024		2,200	53	2,147
2025		970	9	961
2026		57	-	57
Total	\$	<u>13,219</u>	<u>462</u>	<u>12,757</u>
		Undiscounted Operating Lease Payments	Imputed Interest	Operating Lease Liabilities
		<u> </u>	<u> </u>	<u> </u>
2021**	\$	14,416	1,514	12,902
2022		31,138	2,715	28,423
2023		27,542	2,333	25,209
2024		25,412	2,013	23,399
2025		24,057	1,722	22,335
2026		22,323	1,452	20,871
Thereafter		141,797	7,677	134,120
Total		<u>286,685</u>	<u>19,426</u>	<u>267,259</u>

** Excluding the six months ended March 31, 2021.

NOTE (6) OTHER EVENTS

Scripps Health received a total of \$125.0 million from the CARES program including \$45.9 million received on June 12th, 2020 for Mercy Hospital from the Safety Net Hospital CARES act funding and \$19.9 million received on July 20, 2020 for high impact COVID-19 area funding from U.S. Department of Health and Human Services (HHS). A total \$75.1 million was recognized as revenue in the September YTD FY20 financials including \$15.3 million recorded for Mercy Hospital based on lost revenues to date combined with COVID specific incremental expenses to date. Lost revenues at that time were defined by HHS as the loss between CY20 and CY19. In December 2020, HHS released new guidance redefining lost revenues allowing us to recognize CARES act provider relief funds equal to the variance between calendar year 2020 actual revenues and budgeted revenues. For calendar year 2020, we are currently estimating \$98.0 million of lost revenue and \$91.0 million of incremental COVID expenses / capital expenditures (less offsetting revenues) which when combined total \$189.0 million and support the recognition of the \$125.0 million of CARES provider

NOTE (6) OTHER EVENTS (CONTINUED)

relief funds. Accordingly, we were able to release the remaining \$49.7 million of targeted distribution funds to Scripps Mercy in the December financials.

Scripps Health received \$204 million in April 2020 for Medicare Advances for the Hospitals. The agency began recovering the payments March 30, 2021. CMS said the recoupment will begin on the one-year anniversary of when the provider received the first COVID-19 accelerated and advance payment. CMS will recoup the payments for 11 months at a rate of 25 percent. After the 11-month period, CMS will recover the remaining funds at a rate of 50 percent for six months. After the six-month period, CMS will issue a demand letter for full repayment of any remaining balances.

Scripps Health is taking advantage of the FICA deferral for SSI for April 1, 2020 through December 31, 2020 that will be repaid without interest in CY21 and CY22 estimated to be \$55 million. As of December 31, 2020, we have deferred \$49.0 million. This program has not been extended past December 31, 2020.

Scripps Health estimates \$18.3 million for Employee Retention Tax Credit (ERTC) program of CARES act for the period March 13, 2020 through March 31, 2021.

CARES Act (\$'000s)					
	General	Safety Net	High Impact	ERTC Accrual	Total
Total received/accrued	\$ 59,101	\$ 45,871	\$ 19,900	\$ 18,264	\$ 143,136
Total recognized to date	59,101	45,871	19,900	18,264	143,136
Deferred recognition	\$ -	-	\$ -	\$ -	\$ -

NOTE (7) SUBSEQUENT EVENTS

The Organization has evaluated events and transactions occurring subsequent to March 31, 2021 through April 28, 2021, the date the financial statements were issued. During this period, there were no subsequent events requiring recognition in the financial statements.



SCRIPPS HEALTH
OBLIGATED GROUP FINANCIAL STATEMENTS
MANAGEMENT DISCUSSION AND ANALYSIS
FOR THE QUARTER AND SIX MONTHS ENDED MARCH 31, 2021

	For the Quarter Ended	
	(\$000s)	
	March 31, 2021	March 31, 2020
	Actual	Actual
Operating Revenue	\$874,627	\$899,561
Operating (Loss) / Income	(\$4,775)	\$47,066
Operating Margin	-0.5%	5.2%
Operating EBITDA	\$46,957	\$93,337
Operating EBITDA Margin	5.4%	10.4%
Excess Margin	\$99,582	(\$296,040)
Excess Margin %	10.2%	-53.2%

Operating revenue for the quarter ended March 31, 2021 was (\$24,934,000) or (2.8%) lower than the quarter ended March 31, 2020. This is primarily due to \$72,103,000 lower Provider Tax revenue for the CY2019-CY2021 program and \$11,470,000 decrease in Capitation Premium revenue at the Clinics, which is offset by a \$61,305,000 increase in net patient revenue due to higher volumes, favorable rates, and payor mix at the hospitals and clinics.

