

Rensselaer Polytechnic Institute

**Consolidated Financial Statements
June 30, 2020 and 2019**

Rensselaer Polytechnic Institute

Index

June 30, 2020 and 2019

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Report of Independent Auditors

To the Board of Trustees of Rensselaer Polytechnic Institute

We have audited the accompanying consolidated financial statements of Rensselaer Polytechnic Institute and its affiliates ("Rensselaer"), which comprise the consolidated statements of financial position as of June 30, 2020 and 2019, and the related consolidated statements of activities and of cash flows for the years then ended.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on the consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to Rensselaer's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Rensselaer's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Rensselaer Polytechnic Institute and its affiliates as of June 30, 2020 and 2019, and their changes in net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.



Emphasis of Matter

As discussed in Note 2 to the consolidated financial statements, Rensselaer changed the manner in which it accounts for leases in 2020. Our opinion is not modified with respect to this matter.

PricewaterhouseCoopers LLP

Hartford, Connecticut
October 13, 2020

Rensselaer Polytechnic Institute
Consolidated Statements of Financial Position
June 30, 2020 and 2019

(in thousands of dollars)

| | 2020 | 2019 (as restated) |
|---|---------------------|------------------------------|
| Assets | | |
| Cash and cash equivalents | \$ 23,760 | \$ 17,585 |
| Accounts receivable, net | | |
| Student related and other | 8,554 | 6,923 |
| Research, training, and other agreements | 45,447 | 17,824 |
| Contributions receivable, net | 26,060 | 31,709 |
| Contributions from external remainder trusts | 19,437 | 24,005 |
| Prepaid expenses and other assets | 7,581 | 7,212 |
| Student loans receivable, net | 18,538 | 23,950 |
| Investments, at market endowment, annuity and life income funds | 743,960 | 742,169 |
| Right of use assets | 25,818 | 27,096 |
| Land, buildings and equipment, net | 684,700 | 663,882 |
| Total assets | <u>\$ 1,603,855</u> | <u>\$ 1,562,355</u> |
| Liabilities | | |
| Accounts payable and accrued expenses | \$ 32,374 | \$ 33,466 |
| Split interest agreement obligations | 6,650 | 7,003 |
| Deferred revenue | 56,853 | 52,505 |
| Other liabilities | 42,352 | 17,967 |
| Pension liability | 132,846 | 104,139 |
| Accrued postretirement benefits | 21,352 | 17,634 |
| Refundable government loan funds | 25,863 | 32,318 |
| Right of use liabilities | 25,903 | 27,096 |
| Finance leases payable | 17,308 | 17,378 |
| Long term debt | 715,035 | 704,626 |
| Total liabilities | <u>1,076,536</u> | <u>1,014,132</u> |
| Net assets | | |
| Without donor restrictions | <u>(129,573)</u> | <u>(105,767)</u> |
| With donor restrictions | | |
| Restricted by time and purpose | 171,943 | 184,079 |
| Restricted in perpetuity | 484,949 | 469,911 |
| With donor restriction | <u>656,892</u> | <u>653,990</u> |
| Total net assets | <u>527,319</u> | <u>548,223</u> |
| Total liabilities and net assets | <u>\$ 1,603,855</u> | <u>\$ 1,562,355</u> |

The accompanying notes are an integral part of these consolidated financial statements.

Rensselaer Polytechnic Institute
Consolidated Statements of Activities
Year Ended June 30, 2020 with summarized comparative totals for the year ended
June 30, 2019

| <i>(in thousands of dollars)</i> | Without Donor Restrictions | With Donor Restriction | Total June 30, 2020 | Total June 30, 2019 |
|---|-------------------------------|---------------------------|------------------------|------------------------|
| Operating revenue | | | | |
| Student related revenue | | | | |
| Tuition and fees, net | \$ 259,137 | \$ - | \$ 259,137 | \$ 253,031 |
| Auxiliary services, net | 58,279 | - | 58,279 | 63,675 |
| Student related revenue | 317,416 | - | 317,416 | 316,706 |
| Gifts | 15,338 | 5,770 | 21,108 | 25,857 |
| Grants and contracts | | | | |
| Direct | | | | |
| Federal | 47,161 | - | 47,161 | 43,740 |
| State | 5,192 | - | 5,192 | 8,556 |
| Private | 41,613 | - | 41,613 | 15,201 |
| Indirect | 17,386 | - | 17,386 | 16,894 |
| Grants and contracts | 111,352 | - | 111,352 | 84,391 |
| Investment return | | | | |
| Dividends and interest | 7,406 | 4,989 | 12,395 | 11,743 |
| Realized accumulated gains used to meet spending policy | 9,680 | 9,237 | 18,917 | 19,561 |
| Interest on student loans | 6 | - | 6 | 18 |
| Investment return designated for operations | 17,092 | 14,226 | 31,318 | 31,322 |
| Other | 7,596 | 52 | 7,648 | 7,007 |
| Net assets released from restrictions | 17,968 | (17,968) | - | - |
| Total operating revenue | 486,762 | 2,080 | 488,842 | 465,283 |
| Operating expense | | | | |
| Salaries and wages | 179,968 | - | 179,968 | 176,731 |
| Employee benefits | 42,242 | - | 42,242 | 38,447 |
| Supplies, services and other | 95,038 | - | 95,038 | 79,438 |
| Occupancy, taxes and insurance | 24,837 | - | 24,837 | 25,601 |
| Interest on debt | 32,989 | - | 32,989 | 36,558 |
| Depreciation and amortization | 30,031 | - | 30,031 | 28,054 |
| Student aid and fellowships | 51,584 | - | 51,584 | 47,726 |
| Total operating expenses | 456,689 | - | 456,689 | 432,555 |
| Change in net assets from operating activities | 30,073 | 2,080 | 32,153 | 32,728 |
| Nonoperating | | | | |
| Realized and unrealized losses | | | | |
| net of spending policy and initiatives | (8,687) | (10,901) | (19,588) | (8,852) |
| Other components of net periodic benefit costs | (9,032) | - | (9,032) | (8,922) |
| Adjustments for pension and post retirement liability | (27,762) | - | (27,762) | (18,253) |
| Life income and endowment gifts | - | 9,000 | 9,000 | 23,107 |
| Loss on extinguishment of debt | (10,867) | - | (10,867) | (9,376) |
| Change in value of life income contracts | 13 | 5,179 | 5,192 | 3,444 |
| Other reclassifications and transfers | 2,456 | (2,456) | - | - |
| Change in net assets from nonoperating activities | (53,879) | 822 | (53,057) | (18,852) |
| Increase (decrease) in net assets | (23,806) | 2,902 | (20,904) | 13,876 |
| Net assets, beginning of year | (105,767) | 653,990 | 548,223 | 534,347 |
| Net assets, end of year | \$ (129,573) | \$ 656,892 | \$ 527,319 | \$ 548,223 |

The accompanying notes are an integral part of these consolidated financial statements.

Rensselaer Polytechnic Institute

Consolidated Statements of Activities

Year Ended June 30, 2019

| <i>(in thousands of dollars)</i> | Without Donor Restrictions | With Donor Restriction | Total June 30, 2019 |
|---|-------------------------------|---------------------------|------------------------|
| Operating revenue | | | |
| Student related revenue | | | |
| Tuition and fees, net | \$ 253,031 | \$ - | \$ 253,031 |
| Auxiliary services, net | 63,675 | - | 63,675 |
| Student related revenue | 316,706 | - | 316,706 |
| Gifts | 17,752 | 8,105 | 25,857 |
| Grants and contracts | | | |
| Direct | | | |
| Federal | 43,740 | - | 43,740 |
| State | 8,556 | - | 8,556 |
| Private | 15,201 | - | 15,201 |
| Indirect | 16,894 | - | 16,894 |
| Grants and contracts | 84,391 | - | 84,391 |
| Investment return | | | |
| Dividends and interest | 6,459 | 5,284 | 11,743 |
| Realized accumulated gains used to meet spending policy | 9,941 | 9,620 | 19,561 |
| Interest on student loans | 18 | - | 18 |
| Investment return designated for operations | 16,418 | 14,904 | 31,322 |
| Other | 6,977 | 30 | 7,007 |
| Net assets released from restrictions | 19,803 | (19,803) | - |
| Total operating revenue | 462,047 | 3,236 | 465,283 |
| Operating expense | | | |
| Salaries and wages | 176,731 | - | 176,731 |
| Employee benefits | 38,447 | - | 38,447 |
| Supplies, services and other | 79,438 | - | 79,438 |
| Occupancy, taxes and insurance | 25,601 | - | 25,601 |
| Interest on debt | 36,558 | - | 36,558 |
| Depreciation and amortization | 28,054 | - | 28,054 |
| Student aid and fellowships | 47,726 | - | 47,726 |
| Total operating expenses | 432,555 | - | 432,555 |
| Change in net assets from operating activities | 29,492 | 3,236 | 32,728 |
| Nonoperating | | | |
| Realized and unrealized losses | | | |
| net of spending policy and initiatives | (3,442) | (5,410) | (8,852) |
| Other components of net periodic benefit costs | (8,922) | - | (8,922) |
| Adjustments for pension and post retirement liability | (18,253) | - | (18,253) |
| Life income and endowment gifts | - | 23,107 | 23,107 |
| Loss on extinguishment of debt | (9,376) | - | (9,376) |
| Change in value of life income contracts | 19 | 3,425 | 3,444 |
| Other reclassifications and transfers | 7,980 | (7,980) | - |
| Change in net assets from nonoperating activities | (31,994) | 13,142 | (18,852) |
| Increase (decrease) in net assets | (2,502) | 16,378 | 13,876 |
| Net assets, beginning of year | (103,265) | 637,612 | 534,347 |
| Net assets, end of year | \$ (105,767) | \$ 653,990 | \$ 548,223 |

The accompanying notes are an integral part of these consolidated financial statements.

