



#### This document is dated as of June 11, 2021

SPECIAL NOTE CONCERNING FORWARD-LOOKING STATEMENTS. Certain of the discussions included in the following document may include certain "forward-looking statements" which involve known and unknown risks and uncertainties inherent in the operation of healthcare facilities. Actual actions or results may differ materially from those discussed below. Specific factors that might cause such differences include competition from other healthcare facilities in the service area of Dana-Farber Cancer Institute, federal and state regulations of healthcare providers, and reimbursement policies of the state and federal governments and managed care organizations. In particular, statements preceded by, followed by or that include the words "believes," "estimates," "expects," "anticipates," "plans," "intends," "scheduled" or other similar expressions are or may constitute forward-looking statements. Dana-Farber Cancer Institute expressly disclaims any obligation or undertaking to issue any updates or revisions to those forward-looking statements if or when there are events, conditions or circumstances on which such statements are based occur.

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

DANA-FARBER CANCER INSTITUTE, INC. AND SUBSIDIARIES\*
Second Quarter Ended March 31, 2021

Laurie H. Glimcher M.D., President and Chief Executive Officer
William C. Hahn M.D. Ph.D., Executive Vice President and Chief Operating Officer
Michael L. Reney, Executive Vice President and Chief Finance & Business
Strategy Officer

\*Dana-Farber Cancer Institute, Inc. is the parent corporation of Dana-Farber, Inc., Dana-Farber Trust, Inc., Dana-Farber Cancer Care Network, Inc. and Dana-Farber Global Oncology, LLC. Results for the quarter ended March 31, 2021 are presented on a condensed, consolidated basis. The Obligated Group is Dana-Farber Cancer Institute, Inc. and Dana-Farber, Inc.

#### SPECIAL NOTE CONCERNING ADOPTION OF NEW ACCOUNTING STANDARDS

On October 1, 2019, Dana-Farber Cancer Institute, Inc. ("DFCI") adopted ASC 842, *Leases*, using the modified retrospective basis. ASC 842 supersedes nearly all existing lease accounting guidance under GAAP issued by the Financial Accounting Standards Board ("FASB") including ASC 840, *Leases*. See "Adoption of New Accounting Standards" herein.

# Dana-Farber Cancer Institute, Inc. and Subsidiaries Management's Discussion and Analysis of Financial Condition and Operating Results

Second Quarter Ended March 31, 2021

#### **COVID-19 Pandemic**

During the COVID-19 pandemic, the Institute has remained operational and has continued to care for patients. Although the ultimate impact to the Institute is uncertain and subject to change due to the evolving nature of the COVID-19 global outbreak, the Institute's patient volumes and revenues have been negatively impacted due to the effects of the pandemic.

In April 2020, the Institute received (i) approximately \$133.0 million in Medicare accelerated payments, which are required to be repaid twenty-nine months from the date of receipt, at which time remaining unpaid amounts are subject to interest of 4%; and (ii) approximately \$23.8 million in funding from the Provider Relief Fund General Distribution made pursuant to the Coronavirus Aid, Relief, and Economic Security Act (the "CARES Act"), which is not subject to repayment so long as the Institute meets certain terms and conditions, including, among other things, that the funds are being used for lost operating revenues and COVID-related expenses. The Institute received an additional \$22.8 million in CARES Act Relief funding in December 2020. The CARES Act Relief funding received by the Institute in fiscal year 2020 and fiscal year 2021 is subject to future audits and potential adjustment in future periods. The U.S. Department of Health and Human Services continues to update its reporting requirements, and it is reasonably possible that final amounts of recognized CARES Act Relief funding to the Institute may be adjusted in future reporting periods to comply with applicable regulations, guidance or directives by the federal government.

In May 2020, the Institute entered into a new \$60.0 million line of credit, on which it has not drawn down as of March 31, 2021. The CARES Act also provided for deferred payment of the employer portion of social security taxes through December 31, 2020,

with 50% of the deferred amount due December 31, 2021 and the remaining due December 31, 2022. As of March 31, 2021, the Institute has deferred \$19.8 million, (\$10.0 million is in current liabilities while the remaining \$9.8 million is in other long-term liabilities).

## Management Discussion and Analysis of Financial Condition and Operating Results

For the first six months of fiscal year ("FY") 2021, DFCI recorded a consolidated excess of revenues over expenses of \$195.5 million, compared to a (deficit) of revenues over expenses of (\$33.9) million for the first six months of FY 2020. Income from operations was \$41.3 million, compared to \$26.4 million for the first six months of FY 2020.

Total operating revenue for the first six months of FY 2021 was \$1.1 billion, an increase of \$81.1 million, or 8.0 percent, over the same period in FY 2020. Total patient service revenue was \$735.7 million, an increase of \$56.2 million, or 8.3 percent as compared to the same period in FY 2020. Management attributes this increase to growth in pharmacy revenue and a payment in December from the Embassy of Kuwait resulting in the release of a reserve for potentially uncollectible patient accounts originally established in FY20. Direct research revenues related to grants, contracts and gifts increased by \$7.5 million, or 3.7 percent, over the same period in FY 2020. Management attributes this increase to growth in spending on federal grants and gift funds. Indirect research revenues increased by \$3.3 million, or 6.3 percent, over the same period in FY 2020 due to the favorable trends in expenditures related to grants, contracts and gifts. Unrestricted gifts decreased by approximately \$4.8 million from the same period in FY 2020, or 7.8 percent. Management attributes this decrease to the impact of the pandemic on fund-raising events. Other operating revenue increased by \$18.9 million from the same period in FY 2020, or 112.5 percent, due primarily to relief funding of \$22.8 million from the CARES Act. Operating expenses increased by \$66.1 million, or 6.7 percent over FY 2020 to \$1.0 billion. Total patient service expenses increased by \$53.8 million, or 10.0 percent from the same period in FY 2020, due primarily to pharmacy expenses and increases in staffing and related compensation expenses. Total research expenses increased by \$3.1 million, or 1.3 percent from the same period in FY 2020 due to increased spending on federal grants and gifts. Total general and administrative expenses increased by \$9.2 million, or 4.6 percent, from the same period in FY 2020, due primarily to increases in staffing and related compensation expenses.

