

This document is dated as of September 10, 2018

SPECIAL NOTE CONCERNING FORWARD-LOOKING STATEMENTS. Certain of the discussions included in the following document may include certain "forward-looking statements" which involve known and unknown risks and uncertainties inherent in the operation of healthcare facilities. Actual actions or results may differ materially from those discussed below. Specific factors that might cause such differences include competition from other healthcare facilities in the service area of Dana-Farber Cancer Institute, federal and state regulations of healthcare providers, and reimbursement policies of the state and federal governments and managed care organizations. In particular, statements preceded by, followed by or that include the words "believes," "estimates," "expects," "anticipates," "plans," "intends," "scheduled" or other similar expressions are or may constitute forward-looking statements.

MANAGEMENT'S DISCUSSION AND ANALYSIS

DANA-FARBER CANCER INSTITUTE, INC. AND SUBSIDIARIES*
Second Quarter Ended June 30, 2018

Laurie H. Glimcher M.D., President and Chief Executive Officer Dorothy E. Puhy, Executive Vice President and Chief Operating Officer Michael L. Reney, Senior Vice President and Chief Financial Officer

*Dana-Farber Cancer Institute, Inc. is the parent corporation of Dana-Farber, Inc., Dana-Farber Trust, Inc. and Dana-Farber Cancer Care Network, Inc. Results for the quarter ended June 30, 2018 are presented on a condensed, consolidated basis.

The Obligated Group is Dana-Farber Cancer Institute, Inc. and Dana-Farber, Inc.





Dana-Farber Cancer Institute, Inc. and Subsidiaries Management's Discussion and Analysis of Financial Condition and Operating Results

Third Quarter Ended June 30, 2018

For the first nine months of fiscal year ("FY") 2018, Dana-Farber Cancer Institute, Inc. (DFCI) recorded an excess of revenues over expenses of \$73.7 million, compared to \$9.6 million for the first nine months of FY 2017. Income from operations was \$20.8 million, compared to a loss of (\$34.9) million for the first nine months of FY 2017.

Total operating revenue for the first nine months of FY 2018 was \$1.3 billion, an increase of \$154.0 million, or 13.8%, over the same period in FY 2017. Patient care revenue grew by \$133.8 million, or 18.6%, over the same period in FY 2017. Management attributes this increase largely to growth in patient volume as well as pharmacy revenue. Research revenues have increased by \$10.2 million, or 3.2%, over the same period in FY 2017. Management attributes this increase to increases in funding from clinical trials and affiliate billings. Unrestricted gifts increased by \$3.8 million, or 6.7% over the same period in FY 2017. Management attributes this increase to growth in proceeds from the Pan Mass Challenge and various events. Operating expenses increased to \$1.3 billion, an increase of \$98.3 million, or 8.5% over the same period in FY 2017. General, administrative and plant expenses increased by \$16.5 million, or 6.5%. Management attributes this increase to consulting, legal and new facility lease obligations. Depreciation expense decreased by \$2.9 million, or 3.8% and interest expense decreased by \$3.1 million, or 17.4% compared to the prior fiscal year. Management attributes the decrease in depreciation and interest expense to the termination of the Longwood Research Space capital lease upon the purchase of the Longwood Research Space condominium in July 2017.

Investment returns for the first nine months of FY 2018 were \$24.6 million compared to \$32.3 million through the first nine months of FY 2017. Investment returns include investment income and realized and unrealized gains or losses. DFCI's interest rate swap agreements increased in value by \$8.8 million as compared to an increase of \$15.9 million over the same period in FY 2017. DFCI received \$22.5 million for its portion of the proceeds from the assignment by BCD Hospital Energy Collaborative of its agreement to acquire the MATEP power plant.

DFCI's total assets increased by \$68.7 million, or 2.6%, to \$2.8 billion compared to the third quarter in FY 2017. Management attributes this increase primarily due to the growth in cash and investments and restricted fund raising, partially offset by the net impact of the termination of the Longwood Research Space capital lease upon the purchase of the Longwood Research Space condominium in July 2017. Compared with the third quarter of FY 2017, unrestricted net assets increased \$100.9 million, or 14.9%, to \$779.1 million.

Management attributes this increase to strong operations and positive investment returns. Temporarily restricted net assets increased \$89.8 million, or 15.5%, to \$667.9 million compared to the third quarter of FY 2017. Management attributes this increase primarily to strong fund-raising activities throughout this past year. Permanently restricted net assets increased \$10.4 million, or 5.4%, to \$203.2 million, compared to the third quarter of FY 2017.