Rensselaer Polytechnic Institute

Consolidated Statements of Cash Flows

Years Ended June 30, 2020 and 2019

(in thousands of dollars)

| | 2020 | 2019 |
|--|------------------|------------------|
| Cash flow from operating activities | | |
| Received from student-related revenues | \$ 275,847 | \$ 286,278 |
| Received from sponsored programs | 82,404 | 80,250 |
| Received from donors | 21,022 | 25,081 |
| Received from investment income | 12,881 | 12,201 |
| Received from Rensselaer Technology Park | 4,318 | 7,971 |
| Received from other | 3,188 | 2,893 |
| Payments to employees and fringe benefits | (220,229) | (214,259) |
| Payments to vendors and suppliers | (88,906) | (96,868) |
| Payments for scholarships and fellowships | (5,821) | (6,299) |
| Payments for Interest expense | (37,337) | (37,931) |
| Payments for pension and post retirement obligations | (5,170) | (13,223) |
| Payments for other expenses | (6,753) | (8,959) |
| Net cash increase from operating activities | <u>35,444</u> | <u>37,135</u> |
| Cash flow from investing activities | | |
| Proceeds from sale of investments | 213,116 | 154,649 |
| Purchase of investments | (204,906) | (151,719) |
| Additional student loans granted | - | 2 |
| Student loans paid | 5,373 | 5,452 |
| Proceeds from sale of land, building, and equipment | 170 | 583 |
| Purchase of land, building and equipment | (49,173) | (18,875) |
| Net cash (decrease) increase from investing activities | <u>(35,420)</u> | <u>(9,908)</u> |
| Cash flow from financing activities | | |
| Contributions restricted for long term investments | 13,907 | 18,888 |
| Payment of annuity obligations | (893) | (863) |
| Payment of debt extinguishment costs | (6,006) | (8,974) |
| Payment of debt issuance costs | (1,805) | (558) |
| Proceeds from loans | 337,769 | 208,000 |
| Repayment of debt | (330,366) | (228,264) |
| Government loan funds | (6,455) | 634 |
| Net cash (decrease) from financing activities | <u>6,151</u> | <u>(11,137)</u> |
| Net increase in cash and cash equivalents | 6,175 | 16,090 |
| Cash and cash equivalents | | |
| Beginning of year | <u>17,585</u> | <u>1,495</u> |
| End of year | <u>\$ 23,760</u> | <u>\$ 17,585</u> |
| Non cash activities | | |
| Contributed securities | \$ 1,063 | \$ 3,027 |
| Non cash gifts: life insurance, life estates, and trusts | - | 5,884 |
| Gifts of equipment and other capital items | 6,011 | 10,339 |

The accompanying notes are an integral part of these consolidated financial statements.

Rensselaer Polytechnic Institute

Notes to Consolidated Financial Statements

June 30, 2020 and 2019

(in thousands of dollars)

1. Organization

Rensselaer Polytechnic Institute (Rensselaer or The Institute) is a nonsectarian, coeducational institution composed of five schools: Engineering; Science; Architecture; Humanities, Arts, and Social Sciences; and the Lally School of Management & Technology; as well as an interdisciplinary degree in Information Technology. Rensselaer offers more than 145 programs at the bachelor's, master's, and doctoral levels. Students are encouraged to work in interdisciplinary programs that allow them to combine scholarly work from several departments or schools. The Institute provides rigorous, engaging, interactive learning environments and campus-wide opportunities for leadership, collaboration, and creativity. Rensselaer Technology Park is a university related park for technology ventures seeking a unique environment focused on the interface between industry and education.

2. Summary of Significant Accounting Policies

a. Basis of Presentation and Tax Status

The financial statements are presented on the accrual basis of accounting in accordance with U.S. generally accepted accounting principles (GAAP) and have been prepared to focus on the Institute as a whole and to present balances and transactions according to the existence or absence of donor-imposed restrictions.

The accompanying financial statements include the Rensselaer Hartford Graduate Center, Inc., a branch of the Institute focused on education for working professionals, which is a separate entity consolidated in the financial statements. Rensselaer and the Center are collectively referred to herein as the Institute. All significant inter-organizational accounts have been eliminated in consolidation. The Institute is a not-for-profit organization as described in section 501(c)(3) of the Internal Revenue Code and is generally exempt from income taxes pursuant to the Code. In accordance with accounting standards, the Institute evaluates its income tax status each year.

b. Net Asset Classification

The Institute is incorporated in and subject to the laws of New York, which incorporate the provisions outlined in the New York Prudent Management of Institution Funds Act (NYPMIFA). Under NYPMIFA, the assets of donor-imposed restricted funds may be appropriated by the Institute for expenditure. Net assets having similar characteristics have been classified in the following categories:

- Net assets *without donor restrictions* are not subject to donor-imposed stipulations and may be designated for specific purposes by action of the Board of Trustees or may otherwise be limited by contractual agreements with outside parties. Net assets within this classification are generally related to revenues and related expenses associated with the core activities of the Institute. In addition, investment return, changes in post-retirement liabilities and certain types of philanthropic support are also included.

Rensselaer Polytechnic Institute

Notes to Consolidated Financial Statements

June 30, 2020 and 2019

(in thousands of dollars)

- Net assets *with donor restrictions* are subject to donor-imposed stipulations that they be maintained permanently or until prudently appropriated by the Board of Trustees of the Institute in accordance with New York State law. Generally, the donors of these assets permit the Institute to use all or part of the investment return on these assets to support program activities, principally financial aid and instruction. Net assets within this classification are also subject to donor-imposed or legal stipulations that can be fulfilled by actions of the Institute pursuant to those stipulations or that expire with the passage of time.

Net assets consisted of the following at June 30:

| | 2020 | | | 2019 | | |
|----------------------------------|----------------------------|-------------------------|------------------|----------------------------|-------------------------|------------------|
| | Without Donor Restrictions | With Donor Restrictions | Total Net Assets | Without Donor Restrictions | With Donor Restrictions | Total Net Assets |
| ENDOWMENT | | | | | | |
| True endowment: | | | | | | |
| Scholarships | \$ 741 | \$ 178,836 | \$ 179,577 | \$ 1,036 | \$ 167,860 | \$ 168,896 |
| Fellowships | 3 | 25,347 | 25,350 | 3 | 25,669 | 25,672 |
| Faculty support | 76 | 141,380 | 141,456 | 71 | 146,665 | 146,736 |
| Program support | 4,256 | 181,045 | 185,301 | 4,192 | 177,774 | 181,966 |
| Awards and prizes | - | 7,745 | 7,745 | - | 7,760 | 7,760 |
| Institutional support | 69,135 | 79,177 | 148,312 | 73,704 | 78,574 | 152,278 |
| Total True endowment | 74,211 | 613,530 | 687,741 | 79,006 | 604,302 | 683,308 |
| Board-designated endowment: | | | | | | |
| Scholarship and fellowships | 23,744 | 261 | 24,005 | 24,197 | 271 | 24,468 |
| Faculty support | 13,129 | - | 13,129 | 13,648 | - | 13,648 |
| Program support | 57,832 | - | 57,832 | 58,238 | 258 | 58,496 |
| Awards and prizes | 1,463 | 226 | 1,689 | 1,480 | 2 | 1,482 |
| Institutional support | 29,006 | 2 | 29,008 | 30,249 | - | 30,249 |
| Total Board-designated endowment | 125,174 | 489 | 125,663 | 127,812 | 531 | 128,343 |
| Underwater endowments | (1,571) | (15,456) | (17,027) | (1,110) | (14,040) | (15,150) |
| Total Endowment | 197,814 | 598,563 | 796,377 | 205,708 | 590,793 | 796,501 |
| OTHER | | | | | | |
| Pledges | - | 7,286 | 7,286 | - | 7,258 | 7,258 |
| Gifts | 3,269 | 22,056 | 25,325 | 2,737 | 21,009 | 23,746 |
| Annuities and trusts | - | 26,322 | 26,322 | - | 32,265 | 32,265 |
| Plant and other operations | 58,319 | 2,665 | 60,984 | 41,656 | 2,665 | 44,321 |
| Defined benefit pension plan | (388,975) | - | (388,975) | (355,868) | - | (355,868) |
| Total Other | (327,387) | 58,329 | (269,058) | (311,475) | 63,197 | (248,278) |
| Total Net Assets | \$ (129,573) | \$ 656,892 | \$ 527,319 | \$ (105,767) | \$ 653,990 | \$ 548,223 |

c. Consolidated Statement of Activities

The Consolidated Statement of Activities reports changes in net assets from operating and non-operating activities. Operating activities primarily include revenues and expense related to ongoing educational and research efforts as well as gifts and net return on the Institute's endowment. Operating net assets released from restrictions include support for such program activities as financial aid and instruction. Contributions with donor-imposed restrictions are reported as with donor restriction revenues and are reclassified to without donor restriction net assets when the donor-imposed restriction is satisfied. Expenses are generally reported as decreases in without donor restriction net assets.

Non-operating activities primarily include investment return, net of spending, changes in life income and endowment gifts and adjustments to postretirement liabilities. Contributions restricted for the acquisition of land, buildings and equipment and specific programs are reported as with donor restriction revenues. These contributions are reclassified to without donor restriction net assets upon being placed in service. Contributions received of a capital nature, that is, contributions to be used for facilities and equipment or to be invested by the Institute to generate a return that will support operations, are included in non-operating activities.

Rensselaer Polytechnic Institute

Notes to Consolidated Financial Statements

June 30, 2020 and 2019

(in thousands of dollars)

Revenues are derived from various sources as follows:

- *Student related revenue* includes tuition and fee revenue from undergraduate, graduate, and working professionals, as well as, apartment and dorm revenue, meal plan revenue, medical insurance fees, and other auxiliary revenue.

The Institute recognizes student related revenue within the fiscal year in which services are provided. Institutional aid, in the form of scholarships and grants-in-aid, include amounts funded by the Institute's operations, endowment, research funds, and gifts, reduce the published price of tuition and fees, apartment and dorms, and meal plans for students receiving such aid. As such, institutional aid is referred to as a discount and represents the difference between the stated charge for student related revenue and the amount that is billed to the student and/or third parties making payments on behalf of the student. Cash payments to students in excess of published prices, excluding compensation, are reported as *Student aid and fellowship* expense in the consolidated statements of activities.

Payments of tuition and fees, apartment and dorms, and meals for all the terms are recognized as performance obligations are met. Because the academic term for summer spans two reporting periods, a portion of this revenue is included in deferred revenue at June 30, 2020 and 2019. Deferred revenue is shown in Note 2h.

Other auxiliary services revenue includes laptop sales to students, sales within the student union, ticket sales for athletic and community events, parking services, and other miscellaneous activities. Revenue for these items is recorded when the performance obligation is satisfied.