Investment returns, including investment income and realized and unrealized gains or losses, amounted to \$137.2 million, or a return of 19.6 percent for the first six months of FY 2021 compared to unfavorable returns in the amount of \$46.2 million, or a return of (6.3) percent for the same period in the prior year which coincided with the early stages of the pandemic. DFCl's swap liability decreased by \$17.7 million as compared to an

increase of \$11.1 million for the same period in FY 2020 primarily due to increasing LIBOR rates. This also impacted swap-related interest expense favorably.

DFCl's total assets increased by \$834 million, or 23.9 percent, compared to the same period in FY 2020, to \$4.3 billion. This increase is primarily driven by higher levels of cash and investments.

Compared with the same period in FY 2020, net assets without donor restriction increased by \$283.7 million, or 31.9 percent, to \$1.2 billion, reflecting positive operating results and strong investment returns. Net assets with donor restriction increased by \$506.7 million, or 54.6 percent, to \$1.4 billion, primarily due to positive philanthropy results and investment returns.

Cash increased by \$227.4 million, or 171.3 percent, compared to the second quarter in FY 2020. Management attributes this increase to two separate payments of \$23.8 million and \$22.8 million in relief funding from the CARES Act, \$133 million of advanced Medicare payments (included with accounts payable and accrued expenses), \$20.0 million from the Embassy of Kuwait for past-due patient accounts and approximately \$204 million in other significant gifts and pledge payments. These increases were offset by approximately \$116.0 million related to capital spending, prepaid expenses and repayment of the Institute's outstanding \$60.0 million line of credit.

Investments increased by \$650.0 million, or 47.0 percent, compared to the second quarter in FY 2020. Management attributes this increase to favorable investment returns.

Net patient accounts receivable decreased by \$24.2 million, or 15.5 percent, to \$131.8 million compared to the second quarter of FY 2020 due to strong cash collections and a reduction in the reserve established in FY 2020 for past-due patient accounts from the Embassy of Kuwait. Days in accounts receivable decreased to 33 days as compared to 42 days in the second quarter of FY 2020.

Contributions receivable, (current and long-term) decreased by \$7.2 million, or 8.1 percent, compared to the second quarter of FY 2020 as a result of pledge payments.

Research receivables increased by \$10.7 million, or 19.4 percent, compared to the second quarter of FY 2020 primarily due to the timing of receipts related to government contracts and clinical trials.

Prepaid expenses and other current assets increased by \$32.4 million, or 26.6 percent, from the second quarter of FY 2020 due to an increase in pharmacy inventories, general inventories related to personal protective equipment (PPE) due to the COVID-19 pandemic, and the opening of a new satellites in Merrimack Valley and Chestnut Hill.

Property, plant and equipment decreased by \$25.4 million, or 2.4 percent, compared to the second quarter of FY 2020, as depreciation outpaced capital additions.

Other long-term assets decreased by \$13.3 million, or 16.8 percent, compared to the second quarter of FY 2020 due primarily to amortization of prepaid expenses related to royalty monetization payments received from pharmaceutical companies as a result of licensing arrangements.

Accounts payable and accrued expenses increased by \$149.4 million, or 80.5 percent, compared to the second quarter of FY 2020 primarily as a result of Medicare accelerated payments of \$133.0 million related to the COVID-19 pandemic that the Institute will begin to repay in April 2021, increases in COVID-19 related deferrals of employer social security tax of \$10.0 million representing fifty percent of the total balance due on December 31, 2021, an increase in capital accruals related to a new satellite at Chestnut Hill, the acquisition of certain drugs in anticipation of future potential shortages and increases in expenses associated with certain affiliates.

Amounts due to third-party payers increased by \$14.8 million, or 35.2 percent, compared to the second quarter of FY 2020 due primarily to the establishment of current year liabilities offset by payment of certain prior year settlements.

Research advances have increased by \$15.7 million, or 12.6 percent, compared to the second quarter of FY 2020 due primarily to cash received for clinical trials, non-government grants and commercial agreements.

Long-term debt less current portion decreased by \$73.7 million, or 11.4 percent, compared to the second quarter of FY 2020 due primarily to the Institute fully repaying its \$60 million line of credit in June 2020 that it drew down in March 2020 as a result of the pandemic.

Other liabilities decreased by \$51.9 million, or 22.0 percent, compared to the second quarter as a result of amortization of deferred revenue related to royalty monetizations and improvement in the interest rate swap liability position.

#### Other:

#### **Adoption of New Accounting Standards**

On October 1, 2019, the Institute adopted ASC 842, *Leases*. ASC 842 requires that lessees recognize right-of-use assets and lease liabilities calculated based on the present value of lease payments for all lease agreements with terms that are greater than twelve months. The distinction in ASC 842 between finance leases and operating leases determines how the leases are measured and presented in the consolidated statement of operations and consolidated statement of cash flows. Additional qualitative and quantitative disclosures are also required.

The Institute adopted the following practical expedients and elected the following accounting policies related to this standard:

- Elected not to reassess prior conclusions related to the identification, classification, and accounting for indirect costs for leases that commenced prior to October 1, 2019:
- Elected the short-term lease accounting policy allowing lessees not to recognize right-of-use assets and liabilities for leases with a term of twelve months or less; and
- Elected not to separate lease and non-lease components for certain equipment lease asset categories.

For operating leases, the Institute calculated right-of-use assets and lease liabilities based on the present value of the remaining lease payments as of the date of adoption using the inherent borrowing rate as of that date. There were no changes to DFCI's capital lease portfolio, where leases are now titled "finance leases" under ASC 842 and assets acquired under capital leases continue to be classified as a component of property, plant and equipment, net and long-term debt, current and long-term. As of October 1, 2019, total right-of-use assets related to finance leases amounted to \$26.3 million and related finance lease liabilities, current and long-term, aggregated \$29.6 million. As of March 31, 2021, total right-of-use assets related to finance leases liabilities, current and long-term, aggregated \$23.0 million.

The adoption of ASC 842 resulted in recording a non-cash transition adjustment to operating lease right-of-use assets and operating lease liabilities of approximately \$428.0 million. Additionally, a deferred rent balance of \$12.5 million was re-characterized and is included in operating lease liabilities. As of March 31, 2021, operating lease right-of-use assets amounted to \$395.4 million and related operating lease liabilities totaled \$415.7 million. The adoption of ASC 842 did not materially impact DFCI's results of operations or liquidity.

