### NEW ISSUE - BANK QUALIFIED BOOK-ENTRY ONLY

MOODY'S RATING: Aa2 See "BOND RATING" herein.

In the opinion of Gilmore & Bell, P.C., Bond Counsel, under existing law and assuming continued compliance with certain requirements of the Internal Revenue Code of 1986, as amended (the "Code"), (1) the interest on the Bonds is excludable from gross income for federal income tax purposes and is not an item of tax preference for purposes of the federal alternative minimum tax imposed on individuals and corporations, (2) the interest on the Bonds is exempt from income taxation by the State of Missouri and (3) the Bonds are "qualified tax-exempt obligations" within the meaning of Section 265(b)(3) of the Code. See "TAX MATTERS" in this Official Statement.

#### WEST COUNTY EMS AND FIRE PROTECTION DISTRICT OF ST. LOUIS COUNTY, MISSOURI

# \$3,010,000 GENERAL OBLIGATION REFUNDING BONDS SERIES 2018

Dated: Date of Issuance Due: February 15, as shown on the inside cover

The General Obligation Refunding Bonds, Series 2018 (the "Bonds"), will be issued by the West County EMS and Fire Protection District of St. Louis County, Missouri (the "District") for the purpose of providing funds to (1) refund certain outstanding general obligation bonds of the District and (2) pay the costs of issuing the Bonds, as further described herein under the caption "PLAN OF FINANCING."

Principal of the Bonds is payable annually as set forth on the inside cover of this Official Statement, commencing on February 15, 2019. Interest on the Bonds is payable semiannually on each February 15 and August 15, commencing on February 15, 2019, by check or draft (or by wire transfer in certain circumstances as described herein) to the persons who are the registered owners of the Bonds as of the close of business on the first day of the month of the applicable interest payment date.

The Bonds are not subject to redemption prior to maturity.

THE BONDS AND INTEREST THEREON WILL CONSTITUTE GENERAL OBLIGATIONS OF THE DISTRICT, PAYABLE FROM AD VALOREM TAXES WHICH MAY BE LEVIED WITHOUT LIMITATION AS TO RATE OR AMOUNT UPON ALL OF THE TAXABLE TANGIBLE PROPERTY, REAL AND PERSONAL, WITHIN THE TERRITORIAL LIMITS OF THE DISTRICT. See the caption "SECURITY FOR THE BONDS."

#### See inside cover for maturities, principal amounts, interest rates, prices and CUSIP numbers.

The Bonds are offered when, as and if issued by the District and accepted by the Underwriter, subject to the approval of validity by Gilmore & Bell, P.C., St. Louis, Missouri, Bond Counsel to the District, and subject to certain other conditions. Bond Counsel will also pass on certain matters relating to this Official Statement. Piper Jaffray & Co. is serving as financial advisor to the District in connection with the issuance of the Bonds. It is expected that the Bonds will be available for delivery through the facilities of The Depository Trust Company in New York, New York on or about November 20, 2018.



The date of this Official Statement is October 15, 2018.

# \$3,010,000 WEST COUNTY EMS AND FIRE PROTECTION DISTRICT OF ST. LOUIS COUNTY, MISSOURI GENERAL OBLIGATION REFUNDING BONDS SERIES 2018

#### MATURITY SCHEDULE

Base CUSIP: 95235Q

Maturity (February 15)	Principal Amount	Interest Rate	<u>Price</u>	CUSIP*
2019	\$ 240,000	4.000%	100.500%	GB9
2020	485,000	4.000	102.365	GC7
2021	420,000	4.000	104.015	GD5
2022	340,000	4.000	105.493	GE3
2023	400,000	4.000	106.738	GF0
2024	1,125,000	4.000	107.825	GG8

-

<sup>\*</sup> CUSIP numbers shown above have been assigned by an organization not affiliated with the District. The District is not responsible for the selection of CUSIP numbers nor does the District make any representations to the correctness of such numbers on the Bonds or as shown above.

## WEST COUNTY EMS AND FIRE PROTECTION DISTRICT OF ST. LOUIS COUNTY, MISSOURI

223 Henry Avenue Manchester, Missouri 63011 (636) 256-2000

#### **BOARD OF DIRECTORS**

Dr. David P. Cobb, *Chairman & Director*Joe Beckemeyer, *Secretary & Director*Matthew Miller, *Treasurer & Director* 

#### DISTRICT ADMINISTRATION

Jeff Sadtler, Chief of EMS & Fire Services
Ray White, Assistant Chief
Dave Frazier Jr., Deputy Chief
Kelly Grassmuck, Deputy Chief
Dan Bruno, Fire Marshal

#### **DISTRICT'S COUNSEL**

Bruntrager & Billings PC Clayton, Missouri

#### FINANCIAL ADVISOR

Piper Jaffray & Co. St. Louis, Missouri

#### **BOND COUNSEL**

Gilmore & Bell, P.C. St. Louis, Missouri

#### **PAYING AGENT**

The Bank of New York Mellon Trust Company, N.A. St. Louis, Missouri

#### REGARDING USE OF THIS OFFICIAL STATEMENT

\_\_\_\_

THE BONDS HAVE NOT BEEN REGISTERED WITH THE SECURITIES AND EXCHANGE COMMISSION UNDER THE SECURITIES ACT OF 1933, AS AMENDED, OR UNDER ANY STATE SECURITIES OR "BLUE SKY" LAWS. THE BONDS ARE OFFERED PURSUANT TO AN EXEMPTION FROM REGISTRATION WITH THE SECURITIES AND EXCHANGE COMMISSION.

The information set forth herein has been obtained from the District and other sources that are deemed to be reliable but is not guaranteed as to accuracy or completeness by, and is not to be construed as a representation by, the District.

No dealer, broker, salesperson or any other person has been authorized by the District or the Underwriter to give any information or make any representations, other than those contained in this Official Statement, in connection with the offering of the Bonds, and if given or made, such other information or representations must not be relied upon as having been authorized by any of the foregoing. This Official Statement does not constitute an offer to sell or the solicitation of an offer to buy, nor shall there be any sale of the Bonds by any person in any state in which it is unlawful for such person to make such offer, solicitation or sale. The information herein is subject to change without notice, and neither the delivery of this Official Statement nor the sale of any of the Bonds hereunder shall under any circumstances create any implication that there has been no change in the affairs of the District or the other matters described herein since the date hereof.

IN CONNECTION WITH THE OFFERING OF THE BONDS, THE UNDERWRITER MAY OVER-ALLOT OR EFFECT TRANSACTIONS WHICH STABILIZE OR MAINTAIN THE MARKET PRICE OF SUCH BONDS AT A LEVEL ABOVE THAT WHICH MIGHT OTHERWISE PREVAIL IN THE OPEN MARKET. SUCH STABILIZING, IF COMMENCED, MAY BE DISCONTINUED AT ANY TIME.

#### TABLE OF CONTENTS

<u>Page</u>		<u>Page</u>
INTRODUCTION 1	FINANCIAL INFORMATION CONCER	NING
General 1	THE DISTRICT	11
The District	Accounting, Budgeting and Auditing	
Purpose of the Bonds1	Procedures	11
Security for the Bonds2	Fund Balances Summary	12
Continuing Disclosure	Sources of Revenue	14
-	Risk Management	
<b>THE BONDS</b>	Employee Retirement Plans	
General 2	Employee Relations	
Redemption Provisions	Contractual Emergency Service	
Book-Entry Only System 3	Agreements	15
Registration, Transfer and Exchange of	Other Contractual Agreements	
Bonds4	č	
	PROPERTY TAX INFORMATION	
SECURITY FOR THE BONDS5	CONCERNING THE DISTRICT	16
	Property Valuations	
PLAN OF FINANCING5	Property Tax Levies and Collections	
The Refunding5	Tax Rates	
Sources and Uses of Funds6	Major Property Taxpayers	
GENERAL AND ECONOMIC INFORMATION CONCERNING THE	LEGAL MATTERS	19
DISTRICT6	TAX MATTERS	20
Location and Size	Opinion of Bond Counsel	
Government and Organization 6	Other Tax Consequences	
Facilities and Equipment7	0.1.01 Tulk 00.119 <b>04.01.00</b>	20
Firefighting and Emergency Medical Calls 8	CONTINUING DISCLOSURE	
Dispatching	UNDERTAKING	2.1
District Insurance Classification Ratings 8	61122K111K1 (G	21
District insurance classification readings o	BOND RATING	23
<b>DEBT STRUCTURE OF THE DISTRICT</b> 9	201,2 12111 (	20
Overview	ABSENCE OF LITIGATION	23
General Obligation Indebtedness9		20
Overlapping and Underlying Indebtedness 10	UNDERWRITING	23
Debt Service Requirements	OTOPIN VICTORIA	23
Legal Debt Capacity11	FINANCIAL ADVISOR	24
History of Debt Payment	THANCIAL AD VISOR	∠¬
Future Debt	CERTAIN RELATIONSHIPS	24
1 41410 2000		
	MISCELLANEOUS	24
	<b>APPENDIX A</b> – District's Financial State for the Fiscal Year Ended December 31	
	APPENDIX B – Description of St. Louis C	ounty,