Rensselaer Polytechnic Institute
Notes to Consolidated Financial Statements
June 30, 2020 and 2019

(in thousands of dollars)

Student related revenue by contract is as follows:

| | 2020 | 2019 |
|--|------------|------------|
| Tuition and fee revenue, net | | |
| Undergraduate tuition revenue | \$ 350,561 | \$ 346,165 |
| Graduate tuition revenue | 62,889 | 59,571 |
| Education for working professionals revenue | 2,941 | 1,980 |
| Fees | 11,255 | 11,657 |
| Total tuition and fee revenue | 427,646 | 419,373 |
| Institutional aid allocated to tuition and fees | (168,509) | (166,342) |
| Total tuition and fee revenue, net | \$ 259,137 | \$ 253,031 |
| Auxiliary services, net | | |
| Apartment and dorm revenue, net | | |
| Apartment and dorm revenue | \$ 31,377 | \$ 35,229 |
| Institutional aid allocated to apartment and dorms | (2,268) | (1,984) |
| Total apartment and dorm revenue, net | 29,109 | 33,245 |
| Meal plan revenue, net | | |
| Meal plan revenue | 20,882 | 22,942 |
| Institutional aid allocated to meal plans | (521) | (489) |
| Total meal plan revenue, net | 20,361 | 22,453 |
| Medical insurance fee revenue | 4,444 | 3,942 |
| Other auxiliary services | | |
| Laptop sales | 1,796 | 1,759 |
| Rensselaer Union | 979 | 1,569 |
| Other | 1,590 | 707 |
| Total other auxiliary services | 4,365 | 4,035 |
| Total auxiliary services revenue, net | \$ 58,279 | \$ 63,675 |

- **Contributions** - Contributions, including unconditional promises to give (pledges), are recognized as revenue in the appropriate net asset class in the period received. A pledge is initially recorded at present value based on an appropriate market rate. Restricted contributions are released to without donor restriction net assets when an expense is incurred that satisfies the donor-imposed restriction. Contributions of assets other than cash are recorded at their estimated fair value at the date of gift. Conditional promises to give are not recognized until the conditions on which they depend are substantially met. Additional information can be found in Note 3b.
- **Government grants and contracts** - The Institute receives sponsored program funding from various governmental and corporate sources. The funding may represent a reciprocal transaction in exchange for an equivalent benefit in return or may be a nonreciprocal transaction in which the resources provided are for the benefit of the Institute, the funding organization's mission, or the public at large.

Rensselaer Polytechnic Institute

Notes to Consolidated Financial Statements

June 30, 2020 and 2019

(in thousands of dollars)

Revenues from exchange transactions are recognized as the performance obligations are met, which in some cases, may be as the related costs are incurred. Revenues from non-exchange transactions (contributions) may be subject to conditions, in the form of both a barrier to entitlement and right of return for amounts paid (or a release from obligation to make future payments). Revenues from conditional non-exchange transactions are recognized as the barrier is met.

The Institute has been awarded approximately \$95,049 and \$94,185 of grants and contracts which have not been advanced or expended and are classified as conditional contributions as of June 30, 2020 and 2019, respectively, and accordingly, are not recorded in the financial statements.

- *Net investment return* - Net appreciation (depreciation) in the fair value of investments, which consists of dividends and interest, realized gains and losses and the unrealized appreciation or depreciation on those investments, less investment fees, is recognized in the Consolidated Statement of Activities.

d. Cash and Cash Equivalents

Cash and cash equivalents include all highly liquid debt instruments with maturity of three months or less when purchased. They are carried at cost, which approximated fair value. Cash that is part of the Institute's investment portfolio is reported as investments and included in Note 6.

e. Accounts and Notes Receivable

Accounts and notes receivable include amounts arising from tuition and fees, Rensselaer Technology Park activity and amounts owed on research contracts. They are carried at net realizable value.

f. Investments

The Institute's investments are recorded in the financial statements at fair value. Investment income is recorded on an accrual basis, and purchase and sale transactions are recorded on a trade-date basis. Realized gains and losses are recognized on an average cost basis when securities are sold.

g. Land, Buildings and Equipment

Land, buildings and equipment are carried at cost or at the fair value at the date of the gift. Depreciation is computed on a straight-line basis over the estimated useful lives of buildings, including building components, (10-50 years) and equipment (5-20 years). All gifts of land, buildings and equipment are recorded as unrestricted operating activity unless explicit donor stipulations specify how the donated assets must be used. Absent explicit donor stipulations about how long those long-lived assets must be maintained; the donor restrictions are reported as being released when the donated or acquired long-lived assets are placed in service.

Rensselaer Polytechnic Institute
Notes to Consolidated Financial Statements
June 30, 2020 and 2019

(in thousands of dollars)

h. Deferred Revenue

Payments received for future periods are reported as deferred revenue. Deferred revenue includes amounts prepaid for student related revenue, sponsored research and other prepaid amounts. The Rensselaer Tech Park revenue stems primarily from building and land lease revenue and is recorded over the corresponding contract term. The activity and balances for deposits and deferred revenue from contracts with customers are shown in the following table.

| | Student Related Revenue | Grants and Contracts | Rensselaer Tech Park | Capital Projects | Total Deferred Revenue |
|--|-------------------------------|-------------------------|-------------------------|---------------------|------------------------------|
| Balance at June 30, 2018 | \$ 1,221 | \$ 15,352 | \$ 12,839 | \$ - | \$ 29,412 |
| Revenue recognized | (1,221) | (9,824) | (593) | - | (11,638) |
| Payments received for future performance obligations | 13,681 | 7,437 | 4,257 | 9,356 | 34,731 |
| Balance at June 30, 2019 | 13,681 | 12,965 | 16,503 | 9,356 | 52,505 |
| Revenue recognized | (13,681) | (5,243) | (1,040) | (1,024) | (20,988) |
| Payments received for future performance obligations | 15,401 | 3,757 | 1,202 | 4,976 | 25,336 |
| Balance at June 30, 2020 | \$ 15,401 | \$ 11,479 | \$ 16,665 | \$ 13,308 | \$ 56,853 |

i. Refundable Government Loan Funds

Amounts received from the Federal government to fund a portion of the Federally sponsored student loans are ultimately refundable to the Federal government and have been reported as advances from the Federal government for student loans in the consolidated statement of financial position. The recorded value of student loan instruments approximates fair value. The authority to make new Perkins Loans ended on September 30, 2017, and final disbursements were permitted through June 30, 2018. As of June 30, 2020, the Institute has collected approximately \$5,266 that is to be refunded to the Federal government once remittance guidance is received.

j. Leases

The Institute reviews the terms and conditions of contracts at their inception to determine whether they contain or are leases. A lease is defined as a contract or part of a contract that provides the Institute a right to use property, plant, or equipment for a period of time in exchange for consideration. Operating lease right-of-use ("ROU") assets are included in "Right of use assets" and corresponding lease liabilities are included in "Right of use liabilities" on the Consolidated Statements of Financial Position. Finance lease ROU assets are included in "Land, buildings and equipment, net" and corresponding finance lease liabilities are included in "Finance leases payable" on the Consolidated Statements of Financial Position.

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Operating and Finance lease assets and liabilities are recognized for those leases whose lease term as of the contracted commencement date exceeds 12 months. The lease term is defined as the contractual right of use period and includes any extension period the Institute is reasonably certain to exercise. The ROU assets and liabilities are initially recognized at the lease commencement date at the aggregate amount of contracted lease payments, discounted utilizing the Institute's incremental borrowing rate or the lessor's implicit rate (if known). Non-lease components, such as maintenance, are accounted for separately by the Institute and are not included in the calculation of finance and operating ROU assets and liabilities. Some of the Institute's leases require variable payments that may depend on usage or output, and these variable payments are excluded in the measurement of ROU assets and liabilities.

k. Use of Estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities, at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

l. Risks and Uncertainties

In March 2020, the World Health Organization declared the coronavirus (COVID-19) outbreak a pandemic. The spread of COVID-19 worldwide has had a significant negative impact on the global, national, state and local economies and, as a result, financial markets have and continue to experience volatility. The values of certain investments have and will fluctuate in response to changing market conditions and, therefore, the amount of losses that will be recognized in subsequent periods, if any, cannot be determined. The Institute's operations were significantly disrupted after the issuance of the "New York State on PAUSE" executive order requiring the closure of the campus and transition to online delivery of academic instruction. The Institute has made significant adjustments to its campus facilities and business operations to re-open for the Fall term in academic year 2020-21. Specifically, the Institute significantly reduced the number of in-person classes and expanded its hybrid and fully remote instruction formats reducing the overall student population on campus.

Additionally, the density in on-campus housing and dining facilities was reduced by more than half. As of the issuance of these financial statements, the full impact of the COVID-19 outbreak and its potential impact on the Institute continues to evolve.

m. Recently Adopted Accounting Standards

- ASU 2016-02: Leases (Topic 842)

In February 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update 2016-02, *Leases* (Topic 842), which the Institute has adopted effective July 1, 2019. The core principal of the standard is that lessees should recognize assets and liabilities associated with lease arrangements, whereas previous generally accepted accounting principles did not contain this requirement for most leases. Under this new guidance, the Institute recognized right-of-use ("ROU") assets and corresponding right-of-use liabilities for its operating leases with terms greater than twelve months, and has updated capital lease terminology to refer to such arrangements as finance leases.

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The Institute has elected to adopt the standard utilizing the modified retrospective approach as of the beginning of the earliest comparative period presented. Additionally, the Institute has elected the package of practical expedients offered under the guidance to not reassess agreements whose commencement date was prior to the effective date for purposes of lease identification or classification. This adoption had the impact of adding operating lease ROU assets of \$25,818 and \$27,096 as well as ROU liabilities of \$25,903 and \$27,096 to the Institute's Consolidated Statement of Financial Position as of June 30, 2020 and 2019, respectively, and did not have any impact on the Institute's Consolidated Statement of Activities for the years then ended.

- ASU 2016-18: Statement of Cash Flows - Restricted Cash

In November 2016, the FASB issued ASU 2016-18. The objective of this standard update is to require that a statement of cash flows explain the change during the period in the total of cash, cash equivalents, and amounts generally described as restricted cash or restricted cash equivalents. It has been the Institute's policy to consider short-term highly liquid investments held within the endowment and similar investment pools as investments rather than cash equivalents, and has defined restricted cash as that which is legally restricted as to withdrawal and usage. The adoption of ASU 2016-18 did not have a material impact on the Institute's financial statements for the fiscal years ended June 30, 2020 and 2019.

n. Accounting Standards to be Adopted

- ASU 2018-13: Fair Value

In August 2018, the FASB issued ASU 2018-13. The objective of this standard update is to improve the effectiveness of fair value measurement disclosures. ASU 2018-13 will be effective for the Institute's fiscal year ended June 30, 2021. The Institute is currently assessing the potential impact of this standard update on its disclosures.

o. Reclassifications and Restatements

It is the Institute's policy to reclassify, where appropriate, prior year financial statements to conform to the current year presentation.

In conjunction with the adoption of ASU 2016-02, the Institute restated the Consolidated Statement of Financial Position for the year ended June 30, 2019 to recognize ROU assets and ROU liabilities in the amount of \$27,096. This recognition had no effect on the Consolidated Statement of Activities for the year ended June 30, 2019.