#### **Class Action Complaint**

In June 2019, the Institute was named as a defendant in a class action lawsuit in Massachusetts Superior Court alleging data privacy violations by the Institute, along with other hospital co-defendants. The amended complaint alleges that each of the hospitals is improperly tracking and sharing information of patients visiting their websites and disclosing it to third parties in violation of Massachusetts laws for (i) interception of wire and oral communications; (ii) invasion of privacy; (iii) consumer protection; and (iv) breach of fiduciary duty. In November 2020, the Institute prevailed on the plaintiffs' request for a preliminary injunction, which was denied. The Institute also succeeded in dismissing the plaintiff's consumer protection claim at the motion to dismiss stage, though plaintiffs' other claims remain, and the plaintiffs have since amended their complaint to add a negligence claim. Although the complaint is framed as a class action, the two pseudonymous individuals who brought the case have not yet filed a motion to have the case adjudicated as a class action, and the Court has not

recognized their right to proceed in that collective manner. While it is premature to assess the materiality of this lawsuit at this stage, the Institute is pursuing a number of strong defenses and intends to vigorously defend the case. Regardless of merit, the Institute takes all privacy concerns with the utmost seriousness. The Institute is insured for the costs of this litigation and for any losses up to \$10 million per claim with excess coverage of \$5 million per claim.

### DANA-FARBER CANCER INSTITUTE, INC. AND SUBSIDIARIES Consolidated Balance Sheets

		As of March 31					As of September 30		
(Dollars in thousands)		2021	011 0 1	2020		2020	iibei	2019	
ASSETS									
Current Assets									
Cash and cash equivalents	\$	360,161	\$	132,737	\$	187,884	\$	165,479	
Patient accounts receivable, net		131,833		156,023		137,868		149,290	
Contributions receivable, current portion		16,649		18,258		39,117		34,275	
Royalty receivable		3,514		3,430		3,082		3,132	
Assets whose use is limited, current portion		726		726		726		721	
Research receivables		65,756		55,081		62,604		55,163	
Prepaid expenses and other current assets		154,296		121,901		133,270		105,031	
Total Current Assets		732,935		488,156		564,551		513,091	
Investments		2,032,537		1,382,557		1,688,960		1,409,737	
Assets whose use is limited by indenture									
agreement or other, less current portion		4,429		4,428		4,429		4,426	
Right of use assets, net - operating leases (Note 1)		395,375		411,806		408,111		-	
Property, plant and equipment, net		1,023,510		1,048,941		1,046,157		1,013,563	
Contributions receivable, less current portion		64,929		70,512		77,855		63,858	
Other assets		65,918		79,260		74,116		84,565	
TOTAL ASSETS	\$	4,319,633	\$	3,485,660	\$	3,864,179	\$	3,089,240	
LIABILITIES AND NET ASSETS									
Current Liabilities									
Accounts payable and accrued expenses	\$	335.072	\$	185,670	\$	328,655	\$	160,409	
Amounts due to third party payors	,	56,984	•	42,140	•	57,904	•	49,158	
Operating lease liabilities (Note 1)		45,259		42,576		43,091		_	
Research advances		140,542		124,814		127,047		119,683	
Current portion of long-term debt		5,348		4,979		5,940		6,102	
Total Current Liabilities		583,205		400,179		562,637		335,352	
Other Liabilities									
Long-term debt, less current portion		571,729		645,409		577,725		591,231	
Operating lease liabilities, less current portion (Note 1)		370,449		384,384		382,318		-	
Other liabilities		184,480		236,371		228,157		256,452	
Total Liabilities		1,709,863		1,666,343		1,750,837		1,183,035	
Net Assets		,,		, , -		,,		,,	
Net assets without donor restriction		1,174,219		890,485		978,673		930,472	
Net assets with donor restriction		1,435,551		928,832		1,134,669		975,733	
Total Net Assets		2,609,770		1,819,317		2,113,342		1,906,205	
						·			

Note 1: See "Adoption of New Accounting Standards" on p.5.

### DANA-FARBER CANCER INSTITUTE, INC. AND SUBSIDIARIES Consolidated Statement of Operations and Changes in Net Assets

	Quarter	End	ded	Six Mont	hs Ended	Y	ear Ended
	Mar	ch 3	1	Mar	ch 31		eptember 30
(Dollars in thousands)	2021	0	2020	2021	2020		2020
Operating Revenues:							
Net patient service revenues	\$ 362,019	\$	339,357	\$ 735,661	\$ 679,438	\$	1,305,019
Research revenues							
Direct grants and contracts	65,389		68,500	135,072	131,816		265,163
Gift related research revenue	 35,332		35,038	72,658	68,422		140,847
Direct research revenues	100,721		103,538	207,730	200,238		406,010
Indirect grants/contracts/gifts	27,675		26,869	54,936	51,667		101,532
Unrestricted contributions and bequests	10,534		7,349	56,571	61,367		83,427
Other operating revenues	6,814		8,494	35,674	16,788		60,306
Total operating revenues	507,763		485,607	1,090,572	1,009,498		1,956,294
Operating expenses:							
Patient service							
Direct patient care	284,806		257,550	566,582	511,891		1,036,448
Depreciation and amortization	12,965		12,619	25,527	25,172		47,693
Interest	 313		732	405	1,619		1,941
Total patient service expense	298,084		270,901	592,514	538,682		1,086,082
Research							
Direct research/restricted gifts	100,721		103,538	207,731	200,238		406,010
Institute supported research	6,225		8,641	13,044	16,676		32,103
Depreciation and amortization	8,820		9,322	17,959	18,772		34,782
Interest	3,387		3,380	6,800	6,773	_	13,526
Total research expense	 119,153		124,881	245,534	242,459		486,421
General and administrative							
General and administrative	104,230		101,714	206,444	197,225		391,602
Depreciation and amortization	2,268		2,366	4,620	4,667		8,890
Interest	84		63	172	102		684
Total general and administrative expense	 106,582		104,143	211,236	201,994		401,176
Total expenses	523,819		499,925	1,049,284	983,135		1,973,679
Operating (loss)/income	 (16,056)		(14,318)	41,288	26,363		(17,385)
Investment income, net	76,362		(74,060)	137,202	(46,187)		77,327
Pension cost, excluding service cost	-		-	-	-		(186)
Royalty income net of expenses	(6,209)		(11,126)	2,208	(979)		5,866
Interest rate swap agreement							
Net interest paid	(1,416)		(1,059)	(2,818)	(2,035)		(4,765)
Change in fair value	 14,661		(17,563)	17,666	(11,065)		(11,701)
Total interest rate swap agreement	 13,245		(18,622)	14,848	(13,100)		(16,466)
EXCESS / (DEFICIT) OF REVENUE OVER EXPENSES	67,342		(118,126)	195,546	(33,903)		49,156
Other changes in net assets:							
Net unrealized (loss) on endowment	-		(970)	-	(970)		-
Net assets released from restriction for capital	-		397	-	397		4,865
Pension adjustment	_		-	_	-		(249)
Other	11,472		(5,572)	_	(5,573)		(5,571)
Increase/(decrease) in net assets without donor restrictions	 78,814		(124,271)	195,546	(40,049)		48,201
Increase/(decrease) in net assets with donor restrictions	109,218		(124,271)	300,882	(46,839)		158,936
Increase/(decrease) in Net Assets	188,032		(251,088)	496,428	(86,888)		207,137
Net Assets at Beginning of Period	 2,421,738		2,070,405	2,113,342	1,906,205		1,906,205
NET ASSETS AT END OF PERIOD	\$ 2,609,770	\$	1,819,317	\$ 2,609,770	\$ 1,819,317	\$	2,113,342