Cash and investments increased by \$177.2 million, or 13.9%, compared to the third quarter in FY 2017. For the nine-month period ended June 30, 2018, the endowment's investments experienced a return of 6.2%. Days cash on hand increased by 13 days to 240 days compared to the third quarter of FY 2017. Management attributes this increase to strong operating performance, positive investment returns, cash proceeds of \$22.5 million from DFCI's portion of the proceeds from the assignment by BCD of its agreement to acquire the MATEP power plant and proceeds of \$28.6 million from the monetization of a royalty stream that occurred in July 2016. For a discussion of the monetization transaction, see DFCI's Fourth Quarter Ended 9/30/16 Report under the heading "Management's Discussion and Analysis of Financial Condition and Operating Results" on file at emma.msrb.org.

Net patient accounts receivable increased to \$113.3 million from \$95.6 million compared to the third quarter of FY 2017, due primarily to growth in revenue, but partially offset by strong cash receipts during the quarter. Days in accounts receivable decreased to 34 days as compared to 37 days in the third quarter of FY 2017.

Assets whose use is limited decreased by \$219.1 million compared to the third quarter of FY 2017 as a result of the purchase of the Longwood Research Space condominium in July 2017.

Prepaid expenses and other current assets increased by \$24.5 million from the third quarter of FY 2017 as a result of an increase in prepayments related to pharmacy inventories and certain non-patient receivables.

Contributions receivable increased by \$18.1 million compared to the third quarter of FY 2017 as a result of new pledges.

Amounts due to third-party payors increased by \$31.9 million compared to the third quarter of FY 2017 as a result of settlements with certain payors as well as changes in estimates.

Research advances have increased to \$114.3 million from \$89.4 million in the third quarter of FY 2017 due to growth in clinical trials and a change in accounting treatment for royalty payments. These royalty payments were recorded within Temporarily Restricted Net Assets and are now recorded in Research Advances prior to being expensed.

Long-term debt decreased by \$170.8 million compared to the third quarter of FY 2017 as a result of the termination of the Longwood Research Space capital lease.

Other liabilities increased by \$14.6 million compared to the third quarter of FY 2017 primarily due to the proceeds from the royalty monetization which are recorded as deferred revenue but partially offset by an increase in the swap valuation.

Other Developments: In July 2018, DFCI entered into an arrangement with a third party to sell its royalty stream relating to certain intellectual property. The transaction resulted in a transfer of the cash purchase price of \$23.8 million to DFCI.

On July 19, 2018, DFCI submitted to the Massachusetts Department of Public Health a Notice of Determination of Need ("DoN") for a substantial capital expenditure and acquisition of DoN-regulated technology for a new hospital satellite facility to be located at 300 Boylston Street, Newton, Massachusetts. The project is valued at \$174,850,000. Management currently anticipates funding the project through internally generated funds over a multiple year period.

DANA-FARBER CANCER INSTITUTE, INC. AND SUBSIDIARIES Consolidated Balance Sheets

	As Jun		As Of September 30					
(Dollars in thousands)	2018	2017		2017		2016		
ASSETS								
Current Assets								
Cash and cash equivalents	\$ 198,422	\$137,502	\$	125,379	\$	136,127		
Patient accounts receivable, net	113,254	95,584		99,996		113,877		
Contributions receivable, current portion	6,986	5,933		14,969		16,325		
Assets whose use is limited, current portion	3,311	222,407		9,033		245,318		
Research receivables	31,284	33,247		34,712		22,144		
Prepaid expenses and other current assets	90,000	65,486		61,324		54,530		
Total Current Assets	 443,257	560,159		345,413		588,321		
Investments	1,250,538	1,134,287		1,174,119		1,034,466		
Assets whose use is limited by indenture	-							
agreement or other, less current portion	12,827	12,808		12,762		12,703		
Property, plant and equipment, net	946,088	894,475		965,591		923,299		
Contributions receivable, less current portion	48,646	31,623		29,504		28,824		
Other assets	 49,586	48,902		48,997		48,262		
TOTAL ASSETS	\$ 2,750,942	\$ 2,682,254	\$	2,576,386	\$	2,635,875		
LIABILITIES AND NET ASSETS								
Current Liabilities								
Accounts payable and accrued expenses	122,426	\$133,503	\$	142,827	\$	144,608		
Amounts due to third party payors	63,403	48,561	•	42,716	,	43,044		
Research advances	114,339	89,425		95,979		62,045		
Current portion of long-term debt	4,541	9,459		5,422		14,722		
Total Current Liabilities	 304,709	280,948		286,944		264,419		
Other Liabilities	,	,-		, -		- , -		
Long-term debt, less current portion	603,646	774,471		608,731		782,064		
Other Liabilities	192,425	177,826		172,076		195,819		
	 796,071	952,297		780,807		977,883		
Net Assets	- / -	,		-,		, - 30		
Unrestricted	779,102	678,171		702,810		668,285		
Temporarily restricted	667,853	578,021		612,839		540,317		
Permanently restricted	203,207	192,817		192,986		184,971		
Total Net Assets	1,650,162	1,449,009		1,508,635		1,393,573		
TOTAL LIABILITIES AND NET ASSETS	\$ 2,750,942	\$ 2,682,254	\$	2,576,386	\$	2,635,875		