3. Receivables

a. Accounts Receivable

The Institute's receivables are comprised of student related, research, training and other agreements and are reviewed and monitored for aging and collectability on a regular basis. Payment on any outstanding accounts receivables are generally expected to occur within the following fiscal year, with the exception of \$13,251 in research receivables which are anticipated to be collected in fiscal year 2022. There is also a corresponding allowance for

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uncollectible accounts at June 30, 2020 and 2019. Accounts receivable from the following sources were outstanding as of June 30:

| | 2020 | 2019 |
|---|-----------|-----------|
| Student related receivables | \$ 6,979 | \$ 6,220 |
| Research, training and other agreements | 45,886 | 18,142 |
| Rensselaer technology park | 323 | 375 |
| Other | 1,603 | 674 |
| | <hr/> | <hr/> |
| Gross account receivable | 54,791 | 25,411 |
| Less: Allowance for doubtful accounts | (790) | (664) |
| | <hr/> | <hr/> |
| Net accounts receivable | \$ 54,001 | \$ 24,747 |
| | <hr/> | <hr/> |

b. Contributions Receivable

Contributions receivable are expected to be collected as follows at June 30:

| | 2020 | 2019 |
|---|-----------|-----------|
| Less than one year | \$ 5,237 | \$ 3,803 |
| Between one and five years | 16,417 | 22,004 |
| More than five years | 8,372 | 11,130 |
| | <hr/> | <hr/> |
| Gross contributions receivable | 30,026 | 36,937 |
| Less: Unamortized discount | (3,668) | (4,892) |
| Less: Allowance for uncollectible amounts | (298) | (336) |
| | <hr/> | <hr/> |
| Net contributions receivable | \$ 26,060 | \$ 31,709 |
| | <hr/> | <hr/> |

There were no conditional pledges at June 30, 2020. Bequest expectancies totaling \$129,200 have been also excluded from these amounts and are not recorded in the financial statements. In compliance with donor stipulations related to a \$360,000 transformational gift, revenue is being recognized as periodic cash payments are received. Revenue of \$10,000 related to the transformational gift was recognized in 2020 and 2019, respectively.

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c. Student Loans Receivable

Student loan programs are funded by many sources, including institutional sources and governmental programs, including the Federal Perkins Loan Program. The amount received from the government's portion of the Perkins loan program are refundable to the federal government and reported as a liability on the Institute's statement of financial position. The Federal Perkins Loan Program expired on September 30, 2017 and no new disbursements are permitted after June 30, 2018. The Institute began liquidation of its revolving fund in fiscal year 2019.

The Institute regularly assesses the adequacy of the allowance for credit losses relating to these loans by performing ongoing evaluations of the student loan portfolio, including such factors as the differing economic risks associated with each loan category, the financial condition of specific borrowers, the economic environment in which the borrowers operate, and the level of delinquent loans.

The following provides enhanced disclosures about the student loan receivables and allowances associated with the institutional and federal loan programs.

| | 2020 | | | 2019 | | |
|-----------------------|------------------|-------------------|------------------|------------------|-------------------|------------------|
| | Receivable | Allowance | Net Receivable | Receivable | Allowance | Net Receivable |
| Institutional loans | \$ 852 | \$ (722) | \$ 130 | \$ 884 | \$ (716) | \$ 168 |
| Federal loans | 19,707 | (1,299) | 18,408 | 25,081 | (1,299) | 23,782 |
| Total loan receivable | <u>\$ 20,559</u> | <u>\$ (2,021)</u> | <u>\$ 18,538</u> | <u>\$ 25,965</u> | <u>\$ (2,015)</u> | <u>\$ 23,950</u> |

| | 2020 | | | 2019 | | |
|--------------------------------|---------------|----------------|-----------------|---------------|----------------|-----------------|
| | Institutional | Federal | Total Allowance | Institutional | Federal | Total Allowance |
| Allowance at beginning of year | \$ (716) | \$ (1,299) | \$ (2,015) | \$ (701) | \$ (1,437) | \$ (2,138) |
| Current year provisions | (6) | - | (6) | (15) | 138 | 123 |
| Allowance at end of year | <u>(722)</u> | <u>(1,299)</u> | <u>(2,021)</u> | <u>(716)</u> | <u>(1,299)</u> | <u>(2,015)</u> |

4. Split Interest Agreements

Split interest gift agreements consist primarily of irrevocable charitable remainder trusts, pooled income funds and charitable gift annuities for which the Institute is the remainder beneficiary. Assets held in these trusts are included in investments and recorded at their fair value when received. The value of split interest assets included in the investments at June 30, 2020 and 2019 were \$13,534 and \$15,263, respectively. Contribution revenues are recognized at the dates the trusts are established net of the liabilities for the present value of the estimated future payments to be made to the donors and/or other beneficiaries. The liabilities are adjusted during the term of the agreements for changes in the value of the assets, accretion of the discount and other changes in the estimates of future benefits. Discount rates range from 1.2% to 10.6%. The liability for the present value of deferred gifts of \$6,650 and \$7,003 at June 30, 2020 and 2019, respectively, is based upon actuarial estimates and assumptions regarding the duration of the agreements and the rates to discount the liability. Circumstances affecting these assumptions can change the estimate of this liability in future periods.

Rensselaer is also beneficiary of certain perpetual trusts held and administered by others. The fair value of these trusts at June 30, 2020 and 2019 was \$72,359 and \$68,524 respectively and included in the investment balance. The present values of the estimated future cash receipts from the trusts are recognized as contributions from external trusts and contribution revenue at the date

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Rensselaer is notified of the establishment of the trust. Distributions from the trusts are recorded as investment income in the period they are received and the fair value of the institutions investment of those distributions are disclosed in Note 6. Changes in fair value of the trusts are recorded as gain or loss in with donor restriction net assets.

5. Financial Assets and Liquidity Resources

As of June 30, 2020, and 2019, the Institute has the following financial assets that are available within one year of the balance sheet date to meet cash needs for general expenditures. In addition to these assets, a significant portion of the Institute's annual expenditures will be funded by current year operating revenues including tuition and grant and contract income. The Institute has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due.

| | 2020 | 2019 |
|--|-------------------|-------------------|
| Financial assets: | | |
| Cash | \$ 23,760 | \$ 17,585 |
| Accounts receivable | 8,177 | 6,512 |
| Loan receivable | 190 | 424 |
| Contributions receivable | 5,237 | 3,803 |
| Investments: appropriated for spending in the following year | <u>29,463</u> | <u>29,646</u> |
| Total financial assets available within one year | 66,827 | 57,970 |
| Liquidity resources: | | |
| Bank lines of credit (undrawn) | <u>55,000</u> | <u>50,000</u> |
| | <u>\$ 121,827</u> | <u>\$ 107,970</u> |

Additionally, within the endowment the Institute has board-designated funds of \$112,561 and \$116,345 and accumulated gains from unrestricted endowments of \$67,564 and \$72,594, at June 30, 2020 and 2019. Although the Institute does not intend to spend from this endowment, other than amounts appropriated for general expenditure as part of its annual budget approval and appropriation process or as subsequently approved by the Board of Trustees, amounts from its board-designated funds and accumulated gains from unrestricted endowments could be made available if necessary.

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6. Investments

The Institute's investments are overseen by the Investment Committee of the Board of Trustees. The fair value and cost of investments at June 30 is as follows:

| | 2020 | | 2019 | |
|---------------------------------|------------|------------|------------|------------|
| | Fair Value | Cost | Fair Value | Cost |
| Cash and cash equivalents | \$ 20,701 | \$ 20,701 | \$ 37,853 | \$ 37,853 |
| Fixed income | 76,039 | 69,209 | 89,141 | 84,707 |
| Domestic equity | 211,584 | 187,607 | 179,653 | 157,521 |
| Global equity | 37,973 | 21,400 | 33,382 | 21,400 |
| Foreign equity | 143,739 | 124,447 | 132,204 | 101,050 |
| Real assets | 21,966 | 73,912 | 34,210 | 84,683 |
| Marketable alternatives | 55,378 | 51,966 | 59,340 | 50,417 |
| Private investments | 104,221 | 82,468 | 107,862 | 84,594 |
| | 671,601 | 631,710 | 673,645 | 622,225 |
| Perpetual trusts held by others | 72,359 | 51,688 | 68,524 | 51,688 |
| Total investments | \$ 743,960 | \$ 683,398 | \$ 742,169 | \$ 673,913 |

At June 30, 2020, Rensselaer has committed to investing approximately an additional \$13,654 in private investments related to various equity and real asset partnerships.

a. Investment Classification Descriptions

Fixed Income

This category contains investments in public and nonpublic fixed income securities, including convertible bonds, corporate bonds, foreign sovereign bonds, high yield bonds, and U.S. government and government sponsored bonds. These investments may be held directly by the Institute, or indirectly through outside managers that the Institute has hired for specific mandates. In addition, they are subject to a variety of liquidity restrictions that normally range from three days to three months.

Domestic Equity

This category includes investments in U.S. equities. These investments may be held directly by the Institute, or indirectly through outside managers that the Institute has hired for specific mandates. In addition, they are subject to a variety of liquidity restrictions that normally range from three days to three months.

Global Equity

This category contains investments in U.S. and non-U.S. developed and emerging market equities. These investments may be held directly by the Institute, or indirectly through outside managers that the Institute has hired for specific mandates. In addition, they are subject to a variety of liquidity restrictions that normally range from three days to three months.

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Foreign Equity

This category contains investments in non-U.S. developed and emerging market equities. These investments may be held directly by the Institute, or indirectly through outside managers that the Institute has hired for specific mandates. In addition, they are subject to a variety of liquidity restrictions that normally range from three days to three months.

Real Assets

This category contains investments in a U.S. and non-U.S. assets, including real estate, infrastructure, and commodity. These investments may be held directly by the Institute, or indirectly through outside managers that the Institute has hired for specific mandates. In addition, they are long-term in nature and liquidity is asset specific.

Marketable Alternatives

This category contains investments in a variety of partnerships and similar entities focused on primarily marketable investments in the U.S and non-U.S. markets. The individual managers utilize a variety of strategies, including distressed, event-driven, long/short, relative value, global macro, and sector specific. Most of these investments have an initial lockup period and offer liquidity, thereafter, ranging from thirty days to one year.

Private Investments

This category contains investments in U.S. and non-U.S. partnerships and similar entities focused primarily on venture capital investments, buyouts, growth equity, real estate, infrastructure, commodity, and fixed income. The capital commitments made by the Institute are drawn down over time by the manager. As investments mature and/or are realized, distributions are made by the manager to the Institute during the life of the partnership, typically 10 years. The Institute does not have any redemption rights in these investments.

Perpetual Trusts

This category includes certain perpetual trusts held and administered by others for which Rensselaer is the beneficiary.

b. Spending from Endowment Funds

Rensselaer has adopted a "total return" policy for endowment spending. This approach considers current yield (primarily interest and dividends) as well as the net appreciation in the market value of investments when determining a spending amount. Under this policy, the Board of Trustees establishes a spending rate which is then applied to the average market value of investments. Current yield is recorded as revenue and the difference between current yield and the spending rate produces the use of realized gains spent under the total return formula.

c. Dividends, Interest and Realized and Unrealized Gains and Losses

Total dividends, interest and realized and unrealized gains (reflected as both operating and non-operating activity) are as follows:

| | 2020 | 2019 |
|---|------------------|------------------|
| Dividends and interest available for spending | \$ 12,395 | \$ 11,743 |
| Realized and unrealized gains (loss), net of fees | (671) | 10,709 |
| Net investment return | <u>\$ 11,724</u> | <u>\$ 22,452</u> |

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d. Fair Value

The Institute is permitted under US GAAP to estimate the fair value of an investment at the measurement date using the reported Net Asset Value (NAV) without further adjustment unless the entity expects to sell the investment at a value other than NAV or if the NAV is not calculated in accordance with US GAAP. The Institute's investments in private investments, real assets and marketable alternatives are fair valued based on the most current NAV.