#### DANA-FARBER CANCER INSTITUTE, INC.

Asset Allocation Summary		As Marc	1	As of September 30				
(Dollars in Thousands)		2021 2020			2020		2019	
U.S. Government Money Market Fund	\$	31,069	\$	4,211	\$	47,007	\$	1,106
U.S. Government Securities U.S. Equity Securities		124,010 124.607		112,351 88.619		115,230 94,979		98,700 91,841
U.S. Equity Mutual Funds		202,945		146,506		186,230		170,369
International Equity Securities		8,551		39,409		20,927		41,390
International Equity Mutual Funds		398,616		224,669		282,109		270,886
Hedge Funds and Private Equity Funds*		1,142,739		766,792		942,478		735,445
Total	\$ 2	2,032,537	\$	1,382,557	\$	1,688,960	\$	1,409,737

<sup>\*</sup>Hedge funds and private equity funds, previously reported as alternative investments, consist of investments in limited partnerships and limited liability companies.

Investment Performance Summary		of ch 31	As of September 30		
	2021	2020	2020	2019	
Dana-Farber Portfolio	19.6%	-6.3%	10.5%	5.9%	
Investment Committee Custom Benchmark* S&P 500	16.4% 19.1%	-6.2% -12.3%	8.9% 15.1%	3.4% 4.3%	

<sup>\*</sup> The custom benchmark is a weighted index return developed for the Institute at the request of the Investment Committee assuming Committee-determined target percentages in the different asset classes (e.g., U.S. equity, non-U.S. equity, fixed income, etc.) and the index return used for each asset class is a broad market benchmark selected by the Committee, (e.g. S&P 500 for U.S. Equities). The exact composition of the custom benchmark shifts over time as the Committee revises the target allocation percentages and selects different benchmarks for each asset class. It was adjusted in December 2019.

# DANA-FARBER CANCER INSTITUTE, INC. Capitalization for the Obligated Group

	As of March 31				As of September 30		
(Dollars in Thousands)	2021	2020		2020			2019
Long-Term Debt							
Series L Bonds	\$ 184,143	\$	184,116	\$	184,132	\$	184,099
Series M Bonds	50,452		50,399		50,426		50,373
Series N Bonds	271,789		273,448		272,626		274,255
Series O Bonds	47,741		53,450		52,717		58,968
JPMorgan Line of Credit <sup>1</sup>	60,000		60,000		60,000		60,000
South Shore lease obligation	17,073		22,392		17,528		22,715
Milford lease obligation	5,878		6,583		6,234		6,923
Total Long-Term Debt	637,077		650,388		643,663		657,333
Net assets without donor restriction <sup>2</sup>	1,218,097		930,722		1,018,579		968,783
Total Capitalization	\$ 1,855,174	\$	1,581,110	\$	1,662,242	\$	1,626,116
Total Long-Term Debt as a Percent of Total Capitalization	34.3%		41.1%		38.7%		40.4%

<sup>&</sup>lt;sup>1</sup> Includes the undrawn \$60 million line of credit with a two-year term, which due to its maturity of more than one year constitutes long-term indebtedness pursuant to the Master Trust Indenture.

<sup>&</sup>lt;sup>2</sup>Net assets without donor restrictions only represents the Obligated Group which includes Dana-Farber Cancer Institute, Inc. and Dana-Farber, Inc.

#### DANA-FARBER CANCER INSTITUTE, INC.

	As	As of			
Days Cash on Hand for the Obligated Group	Marc	ch 31	September 30		
(Dollars in Thousands)	2021	2020	2020	2019	
T	<b>A</b> 4 <b>-</b> 40 0 <b>-</b>	<b>.</b>	<b>.</b>		
Total Unrestricted Cash Position <sup>1</sup>	\$ 1,519,073	\$ 1,111,165	\$ 1,277,184	\$ 1,212,863	
Average Daily Expenses <sup>2</sup>	5,448	5,037	5,067	4,912	
Days Cash On-Hand	279	221	252	247	

<sup>&</sup>lt;sup>2</sup> These amounts are composed of total operating expenses less extraordinary items, infrequently occurring items or unusual items and the cumulative effect of changes in accounting principles, depreciation and amortization and other non-cash charges divided by the number of days in the period.

Actual and Maximum Debt Service for the Obligated Group	Quarter I March		Year Ended September 30		
(Dollars in Thousands)	2021	2020	2020	2019	
Income Available for Debt Service	141,167	191,681	108,648	197,087	
Actual Historical Annual Debt Service	25,875	28,557	26,599	30,016	
Actual Historical Debt Service Coverage Ratio	5.46	6.71	4.08	6.57	
Income Available for Debt Service	141,167	191,681	108,648	197,087	
Pro Forma Maximum Annual Debt Service <sup>1</sup>	36,241	97,566	36,554	36,080	
Pro Forma Maximum Debt Service Coverage Ratio	3.90	1.96	2.97	5.46	

The decrease in the debt service coverage ratios from September 30, 2019 to September 30, 2020 relates to decreases in income available for debt service due to the impact of the COVID-19 pandemic.