	Quarter E June	ed	Nine Monti June		Year I Septen	
(Dollars in thousands)	2018	2017	2018	2017	2017	2016
Operating revenues:						
Patient service revenue, net of contractual	\$ 299,060	\$ 238,552	\$ 861,122	\$ 729,934	\$ 995,241	\$ 938,141
allowances and discounts						
Provision for bad debts	1,421	3,327	6,198	8,820	4,432	12,813
Net Patient service revenues, less provision for bad debts	297,639	235,225	854,924	721,114	990,809	925,328
Research revenues	113,091	110,176	332,665	322,509	434,228	386,793
Unrestricted contributions and bequests	6,076	5,405	60,810	57,018	75,227	73,276
Other operating revenues	6,887	5,402	24,433	18,225	24,671	21,130
Total operating revenues	423,693	356,208	1,272,832	1,118,866	1,524,935	1,406,527
Operating expenses:						
Direct research	99,669	94,662	291,996	281,385	381,229	337,901
Direct patient care	206,987	184,498	599,686	522,526	717,139	624,564
General, administrative and plant	91,830	88,955	272,342	255,820	343,204	310,624
Depreciation and amortization	24,415	26,379	73,249	76,138	97,303	88,060
Interest	 5,029	5,938	14,761	17,866	22,894	15,656
Total operating expenses	 427,930	400,432	1,252,034	1,153,735	1,561,769	1,376,805
Operating (loss) income	(4,237)	(44,224)	20,798	(34,869)	(36,834)	29,722
Investment gains, net	5,379	11,502	24,628	32,290	46,916	26,280
Interest rate swap agreement:	(0.44)	(4.470)	(0.070)	(0.700)	(4.000)	(5.05.4)
Net interest paid	(941)	(1,176)	(3,070)	(3,703)	(4,830)	(5,354)
Change in fair value	2,718	(1,796)	8,809	15,923	15,997	(13,836)
Assignment fee EXCESS (DEFICIT) OF REVENUES OVER EXPENSES	 2,919	(35,694)	22,489 73,654	9,641	21,249	36,812
Other Changes in Net Assets:						
Net unrealized gains on endowment	2	_	_	_	_	170
Net assets released from restriction for capital	-	-	_	-	9,519	20,948
Pension adjustment	-	-	_	-	3,757	(2,380)
Other	-	247	2,639	247	-	3
Increase in unrestricted net assets	2,921	(35,447)	76,293	9,888	34,525	55,553
Increase in temporarily restricted net assets	3,554	13,676	55,013	37,702	72,522	23,410
Increase in permanently restricted net assets	 2,794	879	10,221	7,846	8,015	10,151
Increase in Net Assets	9,269	(20,892)	141,527	55,436	115,062	89,114
Net Assets at Beginning of Period	1,640,893	1,469,901	1,508,635	1,393,573	1,393,573	1,304,459
NET ASSETS AT END OF PERIOD	\$ 1,650,162	\$ 1,449,009	\$ 1,650,162	\$ 1,449,009	\$ 1,508,635	\$ 1,393,573

DANA-FARBER CANCER INSTITUTE, INC.

Asset Allocation Summary	As Jur	of ne 3		As Of September 30				
(Dollars in Thousands)	2018		2017		2017		2016	
U.S. Government Money Market Fund U.S. Government Securities U.S. Equity Securities U.S. Equity Mutual Funds	\$ 1,247 93,065 80,604 149.674	\$	5,859 81,334 88,689 131,012	\$	1,630 81,689 94,769 136,531	\$	3,864 70,172 63,704 115,556	
International Equity Securities International Equity Mutual Funds Alternative Investments* Total	41,932 271,595 612,421 250,538	Ф.	74,451 195,079 557,863 1.134.287	Ф.	81,508 194,805 583,187 1,174,119	Ф.	52,303 161,929 566,938 1,034,466	

^{*} Alternative investments include investments in private equity funds, partnerships, limited liability companies and other funds, which generally have reduced liquidity.

