

# **Summary of Operations**

(Dollars in thousands)

		Fiscal Year Ended September 30,			
	_	2017	_	2016	
Net patient service revenue	\$	1,867,385	\$	1,858,024	
Premium revenue		1,483,693		969,867	
Other unrestricted operating revenue (1)		204,428		166,331	
Total unrestricted operating revenue	_	3,555,506		2,994,222	
Operating expenses:					
Salaries and benefits		1,210,419		1,109,169	
Supplies		274,018		250,325	
Medical and hospital		989,648		618,480	
Professional fees		470,808		428,102	
Operation of plant		113,281		101,640	
Enhanced mission support		26,126		37,751	
Outside purchased services		164,731		144,696	
General and administrative		110,699		105,728	
Depreciation and amortization		158,633		129,134	
Interest		21,529		23,554	
Total operating expenses	_	3,539,892	_	2,948,579	
Operating income Net nonoperating gains (losses) and other		15,614		45,643	
changes in unrestricted net assets	_	294,746	_	97,853	
Increase (Decrease) in unrestricted net assets	\$_	310,360	\$	143,496	

# Texas Children's and Affiliated Entities

## Financial Information and Operating Data

## Sources of Gross Patient Revenues: Texas Children's Hospital

	Fiscal Year Ended September 30,		
	2017	2016	
<u>Payor</u>			
Medicaid	54.3%	51.4%	
Managed care	40.5%	42.9%	
Self-pay and other	5.2%	5.7%	
Total	100.0%	100.0%	

#### Service Area: Texas Children's Hospital

The following is a breakdown of total admissions during fiscal years 2017 and 2016, by service area:

	Fiscal Year Ended September 30,		
	2017	2016	
<u>Origin</u>			
Primary service area (Harris County)	65.1%	66.0%	
Secondary service area (1)	21.2%	21.3%	
Other	13.7%	12.7%	
Total	100.0%	100.0%	

<sup>(1)</sup> Includes Brazoria, Ft. Bend, Galveston, Chambers, Liberty, Montgomery, and Waller counties.

#### **Summary of Utilization: Texas Children's Hospital**

	Fiscal Year Ended September 30,		
	2017	2016	
Linear and heads	707	000	
Licensed beds (1)	767	683	
Operating beds (1)	767	683	
Admissions	33,366	34,096	
Discharges	33,448	34,335	
Patient days	206,577	205,326	
Average length of stay	6.18	5.98	
Percentage occupancy (2)	78.0%	82.3%	
Emergency center visits	126,112	119,878	
Surgeries	33,659	30,648	
Clinic visits	771,803	691,351	

<sup>(1)</sup> Information is as of the last day of the period

<sup>(2)</sup> Based on the average beds in service during the fiscal year.

<sup>(3)</sup> The measurement of patient days has changed from prior years to exclude observation and newborn days. This is reflected in patient days, average length of stay, and percentage occupancy for both 2017 and 2016.

#### **Texas Children's Pediatric Associates**

	Fiscal Year Ended September 30,		
	2017	2016	
Number of practice sites and urgent care sites (1)	59	58	
Number of pediatricians employed (1) (2)	314	332	
Patient visits	1,321,700	1,296,192	

- (1) Information is as of the last day of the period
- (2) Includes full-time, part time and per diem physicians

### **Texas Children's Health Plan**

	Fiscal Year Ended September 30,		
	2017	2016	
Number of primary contracts/products (1)	3	2	
Primary lives covered (2)	438,501	410,781	

- (1) The Health Plan provides three primary insurance products currently: CHIP, STAR & STAR Kids.
- (2) Information is as of the last day of the period



#### ProForma Maximum Annual Debt Service Coverage

(Dollars in thousands, unaudited)