THIS PAGE INTENTIONALLY

LEFT BLANK

#### **OFFICIAL STATEMENT**

## WEST COUNTY EMS AND FIRE PROTECTION DISTRICT OF ST. LOUIS COUNTY, MISSOURI

## \$3,010,000 GENERAL OBLIGATION REFUNDING BONDS SERIES 2018

#### INTRODUCTION

The following introductory information is subject in all respects to more complete information contained elsewhere in this Official Statement. The order and placement of materials in this Official Statement, including the appendices hereto, are not to be deemed to be a determination of relevance, materiality or relative importance, and this Official Statement, including the cover page and appendices, should be considered in its entirety. The offering of the Bonds to potential investors is made only by means of the entire Official Statement.

#### General

This Official Statement, including the cover page and appendices hereto, is furnished to prospective purchasers in connection with the offering and sale of \$3,010,000 aggregate principal amount of General Obligation Refunding Bonds, Series 2018 (the "Bonds"), by the West County EMS and Fire Protection District of St. Louis County, Missouri (the "District"). The issuance and sale of the Bonds are authorized by a resolution of the Board of Directors of the District adopted on October 15, 2018 (the "Resolution"). All capitalized terms used herein and not otherwise defined herein have the meanings assigned to those terms in the Resolution.

#### **The District**

The District, a fire protection district and political subdivision of the State of Missouri, is located in St. Louis County, Missouri (the "County"). The District encompasses approximately 11 square miles and includes portions of the Cities of Manchester, Ballwin, Winchester, Twin Oaks, Des Peres, Valley Park and unincorporated St. Louis County. The District has also contracted with the City of Town and Country and various businesses or office complexes outside its boundaries to provide fire protection and emergency medical services. The combined service area of the District is approximately 22 square miles and protects an estimated population of 51,000 people. For more information concerning the District, see the captions "GENERAL AND ECONOMIC INFORMATION CONCERNING THE DISTRICT," "DEBT STRUCTURE OF THE DISTRICT," "FINANCIAL INFORMATION CONCERNING THE DISTRICT" herein.

#### **Purpose of the Bonds**

The Bonds are being issued for the purpose of providing funds to (1) refund certain outstanding general obligation bonds of the District and (2) pay the costs of issuing the Bonds. See the section herein captioned "PLAN OF FINANCING."

#### **Security for the Bonds**

The Bonds will constitute general obligations of the District and will be payable as to both principal and interest from ad valorem taxes, which may be levied without limitation as to rate or amount upon all taxable tangible property, real and personal, within the territorial limits of the District. See the caption "SECURITY FOR THE BONDS" herein.

#### **Continuing Disclosure**

The District has previously entered into an Omnibus Continuing Disclosure Agreement dated as of February 1, 2015 (the "Omnibus Continuing Disclosure Agreement"), whereby the District has covenanted to provide certain financial information, operating data and notices of the occurrence of certain enumerated events relating to the outstanding bonds of the District. In connection with the issuance of the Bonds, the District will enter into an Adoption Agreement dated as of November 1, 2018 (together with the Omnibus Continuing Disclosure Agreement, the "Continuing Disclosure Undertaking"), whereby the District will agree that the Bonds will become subject to the terms of the Omnibus Continuing Disclosure Agreement as further described under the caption "CONTINUING DISCLOSURE UNDERTAKING" herein. The financial information, operating data and notice of events will be filed by the District in compliance with Rule 15c2-12 promulgated by the Securities and Exchange Commission (the "Rule") for the benefit of the owners of the Bonds and the bonds previously issued by the District.

#### THE BONDS

#### General

The Bonds are being issued in the aggregate principal amount of \$3,010,000. The Bonds are dated as of the date of original issuance and delivery thereof. Principal is payable on February 15 in the years and in the principal amounts set forth on the inside cover page hereof. Interest on the Bonds is calculated at the rates per annum set forth on the inside cover page, computed on the basis of a 360-day year of twelve 30-day months. The Bonds shall consist of fully-registered bonds in denominations of \$5,000 or any integral multiple thereof. Interest on the Bonds is payable from the date thereof or the most recent date to which interest has been paid and is payable semiannually on February 15 and August 15 in each year, beginning February 15, 2019.

Payment of the interest on the Bonds will be made to the person in whose name such Bond is registered on the registration books (the "Bond Register") at the close of business on the first day (whether or not a Business Day) of the calendar month of the applicable interest payment date (the "Record Date"). Interest on the Bonds will be paid to the Registered Owners thereof by check or draft mailed by The Bank of New York Mellon Trust Company, N.A., St. Louis, Missouri (the "Paying Agent"), to each Registered Owner at the address shown on the Bond Register or at such other address as is furnished to the Paying Agent in writing by such Registered Owner, or by electronic transfer to such Registered Owner upon written notice signed by such Registered Owner and given to the Paying Agent not less than 15 days prior to the Record Date for such interest payment, containing the electronic transfer instructions including the name and address of the bank (which shall be in the continental United States), the ABA routing number and the account number to which such Owner wishes to have such transfer directed and an acknowledgement that an electronic transfer fee is payable.

Principal of the Bonds will be paid by check or draft to the Registered Owner of such Bond at the maturity of such Bond or otherwise, upon presentation and surrender of such Bond at the designated payment office of the Paying Agent.

#### **Redemption Provisions**

The Bonds are not subject to redemption prior to maturity.

#### **Book-Entry Only System**

*General.* The Bonds are available in book-entry only form. Purchasers of the Bonds will not receive certificates representing their interests in the Bonds. Ownership interests in the Bonds will be available to purchasers only through a book-entry system (the "Book-Entry System") maintained by The Depository Trust Company ("DTC"), New York, New York.

The following information concerning DTC and DTC's book-entry system has been obtained from DTC. The District takes no responsibility for the accuracy or completeness thereof and neither the Indirect Participants nor the Beneficial Owners should rely on the following information with respect to such matters, but should instead confirm the same with DTC or the Direct Participants, as the case may be. There can be no assurance that DTC will abide by its procedures or that such procedures will not be changed from time to time.

DTC and its Participants. DTC, the world's largest securities depository, is a limited-purpose trust company organized under the New York Banking Law, a "banking organization" within the meaning of the New York Banking Law, a member of the Federal Reserve System, a "clearing corporation" within the meaning of the New York Uniform Commercial Code, and a "clearing agency" registered pursuant to the provisions of Section 17A of the Securities Exchange Act of 1934. DTC holds and provides asset servicing for over 3.5 million issues of U.S. and non-U.S. equity issues, corporate and municipal debt issues, and money market instruments (from over 100 countries) that DTC's participants ("Direct Participants") deposit with DTC. DTC also facilitates the post-trade settlement among Direct Participants of sales and other securities transactions in deposited securities, through electronic computerized book-entry transfers and pledges between Direct Participants' accounts. This eliminates the need for physical movement of securities certificates. Direct Participants include both U.S. and non-U.S. securities brokers and dealers, banks, trust companies, clearing corporations, and certain other organizations. DTC is a wholly-owned subsidiary of The Depository Trust & Clearing Corporation ("DTCC"). DTCC is the holding company for DTC, National Securities Clearing Corporation and Fixed Income Clearing Corporation, all of which are registered clearing agencies. DTCC is owned by the users of its regulated subsidiaries. Access to the DTC system is also available to others such as both U.S. and non-U.S. securities brokers and dealers, banks, trust companies, and clearing corporations that clear through or maintain a custodial relationship with a Direct Participant, either directly or indirectly ("Indirect Participants"). DTC has a Standard & Poor's rating of AA+. The DTC Rules applicable to its Participants are on file with the Securities and Exchange Commission. More information about DTC can be found at www.dtcc.com.