Investment Performance Summary	As (June		As Of September 30			
	2018	2017	2017	2016		
Dana-Farber Portfolio	6.2%	8.8%	12.6%	8.4%		
Investment Committee Custom Benchmark*	5.0%	7.4%	11.4%	6.3%		
S&P 500	9.5%	13.5%	18.6%	15.4%		

^{*} The custom benchmark is a weighted index return developed for the Institute at the request of the Investment Committee assuming Committee-determined target percentages in the different asset classes (e.g., U.S. equity, non-U.S. equity, fixed income, etc.) and the index return used for each asset class is a broad market benchmark selected by the Committee, (e.g. S&P 500 for U.S. Equities). The exact composition of the custom benchmark shifts over time as the Committee revises the target allocation percentages and selects different benchmarks for each asset class. It was adjusted in January 2015 and January 2016.

DANA-FARBER CANCER INSTITUTE, INC.

Capitalization for the Obligated Group	As June	_		As Of September 30				
(Dollars in Thousands)	2018	2017		2017		2016		
Long-Term Debt								
Series K Bonds	\$ 75,123	\$	79,242	\$ 79,198	\$	83,145		
Series L Bonds	184,057		184,023	184,033		184,000		
Series M Bonds	50,306		50,253	50,266	;	50,213		
Series N Bonds	276,211		277,713	277,342		278,805		
South Shore lease obligation	14,752		18,966	15,393		19,819		
Milford lease obligation	7,738		8,059	7,921		8,461		
Longwood Center lease obligation*	-		165,674			172,343		
Total Long-Term Debt	608,187		783,930	614,153		796,786		
Unrestricted Net Assets	807,245		698,273	725,850	١	682,684		
Total Capitalization	\$ 1,415,432	\$	1,482,203	\$1,340,003	\$	1,479,470		
Total Long-Term Debt as a								
Percent of Total Capitalization	43.0%		52.9%	45.89	6	53.9%		

^{*}The decrease in the Long-Term Debt as a Percent of Total Capitalization is the result of the termination of the Longwood Research Space capital lease upon the purchase of the Longwood Research Space condominium in July 2017.

Days Cash on Hand for the Obligated Group	As June		As Of September 30					
(Dollars in Thousands)	 2018		2017		2017		2016	
Total Unrestricted Cash Position ¹	\$ 1,009,152	\$	871,865	\$	879,509	\$	769,103	
Average Daily Expenses ²	4,202		3,834		3,897		3,403	
Days Cash On-Hand	240		227		226		226	

¹ Unrestricted cash equivalents and marketable securities plus an amount equal to 200% of the donor restricted research funds that have been released from restriction and used for operating expenses during the relevant calculation period, plus temporarily restricted cash and marketable securities that are available for current use but excluding certain items permitted to be excluded under the Master Trust Indenture.

² Total operating expenses less extraordinary items, infrequently occurring items or unusual items and the cumulative effect of changes in accounting principles, depreciation and amortization and other non-cash charges divided by the number of days in the period.

DANA-FARBER CANCER INSTITUTE, INC. Actual and Maximum Debt Service for the Obligated Group

	Four Quarters June 30	Year Ended September 30		
(Dollars in Thousands)	2018	2017	2017	2016
Income Available for Debt Service	181,500	120,658	106,457	144,735
Actual Historical Annual Debt Service	29,128	47,669	39,515	30,844
Actual Historical Debt Service Coverage Ratio	6.23	2.53	2.69	4.69
Income Available for Debt Service	181,500	120,658	106,457	144,735
Pro Forma Maximum Annual Debt Service 1	36,694	51,632	35,711	51,372
Pro Forma Maximum Debt Service Coverage Ratio	4.95	2.34	2.98	2.82

The Historical and Maximum Debt Service Coverage Ratios (DSCR) have been impacted by the following:

- o The Longwood Center capital lease which was effective January 1, 2016
- o The Series N debt issued in June 2016
- The termination of the Longwood Center capital lease in July 2017
- o DFCI's negative operating results for the fiscal year ended September 30, 2017
- o DFCI's positive operating results through June 30, 2018

The Historical DSCR declined from September 30, 2016 to September 30, 2017: Income available for debt service declined due to DFCI's negative operating results in fiscal year 2017. Actual historical annual debt service increased as fiscal year 2017 included a full year of interest related to Series N debt (as compared to 3 months of Series N interest for the fiscal year ended September 30, 2016).

The Maximum DSCR improved slightly from September 30, 2016 to September 30, 2017: The decrease in income available for debt service was more than offset by the impact of the reduction in the pro forma maximum annual debt service due to the termination of the Longwood Center capital lease in July 2017.