The Institute performs additional procedures including due diligence reviews on its investments in investment companies and other procedures with respect to the capital account or NAV provided to ensure conformity with US GAAP. The Institute has assessed factors including, but not limited to, managers' compliance with Fair Value Measurement standard, price transparency and valuation procedures in place, the ability to redeem at NAV at the measurement date, and existence of certain redemption restrictions at the measurement date.

The three levels are fair value hierarchies related to Institute valued and directly managed investments are:

- Level 1 Quoted prices in active markets for identical assets or liabilities. Market price data is generally obtained from exchange or dealer markets.
- Level 2 Inputs other than Level 1 that are observable, either directly or indirectly, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the same term of the assets or liabilities. Inputs are obtained from various sources including market participants, dealers, and brokers.
- Level 3 Pricing inputs are unobservable and include situations where there is little, if any, market activity for the investment.

Directly managed corporate investments which can be redeemed at net asset value (NAV) by the Institute on the measurement date or in the near future are classified as Level 2. Directly managed investments which cannot be redeemed on the measurement date or in the near term are classified as Level 3.

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The following table presents the financial instruments carried at fair value as of June 30, 2020 and 2019, by caption on the consolidated statement of financial position, based on the valuation hierarchy defined above:

| | 2020 | | | | |
|---------------------------------|--|---|--|---|---------------------|
| | Quoted Prices in Active Markets Level 1 | Significant Other Observable Level 2 | Significant Unobservable Level 3 | NAV Investments Valued by Practical Expedient | Total Fair Value |
| Cash and cash equivalents | \$ 20,291 | \$ 410 | \$ - | \$ - | \$ 20,701 |
| Fixed income | 53,449 | - | - | 22,590 | 76,039 |
| Domestic equity | 210,136 | - | 35 | 1,413 | 211,584 |
| Global equity | 37,973 | - | - | - | 37,973 |
| Foreign equity | 96,119 | - | - | 47,620 | 143,739 |
| Real assets | - | - | 2,813 | 19,153 | 21,966 |
| Marketable alternatives | - | - | - | 55,378 | 55,378 |
| Private investments | - | - | 890 | 103,331 | 104,221 |
| | <u>417,968</u> | <u>410</u> | <u>3,738</u> | <u>249,485</u> | <u>671,601</u> |
| Perpetual trusts held by others | - | - | 72,359 | - | 72,359 |
| Total investments | <u>\$ 417,968</u> | <u>\$ 410</u> | <u>\$ 76,097</u> | <u>\$ 249,485</u> | <u>\$ 743,960</u> |

| | 2019 | | | | |
|---------------------------------|--|---|--|---|---------------------|
| | Quoted Prices in Active Markets Level 1 | Significant Other Observable Level 2 | Significant Unobservable Level 3 | NAV Investments Valued by Practical Expedient | Total Fair Value |
| Cash and cash equivalents | \$ 37,118 | \$ 735 | \$ - | \$ - | \$ 37,853 |
| Fixed income | 58,456 | - | - | 30,685 | 89,141 |
| Domestic equity | 179,598 | - | 35 | 20 | 179,653 |
| Global equity | 33,382 | - | - | - | 33,382 |
| Foreign equity | 87,056 | - | - | 45,148 | 132,204 |
| Real assets | - | - | 3,056 | 31,154 | 34,210 |
| Marketable alternatives | - | - | - | 59,340 | 59,340 |
| Private investments | - | - | 890 | 106,972 | 107,862 |
| | <u>395,610</u> | <u>735</u> | <u>3,981</u> | <u>273,319</u> | <u>673,645</u> |
| Perpetual trusts held by others | - | - | 68,524 | - | 68,524 |
| Total investments | <u>\$ 395,610</u> | <u>\$ 735</u> | <u>\$ 72,505</u> | <u>\$ 273,319</u> | <u>\$ 742,169</u> |

Investments valued using the practical expedient primarily include Rensselaer's ownership in alternative investments (principally limited partnership interests in marketable alternatives, private investments, real estate, and other similar funds). The value of certain alternative investments represents the ownership interest in the NAV of the respective partnership and consists of securities that do not have readily determinable fair values. The fair values of the securities held by limited partnerships that do not have readily determinable fair values are determined by the general partner taking into consideration, among other things, the cost of the securities, prices of recent significant placements of securities of the same issuer, and subsequent developments concerning the companies to which the securities relate. The Institute regularly reviews and evaluates the values provided by the investment managers and agrees with the valuation methods and assumptions used in determining the fair value of these investments.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Institute believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

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The following table is a roll-forward of the consolidated statement of financial position amounts at June 30, 2020 and 2019 for financial instruments classified by Rensselaer within Level 3 of the fair value hierarchy defined above:

| | 2020 | | | | |
|--------------------------------------|-----------------|-----------------|---------------------|------------------|------------------|
| | Domestic Equity | Real Assets | Private Investments | Perpetual Trusts | Total |
| Level 3 Investments | | | | | |
| Fair value, beginning of year | \$ 35 | \$ 3,056 | \$ 890 | \$ 68,524 | \$ 72,505 |
| Purchases | - | - | - | - | - |
| Sales | - | - | - | - | - |
| Change in value | - | (243) | - | 3,835 | 3,592 |
| Fair value, end of year | <u>\$ 35</u> | <u>\$ 2,813</u> | <u>\$ 890</u> | <u>\$ 72,359</u> | <u>\$ 76,097</u> |

| | 2019 | | | | |
|--------------------------------------|-----------------|-----------------|---------------------|------------------|------------------|
| | Domestic Equity | Real Assets | Private Investments | Perpetual Trusts | Total |
| Level 3 Investments | | | | | |
| Fair value, beginning of year | \$ 35 | \$ 3,275 | \$ 890 | \$ 67,226 | \$ 71,426 |
| Purchases | - | - | - | - | - |
| Sales | - | - | - | - | - |
| Change in value | - | (219) | - | 1,298 | 1,079 |
| Fair value, end of year | <u>\$ 35</u> | <u>\$ 3,056</u> | <u>\$ 890</u> | <u>\$ 68,524</u> | <u>\$ 72,505</u> |

Contributions from external remainder trusts, reported separately from investments at market, are also considered Level 3 of the fair value hierarchy defined above. The following table rolls forward the values, as of June 30:

| | 2020 | 2019 |
|---|------------------|------------------|
| Level 3 Contributions from external remainder trusts | | |
| Fair value, beginning of year | \$ 24,005 | \$ 23,565 |
| Unrealized gains (loss) | 347 | 1,538 |
| Purchases / gifts | - | 5,884 |
| Sales / settlements | (4,915) | (6,982) |
| Fair value, end of year | <u>\$ 19,437</u> | <u>\$ 24,005</u> |

There were no material transfers or valuation changes between hierarchies Level 1 and Level 2 during fiscal year 2020.

The following table provides additional information about the Institute's investments which are recorded at NAV as of June 30, 2020:

| Asset Class | Fair Value | Unfunded Commitments | Redemption Frequency (if currently eligible) | Redemption Notice Period | Redemption Restrictions |
|-------------------------|-------------------|----------------------|--|--------------------------|----------------------------|
| Fixed income | \$ 22,590 | \$ - | Daily | Same Day | Lock-up provisions expired |
| Domestic equity | 1,413 | - | Daily | Same Day | Lock-up provisions expired |
| Foreign equity | 47,620 | - | Daily-Monthly | Same Day -10 Days | Lock-up provisions expired |
| Real assets | 19,153 | 2,039 | NA* | NA* | NA* |
| Marketable alternatives | 55,378 | - | Quarterly-Annually | 45-90 Days | Lock-up provisions expired |
| Private investments | 103,331 | 11,615 | NA* | NA* | NA* |
| Total | \$ 249,485 | \$ 13,654 | | | |

*The Institute does not have redemption rights in these investments, remaining lives are up to 10 years

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7. Endowment

Rensselaer's endowment consists of approximately 749 individual donor restricted endowment funds and 87 board designated endowment funds for a variety of purposes plus assets that have been designated for endowment: pledges receivables, split interest agreements, and other net assets. The endowment includes both donor-restricted endowment funds and funds designated by the Board of Trustees to function as endowments. The endowment does not include any term endowments. The net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

Endowment and similar funds are invested under direction of the Board of Trustees to achieve maximum long-term total return with prudent concern for the preservation of investment capital. All investments of endowment and similar funds are recorded in the statement of financial position as long-term investments, including cash balances held by external investment managers. The fair value of endowment investments (separately invested and pooled) was \$728,674 and \$725,145 as of June 30, 2020 and June 30, 2019, respectively.

Endowment net assets, excluding unspent income funds, consist of the following at June 30:

| | 2020 | | |
|----------------------------------|--------------------------------------|-----------------------------------|-------------------|
| | Without Donor Restriction | With Donor Restriction | Total |
| True endowment funds | \$ 67,563 | \$ 567,623 | \$ 635,186 |
| Board designated endowment funds | 112,561 | - | 112,561 |
| Total endowment net assets | <u>\$ 180,124</u> | <u>\$ 567,623</u> | <u>\$ 747,747</u> |

| | 2019 | | |
|----------------------------------|--------------------------------------|-----------------------------------|-------------------|
| | Without Donor Restriction | With Donor Restriction | Total |
| True endowment funds | \$ 72,595 | \$ 560,884 | \$ 633,479 |
| Board designated endowment funds | 116,345 | - | 116,345 |
| Total endowment net assets | <u>\$ 188,940</u> | <u>\$ 560,884</u> | <u>\$ 749,824</u> |

The unrestricted portion of true endowment funds represent amounts that have been appropriated by the Board of Trustees but not yet drawn from the endowment, net of the effect of underwater endowments.