Purchases of Ownership Interests. Purchases of Bonds under the DTC system must be made by or through Direct Participants, which will receive a credit for the Bonds on DTC's records. The ownership interest of each actual purchaser of each Bond ("Beneficial Owner") is in turn to be recorded on the Direct and Indirect Participants' records. Beneficial Owners will not receive written confirmation from DTC of their purchase. Beneficial Owners are, however, expected to receive written confirmations providing details of the transaction, as well as periodic statements of their holdings, from the Direct or Indirect Participant through which the Beneficial Owner entered into the transaction. Transfers of ownership interests in the Bonds are to be accomplished by entries made on the books of Direct and Indirect Participants acting on behalf of Beneficial Owners. Beneficial Owners will not receive certificates representing their ownership interests in the Bonds, except in the event that use of the book-entry system for the Bonds is discontinued.

**Transfers.** To facilitate subsequent transfers, all Bonds deposited by Direct Participants with DTC are registered in the name of DTC's partnership nominee, Cede & Co., or such other name as may be requested by an authorized representative of DTC. The deposit of Bonds with DTC and their registration in the name of

Cede & Co. or such other DTC nominee do not effect any change in beneficial ownership. DTC has no knowledge of the actual Beneficial Owners of the Bonds; DTC's records reflect only the identity of the Direct Participants to whose accounts such Bonds are credited, which may or may not be the Beneficial Owners. The Direct and Indirect Participants will remain responsible for keeping account of their holdings on behalf of their customers.

**Notices.** Conveyance of notices and other communications by DTC to Direct Participants, by Direct Participants to Indirect Participants, and by Direct Participants and Indirect Participants to Beneficial Owners will be governed by arrangements among them, subject to any statutory or regulatory requirements as may be in effect from time to time. Beneficial Owners of Bonds may wish to take certain steps to augment the transmission to them of notices of significant events with respect to the Bonds, such as redemptions, tenders, defaults, and proposed amendments to the Bond documents. For example, Beneficial Owners of Bonds may wish to ascertain that the nominee holding the Bonds for their benefit has agreed to obtain and transmit notices to Beneficial Owners. In the alternative, Beneficial Owners may wish to provide their names and addresses to the registrar and request that copies of notices be provided directly to them.

Redemption notices will be sent to DTC. If less than all of the Bonds within a maturity are being redeemed, DTC's practice is to determine by lot the amount of the interest of each Direct Participant in such maturity to be redeemed.

**Voting.** Neither DTC nor Cede & Co. (nor any other DTC nominee) will consent or vote with respect to Bonds unless authorized by a Direct Participant in accordance with DTC's MMI Procedures. Under its usual procedures, DTC mails an Omnibus Proxy to the District as soon as possible after the record date. The Omnibus Proxy assigns Cede & Co.'s consenting or voting rights to those Direct Participants to whose accounts Bonds are credited on the record date (identified in a listing attached to the Omnibus Proxy).

Payments of Principal, Redemption Price and Interest. Payment of principal or Redemption Price of and interest on the Bonds will be made to Cede & Co., or such other nominee as may be requested by an authorized representative of DTC. DTC's practice is to credit Direct Participants' accounts upon DTC's receipt of funds and corresponding detail information from the District or the Paying Agent, on the payment date in accordance with their respective holdings shown on DTC's records. Payments by Participants to Beneficial Owners will be governed by standing instructions and customary practices, as is the case with securities held for the accounts of customers in bearer form or registered in "street name," and will be the responsibility of such Participant and not of DTC, the Paying Agent or District, subject to any statutory or regulatory requirements as may be in effect from time to time. Payment of principal or Redemption Price of and interest on the Bonds to Cede & Co. (or such other nominee as may be requested by an authorized representative of DTC) is the responsibility of the District or Paying Agent, disbursement of such payments to Direct Participants will be the responsibility of DTC, and disbursement of such payments to the Beneficial Owners will be the responsibility of Direct and Indirect Participants.

**Discontinuation of Book-Entry System.** DTC may discontinue providing its services as depository with respect to the Bonds at any time by giving reasonable notice to the District or the Paying Agent. Under such circumstances, in the event that a successor depository is not obtained, Bond certificates are required to be printed and delivered.

The District may decide to discontinue use of the system of book-entry-only transfers through DTC (or a successor securities depository). In that event, Bond certificates will be printed and delivered to DTC.

#### Registration, Transfer and Exchange of Bonds

The District will cause the Bond Register to be kept at the principal payment office of the Paying Agent or such other office designated by the Paying Agent for the registration, transfer and exchange of the Bonds as provided in the Resolution. Upon surrender of any Bond at the principal payment office of the

Paying Agent, or at such other office designated by the Paying Agent, the Paying Agent shall transfer or exchange such Bond as provided in the Resolution.

The Paying Agent shall transfer or exchange such Bond for a new Bond or Bonds in any authorized denomination of the same Stated Maturity and in the same aggregate or principal amount as the Bond that was presented for transfer or exchange. Bonds presented for transfer or exchange shall be accompanied by a written instrument or instruments of transfer or authorization for exchange, in a form and with guarantee of signature satisfactory to the Paying Agent, duly executed by the Registered Owner thereof or by the Registered Owner's duly authorized agent. Any additional costs or fees that might be incurred in the secondary market, other than fees of the Paying Agent, are the responsibility of the Registered Owners of the Bonds. If any Registered Owner fails to provide a correct taxpayer identification number to the Paying Agent, the Paying Agent may make a charge against such Registered Owner sufficient to pay any governmental charge required to be paid as a result of such failure. The District and the Paying Agent shall not be required to register the transfer or exchange of any Bond during a period beginning at the opening of business on the day after receiving written notice from the District of its intent to pay Defaulted Interest and ending at the close of business on the date fixed for the payment of Defaulted Interest pursuant to the Resolution.

#### SECURITY FOR THE BONDS

**Pledge of Full Faith and Credit.** The Bonds will constitute general obligations of the District and will be payable as to both principal and interest from ad valorem taxes, which may be levied without limitation as to rate or amount upon all the taxable tangible property, real and personal, within the territorial limits of the District.

Levy and Collection of Annual Tax. Under the Resolution, the District has authorized the imposition upon all of the taxable tangible property within the District of a direct annual tax sufficient to produce the amounts necessary for the payment of the principal of and interest on the Bonds as the same become due and payable in each year. Such taxes shall be extended upon the tax rolls in each year, and shall be levied and collected at the same time and in the same manner as the other ad valorem taxes of the District are levied and collected. The proceeds derived from said taxes shall be deposited in the Debt Service Fund, shall be kept separate and apart from all other funds of the District and shall be used solely for the payment of the principal of and interest on the Bonds, as and when the same become due, and the fees and expenses of the Paying Agent.

#### PLAN OF FINANCING

#### The Refunding

A portion of the proceeds of the Bonds will be used to refund the District's General Obligation Fire Protection Bonds, Series 2009, maturing on February 15, 2020 and thereafter (the "Refunded Bonds") on February 15, 2019 (the "Redemption Date"), at a redemption price of 100% of the outstanding principal amount thereof, plus accrued interest to the Redemption Date. On the date of issuance of the Bonds, the District will deposit with The Bank of New York Mellon Trust Company, N.A., St. Louis, Missouri, as escrow agent (the "Escrow Agent"), a portion of the proceeds of the Bonds (as shown below under the caption "PLAN OF FINANCING - Sources and Uses of Funds"), which shall be sufficient, together with interest to accrue thereon and any cash deposit in the Escrow Fund held by the Escrow Agent, to pay (a) the interest becoming due and payable on the Refunded Bonds on February 15, 2019 and (b) the redemption price of the Refunded Bonds, plus accrued interest to and including the Redemption Date. Pursuant to the Resolution and the Escrow Trust Agreement dated as of November 1, 2018, between the District and the Escrow Agent (the "Escrow Agreement"), the Escrow Agent shall apply such funds to the redemption of the Refunded Bonds on the Redemption Date.

After the delivery of the Bonds and the deposit of a portion of the proceeds thereof with the Escrow Agent, the Refunded Bonds will be payable from the funds on deposit in the Escrow Fund. The Resolution and the Escrow Agreement provide that the funds deposited and held in the Escrow Fund are irrevocably pledged to the payment of the Refunded Bonds and the interest thereon and may be applied only to such payment. Following the redemption of the Refunded Bonds, any excess funds held by the Escrow Agent shall be returned to the District.