Both the Historical and Maximum DSCR improved from the four quarters ended June 2017 to the four quarters ended June 2018: Income available for debt service improved due to positive operating results through June 2018. Actual annual and pro forma maximum annual debt service declined due to the termination of the Longwood Center capital lease in July 2017.

¹ Maximum Annual Debt Service represents the highest total debt service on all long-term indebtedness which is projected to occur in the fiscal year ending September 30 2027. The debt service requirement for \$150,000 of long-term indebtedness which is covered by interest rate swap agreements is calculated in accordance with the terms of Master Trust Indenture. The Assumed Rate used to calculate debt service for the Series L variable rate bonds is 1.62% and 1.28% for September 30, 2017 and 2016 and 2.17% and 1.50% for June 30, 2018 and 2017, respectively. The Assumed Rate used to calculate debt service for the variable rate capital lease which expires in 2030 is 3.49% and 3.040% for September 30, 2017 and 2016 and 5.03% and 2.92% for June 30, 2018 and 2017, respectively.

DANA-FARBER CANCER INSTITUTE, INC. Operational Statistics for the Obligated Group

	Quarter	Ended	Nine Mon	Year Ended				
	June	e 30	Jun	e 30	Septer	nber 30		
	2018	2017	2018	2017	2017	2016		
OUTPATIENT STATISTICS								
MD Clinic visits (1)	90,762	84,816	259,781	245,525	328,591	321,900		
Infusion visits (1)	45,491	41,822	130,428	124,270	165,792	164,112		
ANCILLARY STATISTICS								
(units of service)								
Laboratories	352,652	335,261	987,555	903,231	1,246,171	1,134,298		
Blood Bank	17,755	17,121	51,643	50,867	67,889	64,431		
Pharmacy (1)(2)	118,105,530	97,460,249	338,813,367	276,893,523	378,567,492	320,933,689		
PET Scans	1,365	861	3,883	2,841	3,871	4,347		
Diagnostic Radiology	4,798	4,878	14,183	13,676	18,412	12,110		
Ultrasound	380	390	1,129	1,020	1,406	1,164		
Nuclear Medicine	632	684	1,934	2,032	2,725	2,300		
MRI	2,366	2,089	5,838	5,945	7,813	8,211		
CT Scans	8,216	7,791	23,873	22,567	30,245	30,399		
Radiation Therapy	9,974	9,405	29,891	28,625	38,358	42,160		
Respiratory Therapy/EKG (Treatments)	6,007	5,370	17,351	15,664	21,263	23,357		
INPATIENT STATISTICS								
Licensed Beds	30	30	30	30	30	30		
Total Admissions	316	235	929	794	1,044	1,280		
ALOS	8.66	11.24	8.49	9.57	9.85	7.86		
Total Patient Days	2,735	2,641	7,886	7,596	10,288	10,059		
Occupancy Rate	99.1%	96.7%	96.3%	92.7%	93.7%	91.6%		

Source: Institute Records

¹ Includes results of DFCCN

²Cost of drugs administered

DANA-FARBER CANCER INSTITUTE, INC. Operational Statistics for the Obligated Group

Quarter Ended June 30

	Inpatie	ent	Outpatient			
Percentage Gross Revenues	2018	2017	2018	2017		
Medicare	32%	36%	43%	41%		
Medicaid	3%	8%	8%	7%		
Other	36%	33%	26%	27%		
Blue Cross	28%	21%	22%	24%		
Self-Pay	1%	2%	1%	1%		
Total	100%	100%	100%	100%		

Nine Months Ended June 30

	Inpatie	Outpatient			
Percentage Gross Revenues	2018	2017	2018	2017	
Medicare	36%	30%	42%	40%	
Medicaid	10%	9%	7%	7%	
Other	31%	37%	28%	28%	
Blue Cross	22%	22%	22%	23%	
Self-Pay	1%	2%	1%	2%	
Total	100%	100%	100%	100%	

Year Ended September 30

		• • • • • • • • • • • • • • • • • • •									
Percentage Gross Revenues	Inpatio	Inpatient									
	2017	2016	2017	2016							
Medicare	31%	30%	40%	37%							
Medicaid	9%	11%	7%	8%							
Other	36%	32%	28%	30%							
Blue Cross	23%	26%	23%	23%							
Self-Pay	1%	1%	2%	2%							
Total	100%	100%	100%	100%							