Operating expenses for the quarter ended March 31, 2021 were \$26,812,000 or 3.1% higher than the quarter ended March 31, 2020 attributable to a \$43,176,000 increase in wages and benefits primarily due to an increase in Paid FTEs (\$22.1M due to COVID), \$17,657,000 increase in supplies (\$6.9M is related to pharmaceutical expense primarily for infusion therapy at Scripps Clinic and Mercy Hospital, \$6.4M is related to COVID and \$4.4M for other medical supplies) and \$10,850,000 increase in physician services expense (\$6.7M due to COVID and \$4.1M due to higher ambulatory services), offset by a \$50,293,000 decrease in the provider fee for the CY2019-CY2021 program.

Excess margin for the quarter ended March 31, 2021 compared to the quarter ended March 31, 2020 was \$395,622,000 higher than prior year primarily due to improved investment performance in FY21.

	For the Six Months Ended	
	(\$000s)	
	March 31, 2021	March 31, 2020
	Actual	Actual
Operating Revenue	\$1,782,143	\$1,679,760
Operating Income	\$31,747	\$48,939
Operating Margin	1.8%	2.9%
Operating EBITDA	\$134,742	\$141,878
Operating EBITDA Margin	7.6%	8.4%
Excess Margin	\$417,050	(\$154,512)
Excess Margin %	19.2%	-10.5%

Operating revenue for the six months ended March 31, 2021 was \$102,384,000 or 6.1% higher than six months ended March 31, 2020. This was primarily attributable to \$87,177,000 increase in net patient revenue due to favorable rates and payor mix at the hospitals and clinics in addition to \$50,435,000 from the CARES Act, which is offset by \$33,941,000 lower Provider Tax revenue for the CY2019-CY2021 program.

Operating expenses for the six months ended March 31, 2021 were \$119,386,000 or 7.3% higher than the six months ended March 31, 2020 attributable to a \$82,270,000 increase in wages and benefits primarily due to annual merit increases and an increase in Paid FTEs (\$33.6M due to COVID), \$32,935,000 increase in supplies (\$13.8M due to COVID, \$11.0M is related to pharmaceutical expense primarily for infusion therapy at Scripps Clinic and Mercy Hospital and \$8.1M for other medical supplies) and \$21,907,000 increase in physician services expense (\$11.1M due to COVID and \$10.8M due to higher ambulatory services), offset by a \$23,681,000 decrease in the provider fee for the CY2019-CY2021 program.

Excess margin for the six months ended March 31, 2021 compared to the six months ended March 31, 2020 was \$571,562,000 higher than prior year primarily due to improved investment performance in FY21.

	March 31, 2021	March 31, 2020	September 30, 2020
Unrestricted Cash & Investments (\$000s)	\$ 3,821,677	\$ 2,577,419	\$ 3,185,497
Days Unrestricted Cash on Hand ¹	444.9	315.6	385.5
Days in AR, Net	48.6	49.1	59.9
Accounts Payable & Accrued Liabilities (\$000s)	\$ 751,669	\$ 388,422	\$ 782,862
Days in AP & Accrued Liabilities ²	82.4	45.9	94.7
Unrestricted Cash & Investments to Total Debt ³	319.4%	263.4%	351.1%
Long Term Debt (\$000s)	\$ 1,115,056	\$ 749,297	\$ 750,096
Current Portion of Long-Term Debt (\$000s)	\$ 81,443	\$ 229,352	\$ 157,155
Total Debt (\$000s)	\$ 1,196,499	\$ 978,649	\$ 907,249
Long-Term Debt to Capitalization	20.1%	20.4%	17.4%

¹ The following ratios includes \$203.9M of Medicare advances and \$49.0M of FICA deferrals. Excluding those amounts, the Mar21 ratios would be:

(1) Days Unrestricted Cash on Hand: 415.5, (2) Days in AP & Accrued Liabilities: 57.4, and (3) Unrestricted Cash & investment to Total Debt: 298.3%

SIGNIFICANT TRANSACTIONS

Tax Exempt Bonds

In FY2021, Scripps Health made scheduled bond principal payments amounting to \$33,380,000, which included \$2,100,000 scheduled principal payment on the 2001A bond, \$18,145,000 scheduled principal payment on the 2016A and 2016B tax-exempt bond series, \$9,775,000 on term loan, and \$3,360,000 scheduled principal payment on 2019A tax-exempt bond.

