



ANNUAL FINANCIAL INFORMATION

Including

UTILIZATION STATISTICS,

KEY FINANCIAL RATIOS,

and

PATIENT SERVICE REVENUE

for the Period Ended June 30, 2016

MaineGeneral Health and Subsidiaries
Key Statistics
For the Fiscal Years Ending June 30,

	2012	2013	2014	2015	2016
<u>Inpatient Routine Service Statistics</u>					
Licensed Beds	287	287	192	192	192
Adult & Pediatric Days	53,188	54,011	56,138	57,695	57,097
Adult & Pediatric Discharges	11,194	11,056	10,356	10,136	10,668
Average Length of Stay	4.8	4.9	5.4	5.7	5.4
Births	1,076	1,030	951	1,032	1,023
Nursery Days	2,199	2,170	2,645	2,976	2,859
Medicare Case Mix Index	1.362	1.450	1.466	1.465	1.506
<u>Ancillary Statistics</u>					
<u>Visits</u>					
Emergency Department	60,271	59,429	52,957	51,882	53,828
Specialty Clinic	40,831	43,589	42,996	45,272	44,522
Residency Practices	58,961	56,631	46,243	52,720	54,945
Physician Practices	193,373	225,405	209,994	239,642	249,984
Therapy	195,917	198,414	205,814	220,520	242,554
<u>Procedures and Tests</u>					
Endoscopy	10,191	10,042	9,098	10,013	10,115
Surgery	10,650	10,999	10,294	9,608	9,536
Laboratory	1,140,942	1,208,906	1,153,002	1,224,712	1,263,148
MRI	9,678	8,963	9,014	9,284	9,285
Imaging	129,545	127,840	118,106	110,734	110,238
CT Scan	17,761	17,147	17,998	19,450	22,566
Ultrasound	13,895	14,651	16,388	13,537	14,093
Radiation Oncology	25,946	33,143	31,615	30,172	23,373
Medical Oncology	21,279	21,526	20,422	23,761	27,232
Cardiac Catheterization Laboratory	1,300	1,540	1,095	1,115	1,071
<u>Homecare and Hospice</u>					
Homecare Visits	66,945	65,525	63,498	57,028	63,652
Homecare Episodes of Care	3,193	3,292	3,510	3,431	3,404
Hospice Patient Days	40,249	41,710	44,359	44,233	48,322
<u>Long Term Care and Assisted Living</u>					
Long Term Care Resident Days	70,609	70,701	70,233	68,877	67,610
Assisted Living Resident Days	31,507	30,919	30,860	31,048	31,910

MaineGeneral Medical Center
% of Gross Patient Service Revenue

<u>Payer</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>
Medicare	47.50	49.10	47.50	46.20	46.50
Medicaid	16.60	15.90	14.70	14.00	13.50
Other Commercial and Managed Care	11.60	16.10	18.30	20.70	21.40
Anthem Blue Cross	16.20	10.20	10.60	10.80	10.60
Other	4.50	4.60	4.80	4.30	4.00
Self Pay	3.60	4.10	4.10	4.00	4.00
 Total	 100.00	 100.00	 100.00	 100.00	 100.00

MaineGeneral Health and Subsidiaries
Key Financial Ratios
(dollars in thousands)

These ratios were completed in accordance with the terms of the Master Trust Indenture.

Historical Coverage of Maximum Annual Debt Service

	For the Fiscal Years Ended June 30,		
	2014	2015	2016
Excess (deficiency) of Revenues Over Expenses	\$ (4,253)	\$ (19,936)	\$ 3,037
Plus: Depreciation & Amortization Expenses	26,026	30,909	30,698
Interest	12,812	20,431	20,294
Income Available for Debt Service	<u>\$ 34,585</u>	<u>\$ 31,404</u>	<u>\$ 54,029</u>
Maximum debt service requirements on all debt	<u>16,890.00</u>	<u>24,509.00</u>	<u>24,596.15</u>
Debt Service Coverage (times)	<u>2.05</u>	<u>1.28</u>	<u>2.20</u>

Historical Capitalization

	June 30,		
	2014	2015	2016
Long-Term Debt, Net of Current Portion	\$ 317,360	\$ 313,058	\$ 305,021
Unrestricted Net Assets	250,210	224,883	207,790
Total capitalization	<u>\$ 567,570</u>	<u>\$ 537,941</u>	<u>\$ 512,811</u>
Percent of long-term debt to capitalization	55.9%	58.2%	59.5%

Historical Liquidity

	For the Fiscal Year Ended June 30,		
	2014	2015	2016
Cash and cash equivalents and investments	\$ 93,510	\$ 106,922	\$ 106,416
Average daily operating expense	1,178	1,211	1,268
Days cash on hand	79.4	88.3	83.9