Changes in endowment net assets as of June 30:

| | 2020 | | |
|--|--------------------------------------|-----------------------------------|-------------------|
| | Without Donor Restriction | With Donor Restriction | Total |
| Endowment net assets, beginning of year | \$ 188,940 | \$ 560,884 | \$ 749,824 |
| Net gifts | 37 | 8,807 | 8,844 |
| Yield (dividends and interest) | 6,989 | 4,989 | 11,978 |
| Investment return, net | 1,017 | 3,328 | 4,345 |
| Reclassifications and other changes | (182) | 3,775 | 3,593 |
| Endowment additions | <u>7,861</u> | <u>20,899</u> | <u>28,760</u> |
| Amounts appropriated for expenditure | <u>16,677</u> | <u>14,160</u> | <u>30,837</u> |
| Endowment deductions | <u>16,677</u> | <u>14,160</u> | <u>30,837</u> |
| Endowment net assets, end of year | <u>\$ 180,124</u> | <u>\$ 567,623</u> | <u>\$ 747,747</u> |

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| | 2019 | | |
|--|------------------------------|---------------------------|------------|
| | Without Donor Restriction | With Donor Restriction | Total |
| Endowment net assets, beginning of year | \$ 184,632 | \$ 545,423 | \$ 730,055 |
| Net gifts | 1,144 | 17,037 | 18,181 |
| Yield (dividends and interest) | 6,085 | 5,284 | 11,369 |
| Investment return, net | 6,275 | 5,831 | 12,106 |
| Reclassifications and other changes | 6,830 | 2,143 | 8,973 |
| Endowment additions | 20,334 | 30,295 | 50,629 |
| Amounts appropriated for expenditure | 16,026 | 14,834 | 30,860 |
| Endowment deductions | 16,026 | 14,834 | 30,860 |
| Endowment net assets, end of year | \$ 188,940 | \$ 560,884 | \$ 749,824 |

a. Interpretation of Relevant Law

The New York Prudent Management of Institutional Funds Act ("NYPMIFA") became effective on September 17, 2010 and governs the management and investment of funds held by not-for-profit corporations and other institutions. Absent donor stipulations to the contrary, the statutory guidelines contained in NYPMIFA relate to the prudent management, investment and expenditure of donor-restricted endowment funds without regard to the original value of the gifts. However, NYPMIFA contains specific factors that must be considered prior to making investment decisions or appropriating funds for expenditure.

The Board of Trustees' interpretation of its fiduciary responsibilities for donor-restricted endowment funds under New York State's Not-for-Profit Corporation Law, including NYPMIFA, is to preserve intergenerational equity to the extent possible by prudently managing, investing, and spending from the endowment funds. This principle holds that future endowment beneficiaries should receive at least the same level of economic support that the current generation receives. As a result of this interpretation, the Institute classifies as with donor restriction net assets the un-appropriated portion of (a) the original value of gifts donated to a true endowment fund, (b) the original value of subsequent gifts to a true endowment fund, and (c) accumulations to a true endowment fund made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. Unspent appropriations related to donor-restricted endowment funds are classified as with donor restricted net assets until the amounts are expended by the Institute in a manner consistent with the donor's intent. The remaining portion of donor-restricted endowment funds that are not classified as with donor restricted net assets are classified as without donor restricted net assets.

The Board of Trustees determines the appropriate amount to withdraw from endowment and similar funds on an annual basis to provide support for operations with prudent concern for the long-term growth in the underlying assets as well as the specific factors detailed in NYPMIFA. The Board-approved spending policy is designed to insulate endowment support for programming from short-term fluctuations in capital markets.

b. Funds with Deficiencies

From time to time, the fair value of assets associated with individual endowment funds may fall below the value of the initial and subsequent donor gift amounts. To the extent that a donor restricted endowment fund falls below its historic value a deficit would exist, and it would be reported as a reduction of net assets with donor restrictions. Subject to the terms of the gift, spending from an endowment fund in a deficit position would continue under the

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spending policy so long as the fund is impaired less than twenty percent relative to its historical dollar value. When deficiencies exist, they are classified in the net asset category where the original gift was classified. Deficiencies reported in with donor restriction net assets were \$15,456 and \$14,040 as of June 30, 2020 and 2019, respectively. Currently, 246 donor restricted endowment funds exist with deficiencies, which together have an original gift value of \$153,602 and a current fair value of \$138,146. Deficiencies reported in without donor restriction net assets were \$1,571 and \$1,110 as of June 30, 2020 and 2019, respectively. Currently, the Institute has 19 funds with deficiencies in without donor restriction, which together have an original gift value of \$19,836 and a current fair value of \$18,265. These deficiencies primarily resulted from unfavorable market fluctuations and authorized appropriation that was deemed prudent.

c. Return Objectives and Risk Parameters

Rensselaer has adopted endowment investment and spending policies that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of endowment assets. Under this policy, the return objective for the endowment assets, measured over a full market cycle, shall be to maximize the return against a blended index, based on the endowment's target allocation applied to the appropriate individual benchmarks. Rensselaer expects its endowment funds over time, to provide an average rate of return of approximately 7.1 percent annually. Actual returns in any given year may vary from this amount.

d. Strategies Employed for Achieving Investment Objectives

To achieve its long-term rate of return objectives, Rensselaer relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized gains) and current yield (interest and dividends). Rensselaer targets a diversified asset allocation that places greater emphasis on equity-based investments to achieve its long-term objectives within prudent risk constraints.

e. Endowment Spending Policy

The Board of Trustees of Rensselaer determines the method to be used to appropriate endowment funds for expenditure. Calculations are performed for individual endowment funds at a rate of 5.0 percent of the rolling 20 quarter average market value on a unitized basis one year subsequent to the calculation. From time to time the Board of Trustees may authorize a temporary increase in the spending rate to provide additional temporary support for Institute operations while ensuring the long-term sustainability of the endowment. The corresponding calculated spending allocations are distributed in equal quarterly installments on the first day of each quarter from the current net total or accumulated net total investment returns for individual endowment funds. In establishing this policy, the Board considered the expected long-term rate of return on its endowment.

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8. Land, Building, and Equipment

Land, buildings, and equipment consist of the following at June 30:

| | 2020 | 2019 |
|------------------------------------|------------|------------|
| Land and land improvements | \$ 38,787 | \$ 38,030 |
| Buildings | 966,156 | 949,376 |
| Equipment | 248,014 | 235,124 |
| Construction in progress | 19,005 | 21,853 |
| Gross land, building and equipment | 1,271,962 | 1,244,383 |
| Less: Accumulated depreciation | (587,262) | (580,501) |
| Net land, building and equipment | \$ 684,700 | \$ 663,882 |

Building assets includes the value of the Asset Retirement Obligation intangible for which amortization of \$8 and \$9 was reported for the periods ended June 30, 2020 and 2019. The depreciation and amortization expense related to the building, land improvements and equipment were \$30,023 and \$28,045 in the periods ended June 30, 2020 and 2019, respectively.

As of June 30, 2020, Rensselaer had \$846 of open commitments to contractors for construction work being performed.

9. Bonds and Notes Payable

The Institute has entered various debt obligations, all of which are repaid from the general operations of the Institute, as appropriate. Outstanding bonds and notes payable are as follows:

| | Year of Final Maturity | Average Annual Interest Rate | Outstanding | |
|--|------------------------|------------------------------|-------------|------------|
| | | | 2020 | 2019 |
| Troy Industrial Development Authority Civic Facility Issue | | | | |
| Series 2002E (Note a) - Fixed | 2037 | 4.99 % | \$ 24,563 | \$ 24,543 |
| City of Troy Capital Resource Corporate Series | | | | |
| Series 2010A (Note b) - Fixed | 2040 | 5.08 % | - | 306,430 |
| Series 2010B (Note b) - Fixed | 2021 | 4.39 % | 12,406 | 20,296 |
| Series 2015 (Note e) - Fixed | 2035 | 3.21 % | 71,622 | 74,054 |
| Series 2020A (Note b) - Fixed | 2040 | 2.43 % | 309,432 | - |
| Series 2018 Taxable Bonds (Note g) - Fixed | 2048 | 5.25 % | 134,501 | 134,483 |
| Senior Notes | | | | |
| Series 2011A (Note c) - Fixed | 2026 | 4.35 % | 39,889 | 39,872 |
| Series 2014A (Note d) - Fixed | 2029 | 3.99 % | 39,990 | 39,989 |
| Series 2018 (Note f) - Fixed | 2035 | 4.76 % | 62,961 | 64,959 |
| Private Notes | | | | |
| IBM Credit LLC (Note h) - Fixed | 2021 | 3.15 % | 19,671 | - |
| Total bonds and notes payable | | | \$ 715,035 | \$ 704,626 |

| | 2020 | 2019 |
|--|------------|------------|
| Debt issuance costs | \$ (3,983) | \$ (3,933) |
| Net bond premium (discount) | 57,747 | 4,829 |
| Net components subject to amortization | 53,764 | 896 |
| Bond principal | 661,271 | 703,730 |
| Total bonds and notes payable | \$ 715,035 | \$ 704,626 |

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Debt outstanding is inclusive of bond premiums, discounts, and debt issuance costs and, where applicable, are being amortized on the straight-line method over an applicable term for the related indebtedness.

At June 30, 2020 and 2019, Rensselaer did not have assets held by trustees for construction, debt service and other project-related expenses.

Notes to Debt Outstanding

- (a) On May 1, 2002, Rensselaer entered into an agreement with the Troy Industrial Development Authority, which provided for the issuance of \$218,880 in Series 2002 A-E revenue bonds, including \$202,980 in variable rate mode. The transaction also generated a \$1,130 premium on the Series 2002A bonds. Proceeds from the issue in the amount of \$203,150 were utilized for the construction costs of two buildings, related campus-wide infrastructure improvements, issuance costs and to legally defease Dormitory Authority Series 1993 Bonds. On April 20, 2010 Series 2002 B, C and D bonds totaling \$177,980 were refinanced with Series 2010 A Tax-Exempt bond. On September 1, 2011 Rensselaer remarketed its Series 2002E bonds for \$25,000 to convert them from variable rate to fixed rate bonds. Maturities on the bonds range from 2026 to 2037 with a final maturity on April 1, 2037. Interest rates on the bond range from 4.63% to 5.20% are due March 1 and September 1, commencing on March 1, 2012.
- (b) On April 20, 2010, Rensselaer entered into an agreement with the City of Troy Capital Resource Corporation which provided for the issuance of \$358,810 in fixed rate revenue bonds, Series 2010A for \$311,630 and Series 2010B for \$47,180. Proceeds from the issuance were used to refinance Series 2002 B, C and D, Series 2007 and Series 2008 A and B bonds as well as paying 2010 termination expenses on several interest rate swap agreements. Interest rates on the bonds range from 5.00% to 5.13%. Maturities on the bonds range from 2012 to 2030 with a final maturity of September 1, 2040. Interest payments are due March 1 and September 1, commencing on September 1, 2010. On June 3, 2020 Rensselaer entered into an agreement with the City of Troy Capital Resource Corporation which provided for the issuance of \$261,165 in fixed rate revenue refunding bonds, Series 2020A. The transaction generated a \$50,467 premium. Proceeds from the issuance were used to redeem and defease Series 2010A. Interest rates on the bonds range from 4.00% to 5.00%. Maturities on the bonds range from 2021 to 2040 with a final maturity of September 1, 2040. Interest payments are due March 1 and September 1 commencing on September 1, 2020.
- (c) On September 27, 2011, Rensselaer issued Series 2011-A Senior Notes pursuant to a note purchase agreement. Proceeds from this \$40,000 issuance were applied to the defined benefit pension obligation. The interest on the notes is 4.35%. Final maturity date on the notes is September 1, 2026. Interest payments are due March 1 and September 1, commencing on March 1, 2012. The note is an unsecured obligation of the Institute.
- (d) On December 15, 2014, Rensselaer issued Series 2014-A Senior Notes pursuant to a note purchase agreement. Proceeds from this \$40,000 issuance were applied to the defined benefit pension obligation. The interest on the notes is 3.99%. Final maturity date on the notes is December 14, 2029. Interest payments are due June 15 and December 15, commencing on June 15, 2015. The note is an unsecured obligation of the Institute.
- (e) On December 1, 2015, Rensselaer entered into an agreement with the City of Troy Capital Resource Corporation which provided for the issuance of \$80,000 in fixed rate revenue bonds,

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Series 2015. The transaction generated a \$7,400 premium. Proceeds from the issuance were used to legally defease Series 1999 A&B and Series 2006 revenue bonds. Interest rates on the bonds range from 1.5% to 5.0%. Maturities on the bonds range from 2016 to 2032 with final maturity August 1, 2035.