#### **Sources and Uses of Funds**

The following table summarizes the estimated sources of funds, including the proceeds from the sale of the Bonds, and the expected uses of such funds, in connection with the plan of financing:

Sources of Funds:

Par Amount of the Bonds	\$3,010,000.00
Original Issue Premium	163,192.70
Total	<u>\$3,173,192.70</u>

*Uses of Funds*:

Deposit to Escrow Fund	\$3,114,152.69
Costs of Issuance (including Underwriter's Discount)	59,040.01
Total	\$3,173,192.70

#### GENERAL AND ECONOMIC INFORMATION CONCERNING THE DISTRICT

#### **Location and Size**

The Manchester Volunteer Fire Department, the predecessor to the District, was formed in 1908. The Manchester Fire Protection District was created on October 10, 1961, by a vote of the District residents. In February of 1996, the Manchester Fire Protection District officially changed its name to the West County EMS and Fire Protection District of St. Louis County, Missouri, to better reflect the services provided and the area protected. The District encompasses approximately 11 square miles and includes portions of the Cities of Manchester, Ballwin, Winchester, Twin Oaks, Des Peres, Valley Park and unincorporated St. Louis County. The District has also contracted with the City of Town and Country and various businesses or office complexes outside its boundaries to provide fire protection and emergency medical services. The combined service area of the District is approximately 22 square miles and protects an estimated population of 51,000 people. *Appendix B* contains detailed information regarding the County.

#### **Government and Organization**

The District is governed by a three-member Board of Directors (the "Board"). The members of the Board, who must be registered voters of the District and at least 25 years of age or older, are elected by the qualified voters of the District for six-year terms. All Board members are elected at-large and receive nominal compensation. The Chairman of the Board is elected by the Board from among its members. The Secretary and Treasurer are elected by the Board from among its members.

The Board of Directors is responsible for the overall safety and soundness of the District, setting policy and providing the fiscal management of the District.

The current members and officers of the Board are as follows:

<u>Name</u>	<u>Office</u>	Service Began	Current Term Expires
Dr. David P. Cobb	Chairman/Director	2013	2021
Joe Beckemeyer	Secretary/Director	2017	2023
Matthew Miller	Treasurer/Director	2015	2019

The Board appoints the Chief of EMS & Fire Services, who is the Chief Administrative Officer of the District and is responsible for implementing the policies set by the Board. Jeff Sadtler was hired as Chief of EMS & Fire Services for the District in April 2017, after serving as Assistant Chief since 2012, Deputy Chief since 2010, Paramedic/Firefighter since 2005 and Interim Chief following former Chief Ernie Rhodes' resignation in February 2017. Prior to joining the District in 2005, Chief Sadtler was a firefighter and paramedic with the Mehlville Fire Protection District for 9 years. He serves as a Director on the National Committee on Accreditation of Educational Programs for the Emergency Medical Services Professions, as a technical committee member of the National Fire Protection Association, as an EMS standing committee member of the International Association of Firefighters and as a Director for Burns Recovered Support Group.

The District's administrative team also consists of Ray White, Assistant Chief; Dave Frazier Jr., Deputy Chief; Kelly Grassmuck, Deputy Chief; and Dan Bruno, Fire Marshal.

The District has 8 Chief Officers, 12 Captains, 9 Engineers, 30 Paramedic/Firefighters, 1 Office Manager, 1 Administrative Assistant and 1 Mechanic.

#### **Facilities and Equipment**

The District operates three fire stations. The District's administrative offices are located at Fire Station 1, 223 Henry Avenue, Manchester, Missouri.

Fire Station 1 and Administrative Offices (approx. 24,000 sq. ft.)	223 Henry Avenue Manchester, Missouri 63011
Fire Station 2 (approx. 13,000 sq. ft.)	13790 Manchester Road Manchester, Missouri 63011
Fire Station 3 (approx. 13,000 sq. ft.)	13443 Clayton Road Town and Country, Missouri 63131

Fire Station 3 is currently leased by the District pursuant to the terms of a Lease dated January 11, 2016, by and between the District and the City of Town and Country, for a term consistent with the term of the current service agreement with the City. See the caption "FINANCIAL INFORMATION CONCERNING THE DISTRICT - Contractual Emergency Service Agreements" herein.

The District has the following equipment: two 75-foot aerial/pumper/rescue trucks; one heavy rescue/pumper; one rescue pumper; four heavy duty advanced life support ambulances; one reserve pumper; one swift water rescue trailer and two boats; one brush truck; one EMS ATV unit; and several command staff vehicles.

#### **Firefighting and Emergency Medical Calls**

The following table sets forth the number of calls made and revenues from permits issued by the District during the past five calendar years:

Year	Emergency Medical	Fire Responses	Fire Prevention Permits	Permit Revenue
2013	3,761	1,230	285	\$186,413
2014	4,084	1,350	374	156,548
2015	4,291	1,392	72	110,194
2016	4,055	1,844	91	205,806
2017	4,325	1,831	104	122,332

#### **Dispatching**

In 2002, the District contracted with Central County Emergency 911 for dispatching services. The original contract automatically renews each January 1 for a term of one calendar year. The agreement requires that the District pay fees equal to the amount collected from a tax levy based on the assessed valuation of all taxable, tangible property within the District's boundaries. The District can terminate the agreement by giving notice on July 1, to be effective January 1, of the following year.

#### **District Insurance Classification Ratings**

The Insurance Services Office, Inc. ("ISO") provides risk-related information to the insurance industry. Among the information ISO provides is evaluations of the fire protection capabilities within communities across the country. ISO does this with a Public Protection Classification rating system, with 1 representing superior protection and 10 indicating the community does not meet ISO's minimum criteria. ISO's fire service ratings have a significant impact on fire insurance rates. Areas that have a limited water supply or that are more than five miles from a fire station receive a higher rating because of inadequate water supply and lengthy response for fire protection. The District presently has a Class 3 rating.

#### DEBT STRUCTURE OF THE DISTRICT

#### Overview

The following table summarizes certain financial information concerning the District. This information should be reviewed in conjunction with the information contained in this section and the excerpts of financial statements of the District in *Appendix A* hereto.

District Population (est.)	51,000
2018 Assessed Valuation	\$845,849,818
2018 Estimated Actual Valuation	\$3,882,526,882
Outstanding General Obligation Bonds ("Direct Debt")	\$14,405,000
Per Capita Direct Debt	\$282.45
Ratio of Direct Debt to Assessed Valuation	1.70%
Ratio of Direct Debt to Estimated Actual Valuation	0.37%
Overlapping General Obligation Debt ("Indirect Debt")	\$42,441,790
Total Direct and Indirect Debt	\$56,846,790
Per Capita Direct and Indirect Debt	\$1,114.64
Ratio of Direct and Indirect Debt to Assessed Valuation	6.72%
Ratio of Direct and Indirect Debt to Estimated Valuation	1.46%

#### **General Obligation Indebtedness**

Following the issuance of the Bonds, the District will have the following series of general obligation bonds outstanding (excluding the Refunded Bonds):

Name of Day do	Principal	Final
Name of Bonds	Amount Outstanding	<u>Maturity</u>
General Obligation Fire Protection Bonds, Series 2009	\$ 250,000	02/15/2019
General Obligation Fire Protection Bonds, Series 2010	3,550,000	02/15/2030
General Obligation Fire Protection Refunding Bonds, Series 2010B	3,540,000	02/15/2023
General Obligation Fire Protection Bonds, Series 2012	2,225,000	02/15/2032
General Obligation Refunding and Improvement Bonds, Series 2015	1,830,000	02/15/2035
The Bonds	3,010,000	02/15/2024
Total	<u>\$14,405,000</u>	

#### **Overlapping and Underlying Indebtedness**

The following table sets forth overlapping and underlying indebtedness of political subdivisions with boundaries overlapping the District as of October 1, 2018, and the percent attributable to the District. The table was compiled from information furnished by third party sources, and the District has not independently verified the accuracy or completeness of such information. Furthermore, political subdivisions may have ongoing programs requiring the issuance of substantial additional bonds, the amounts of which cannot be determined at this time.