DANA-FARBER CANCER INSTITUTE, INC. AND SUBSIDIARIES Fund-Raising Contributions

(Dollars in thousands)		Quarter Jun			Nine Months Ended June 30					Year Ended September 30			
	2018		2017		2018		2017		2017		2016		
Fundraising Contributions													
Unrestricted contributions and bequests	\$	6,076	\$	5,405	\$	60,810	\$	57,018	\$	75,227	\$	73,276	
Gifts for current use		921		1,505		5,874		6,452		8,098		7,711	
Temporarily restricted		25,037		17,479		101,578		67,422		116,832		83,365	
Permanently restricted		2,794		780		10,221		9,647		9,815		10,151	
Subtotal		34,828		25,169		178,483		140,539		209,972		174,503	
Non-government Grants		9,898		14,059		27,449		29,556		46,391		39,132	
Total Fundraising Contributions	\$	44,726	\$	39,228	\$	205,932	\$	170,095	\$	256,363	\$	213,635	
Direct Fundraising Expenses	\$	7,571	\$	6,962	\$	21,446	\$	21,320	\$	30,168	\$	28,459	
Direct Fundraising Expenses as Percent of Total Fundraising Contributions		17%		18%		10%		13%		12%		13%	

Notes

Unrestricted contributions and restricted contributions, used on a current basis, are recorded as operating revenues. Other restricted contributions are recorded as additions to temporarily restricted or permanently restricted assets. Contributions include those received and pledged. Contributions pledged are reported at net present value.

DANA-FARBER CANCER INSTITUTE, INC. AND SUBSIDIARIES

Supplementary Information

See Annual Report filings for comparative annual consolidating financial statements contained in the Supplementary Information section of Audited Financial Statements.

DANA-FARBER CANCER INSTITUTE, INC. AND SUBSIDIARIES Consolidating Balance Sheet

As Of June 30, 2018	Obligated		Dana-Farber Cancer Care		Eliminations and				
(Dollars in thousands)		Group		_			. Reclassifications		nsolidated
ASSETS									
Current Assets Cash and cash equivalents Patient accounts receivable, net Contributions receivable, less current portion Assets whose use is limited, current portion Research receivables Prepaid expenses and other current assets	\$	198,057 110,853 6,986 3,311 31,284 119,122	\$	365 2,401 1,628	\$ (30,750)	\$	198,422 113,254 6,986 3,311 31,284 90,000		
Total Current Assets Investments Assets whose use is limited by indenture agreement or other, less current portion Property, plant and equipment, net Contributions receivable, less current portion Other assets		469,613 1,250,538 12,827 945,033 48,646 49,586		4,394 1,055	(30,750)		443,257 1,250,538 12,827 946,088 48,646 49,586		
TOTAL ASSETS	\$	2,776,243	\$	5,449	\$ (30,750)	\$	2,750,942		
LIABILITIES AND NET ASSETS Current Liabilities Accounts payable and accrued expenses Amounts due to third party payors Research advances Current portion of long-term debt	\$	119,705 63,403 114,339 4,541	\$	33,471	\$ (30,750)	\$	122,426 63,403 114,339 4,541		
Total Current Liabilities Other Liabilities		301,988		33,471	(30,750)		304,709		
Long-term debt, less current portion Other Liabilities		603,646 192,425					603,646 192,425		
Net Assets Unrestricted Temporarily restricted Permanently restricted Total Net Assets		796,071 807,245 667,732 203,207 1,678,184		(28,143) 121 (28,022)	- -		796,071 779,102 667,853 203,207 1,650,162		
TOTAL LIABILITIES AND NET ASSETS	\$	2,776,243	\$	5,449	\$ (30,750)	\$	2,750,942		

Nine Months Ended June 30, 2018	Obligated	Dana-Farber	Eliminations	
(Dollars in thousands)	Obligated Group	Cancer Care Network, Inc.	and Reclassifications	Consolidated
(Dollars III triousarius)				Consolidated
Operating revenues:				
Patient service revenues, net of contractual allowances and discounts	\$ 833,999	\$ 27,123		\$ 861,122
Provision for bad debts	5,942	256		6,198
Net patient service revenue, less provision for bad debts	828,057	26,867	-	854,924
Research revenues	332,636	29		332,665
Unrestricted contributions and bequests	60,810			60,810
Other operating revenues	24,433			24,433
Total operating revenues	1,245,936	26,896	-	1,272,832
Operating expenses:				
Direct research	291,967	29		291,996
Direct patient care	569,073	30,613		599,686
General, administrative and plant	271,339	1,003		272,342
Depreciation and amortization	72,895	354		73,249
Interest	14,761			14,761
Total operating expenses	1,220,035	31,999	-	1,252,034
Operating income (loss)	25,901	(5,103)	-	20,798
Investment gains, net	24,628			24,628
Interest rate swap agreement:				
Net interest paid	(3,070)			(3,070)
Change in fair value	8,809			8,809
Assignment fee	22,489			22,489
EXCESS (DEFICIT) OF REVENUES OVER EXPENSES	78,757	(5,103)	-	73,654
Other Changes in Net Assets:				
Net unrealized loss on endowment	-			-
Net assets released from restriction for capital	-			-
Pension adjustment				-
Other	2,639			2,639
Increase in unrestricted net assets	81,396	(5,103)		76,293
Increase in temporarily restricted net assets	55,037	(24)		55,013
Increase in permanently restricted net assets	10,221			10,221
Increase in Net Assets	146,654	(5,127)	-	141,527
Net Assets at Beginning of Period	1,531,530	(22,895)		1,508,635
NET ASSETS AT END OF PERIOD	\$ 1,678,184	\$ (28,022)	-	\$ 1,650,162