The increase in the Maximum Debt Service Coverage ratio from quarter ended March 31, 2020 to quarter ended March 31, 2021 is due primarily to the Institute fully repaying its \$60 million line of credit in June 2020 that it drew down in March 2020 as a result of the pandemic.

<sup>&</sup>lt;sup>1</sup> These amounts are composed of unrestricted cash equivalents and marketable securities plus an amount equal to 200% of the donor restricted research funds that have been released from restriction and used for operating expenses during the relevant calculation period, plus temporarily restricted cash and marketable securities that are available for current use but excluding certain items permitted to be excluded under the Master Trust Indenture.

<sup>&</sup>lt;sup>1</sup> Maximum Annual Debt Service represents the highest total debt service on all long-term indebtedness, which is projected to occur in the fiscal year ending September 30, 2027. The debt service requirement for \$150,000 of long-term indebtedness that is covered by interest rate swap agreements is calculated in accordance with the terms of the Master Trust Indenture. The Assumed Rate used to calculate debt service for the Series L variable rate bonds is 1.95% and 2.98% for September 30, 2020 and 2019 and 1.62% and 2.73% for March 31, 2021 and March 31, 2020, respectively. The Assumed Rate used to calculate debt service for the variable rate finance lease that expires in 2033 is 5.54% for September 30, 2019 and 5.07% for March 31, 2020. The lease was remeasured in 2020 and converted to a 3.2% fixed rate finance lease.

DANA-FARBER CANCER INSTITUTE, INC.
Operational Statistics for the Obligated Group

	Quarter Marc	Ended ch 31	Six Months Ended March 31			Ended nber 30
•	2021	2020	2021	2020	2020	2019
<b>OUTPATIENT STATISTICS</b>						
MD Clinic visits (1)	89,429	82,257	176,161	173,566	313,358	359,519
Infusion visits (1)	44,697	45,442	89,515	93,499	174,239	187,664
ANCILLARY STATISTICS						
(units of service)						
Laboratories	340,455	349,733	678,505	716,430	1,313,462	1,441,521
Blood Bank	19,481	18,344	40,876	37,523	72,803	78,807
Pharmacy <sup>(1)(2)</sup>	\$ 162,753,730	\$ 143,938,493	\$328,007,019	\$ 286,726,903	\$ 579,481,883	\$ 533,230,825
PET Scans	1,526	1,481	3,061	2,995	5,769	5,798
Diagnostic Radiology	5,084	4,171	10,460	9,037	17,636	18,923
Ultrasound	472	330	877	677	1,345	1,178
Nuclear Medicine	548	670	1,162	1,335	2,388	2,743
MRI	2,496	2,062	4,773	4,167	8,126	8,304
CT Scans	8,597	8,041	16,915	16,135	31,791	33,153
Radiation Therapy	9,649	9,888	18,956	19,615	38,386	41,951
Respiratory Therapy/EKG (Treatments)	5,473	6,029	10,353	12,506	19,722	24,590
INPATIENT STATISTICS						
Licensed Beds	30	30	30	30	30	30
Total Admissions	363	329	743	721	1,421	1,568
ALOS	6.36	7.51	6.42	6.91	6.61	6.54
Total Patient Days	2,478	2,440	4,934	5,021	9,370	10,255
Occupancy Rate	91.1%	89.5%	90.6%	91.5%	85.5%	93.9%

#### Source: Institute Records

<sup>&</sup>lt;sup>1</sup> Includes results of Dana Farber Cancer Care Network

<sup>&</sup>lt;sup>2</sup>Cost of drugs administered

# DANA-FARBER CANCER INSTITUTE, INC. Operational Statistics for the Obligated Group

#### Quarter Ended March 31

	Inpatient			atient
Percentage Gross Revenues	2021	2020	2021	2020
Medicare	44%	41%	46%	44%
Medicaid	14%	7%	7%	7%
Other	22%	33%	24%	26%
Blue Cross	19%	19%	22%	22%
Self-Pay	1%	0%	1%	1%
Total	100%	100%	100%	100%

#### Six Months Ended March 31

	Inpat	ient	Outpatient	
Percentage Gross Revenues	2021	2020	2021	2020
Medicare	44%	45%	46%	44%
Medicaid	13%	8%	7%	7%
Other	21%	26%	22%	26%
Blue Cross	22%	21%	24%	22%
Self-Pay	0%	0%	1%	1%
Total	100%	100%	100%	100%

#### Year Ended September 30

	Inpat	tient	Outp	atient
Percentage Gross Revenues	2020	2019	2020	2019
Medicare	46%	45%	45%	43%
Medicaid	9%	6%	7%	7%
Other	23%	28%	25%	27%
Blue Cross	21%	20%	22%	22%
Self-Pay	1%	1%	1%	1%
Total	100%	100%	100%	100%

## DANA-FARBER CANCER INSTITUTE, INC. AND SUBSIDIARIES Philanthropy Contributions

(Dollars in thousands)	-	r Ended ch 31	Six Months March		Year Ended September 30		
	2021	2020	2021	2020	2020	2019	
Philanthropy							
Unrestricted Gifts	\$ 10,534	\$ 7,349	\$ 56,571 \$	61,367	83,427 \$	82,696	
Restricted Gifts	53,369	35,513	183,674	110,685	208,722	259,716	
Total Philanthropy	\$ 63,903	\$ 42,862	\$ 240,245 \$	172,052	\$ 292,149 \$	342,412	
Related Direct Expenses	\$ 10,586	\$ 10,053	\$ 19,116 \$	19,126	38,071 \$	40,535	
Direct Fundraising Expenses as of % Philanthropy	17%	23%	8%	11%	13%	12%	

#### Notes

Unrestricted contributions and restricted contributions, used on a current basis, are recorded as operating revenues. Other restricted contributions are recorded as additions to temporarily restricted or permanently restricted assets. Contributions include those received and pledged. Contributions pledged are reported at net present value.