- (f) On December 17, 2018, Rensselaer issued Series 2018 Senior Notes pursuant to a note purchase agreement. Proceeds from this \$65,000 issuance were used to pay off a portion of the Series 2010 Taxable bonds. The interest rate on the notes is 4.76%. Final maturity date is December 17, 2035. Interest payments are due June 17 and December 17, commencing on June 17, 2019. The note is an unsecured obligation of the institute.
- (g) On December 17, 2018 Rensselaer issued Taxable bonds for \$135,000. Proceeds from this issuance were used to pay off a portion of the Series 2010 Taxable bonds. The interest rate on the bonds is 5.246%. Maturity date on the bonds is September 1, 2048. Interest payments are due March 1 and September 1, commencing on March 1, 2019. The bonds are an unsecured general obligation of the institute.
- (h) On October 15, 2019 Rensselaer entered into two financing agreements with IBM Credit LLC in the aggregate amount of \$26,137. Proceeds from these agreements were used to fund the acquisition of a high performance computing system supporting the IBM-New York State AI Testbed initiative, which is pledged as collateral. The interest rate of this financing is 3.15% with principal payments to be made on August 1, 2020 and August 1, 2021. Principal payments on these obligations are funded with the proceeds from a grant from the SUNY Research Foundation in support of the AI Testbed initiative.
- (i) Letters of Credit.

As of June 30, 2020, Rensselaer had a standby letter of credit with Bank of America of \$750 for general liability insurance security purposes related to current construction projects on the Troy, New York campus. There were no draws against this letter of credit during the fiscal year.

The Institute has an unsecured line of credit with Bank of America valued at \$35,000, with interest calculated on the outstanding balance at a daily rate of term LIBOR plus 1.10% or at Prime Rate minus 0.50%. There were no outstanding balances on the line of credit at June 30, 2020 and June 30, 2019. The Institute has an unsecured line of credit with Key Bank valued at \$20,000, with interest calculated on the outstanding balance at a daily rate of term LIBOR plus 1.60%. There were no outstanding balances on the line of credit at June 30, 2020 and June 30, 2019. The Bank of America line has a renewal date of January 31, 2022 and Key Bank line has a renewal date of February 28, 2021.

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Principal payments due on all long-term debt as of June 30, 2020 for each of the next five fiscal years are:

| Year | Amount |
|---|-------------------|
| 2021 | \$ 19,570 |
| 2022 | 29,091 |
| 2023 | 19,245 |
| 2024 | 19,875 |
| 2025 | 24,520 |
| Principal payments thereafter | 548,970 |
| Total bonds and notes principal payable | 661,271 |
| Net premiums and debt issuance costs | 53,764 |
| Bonds and notes payable | <u>\$ 715,035</u> |

10. Retirement Plans

Defined Benefit Plans

The following table sets forth Rensselaer's defined benefit and postretirement plans' change in projected benefit obligation, change in plan assets, funded status (the postretirement plans are unfunded) and amounts recognized in Rensselaer's balance sheet at June 30, 2020 and 2019. The defined benefit plan calculations were based upon data as of or projected to June 30, 2020 and 2019. Postretirement benefit plan calculations were based upon data as of July 1, 2019 and 2018. Rensselaer's funding policy is based upon and is in compliance with ERISA requirements.

The Institute's amortization period used for actuarial gains and losses utilizes the expected future lifetime of inactive participants in the plan, which is reflective of the fact that greater than 90% of the pension plan participants are now inactive. Additionally, the Institute previously amended its pension plan to freeze all future benefit accruals for future service of all plan participants. This freeze was treated as a curtailment and has been reflected as such within the footnote disclosures.

In fiscal year 2020 the Institute updated its actuarial assumptions related to participant mortality from the white-collar mortality table RP-2014 to Pri-2012, and scaled the table to project future mortality improvements using projection scale MP-2019.

| | Defined Benefit | | Post-Retirement | |
|--|---------------------|---------------------|--------------------|--------------------|
| | 2020 | 2019 | 2020 | 2019 |
| Change in benefit obligation | | | | |
| Benefit obligation, beginning of year | \$ (366,279) | \$ (355,939) | \$ (17,634) | \$ (16,872) |
| Service cost | - | - | (806) | (650) |
| Interest cost | (11,500) | (13,747) | (611) | (648) |
| Plan participants' contribution | - | - | (1,408) | (1,425) |
| Amendments/Curtailments/Special | - | - | - | 84 |
| Actuarial gain (loss) | (25,921) | (24,420) | (3,072) | 29 |
| Benefits paid | 30,030 | 27,827 | 2,179 | 1,848 |
| Benefit obligation, end of year | <u>\$ (373,670)</u> | <u>\$ (366,279)</u> | <u>\$ (21,352)</u> | <u>\$ (17,634)</u> |

The accumulated benefit obligation for the defined benefit pension plan was \$373,670 and \$366,279 as of June 30, 2020 and 2019, respectively.

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| | Defined Benefit | | Post-Retirement | |
|--|------------------------|--------------|------------------------|-------------|
| | 2020 | 2019 | 2020 | 2019 |
| Change in plan assets | | | | |
| Fair value plan assets, beginning of year | \$ 262,140 | \$ 265,639 | \$ - | \$ - |
| Actual return on plan assets | 4,315 | 11,528 | - | - |
| Employer contribution | 4,400 | 12,800 | 770 | 423 |
| Plan participants' contributions | - | - | 1,409 | 1,425 |
| Benefits paid | (30,030) | (27,827) | (2,179) | (1,848) |
| Fair value plan assets, end of year | \$ 240,825 | \$ 262,140 | \$ - | \$ - |
| Funded status and amount recognized in the statement of financial position liability | \$ (132,846) | \$ (104,139) | \$ (21,352) | \$ (17,634) |
| Amounts recognized in without donor restriction net assets | | | | |
| Net prior service cost (credit) | \$ - | \$ - | \$ (103) | \$ (209) |
| Net actuarial (gain) loss | (237,559) | (213,004) | 1,990 | (1,107) |
| Without donor restriction net assets | \$ (237,559) | \$ (213,004) | \$ 1,887 | \$ (1,316) |
| Other changes in plan assets and benefit obligations recognized in without donor restriction net assets | | | | |
| New prior service cost (credit) | \$ - | \$ - | \$ 4 | \$ (84) |
| New net actuarial (gain) loss | 34,957 | 26,893 | 3,072 | (29) |
| Amortization of prior service (cost) credit | - | - | 106 | 168 |
| Amortization of actuarial gain (loss) | (10,401) | (8,745) | 24 | 50 |
| | 24,556 | 18,148 | 3,206 | 105 |
| Net periodic benefit cost components: | | | | |
| Service costs | - | - | 806 | 650 |
| Interest cost | 11,500 | 13,747 | 611 | 648 |
| Expected return on plan assets | (13,350) | (14,000) | - | - |
| Amortization of | | | | |
| Prior service cost (credit) | - | - | (106) | (168) |
| Net actuarial (gain) loss | 10,401 | 8,745 | (24) | (50) |
| Net periodic benefit cost | 8,551 | 8,492 | 1,287 | 1,080 |
| Other changes in plan assets and benefit obligations recognized in without donor restriction net assets | \$ 33,107 | \$ 26,640 | \$ 4,493 | \$ 1,185 |
| Changes recognized in net assets from operating activities | \$ - | \$ - | \$ 806 | \$ 650 |
| Changes recognized in net assets from non-operating activities | 33,107 | 26,640 | 3,687 | 535 |
| | \$ 33,107 | \$ 26,640 | \$ 4,493 | \$ 1,185 |

The components of net periodic benefit cost other than the service cost component are included in the line item "Other components of net periodic benefit cost". Service costs for the post-retirement plan are included in employee benefits expense. The defined benefit pension plan has no service cost related to active participants as the plan is frozen to future accruals. Administrative costs to maintain the plan are netted against expected return on plan assets and shown in other components of net periodic benefit cost on the Consolidated Statement of Activities.

The following are expected future benefit payments:

| | Defined Benefit | Post Retirement |
|---------------------------|------------------------|------------------------|
| Fiscal Year Ending | | |
| 2021 | \$ 25,419 | \$ 1,439 |
| 2022 | 24,625 | 1,480 |
| 2023 | 24,605 | 1,523 |
| 2024 | 24,321 | 1,617 |
| 2025 | 23,932 | 1,639 |
| 2026-2030 | 110,581 | 7,931 |

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The weighted average rates forming the basis of net periodic benefit cost and amounts recognized in Rensselaer's statement of financial position at June 30 were:

| | Defined Benefit | | Post-Retirement | |
|----------------------------------|------------------------|-------------|------------------------|-------------|
| | 2020 | 2019 | 2020 | 2019 |
| Benefit obligations | | | | |
| Discount rate | 2.50 % | 3.25 % | 2.25 % | 3.25 % |
| Net periodic benefit cost | | | | |
| Discount rate | 3.25 % | 4.00 % | 3.25 % | 4.00 % |
| Expected return on plan assets | 6.25 % | 6.25 % | | |

For measurement purposes, a 6.75 percent annual rate of increase in the per capita cost of covered pre-65 medical, post- 65 medical benefits and a 9.0 percent annual rate of increase in prescription drug benefits, respectively, was assumed for fiscal year 2020. These rates were assumed to decrease gradually to 3.784 percent for fiscal year 2075 and remain at that level thereafter. A plan amendment established a maximum of \$85 per month for retired employees who retire after normal retirement age. Once Rensselaer's share of medical premiums for Medicare eligible retirees reaches the \$85 per month maximum, the health care cost trend rate will no longer have any effect except for grandfathered participants not subject to the cap and pre-65 coverage.