2020A and 2020B Series Senior Notes

On October 15, 2020, the Organization entered into a private placement debt transaction with two counterparties for \$300 million of Series Senior Notes. \$170 million of the 2020A Series Senior Notes due October 15, 2060 is with MetLife with fixed interest rate at 2.95% and \$130 million of the 2020B Series Senior Notes due October 15, 2050 is with New York Life with fixed interest rate at a 2.75% rate.

Line of Credit

On March 15, 2021, Scripps Health made a draw on the \$150 million Bank of America Line of Credit in the amount of \$22,992,000 to fund the closing of a real estate transaction at Townsgate in Del Mar. Effective March 17, 2021, the \$100 million Bank of America Line of Credit has been extended with expiration date of September 30, 2022.

Provider Fee Program

In February 2020, CMS approved the July 1, 2019 through December 31, 2021 program. The estimated total net benefit for Scripps Health for the entire program is \$110.9 million. In FY 2020, a net benefit of \$53.4 million was recorded based on CHA model for the program period 07/2019 – 09/2020. In FY 2021, a net benefit of \$22.6 million was recorded based on CHA model for the program period of October 2020 to March 2021.

Medi-Cal Supplemental Provider Fee Schedule for 2019-2021 Program				
For the Six Months Ended 3/31/21				
(\$000s)				
Hospitals	Supplemental Revenue	Provider Fee	CHFT Fee	Net Operating Income (Loss)
La Jolla	\$ 10,740	\$ (13,632)	\$ -	\$ (2,892)
Green	-	-	-	-
Encinitas	7,025	(8,832)	-	(1,807)
Mercy	58,560	(31,082)	(186)	27,292
Total	\$ 76,325	\$ (53,546)	\$ (186)	\$ 22,593

Dr. Seuss Enterprise, LP – Geisel Gift

Scripps Health received notification from Geisel Trust of their intention to transfer of shares in Dr. Seuss Enterprises, L.P. including royalty rights for Dr. Seuss book rights effective December 31, 2019. In October 2020, Dr. Seuss Enterprises, L.P. distributed \$805,000 which is reported as nonoperating income – investment income within consolidated financial statements. Management recognized the approximate fair value market of the gifted shares in Dr. Seuss Enterprise, L.P. as of March 31, 2021 totaling \$48,000,000. Scripps Health has recorded the gift as Restricted Contributions and as an Investment Whose Use is Limited in the accompanying consolidated financial statements. Additionally, approximately \$24,000,000 was released from donor restrictions into operations based on eligible expenses and \$24,000,000 is restricted for use by inpatient hospice.

Kaiser Master Contract Extension

In November 2020, Scripps Health signed a five year extension with two 2½ year options to extend the master agreement with Kaiser. Under the new agreement, Scripps La Jolla will continue to be the exclusive provider of cardiac surgery (institutional and professional) and interventional cardiology (institutional only) for nearly 630,000 Kaiser members across San Diego County. Scripps will continue to provide hospital services to Kaiser members transferred to a Scripps facility or treated in a Scripps emergency department.

Forward Looking

Wyeth Pharmaceuticals Settlement Agreement

Funding was approved on November 12, 2020 by the United States District Court after a grant application process where Scripps and several other health care organizations applied for residual funds. Scripps will receive an estimated \$22.1 million as part of an excess settlement funds distribution from Wyeth Pharmaceuticals to support breast cancer, cardiovascular and neurocognitive as well as healthcare disparities and core elements programs. These funds will support specific patient care and research programs at Scripps MD Anderson Cancer Center, Scripps Prebys Cardiovascular Institute.