#### DANA-FARBER CANCER INSTITUTE, INC. AND SUBSIDIARIES

# **Supplementary Information**

See Annual Report filings for comparative annual consolidating financial statements contained in the Supplementary Information section of Audited Financial Statements.

### DANA-FARBER CANCER INSTITUTE, INC. AND SUBSIDIARIES Consolidating Balance Sheet

As of March 31, 2021	Obligated Group		Ca	ana-Farber ancer Care	Global		Eliminations and Reclassifications				
(Dollars in thousands)		gated Group	NE	Network, Inc.		ncology				onsondated	
ASSETS											
Current Assets											
Cash and cash equivalents	\$	356,528	\$	234	\$	3,399	\$	-	\$	360,161	
Patient accounts receivable, net		131,279		554		-		-		131,833	
Contributions receivable, current portion		16,649		-		-		-		16,649	
Royalty receivable		3,514		-		-		-		3,514	
Assets whose use is limited, current portion		726		-		-		-		726	
Research receivables		65,756		-		-		-		65,756	
Prepaid expenses and other current assets		200,707		453		108		(46,972)		154,296	
Total Current Assets		775,159		1,241		3,507		(46,972)		732,935	
Investments		2,032,537		-		-		-		2,032,537	
Assets whose use is limited by indenture											
agreement or other, less current portion		4,429		-		-		-		4,429	
Right of use assets, net - operating leases (Note 1)		395,375		-		-		-		395,375	
Property, plant and equipment, net		1,023,462		48		-		-		1,023,510	
Contributions receivable, less current portion		64,929		-		-		-		64,929	
Other assets		65,918		-		-		-		65,918	
TOTAL ASSETS	\$	4,361,809	\$	1,289	\$	3,507	\$	(46,972)	\$	4,319,633	
LIABILITIES AND NET ASSETS											
Current Liabilities											
Accounts payable and accrued expenses	\$	333.444	\$	46.443	\$	2.157	\$	(46,972)	\$	335.072	
Amounts due to third party payors	Ψ	56.984	Ψ	-0,443	Ψ	2,137	Ψ	(40,372)	Ψ	56.984	
Operating lease liabilities, current portion (Note 1)		45,259								45,259	
Research advances		140,542								140,542	
Current portion of long-term debt		5.348		_						5,348	
Total Current Liabilities		581.577		46.443		2.157		(46,972)		583.205	
Other Liabilities		001,077		40,440		2,107		(40,572)		000,200	
Long-term debt, less current portion		571,729								571,729	
Operating lease liabilities, less current portion ( <b>Note 1</b> )		371,729		-		-		-		371,729	
Other liabilities		,		-		-		-		,	
Total Liabilities		184,480		46.443		2.157		(46,972)		184,480	
		1,708,235		40,443		2,107		(40,972)		1,709,863	
Net Assets		4 040 000		(45.000)		4.050				4 474 040	
Net assets without donor restriction		1,218,098		(45,229)		1,350		-		1,174,219	
Net assets with donor restriction		1,435,476		75		- 4.050		-		1,435,551	
Total Net Assets		2,653,574		(45,154)		1,350		-		2,609,770	
TOTAL LIABILITIES AND NET ASSETS	\$	4.361.809	\$	1,289	\$	3.507	\$	(46.972)	¢	4.319.633	

Note 1: See "Adoption of New Accounting Standards" on p. 5.

Six Months Ended March 31, 2021			_					
		Obligated		ına-Farber ıncer Care	Dana-Farber Global	Eliminations and		
(Dollars in thousands)		Group		twork, Inc.	Oncology	Reclassifications	Co	nsolidated
Operating Revenues:								
Net patient service revenues	\$	728,729	\$	6,932	\$ -	\$ -	\$	735,661
Research revenues								
Direct grants and contracts		135,072			-	=		135,072
Gift related research revenue		72,657		1	-	-		72,658
Direct research revenues		207,729		1	-	-		207,730
Indirect grants/contracts/gifts		54,936		-	-	-		54,936
Unrestricted contributions and bequests		56,571		(704)	- (450)	-		56,571
Other operating revenues	_	36,855		(731)	(450)	-		35,674
Total operating revenues		1,084,820		6,202	(450)	-		1,090,572
Operating expenses:								
Patient service				0.400				500 500
Direct patient care		557,453 25,527		9,129	-	-		566,582 25,527
Depreciation and amortization Interest		25,52 <i>1</i> 405		-	-	-		25,52 <i>1</i> 405
Total patient service expense		583,385		9,129	-	-		592,514
Research								
Direct research/restricted gifts		207,730		1	_	_		207,731
Institute supported research		13,044		- '	_	_		13,044
Depreciation and amortization		17,959		_	-	-		17,959
Interest		6,800		-	-	-		6,800
Total research expense		245,533		1	-	-		245,534
General and administrative								
General and administrative		205,913		254	277	-		206,444
Depreciation and amortization		4,557		63	-	-		4,620
Interest		172		-	-	-		172
Total general and administrative expense		210,642		317	277	-		211,236
Total Expenses		1,039,560		9,447	277	-		1,049,284
Operating income/(loss)		45,260		(3,245)	(727)	-		41,288
Investment income, net		137,202		-	_	-		137,202
Net periodic pension cost, excluding service cost		-		-	-	-		-
Royalty income net of expenses		2,208		-	-	-		2,208
Interest rate swap agreement		(0.040)						- (0.040)
Net interest paid Change in fair value		(2,818) 17,666		-	-	-		(2,818) 17,666
Total interest rate swap agreement	_	14,848			-	-		14,848
EXCESS/(DEFICIT) OF REVENUES OVER EXPENSES	_	199,518		(3,245)	(727)	-		195,546
<b>-</b>								
Other changes in net assets:								
Net unrealized (loss) on endowment		-		-	-	-		-
Net assets released from restriction for capital		-		-	-	-		-
Pension adjustment		-		-	-	-		-
Other		400.540		(2.245)	- (707)	-		- 405 540
Increase/(decrease) in net assets without donor restrictions Increase in net assets with donor restrictions		199,518 300,880		(3,245)	(727)	-		195,546 300,882
Increase/(decrease) in Net Assets		500,398		(3,243)	(727)	-		496,428
Net Assets at Beginning of Period		2,153,174		(41,909)	2,077	-		2,113,342
						•	_	
NET ASSETS AT END OF PERIOD	\$	2,653,572	\$	(45,152)	\$ 1,350	\$ -	\$	2,609,770