Taxing <u>Jurisdiction</u>	Outstanding General Obligation Bonds <sup>(1)</sup>	Percent Applicable to District	Dollar Amount Applicable to District
St. Louis County, Missouri	\$92,215,000	3.44%	\$ 3,172,196
Des Peres, Missouri	2,615,000	0.08	2,092
Manchester, Missouri	9,000,000	92.93	8,363,700
Parkway School District	178,945,000	17.27	30,903,802
Total			\$42,441,790

This table excludes neighborhood improvement district bonds, which are a general obligation of the issuer but are expected to be paid from special assessments and for which the issuer may not levy a general property tax without additional voter approval.

Source: Taxing jurisdictions records and information obtained on the Electronic Municipal Market Access system, a service provided by the Municipal Securities Rulemaking Board.

#### **Debt Service Requirements**

The following schedule shows the yearly principal and interest requirements for the District's outstanding general obligation bonds, including the Bonds but excluding the Refunded Bonds:

Fiscal Year Ending	Outstanding			
December 31	<u>Bonds</u>	<u>Principal</u>	<u>Interest</u>	<u>Total</u>
2010	Φ 1 5 6 6 000 00			Φ1. <b>7</b> .cc 000.00
2018	\$ 1,566,898.00			\$1,566,898.00
2019	1,482,706.50	\$ 240,000.00	\$ 83,827.78	1,806,534.28
2020	1,242,003.50	485,000.00	101,100.00	1,828,103.50
2021	1,346,585.00	420,000.00	83,000.00	1,849,585.00
2022	1,466,017.50	340,000.00	67,800.00	1,873,817.50
2023	1,442,400.50	400,000.00	53,000.00	1,895,400.50
2024	769,188.00	1,125,000.00	22,500.00	1,916,688.00
2025	732,081.00			732,081.00
2026	670,912.50			670,912.50
2027	753,525.00			753,525.00
2028	738,625.50			738,625.50
2029	723,399.75			723,399.75
2030	855,063.00			855,063.00
2031	362,481.00			362,481.00
2032	432,500.00			432,500.00
2033	179,218.75			179,218.75
2034	183,693.75			183,693.75
2035	182,925.00		·	182,925.00
Total	<u>\$15,130,224.25</u>	\$3,010,000.00	<u>\$411,227.78</u>	<u>\$18,551,452.03</u>

#### **Legal Debt Capacity**

Under Article VI, Section 26(b) of the Constitution of Missouri, the District may incur indebtedness for authorized fire protection district purposes not to exceed 5% of the valuation of taxable tangible property in the District according to the last completed assessment upon the approval of four-sevenths of the qualified voters in the District voting on the proposition at any municipal, primary or general election or two-thirds voter approval on any other election date. The current legal debt limit of the District is approximately \$42,292,491. The total outstanding indebtedness of the District after issuance of the Bonds (excluding the Refunded Bonds) will be \$14,405,000, resulting in a legal debt margin for the District of \$27,887,491.

#### **History of Debt Payment**

The District has never defaulted on the payment of any of its debt obligations.

#### **Future Debt**

The District does not have any plans to issue any additional debt at this time.

#### FINANCIAL INFORMATION CONCERNING THE DISTRICT

#### **Accounting, Budgeting and Auditing Procedures**

Both the government-wide financial statements and the fiduciary fund financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are

reported when earned and expenses are recorded when a liability is incurred. Property taxes are recognized as revenues in the year for which they are levied. Governmental fund financial statements are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Revenues are recognized when they are measurable and available. These accounting principles are generally accepted in the United State of America.

Governmental Funds. All of the District's basic services are reported in governmental funds, which focus on how money flows into and out of these funds and the balances left at year-end that are available for spending. Governmental funds report the acquisition of capital assets and payments for debt principal as expenditures and not as changes to asset and debt balances. The following are the District's major governmental funds:

General Fund. The general fund is the operating fund of the District. All tax receipts and other receipts that are not allocated by law or contractual agreement are accounted for in this fund. The General Fund pays operating expenditures, fixed charges and capital improvement costs not paid through other funds.

Ambulance Fund. The Ambulance Fund is a special revenue fund used to account for taxes received and expenditures incurred by the District to utilize for providing emergency medical services.

*Dispatch Fund.* The Dispatch Fund is a special revenue fund used to account for taxes received and expenditures incurred by the District to be utilized for a centralized dispatch service and other communication expenses.

*Pension Fund.* The Pension Fund is a special revenue fund used to account for taxes received that must be used to provide pension benefits to employees of the District.

*Debt Service Fund.* The Debt Service Fund is a special revenue fund used to account for the accumulation of resources for, and the payment of, principal, interest and fiscal charges on long-term debt.

*Fiduciary Funds.* Fiduciary funds account for assets that are held in a trustee capacity such as pension plan assets, assets held per trust agreements and similar arrangements.

**Budget.** Prior to January 1, the Administrative Team submits a proposed operating budget for the upcoming fiscal year to the Board of Directors. The operating budget includes proposed revenues, expenditures and reserves. The original budget adopted by the District may be amended any time during the year with approval of the Board of Directors. The preliminary budgets are open for taxpayer comments prior to Board approval. The budgets are approved by an affirmative vote of a majority of the Board of Directors prior to the fiscal year beginning.

The audited financial statements of the District for the fiscal year ended December 31, 2017 are included in this Official Statement as Appendix A. Financial statements for earlier years are available for examination in the District's office.

#### **Fund Balances Summary**

The following Summary Statement of Revenues, Expenditures and Changes in total Government Funds was prepared from the District's annual audited financial statements. The table set forth below should be read in conjunction with the other financial statements and notes appertaining hereto set forth in *Appendix A* of this Official Statement and the financial statements on file at the District's office.

Summary Statement of Revenues, Expenditures and Changes in Total Government Funds

	<u>2015</u>	<u>2016</u>	<u>2017</u>
REVENUES			
Property taxes	\$ 9,081,956	\$ 9,373,887	\$ 9,618,813
Payments in lieu of taxes	3,745,470	3,729,120	3,953,246
Ambulance billings	997,642	1,043,170	1,137,642
Interest	36,769	57,899	112,123
Permits and reports	110,194	205,806	122,332
Miscellaneous income	110,870	182,340	218,858
Total Revenues	<u>\$14,082,901</u>	<u>\$14,592,222</u>	<u>\$15,163,014</u>
EXPENDITURES			
Current			
Fire protection	\$ 6,910,040	\$ 8,148,313	\$ 7,951,930
Ambulance services	3,748,960	3,475,050	3,539,697
Dispatching	359,495	354,298	362,865
Capital outlay	566,981	292,073	$1,661,926^{(1)}$
Debt service			
Bond issue costs	43,880	-	-
Principal, interest and fiscal changes	1,565,083	1,524,866	1,536,691
Total Expenditures	<u>\$13,194,439</u>	<u>\$13,794,600</u>	<u>\$15,053,109</u>
EXCESS (DEFICIENCY) OF REVENUES			
OVER EXPENDITURES	\$ 888,462	\$ 797,622	\$ 109,905
OTHER FINANCING SOURCES AND (USES)			
Proceeds from issuance of bonds	\$ 1,830,000	\$ -	\$ -
Bond premium	49,920	-	-
Sale of capital assets	5,002	4,151	-
Payment to refunded bonds escrow agent	(306,375)		
Total Other Financing Sources and Uses	<u>\$ 1,578,547</u>	<u>\$ 4,151</u>	<u>\$</u>
Change in fund balance	\$ 2,467,009	\$ 801,773	\$ 109,905
FUND BALANCE BEGINNING OF YEAR	<u>\$14,152,403</u>	<u>\$16,619,412</u>	<u>\$17,421,185</u>
FUND BALANCE END OF YEAR	<u>\$16,619,412</u>	<u>\$17,421,185</u>	\$17,531,090

In fiscal year ending December 31, 2017, the District purchased two fire trucks with excess District funds. Source: District's Audited Financial Statements for the fiscal years ending December 31, 2015-2017.

#### **Sources of Revenue**

The District finances its operations primarily through local property taxes. For the 2018 fiscal year, the District's sources of revenue are projected to be as follows:

Source	<u>Amount</u>	Percent
Tax Revenue	\$14,058,094	91.39%
Building and Other Permits	70,000	0.46
Interest	66,675	0.43
Miscellaneous Revenue	1,188,088	<u>7.72</u>
Total Revenue	<u>\$15,382,857</u>	<u>100.00%</u>

Source: District's Budget for fiscal year ending December 31, 2018.

#### **Risk Management**

The District is exposed to various risks of loss related to torts; theft of, damage to and destruction of assets; errors and omissions; injuries to employees; and natural disasters. There have been no significant reductions in coverage from the prior year and settlements have not exceeded coverage for the past three years.