Quarter Ended March 31, 2018

(Dollars in thousands)		bligated Group	Dana-Fa Cancer (Network	Care	Eliminations and Reclassifications	Coi	nsolidated
Operating revenues:							
Patient service revenues, net of contractual	\$	289,980	\$	9,080		\$	299,060
allowances and discounts	Ψ	200,000	Ψ	0,000		Ψ	255,000
Provision for bad debts		1,165		256			1,421
Net patient service revenue, less provision for bad debts		288,815	;	8,824	-		297,639
Research revenues		113,077		14			113,091
Unrestricted contributions and bequests		6,076		-			6,076
Other operating revenues		6,887		-			6,887
Total operating revenues		414,855		8,838	-		423,693
Operating expenses:							
Direct research		99,655		14			99,669
Direct patient care		196,670	10	0,317			206,987
General, administrative and plant		91,481		349			91,830
Depreciation and amortization		24,298		117			24,415
Interest		5,029					5,029
Total operating expenses		417,133	10	0,797	-		427,930
Operating loss		(2,278)	(1,959)	-		(4,237)
Investment gains, net		5,379		-			5,379
Interest rate swap agreement:							
Net interest paid		(941)		-			(941)
Change in fair value		2,718		-			2,718
Transfer fee		-		-			-
EXCESS (DEFICIT) OF REVENUES OVER EXPENSES		4,878	(1,959)	-		2,919
Other Changes in Net Assets:							
Net unrealized income on endowment		2		-			2
Change in fair value of interest swaps							
Net assets released from restriction for capital		-		-			-
Pension adjustment Other		-		-			- -
Increase in unrestricted net assets		4,880	(1,959)	-		2,921
Increase in temporarily restricted net assets		3,567		(13)			3,554
Increase in permanently restricted net assets		2,794		-			2,794
Increase in Net Assets		11,241	(1,972)	-		9,269
Net Assets at Beginning of Period		1,666,943	(2	6,050)			1,640,893
NET ASSETS AT END OF PERIOD	\$	1,678,184	\$ (2	8,022)	\$ -	\$	1,650,162

DANA-FARBER CANCER INSTITUTE, INC. AND SUBSIDIARIES Consolidating Balance Sheets

As Of June 30, 2017	Obligated	Dana-Farber Cancer Care			
(Dollars in thousands)	Group	Network, Inc.	Reclassifications	Consolidated	
ASSETS					
Current Assets					
Cash and cash equivalents	\$ 136,938			\$ 137,502	
Patient accounts receivable, net	93,075	2,509		95,584	
Contributions receivable, current portion	5,933			5,933	
Assets whose use is limited, current portion	222,407			222,407	
Research receivables	33,247	1 021	¢ (25.245)	33,247	
Prepaid expenses and other current assets Total Current Assets	89,670 581,270	1,031 4,104	\$ (25,215) (25,215)	65,486 560,159	
Investments	1,134,287	4,104	(25,215)	1,134,287	
Assets whose use is limited by indenture	1,134,201			1,134,207	
agreement or other, less current portion	12,808			12,808	
Property, plant and equipment, net	892,912	1,563		894,475	
Contributions receivable, less current portion	31,623	1,000		31,623	
Other assets	48,902			48,902	
TOTAL 4005TO		4 5007	A (05.045)	•	
TOTAL ASSETS	\$2,701,802	\$ 5,667	\$ (25,215)	\$ 2,682,254	
LIABILITIES AND NET ASSETS					
Current Liabilities					
Accounts payable and accrued expenses	\$ 133,099	\$ 25,619	\$ (25,215)		
Amounts due to third party payors	48,561			48,561	
Research advances	89,425			89,425	
Current portion of long-term debt	9,459	05.040	(05.045)	9,459	
Total Current Liabilities Other Liabilities	280,544	25,619	(25,215)	280,948	
Long-term debt, less current portion	774,471			774,471	
Other Liabilities	177,826			177,826	
Other Liabilities	952,297			952,297	
Net Assets	552,291	_	_	332,231	
Unrestricted	698,273	(20,102))	678,171	
Temporarily restricted	577,871	150		578,021	
Permanently restricted	192,817	. 30		192,817	
Total Net Assets	1,468,961	(19,952)	-	1,449,009	
TOTAL LIABILITIES AND NET ASSETS	\$2,701,802	\$ 5,667	\$ (25,215)	\$ 2,682,254	