Defined Benefit Plan

In the aggregate, Rensselaer's Defined Benefit Plan will be invested to ensure solvency of the plan over its remaining life and to meet pension obligations as required. A secondary goal is to earn the highest net rate of return within prudent risk limits to ensure the achievement of the primary goal.

Defined Contribution Plan

Rensselaer and the Center also have noncontributory Defined Contribution Plans open to full-time employees who have met minimum service requirements. Contributions to these plans (8% of employee salary) were \$11,003 and \$11,002 in fiscal 2020 and 2019, respectively.

Plan Investments

The Plan investments have been accounted for in accordance with the fair value measurement standard as described in Note 6. Full disclosures surrounding the descriptions of major investment categories and fair value requirements can also be found in Note 6.

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The fair values of Rensselaer's pension plan assets at June 30 by asset category are as follows:

| | 2020 | | | |
|---------------------------|---|---|---|------------------------|
| | Quoted Prices in Active Markets Level 1 | Significant Other Observable Level 2 | NAV Investments Valued by Practical Expedient | Total Fair Value |
| Cash and cash equivalents | \$ 7,542 | \$ - | \$ - | \$ 7,542 |
| Fixed income | 4,109 | 69,248 | - | 73,357 |
| Domestic equity | 74,019 | - | - | 74,019 |
| Foreign equity | 29,546 | - | 10,684 | 40,230 |
| Insurance contracts | - | 8,832 | 5,448 | 14,280 |
| Real assets | - | - | - | - |
| Marketable alternatives | - | - | 20,832 | 20,832 |
| Private investments | - | - | 10,565 | 10,565 |
| Total pension investments | <u>\$ 115,216</u> | <u>\$ 78,080</u> | <u>\$ 47,529</u> | <u>\$ 240,825</u> |

| | 2019 | | | |
|---------------------------|---|---|---|------------------------|
| | Quoted Prices in Active Markets Level 1 | Significant Other Observable Level 2 | NAV Investments Valued by Practical Expedient | Total Fair Value |
| Cash and cash equivalents | \$ 16,321 | \$ - | \$ - | \$ 16,321 |
| Fixed income | 5,408 | 89,986 | 4,502 | 99,896 |
| Domestic equity | 63,975 | - | - | 63,975 |
| Foreign equity | 19,393 | - | 11,905 | 31,298 |
| Insurance contracts | - | 6,319 | - | 6,319 |
| Real assets | - | - | 8,643 | 8,643 |
| Marketable alternatives | - | - | 23,404 | 23,404 |
| Private investments | - | - | 12,284 | 12,284 |
| Total pension investments | <u>\$ 105,097</u> | <u>\$ 96,305</u> | <u>\$ 60,738</u> | <u>\$ 262,140</u> |

The Plan contains features that allow participants to have a percentage of their benefits fluctuate based on the return of an S&P 500 index account. Rensselaer maintains assets in that index fund to hedge those liabilities that are not part of the above asset allocation.

Rensselaer's expected contributions for fiscal year ending June 30, 2021 are \$13,965 and \$1,439 to the defined benefit pension plan and postretirement plan, respectively.

11. Functional Expense Classification

Expenses are presented by functional classification in alignment with the overall mission of academic instruction and research of the Institute. Functional expenses are categorized as academic and research, student services and support, and general and administrative. Student services and support include various student-supporting functions such as admissions, health and career services, and athletics, as well as auxiliary services, including room and board and related student aid.

Natural expenses attributable to more than one functional expense category are allocated using reasonable cost allocation techniques. Depreciation, plant operations and maintenance expenses are allocated on a square footage basis. Interest expense on indebtedness is allocated to the functional categories that have benefited from the associated debt.

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The following table compares expenses by type for the years ended June 30, 2020 and 2019, respectively:

| Natural Classification | 2020 | | | |
|---|--------------------------|------------------------------|---------------------------------------|------------|
| | Instruction and Research | Student Services and Support | General Administration and Operations | Total |
| Salaries and wages | \$ 131,379 | \$ 23,361 | \$ 25,228 | \$ 179,968 |
| Employee benefits | 32,080 | 6,397 | 3,765 | 42,242 |
| Supplies, services and other | 53,244 | 27,205 | 14,588 | 95,037 |
| Occupancy, taxes and insurance | 7,829 | 10,471 | 6,538 | 24,838 |
| Interest on debt | 26,365 | 3,378 | 3,246 | 32,989 |
| Depreciation and amortization | 20,944 | 6,417 | 2,670 | 30,031 |
| Student aid and fellowships | 47,201 | 4,314 | 69 | 51,584 |
| Total operating expenses | 319,042 | 81,543 | 56,104 | 456,689 |
| Net periodic benefit cost other than service cost | - | - | 9,032 | 9,032 |
| Total expenses | \$ 319,042 | \$ 81,543 | \$ 65,136 | \$ 465,721 |

| Natural Classification | 2019 | | | |
|---|--------------------------|------------------------------|---------------------------------------|------------|
| | Instruction and Research | Student Services and Support | General Administration and Operations | Total |
| Salaries and wages | \$ 127,593 | \$ 23,303 | \$ 25,835 | \$ 176,731 |
| Employee benefits | 31,141 | 6,355 | 951 | 38,447 |
| Supplies, services and other | 32,177 | 30,707 | 16,554 | 79,438 |
| Occupancy, taxes and insurance | 8,676 | 10,432 | 6,493 | 25,601 |
| Interest on debt | 29,222 | 3,744 | 3,592 | 36,558 |
| Depreciation and amortization | 19,477 | 6,093 | 2,484 | 28,054 |
| Student aid and fellowships | 42,410 | 4,675 | 641 | 47,726 |
| Total operating expenses | 290,696 | 85,309 | 56,550 | 432,555 |
| Net periodic benefit cost other than service cost | - | - | 8,922 | 8,922 |
| Total expenses | \$ 290,696 | \$ 85,309 | \$ 65,472 | \$ 441,477 |

12. Commitments and Contingencies

In the normal course of business, the Institute receives various claims and has been named as a defendant in various litigation proceedings. These include but are not limited to two putative class action lawsuits filed by students seeking refunds of a portion of tuition and certain other fees after Rensselaer was forced to move to online instruction because of the COVID-19 pandemic. Although there can be no assurance as to the eventual outcome of claims and litigation in which Rensselaer has been named, in the opinion of management such claims and litigation will not, in the aggregate, have a material adverse effect on Rensselaer's financial position.

13. Leases

The Institute's operating and finance leases consist of contractual arrangements for the use of real estate, vehicles, and lab and information technology equipment. Gross assets for finance leases included under "Land, buildings and equipment, net" were \$21,087 and \$20,552 as of June 30, 2020 and 2019. Accumulated amortization for finance leases included under "Land, buildings and equipment, net" was \$4,645 and \$4,116 as of June 30, 2020 and 2019.

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(in thousands of dollars)

Total lease cost as recognized in the Institute's Consolidated Statements of Activities are as follows:

| | 2020 | 2019 |
|--------------------------------|---------------------|---------------------|
| Amortization of ROU asset | \$ 533 | \$ 434 |
| Interest on lease liabilities | <u>1,003</u> | <u>1,025</u> |
| Total finance lease cost | 1,536 | 1,459 |
| Total operating lease cost | 5,803 | 4,607 |
| Total lease cost | <u>\$ 7,339</u> | <u>\$ 6,066</u> |

Supplemental cash flow information related to leases was as follows:

| | 2020 | 2019 |
|--|---------------------|---------------------|
| Operating cash outflows from finance leases | \$ 1,003 | \$ 1,025 |
| Operating cash outflows from operating leases | 5,701 | 4,621 |
| Financing cash outflows from finance leases | 609 | 487 |
| Total cash paid for amounts included in measurement of lease liabilities | <u>\$ 7,313</u> | <u>\$ 6,133</u> |

The Institute recognizes ROU assets and liabilities for operating and finance leases at the commencement date of the lease at the present value of lease payments over the lease term. Generally, the Institute utilizes its incremental borrowing rate that most closely approximates the lease term as lessors do not typically disclose implicit rates. The following summarizes information concerning lease amounts recognized in our consolidated financial statements:

| | 2020 | 2019 |
|--|-------------|-------------|
| Weighted average remaining lease term (yrs) - Finance Leases | 17.98 | 19.34 |
| Weighted average remaining lease term (yrs) - Operating Leases | 8.54 | 9.61 |
| Weighted average discount rate - Finance Leases | 5.86% | 5.87% |
| Weighted average discount rate - Operating Leases | 4.06% | 4.10% |

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Remaining maturities of lease liabilities were as follows:

| Minimum Lease Commitments at June 30, 2020 | | Operating Leases | Finance Leases |
|---|---------------------|------------------|----------------|
| | 2021 | 5,407 | 1,683 |
| | 2022 | 4,733 | 1,677 |
| | 2023 | 3,287 | 1,573 |
| | 2024 | 3,033 | 1,522 |
| | 2025 | 2,893 | 1,514 |
| | 2026 and thereafter | 11,434 | 20,015 |
| Total lease payments | | 30,787 | 27,984 |
| Less: Interest | | (4,884) | (10,676) |
| Present Value of lease liabilities | | 25,903 | 17,308 |
| Minimum Lease Commitments at June 30, 2019 | | Operating Leases | Finance Leases |
| | 2020 | 4,671 | 1,514 |
| | 2021 | 4,279 | 1,514 |
| | 2022 | 3,573 | 1,508 |
| | 2023 | 3,201 | 1,490 |
| | 2024 | 2,961 | 1,496 |
| | 2025 and thereafter | 14,239 | 21,512 |
| Total lease payments | | 32,924 | 29,034 |
| Less: Interest | | (5,828) | (11,656) |
| Present Value of lease liabilities | | 27,096 | 17,378 |

14. Asset Retirement Obligations

The following is a summary of the asset retirement obligation which is included in other liabilities and supplies expense:

| | 2020 | 2019 |
|--|-----------|-----------|
| Change in asset retirement obligation | | |
| Asset retirement obligation, beginning of year | \$ 11,661 | \$ 11,334 |
| Accretion expense | 325 | 335 |
| Disposals | (15) | (8) |
| Asset retirement obligation, end of year | \$ 11,971 | \$ 11,661 |

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15. Subsequent Events

On August 19, 2020 the Institute amended its existing Revolving Credit Agreement with KeyBank National Association, increasing the aggregate amount available from \$20,000 to \$30,000 and extended the maturity date from January 28, 2021 to August 19, 2021. Existing covenants were updated to include a requirement to maintain, on average, \$3,000 in aggregate deposit balances with Key Bank.

On August 26, 2020 the Institute entered into a Loan Agreement with Bank of America, N.A for a revolving line of credit in the amount of \$10,000 to be used for the working capital needs of the Institute. The maturity date is July 30, 2021.

There were no additional subsequent events through October 13, 2020, the date on which the consolidated financial statements were issued.