The District is a member of the Missouri Fire and Ambulance Districts' Insurance Trust ("MoFad"). MoFad is a public entity risk pool currently operating as a common risk management and insurance program for member districts in the State of Missouri. The District pays an annual premium to MoFad for its workers' compensation insurance based on the expected costs for the year. Members are not individually liable for excess claims for themselves or another member. Excess losses, up to the established retention, are borne by all members. Losses in excess of the established retention are borne by the excess carrier.

#### **Employee Retirement Plans**

The District adopted a single-employer defined contribution plan on January 1, 1998 (the "Retirement Plan"). The District contributes a discretionary amount to the Retirement Plan. The Retirement Plan is administered by Fidelity Investments. Contributions are made with funds derived from the tax established pursuant to Section 321.610 of the Revised Statutes of Missouri, as amended, or, at the discretion of the District, from other available revenues of the District. Retirement Plan amendments are made via resolution by the Board of Directors with a majority vote. The contribution is allocated to participants' accounts in an amount equal to the total contributed multiplied by the ratio of the participant's compensation for the plan year to total compensation for all participants entitled to a contribution for the plan year. Contributions are made exclusively by the District. All employees at the end of a plan year who have completed 1,000 hours of service during that plan year and are 21 years of age are eligible to participate in the plan. Participants begin to vest in these contributions after five years of service in increasing percentages and are 100% vested after ten years of service. The District contributed \$847,358 (approximately 82% of its annual budgeted contribution) to the plan in the fiscal year ended December 31, 2017.

The District also offers its employees a deferred compensation plan created in accordance with Section 457 of the Code. The plan is available to all employees and it permits participants to defer a portion of their salaries and avoid paying taxes on the deferred portion until the withdrawal date. The deferred compensation is not available to employees until termination, retirement, death or unforeseeable emergency. The participant's rights under the plan are equal to the fair market value of the deferred account of each participant. The plan assets are held in trust by Fidelity Investments.

For additional information regarding the aforementioned plans, see Notes 10 and 12 of the financial statements included in this Official Statement as *Appendix A*.

#### **Employee Relations**

Approximately 100% of the labor force is subject to a collective bargaining agreement that took effect in January 2016 and will expire in January 2019. Full-time firefighting employees, employed in the rank of Captain and below, belong to and are represented by the International Association of Firefighters – Local 2665 ("Local 2665"). The District is currently in negotiations with Local 2665 for a new collective bargaining agreement. The District does not anticipate any issues in securing the agreement and expects it to become effective in January 2019 for a three (3) year period. The District believes it has a strong relationship with its employees. The employees of the District are not allowed by law to strike or engage in work stoppage, and the District has never been involved in any such actions.

#### **Contractual Emergency Service Agreements**

The District has contractual emergency service agreements with the first five cities and areas named below to provide fire protection and emergency ambulance services. The District also provides such services to an area that lies within the District and has been annexed into the City of Des Peres (the "Annexed Area"). In 2014 and 2015, the District received \$3,613,242 and \$3,745,470, respectively, in revenue related to these services. Total revenues were \$3,729,120 and \$3,953,246 for 2016 and 2017, respectively, and the projected revenue for 2018 is \$3,879,214.

**City of Town & Country -** The District has had a service agreement with the City since 1989. The current agreement became effective January 1, 2017 and extends to December 31, 2021. After the initial period, the agreement is automatically renewed for consecutive five (5) year terms thereafter unless either party terminates the agreement by giving one (1) year advance written notice. If this agreement is canceled, the District's lease of Fire House 3 from the City would also be terminated.

**Corporate Hill Complex -** This agreement was originally effective July 1, 1998, for a period of five (5) years and is automatically renewed for consecutive five (5) year terms thereafter unless either party terminates the agreement by giving six (6) months advance written notice. The current agreement is in effect until May 31, 2020.

**12800** Corporate Hill - This agreement was originally effective February 12, 2004, for a period of five (5) years and is automatically renewed for consecutive five (5) year terms thereafter unless either party terminates the agreement by giving one (1) year advance written notice. The current agreement is in effect until August 19, 2022.

**Manchester/I-270 Office Center -** This agreement was originally effective for a period of five (5) years from August 6, 1997 to August 6, 2002 and is automatically renewable for consecutive five (5) year terms thereafter unless either party terminates the agreement by giving one (1) year advance written notice. The current agreement is in effect until November 4, 2022.

**Eckelkamp Office Center South/L.L.C.** - This agreement was originally effective August 6, 2002 and is automatically renewable for consecutive five (5) year terms thereafter unless either party terminates the agreement after serving notice of termination one (1) year prior to the end of any term. The current agreement is in effect until November 4, 2022.

City of Des Peres - The City of Des Peres annexed a certain portion of the property that lies within the boundaries of and is serviced by the District. Pursuant to Section 72.418 of the Revised Statutes of Missouri, as amended, the District is required to continue to provide fire protection services, including emergency medical services, to such annexed area and the municipality served must pay annually to the District an amount equal to the total taxes that the District would have levied on all taxable property within the annexed area.

#### **Other Contractual Agreements**

The District has also contracted with Central County Emergency 911 for dispatching services. The original contract became effective on July 1, 2002 and automatically renews on January 1 of each year for a term of one calendar year. The agreement requires that the District pays fees equal to the amount which would be collected from a tax levy based on the assessed valuation of all taxable, tangible property within the District's boundaries. The District can terminate the agreement by giving notice on July 1, to be effective January 1, of the following year.

The District has a contractual agreement with EMS Management and Consultants, Inc. for ambulance billing, billing processes and fee collection services. The District pays EMS Management and Consultants, Inc. on a monthly basis an amount equal to 5.7% of net collections for ambulance services. The agreement is effective through October 31, 2018. The agreement renews automatically with the same terms and conditions unless either party gives written notice of intent not to renew at least 30 days before expiration of any term. The District currently expects this agreement will renew for an additional one-year period.

#### PROPERTY TAX INFORMATION CONCERNING THE DISTRICT

#### **Property Valuations**

**Assessment Procedure.** All taxable real and personal property within the District is assessed annually by the County Assessor. Missouri law requires that personal property be assessed at 33-1/3% of true value and that real property be assessed at the following percentages of true value:

Residential real property	19%
Agricultural and horticultural real property	12%
Utility, industrial, commercial, railroad and all other real property	

On January 1 in every odd-numbered year, each County Assessor must adjust the assessed valuation of all real property located within the county in accordance with a two-year assessment and equalization maintenance plan approved by the State Tax Commission.

The assessment ratio for personal property is generally 33-1/3% of true value. However, subclasses of tangible personal property are assessed at the following assessment percentages: grain and other agricultural crops in an unmanufactured condition, 0.5%; livestock, 12%; farm machinery, 12%; historic motor vehicles, 5%; and poultry, 12%.

The County Assessor is responsible for preparing the tax roll each year and for submitting the tax roll to the Board of Equalization. The County Board of Equalization has the authority to adjust and equalize the values of individual properties appearing on the tax rolls.

Current Assessed Valuation. The following table shows the total assessed valuation<sup>(1)</sup> and the estimated actual valuation, by category, of all taxable tangible property situated in the District (including state assessed railroad and utility property and areas in tax increment financing districts) according to the assessment after Board of Equalization, subject to final adjustment for calendar year 2018 for property owned as of January 1, 2018:

Type of Property <sup>(1)</sup>	Total Assessed <u>Valuation</u>	Assessment Rate	Total Estimated Actual Valuation <sup>(2)</sup>
Real Estate:			
Residential	\$584,564,220	19%	\$3,076,653,789
Agricultural	234,620	12%	1,955,167
Commercial	155,774,690	32%	486,795,906
State Assessed Railroad and Utility	10,342,968	32%	32,321,775
Total Real Estate	<u>\$750,916,498</u>		\$3,597,726,637
Personal Property	\$93,076,330	33 1/3%	\$ 279,229,269
State Assessed Railroad and Utility	1,856,990	33 1/3%	5,570,976
Total Real and Personal	<u>\$845,849,818</u>		<u>\$3,882,526,882</u>

Locally assessed railroad and utility property is included in the totals for the other categories of assessed valuation.

Source: St. Louis County.