		Fiscal Year Ended September 30,			
		2017		2016	
Total operating revenues	\$	3,555,506	\$	2,994,222	\$
Net nonoperating gains (1)		58,096		78,386	
Total revenues	<del>-</del>	3,613,602		3,072,608	
Operating expenses		3,539,892		2,948,579	
	_	73,710		124,029	
Plus:					
Interest		21,529		23,554	
Depreciation and amortization		158,633		129,134	
Income available for debt service	\$	253,872	\$	276,717	\$
Actual maximum annual					
debt service (2)	\$	57,756	\$	57,756	\$
Actual maximum annual debt service					
coverage (3)		4.4x		4.79x	

- (1) Net nonoperating gains exclude net unrealized gains/(losses) of \$160 million and \$19 million for the fiscal years 2017 and 2016, respectively.
- (2) Assumes an interest rate of 3.50% per annum on Series 2008-3, Series 2015-2, Series 2015-3 and Series 2015-4, which bear interest at a variable rate. Assumes an interest rate of 3.657% per annum on \$100 million of the Series 2008-1 Bonds, the fixed rate payable under the 2007 Swap Transaction and 3.50% per annum on the Series 2008-2 Bonds, the prior estimated fixed rate to be payable by TCH under the 2015 Swap Transactions. Capital leases not secured under the Master Indenture are included.
- (3) If revenues and expenses of the Obligated Group had been depicted the ratios would be 5.29x and 4.96x for the fiscal years 2017 and 2016, respectively.

### **Historical and ProForma Capitalization**

(Dollars in thousands, unaudited)

	September 30,				
		2017		2016	
Long-term debt					
Series 2008 bonds		286,400		288,075	
Series 2009 bonds		131,130		135,536	
Series 2010 bonds		58,629		61,881	
Series 2015 bonds		470,664		480,794	
Capital Lease Obligation		13,108		18,332	
Net of bond issuance cost		(6,340)		(6,673)	
Total Long-term debt (1)		953,591		977,945	
Less:					
Current installments of long-term debt		(26,618)		(23,897)	
Net long-term debt		926,973		954,048	
Unrestricted and temporarily restricted net assets		3,670,216		3,357,846	
Total capitalization	\$	4,597,189	\$	4,311,894	\$
Net long-term debt as a percentage of					
total capitalization (2)	_	20.2%	_	22.1%	

<sup>(1)</sup> Includes premium. Also includes issuance costs as required by ASU 2015-03 issued by the FASB In April 2015 that was applied to fiscal years 2017 and 2016, respectively.

#### **Summary of Cash and Investments**

(Dollars in thousands)

		September 30,			
	_	2017		2016	·
Cash and cash equivalents	\$	253,059	\$	289,088	\$
Fixed income securities		452,409		570,997	
Equity securities		542,909		514,229	
Alternative investments		1,422,709		1,161,012	
Other		28,431		20,867	_
Total cash and investments	\$	2,699,517	\$	2,556,193	\$

<sup>(2)</sup> If capitalization of only the Obligated Group members had been depicted, these ratios would be 20.5% and 22.9% for fiscal years 2017 and 2016 respectively.



# Texas Children's and Affiliated Entities

## Financial Information and Operating Data

## Calculation of Days Cash on Hand

	Fiscal Year Ended September 30,			
	 2017	_	2016	
Total unrestricted cash position (1)	\$ 2,278,569,792	\$	2,057,867,000	\$
Average daily operating expense (2)	\$ 9,263,723	\$	7,724,507	\$
Days cash on hand	246		266	

- (1) Unrestricted cash and investments exclude the following: (a) Reserves and deposit related to Texas Children's Insurance Company and the Texas Children's Health Plan of \$97 million and \$92 million for fiscal years 2017 and 2016 respectively, (b) donor restricted investments of \$257 million and \$261million for fiscal years 2017 and 2016 respectively, (c) assets held by bond trustee of \$37million and \$36million for fiscal years 2017 and 2016 respectively, (d) beneficial interest in net assets of supporting organizations of \$28 million and \$21 million for fiscal years 2017 and 2016 respectively (e) swap collateral posting of \$97 thousand and \$17 million for fiscal years 2017 and 2016 respectively, and (f) bond proceeds of \$0 and \$72 million for fiscal years 2017 and 2016 respectively.
- (2) Excludes depreciation and amortization.