Quarter Ended March 31, 2021			Dana-Farber	Dana-Farber			
	(	Obligated	Cancer Care	Global	Eliminations and		
(Dollars in thousands)		Group	Network, Inc.	Oncology	Reclassifications	Cons	solidated
Operating Revenues:							
Net patient service revenues	\$	358,516	\$ 3,503	\$ -	\$ -	\$	362,019
Research revenues							
Direct grants and contracts		65,389	-	-	-		65,389
Gift related research revenue  Direct research revenues		35,331	1	-	-		35,332
Direct research revenues		100,720	1	-	-		100,721
Indirect grants/contracts/gifts		27,675	_	-	_		27,675
Unrestricted contributions and bequests		10,534	-	-	-		10,534
Other operating revenues		6,625	-	189	-		6,814
Total operating revenues		504,070	3,504	189	-		507,763
Operating expenses:							
Patient service							
Direct patient care		280,521	4,285	-	-		284,806
Depreciation and amortization		12,965	-	-	-		12,965
Interest		313	-	-	-		313
Total patient service expense		293,799	4,285	-	-		298,084
Research Direct research/restricted gifts		100,720	1				100,721
Institute supported research		6,225	- 1	-	-		6,225
Depreciation and amortization		8,820		_	_		8,820
Interest		3,387	_	_	_		3,387
Total research expense		119,152	1	-	-		119,153
General and administrative							
General and administrative		104,024	60	146	-		104,230
Depreciation and amortization		2,236	32	-	-		2,268
Interest		84	-	-	-		84
Total general and administrative expense		106,344	92	146	-		106,582
Total Expenses		519,295	4,378	146	-		523,819
Operating (loss)/income		(15,225)	(874)	43	-		(16,056)
Investment income, net		76,362	-	-	-		76,362
Pension cost, excluding service cost		<u>-</u>	-	-	-		-
Royalty income net of expenses		(6,209)	-	-	-		(6,209)
Interest rate swap agreement		(4.440)					(4.440)
Net interest paid Change in fair value		(1,416) 14,661	-	-	-		(1,416) 14,661
Total interest rate swap agreement		13,245	-		-		13,245
EXCESS/(DEFICIT) OF REVENUES OVER EXPENSES		68,173	(874)		-		67,342
Other sharpers in make a seaton							
Other changes in net assets:							
Net unrealized gain on endowment		-	-	-	-		-
Net assets released from restriction for capital		-	-	-	-		-
Pension adjustment		-	-	-	-		-
Other		11,472	- (07.1)	-	-		11,472
Increase/(decrease) in net assets without donor restrictions Increase/(decrease) in net assets with donor restrictions		79,645 109,219	(874) (1)		-		78,814 109,218
Increase/(decrease) in Net Assets		188,864	(875)		-		188,032
Net Assets at Beginning of Period		2,464,709	(44,279)	1,308	-		2,421,738
	<u> </u>				¢		
NET ASSETS AT END OF PERIOD	<u>\$</u>	2,653,573	\$ (45,154)	\$ 1,351	φ -	\$	2,609,770

#### **Consolidating Balance Sheet**

As of March 31, 2020  Dollars in thousands)			Dana-Farber Cancer Care		Eliminations and		
		Obligated Group		Network, Inc.		assifications	Consolidated
ASSETS							
Current Assets							
Cash and cash equivalents	\$	132,712	\$	25	\$	- \$	,
Patient accounts receivable, net		154,994		1,029		-	156,023
Contributions receivable, current portion		18,258		-		-	18,258
Royalty receivable		3,430		-		-	3,430
Assets whose use is limited, current portion		726		-		-	726
Research receivables		55,081		-		-	55,081
Prepaid expenses and other current assets		162,964		467		(41,530)	121,901
Total Current Assets		528,165		1,521		(41,530)	488,156
Investments		1,382,557		-		-	1,382,557
Assets whose use is limited by indenture		4 400					4 400
agreement or other, less current portion		4,428		-		-	4,428
Right of use assets, net - operating leases (Note 1)		411,806		-		-	411,806
Property, plant and equipment, net		1,048,766		175		-	1,048,941
Contributions receivable, less current portion		70,512		-		-	70,512
Other assets		79,260		-		-	79,260
TOTAL ASSETS	\$	3,525,494	\$	1,696	\$	(41,530) \$	3,485,660
LIABILITIES AND NET ASSETS							
Current Liabilities							
Accounts payable and accrued expenses	\$	185,277	\$	41,923	\$	(41,530) \$	185.670
Amounts due to third party payors	Ψ	42.140	Ψ		Ψ	(11,000) ¢	42.140
Operating lease liabilities, current portion (Note 1)		42,576		_		_	42,576
Research advances		124,814		_		_	124,814
Current portion of long-term debt		4,979		_		_	4.979
Total Current Liabilities	-	399,786		41,923		(41,530)	400,179
Other Liabilities		, , , , , ,		,-		( ,,	
Long-term debt, less current portion		645.409		_		_	645.409
Operating lease liabilities, less current portion (Note 1)		384,384		-		-	384,384
Other Liabilities		236.371		_		-	236.371
Total Liabilities		1,665,950		41,923		(41,530)	1,666,343
Net Assets				•		, , ,	
Net assets without donor restriction		930,722		(40,237)		_	890,485
Net assets with donor restriction		928,822		10		_	928,832
Total Net Assets		1,859,544		(40,227)		-	1,819,317
TOTAL LIABILITIES AND NET ASSETS	\$	3,525,494	\$	1.696	\$	(41,530) \$	3.485.660

Note 1: See "Adoption of New Accounting Standards" on p. 5.