*History of Property Valuations.* The total assessed valuation of all taxable tangible property situated in the District according to the assessments of January 1 in each of the following years has been as follows:

<u>Year</u>	Assessed Valuation	Percentage Change
2017	\$837,424,602	+9.94%
2016	761,740,215	+0.30
2015	759,443,334	+3.72
2014	732,195,265	+0.95
2013	725,284,845	N/A

Source: St. Louis County.

The total assessed valuation of all taxable tangible property situated in the Annexed Area according to the assessments of January 1 in each of the following years has been as follows:

Assessed Valuation	Percentage Change
\$13,396,510	+6.75%
12,549,130	+0.57
12,477,720	+4.16
11,979,360	+0.11
11,965,640	N/A
	\$13,396,510 12,549,130 12,477,720 11,979,360

Source: St. Louis County.

Assumes all personal property is assessed at 33-1/3%; because certain subclasses of tangible personal property are assessed at less than 33-1/3%, the estimated actual valuation for personal property would likely be greater than that shown above. See "Assessment Procedure" discussed above.

#### **Property Tax Levies and Collections**

Not later than September 30 of each year, the Board of Directors sets the rate of tax for the District and files the tax rate with the County by October 1. Taxes are levied at the District's tax rate per \$100 of assessed valuation. The County is responsible for reviewing the rate of tax to insure that it does not exceed constitutional limits. Article X, Section 22 of the Missouri Constitution requires the District to adjust its operating levy if the equalized assessed value of property within the District, excluding the value of new construction and improvements, increases by a larger percentage than the increase in the general price level from the previous year. In such an event, the District would be reviewed to reduce its operating levy to a rate that would yield the same gross revenue, adjusted for changes in the general price level, as could have been collected at the existing operating levy applied to the prior assessed value.

Taxes are levied on all taxable real and personal property owned as of January 1 in each year. Certain properties, such as those used for charitable, education and religious purposes, are excluded from ad valorem taxes for both real and personal property.

Real property within the District is assessed by the County Assessor. The County Assessor is responsible for preparing the tax rolls each year and for submitting tax rolls to the County Board of Equalization. The Board of Equalization has the authority to question and determine the proper value of property and then adjust and equalize individual properties appearing on the tax rolls. After local appeal procedures have been completed, the books are finalized and sent to the County Collector who prepares and mails the tax statements.

By statute, tax bills are to be mailed in October; however, the volume of assessment complaints required to be reviewed by the Board of Equalization can affect the date on which bills are actually mailed.

Taxes for real and personal property are due by December 31 after which date they become delinquent and accrue a penalty of one percent per month. The County Collector deducts a commission equal to 1.5% of the taxes collected for his services. After such collections and deductions of commission, taxes are distributed according to the taxing body's pro-rata share.

The County Collector is required to make disbursements of collected taxes to the District each month. Because of the tax collection procedure described above, the District receives the bulk of its moneys from local property taxes in the months of December, January and February.

Tax Rates

*History of Tax Levies.* The following table shows the District's adjusted tax levies (per \$100 of assessed valuation) for the fiscal years 2013 through 2017:

Fiscal Year	General <u>Fund</u>	Ambulance <u>Fund</u>	Dispatch <u>Fund</u>	Pension <u>Fund</u>	Debt Service <u>Fund</u>	Total Levy
2017	\$0.6833	\$0.1667	\$0.0421	\$0.0830	\$0.2400	\$1.2151
2016	0.7298	0.1782	0.0446	0.0888	0.2400	1.2814
2015	0.7323	0.1782	0.0446	0.0888	0.2400	1.2839
2014	0.4316	0.1834	0.0457	0.0911	0.2200	0.9718
2013	0.4283	0.1818	0.0464	0.0914	0.2200	0.9679

Source: St. Louis County.

*Tax Collection Record.* The following table sets forth tax collection information for the District for the fiscal years 2013 through 2017:

<u>Levy Year</u>	Taxes <u>Levied</u> <sup>(1)</sup>	Current Collections	% Current Collections	Delinquent <u>Collections</u>	Total <u>Collections</u>	% Total Collections
2017	\$9,978,767	\$8,496,655	85.15%	\$1,015,653	\$9,512,309	95.33%
2016	9,579,753	8,448,227	88.19	805,608	9,253,835	96.60
2015	9,569,704	8,697,417	90.88	596,875	9,294,292	97.12
2014	6,973,735	6,293,276	90.24	580,570	6,873,846	98.57
2013	6,892,962	6,199,950	89.95	548,225	6,748,175	97.90

<sup>(1)</sup> Includes the levies for the general fund, the ambulance fund, the pension fund and the dispatch fund and excludes a 1.5% collection fee payable to the County.

Source: St. Louis County, Missouri.

#### **Major Property Taxpayers**

The following table sets forth the taxpayers owning property with the greatest amount of assessed valuation within the District based on the valuation of property owned as of January 1, 2017, with taxes on such property due by December 31, 2017. The District has not independently verified the accuracy or completeness of such information.

<u>Taxpayer</u>	Type of Business	Assessed <u>Valuation</u>	% of District's Total Assessed <u>Valuation</u>
TKG Manchester Highlands Shopping Center	Retail	\$12,807,070	1.53%
Kemp Waterford West LLC	Apartments	5,475,780	0.65
TCG Barrett Woods Holdings LLC	Commercial Property	5,183,870	0.62
Orchard Village Knollhaven LLC	Apartments	4,886,800	0.58
Caplaco Six Inc.	Retail	4,645,750	0.55
Park Meadows Apartments LLC	Apartments	4,110,660	0.49
Menard Inc.	Retail	4,064,000	0.49
Costco Wholesale Corporation	Retail	3,998,530	0.48
TMF III Cove LLC	Unknown	3,931,100	0.47
Kemp Waterford Manors LLC	Apartments	3,517,850	0.42
		<u>\$52,621,410</u>	<u>6.28</u> %

Source: St. Louis County.

#### **LEGAL MATTERS**

Legal matters with respect to the authorization, execution and delivery of the Bonds are subject to the approval of Gilmore & Bell, P.C., St. Louis, Missouri, Bond Counsel, whose approving opinion will be available at the time of delivery of the Bonds. Gilmore & Bell, P.C. will also pass upon certain legal matters relating to this Official Statement.

The various legal opinions to be delivered concurrently with the delivery of the Bonds express the professional judgment of the attorneys rendering the opinions as to the legal issues explicitly addressed therein. By rendering a legal opinion, the opinion giver does not become an insurer or guarantor of that expression of professional judgment, of the transactions opined upon or of the future performance of parties to such

transaction, nor does the rendering of an opinion guarantee the outcome of any legal dispute that may arise out of the transaction.

#### TAX MATTERS

The following is a summary of the material federal and State of Missouri income tax consequences of holding and disposing of the Bonds. This summary is based upon laws, regulations, rulings and judicial decisions now in effect, all of which are subject to change (possibly on a retroactive basis). This summary does not discuss all aspects of federal income taxation that may be relevant to investors in light of their personal investment circumstances or describe the tax consequences to certain types of owners subject to special treatment under the federal income tax laws (for example, dealers in securities or other persons who do not hold the Bonds as a capital asset, tax-exempt organizations, individual retirement accounts and other tax deferred accounts and foreign taxpayers), and, except for the income tax laws of the State of Missouri, does not discuss the consequences to an owner under any state, local or foreign tax laws. The summary does not deal with the tax treatment of persons who purchase the Bonds in the secondary market. Prospective investors are advised to consult their own tax advisors regarding federal, state, local and other tax considerations of holding and disposing of the Bonds.

#### **Opinion of Bond Counsel**

In the opinion of Gilmore & Bell, P.C., Bond Counsel to the District, under the law existing as of the issue date of the Bonds:

*Federal and State of Missouri Tax Exemption.* The interest on the Bonds is excludable from gross income for federal income tax purposes and is exempt from income taxation by the State of Missouri.

*Alternative Minimum Tax*. The interest on the Bonds is not an item of tax preference for purposes of computing the federal alternative minimum tax.

**Bank Qualification.** The Bonds are "qualified tax-exempt obligations" within the meaning of Section 265(b)(3) of the Code.

Bond Counsel's opinions are provided as of the date of the original issue of the Bonds, subject to the condition that the District comply with all requirements of the Code that must be satisfied subsequent to the issuance of the Bonds in order that interest thereon be, or continue to be, excludable from gross income for federal income tax purposes. The District has covenanted to comply with all such requirements. Failure to comply with certain of such requirements may cause the inclusion of interest on the Bonds in gross income for federal and State of Missouri income tax purposes retroactive to the date of issuance of the Bonds. Bond Counsel is expressing no opinion regarding other federal, state or local tax consequences arising with respect to the Bonds but has reviewed the discussion under the heading "TAX MATTERS."