Nine Months Ended June 30, 2017			
		Dana-Farber	
	Obligated		Eliminations and
(Dollars in thousands)	Group	Network, Inc.	Reclassifications Consolidated
Operating revenues:			
Patient service revenues, net of contractual allowances and discounts	\$ 704,334	\$ 25,600	\$ 729,934
Provision for bad debts	8,820)	8,820
Net patient service revenue, less provision for bad debts	695,514	25,600	- 721,114
Research revenues	322,503	3 6	322,509
Unrestricted contributions and bequests	57,018	3	57,018
Other operating revenues	18,225	5	18,225
Total operating revenues	1,093,260	25,606	- 1,118,866
Operating expenses:			
Direct research	281,379	6	281,385
Direct patient care	493,797		522,526
General, administrative and plant	253,632		255,820
Depreciation and amortization	75,755	383	76,138
Interest	17,866	3	17,866
Total operating expenses	1,122,429	31,306	- 1,153,735
Operating loss	(29,169	(5,700)	- (34,869)
Investment gains, net	32,290)	32,290
Interest rate swap agreement:			
Net interest paid	(3,703	3)	(3,703)
Change in fair value	15,923	3	15,923
Other			
EXCESS (DEFICIT) OF REVENUES OVER EXPENSES	15,341	(5,700)	- 9,641
Other Changes in Net Assets:			
Net unrealized gain/(loss) on endowment	-		-
Net assets released from restriction for capital	-		-
Pension adjustment			-
Other	247	•	247
Increase in unrestricted net assets	15,588	(5,700)	- 9,888
Increase in temporarily restricted net assets	37,697	5	37,702
Increase in permanently restricted net assets	7,846	3	7,846
Increase in Net Assets	61,131	(5,695)	- 55,436
Net Assets at Beginning of Period	1,407,830	(14,257)	1,393,573
NET ASSETS AT END OF PERIOD	\$ 1,468,961	\$ (19,952)	- \$ 1,449,009

Quarter Ended June 30, 2017

(Dollars in thousands)		oligated Group	C	ana-Farber ancer Care etwork, Inc.	Eliminations and Reclassifications	Co	nsolidated
Operating revenues:							
Patient service revenues, net of contractual	\$	230,513	\$	8,039		\$	238,552
allowances and discounts	Ψ	200,010	Ψ	0,000		Ψ	200,002
Provision for bad debts		3,327		-			3,327
Net patient service revenue, less provision for bad debts		227,186		8,039	-		235,225
Research revenues		110,175		1			110,176
Unrestricted contributions and bequests		5,405					5,405
Other operating revenues		5,402					5,402
Total operating revenues		348,168		8,040	-		356,208
Operating expenses:							
Direct research		94,661		1			94,662
Direct patient care		175,089		9,409			184,498
General, administrative and plant		88,196		759			88,955
Depreciation and amortization		26,252		127			26,379
Interest		5,938					5,938
Total operating expenses		390,136		10,296	-		400,432
Operating loss		(41,968)		(2,256)	-		(44,224)
Investment gains, net		11,502					11,502
Interest rate swap agreement:							
Net interest paid		(1,176)					(1,176)
Change in fair value		(1,796)					(1,796)
Other							
(DEFICIT) OF REVENUES OVER EXPENSES		(33,438)		(2,256)	-		(35,694)
Other Changes in Net Assets:							
Net unrealized gain/(loss) on endowment		-					-
Net assets released from restriction for capital		-					-
Pension adjustment		-					-
Other		247					247
Increase in unrestricted net assets		(33,191)		(2,256)	-		(35,447)
Increase in temporarily restricted net assets		13,677		(1)			13,676
Increase in permanently restricted net assets		879					879
Increase in Net Assets		(18,635)		(2,257)	-		(20,892)
Net Assets at Beginning of Period	1	1,487,596		(17,695)			1,469,901
NET ASSETS AT END OF PERIOD	\$ 1	1,468,961	\$	(19,952)		\$	1,449,009