Six Months Ended March 31, 2020		-	Dana-Farber	Dana-Farber			
	bligated	(	Cancer Care	Global	Eliminations and	_	
(Dollars in thousands)	 Group	N	letwork, Inc.	Oncology	Reclassifications	Coi	nsolidated
Operating Revenues: Net patient service revenues	\$ 663,482	\$	15,956	\$ -	\$ -	\$	679,438
Research revenues							
Direct grants and contracts	131,816		- 4	-	-		131,816 68,422
Gift related research revenue Direct research revenues	 68,418 200.234		4		<u>-</u>		200,238
Billoct rococal of rovoltage	200,201		•				200,200
Indirect grants/contracts/gifts	51,667		-	-	-		51,667
Unrestricted contributions and bequests Other operating revenues	61,367 16,788		-	-	-		61,367 16.788
Total operating revenues	 993,538		15,960	-	-		1,009,498
On continue con continue							
Operating expenses: Patient service							
Direct patient care	494,582		17,309	-	-		511,891
Depreciation and amortization	25,172		-	-	-		25,172
Interest	 1,619		-	-	-		1,619
Total patient service expense	521,373		17,309	-	-		538,682
Research							
Direct research/restricted gifts	200,234		4	-	-		200,238
Institute supported research Depreciation and amortization	16,676 18,772		-	-	-		16,676 18,772
Interest	6,773		-	-	-		6,773
Total research expense	242,455		4	-	-		242,459
General and administrative							
General and administrative  General and administrative	196,655		570	_	_		197,225
Depreciation and amortization	4,603		64	-	-		4,667
Interest	 102		-	-	-		102
Total general and administrative expense	201,360		634	-	-		201,994
Total Expenses	965,188		17,947	-	-		983,135
Operating income/(loss)	 28,350		(1,987)	-	-		26,363
Investment income, net	(46,187)	)	-	-	-		(46,187)
Net periodic pension cost, excluding service cost	-		-	-	-		-
Royalty income net of expenses	(979)	)	-	-	-		(979)
Interest rate swap agreement  Net interest paid	(2,035)		_				(2,035)
Change in fair value	(11,065)		-	-	-		(11,065)
Total interest rate swap agreement	(13,100)		-	-	-		(13,100)
DEFICIT OF REVENUES OVER EXPENSES	(31,916)	)	(1,987)	-	-		(33,903)
Other changes in net assets:							
Net unrealized gain on endowment	(970)	1	_	_	-		(970)
Net assets released from restriction for capital	397		-	-	-		397
Pension adjustment	-		-	-	-		-
Other	 (5,573)	)	-	-	-		(5,573)
(Decrease) in net assets without donor restrictions	(38,062)		(1,987)	-	-		(40,049)
(Decrease)/increase in net assets with donor restrictions	 (46,849)	)	10	-	-		(46,839)
Decrease in Net Assets	(84,911)	)	(1,977)	-	-		(86,888)
Net Assets at Beginning of Period	 1,944,455		(38,250)	-	-		1,906,205
NET ASSETS AT END OF PERIOD	\$ 1,859,544	\$	(40,227)	\$ -	\$ -	\$	1,819,317

### DANA-FARBER CANCER INSTITUTE, INC. AND SUBSIDIARIES Consolidating Statement of Operations and Changes in Net Assets

Quarter Ended March 31, 2020								
	Obligated		C	Dana-Farber Cancer Care	Dana-Farber Global	Eliminations and		
(Dollars in thousands)		Group	N	letwork, Inc.	Oncology	Reclassifications	Co	nsolidated
Operating Revenues:								
Net patient service revenues	\$	333,587	\$	5,770	\$ -	\$ -	\$	339,357
Research revenues		60 500						CO FOO
Direct grants and contracts Gift related research revenue		68,500 35,037		- 1	-	-		68,500 35,038
Direct research revenues		103,537		<u> </u>	_	-		103,538
Indirect grants/contracts/gifts		26,869		-	-	-		26,869
Unrestricted contributions and bequests Other operating revenues		7,349 8,494		-	-	-		7,349 8,494
Total operating revenues		479,836		5,771				485,607
rotal operating rotoriass		,,,,,,		0,				100,001
Operating expenses: (Note 1)								
Patient service		050.044		0.000				057.550
Direct patient care Depreciation and amortization		250,914 12,619		6,636	-	-		257,550 12,619
Interest		732		_	-	-		732
Total patient service expense		264,265		6,636	-	-		270,901
Research								
Direct research/restricted gifts		103,537		1	-	-		103,538
Institute supported research		8,641		-	-	-		8,641
Depreciation and amortization		9,322		-	-	-		9,322
Interest Total research expense		3,380 124,880		<u>-</u> 1	-	-		3,380 124,881
Total research expense		124,000		'	-	-		124,001
General and administrative								
General and administrative Depreciation and amortization		101,441 2,334		273 32	-	-		101,714 2,366
Interest		2,334		-	-	-		63
Total general and administrative expense		103,838		305	-	-		104,143
Total Expenses		492,983		6,942		_		499,925
Operating Income/(Loss)		(13,147)		(1,171)	-	-		(14,318)
Investment income, net		(74,060)		_	_	_		(74,060)
Pension cost, excluding service cost		(,555)		-	-	-		-
Royalty income net of expenses (Note 1)		(11,126)		-	-	-		(11,126)
Interest rate swap agreement		(4.050)						(4.050)
Net interest paid Change in fair value		(1,059) (17,563)		-	-	-		(1,059) (17,563)
Total interest rate swap agreement		(17,503)						(18,622)
DEFICIT OF REVENUES OVER EXPENSES	_	(116,955)		(1,171)	-	-		(118,126)
Other sharpers in mot accorded								
Other changes in net assets:  Net unrealized (loss) on endowment		(970)						(970)
Net assets released from restriction for capital		397		-	-	-		397
Pension adjustment		-		_	-	-		-
Other		(5,572)		-	-	-		(5,572)
Increase/(decrease) in net assets without donor restrictions		(123,100)		(1,171)	-	-		(124,271)
Increase in net assets with donor restrictions (Note 2)		(126,817)		-	-	-		(126,817)
Decrease in Net Assets		(249,917)		(1,171)	-	-		(251,088)
Net Assets at Beginning of Period		2,109,461		(39,056)	-	-		2,070,405
NET ASSETS AT END OF PERIOD	\$	1,859,544	\$	(40,227)	\$ -	\$ -	\$	1,819,317

Note 1: See "Adoption of New Accounting Standards" on p.5.

Note 2: Includes the cumulative effect of the GAAP Changes on Temporarily Restricted Net Assets