#### **Other Tax Consequences**

*Original Issue Premium.* For federal income tax purposes, premium is the excess of the issue price of a Bond over its stated redemption price at maturity. The issue price of a Bond is generally the first price at which a substantial amount of the Bonds of that maturity have been sold to the public. Under Section 171 of the Code, premium on tax-exempt bonds amortizes over the term of the Bond using constant yield principles, based on the purchaser's yield to maturity. As premium is amortized, the owner's basis in the Bond and the amount of tax-exempt interest received will be reduced by the amount of amortizable premium properly allocable to the owner, which will result in an increase in the gain (or decrease in the loss) to be recognized for federal income tax purposes on sale or disposition of the Bond prior to its maturity. Even though the owner's

basis is reduced, no federal income tax deduction is allowed. Prospective investors should consult their own tax advisors concerning the calculation and accrual of bond premium.

Sale, Exchange or Retirement of Bonds. Upon the sale, exchange or retirement (including redemption) of a Bond, an owner of the Bond generally will recognize gain or loss in an amount equal to the difference between the amount of cash and the fair market value of any property received on the sale, exchange or retirement of the Bond (other than in respect of accrued and unpaid interest) and such owner's adjusted tax basis in the Bond. To the extent a Bond is held as a capital asset, such gain or loss will be capital gain or loss and will be long-term capital gain or loss if the Bond has been held for more than 12 months at the time of sale, exchange or retirement.

**Reporting Requirements.** In general, information reporting requirements will apply to certain payments of principal, interest and premium paid on the Bonds, and to the proceeds paid on the sale of the Bonds, other than certain exempt recipients (such as corporations and foreign entities). A backup withholding tax will apply to such payments if the owner fails to provide a taxpayer identification number or certification of foreign or other exempt status or fails to report in full dividend and interest income. The amount of any backup withholding from a payment to an owner will be allowed as a credit against the owner's federal income tax liability.

Collateral Federal Income Tax Consequences. Prospective purchasers of the Bonds should be aware that ownership of the Bonds may result in collateral federal income tax consequences to certain taxpayers, including, without limitation, financial institutions, property and casualty insurance companies, individual recipients of Social Security or Railroad Retirement benefits, certain S corporations with "excess net passive income," foreign corporations subject to the branch profits tax, life insurance companies, and taxpayers who may be deemed to have incurred or continued indebtedness to purchase or carry or have paid or incurred certain expenses allocable to the Bonds. Bond Counsel expresses no opinion regarding these tax consequences. Purchasers of Bonds should consult their tax advisors as to the applicability of these tax consequences and other federal income tax consequences of the purchase, ownership and disposition of the Bonds, including the possible application of state, local, foreign and other tax laws.

#### CONTINUING DISCLOSURE UNDERTAKING

The District will covenant in the Continuing Disclosure Undertaking to file certain financial information and operating data relating to the District (updated within not later than 210 days following the end of its fiscal year, which currently ends December 31) (the "Annual Report") commencing with the Annual Report for the fiscal year ended December 31, 2018, and to file notices of the occurrence of certain enumerated events. The Annual Report shall be filed by or on behalf of the District with the Municipal Securities Rulemaking Board (the "MSRB") through the Electronic Municipal Market Access system ("EMMA"). The Annual Report shall include:

(a) The audited financial statements of the District for the prior fiscal year, prepared in accordance with the accounting principles described in the notes to the financial statements included as a part of this Official Statement and audited by independent auditors. If audited financial statements are not available by the time the Annual Report is required to be filed, the Annual Report shall contain unaudited financial statements in a format similar to the financial statements contained in the final Official Statement relating to the Bonds, and the audited financial statements shall be filed in the same manner as the Annual Report promptly after they become available.

(b) Information relating to the District and its operations set forth in the tables of this Official Statement under the following captions: "PROPERTY TAX INFORMATION CONCERNING THE DISTRICT - Property Valuations - Current Assessed Valuation," "- Property Valuations - History of Property Valuations," "- Tax Rates - History of Tax Levies," "- Tax Rates - Tax Collection Record" and "- Major Property Taxpayers."

Within 10 business days after the occurrence of any of the following events, the District shall give, or cause to be given to the MSRB through EMMA, notice of the occurrence of any of the following events with respect to the Bonds ("Material Events"):

- (1) principal and interest payment delinquencies;
- (2) non-payment related defaults, if material;
- (3) unscheduled draws on debt service reserves reflecting financial difficulties;
- (4) unscheduled draws on credit enhancements reflecting financial difficulties;
- (5) substitution of credit or liquidity providers, or their failure to perform;
- (6) adverse tax opinions; the issuance by the Internal Revenue Service of proposed or final determinations of taxability, Notices of Proposed Issue (IRS Form 5701-TEB) or other material notices or determinations with respect to the tax status of the Bonds, or other material events affecting the tax status of the Bonds;
- (7) modifications to rights of bondholders, if material;
- (8) bond calls, if material, and tender offers;
- (9) defeasances:
- (10) release, substitution or sale of property securing repayment of the Bonds, if material;
- (11) rating changes;
- (12) bankruptcy, insolvency, receivership or similar event of the District;
- (13) the consummation of a merger, consolidation or acquisition involving the District or the sale of all or substantially all of the assets of the District, other than in the ordinary course of business, the entry into a definitive agreement to undertake such an action or the termination of a definitive agreement relating to any such actions, other than pursuant to its terms, if material; and
- (14) appointment of a successor or additional trustee or the change of name of the Paying Agent, if material.

Nothing in the Continuing Disclosure Undertaking shall be deemed to prevent the District from disseminating any other information using the means of dissemination set forth in the Continuing Disclosure Undertaking, or any other means of communication, or including any other information in any Annual Report or notice of occurrence of a Material Event, in addition to that which is required by the Continuing Disclosure Undertaking. If the District chooses to include any information in any Annual Report or notice of occurrence of a Material Event in addition to that which is specifically required, the District shall have no obligation to update such information or include it in any future Annual Report or notice of occurrence of a Material Event.

All Annual Reports and notices of Material Events required to be filed by the District pursuant to the Continuing Disclosure Undertaking must be submitted to the MSRB through EMMA. EMMA is an internet-based, online portal for free investor access to municipal bond information, including offering documents, material event notices, real-time municipal securities trade prices and MSRB education resources, available at www.emma.msrb.org. Nothing contained on EMMA relating to the District or the Bonds is incorporated by reference in this Official Statement.

These covenants have been made in order to assist the Underwriter in complying with the Rule. The Continuing Disclosure Undertaking is being entered into by the District to enhance the efficiency of the

administration of the District's obligations, including the Bonds, and to promote timely secondary market disclosure by the District.

In the last five years, the District has been in material compliance with its prior continuing disclosure undertakings under the Rule, except for fiscal year 2013, where certain operating data may not have been timely filed. The District has engaged an independent third party to assist the District in complying with its continuing disclosure undertakings.

#### **BOND RATING**

Moody's Investors Service, Inc. ("Moody's") has assigned the Bonds a rating of "Aa2" based on Moody's evaluation of the creditworthiness of the District. Such rating reflects only the view of Moody's at the time the rating is given, and the District and the Underwriter make no representation as to the appropriateness of such rating. An explanation of the significance of the rating may be obtained only from Moody's. The District furnished Moody's with certain information and materials relating to the Bonds and the District that has not been included in this Official Statement. Generally, rating agencies base their ratings on the information and materials so furnished and on investigations, studies and assumptions by the rating agencies. There is no assurance that a particular rating will remain in effect for any given period of time or that it will not be revised downward or withdrawn entirely if, in the judgment of the rating agency, circumstances warrant.

The Underwriter has not undertaken any responsibility to bring to the attention of the holders of the Bonds any proposed revision or withdrawal of any rating of the Bonds or to oppose any such proposed revision or withdrawal. Pursuant to the Continuing Disclosure Undertaking, the District is required to bring to the attention of the holders of the Bonds any rating changes but has not undertaken any responsibility to disclose any rating revisions proposed by the Rating Agency or to oppose any such proposed revision or withdrawal of the rating of the Bonds. See the caption "CONTINUING DISCLOSURE UNDERTAKING" herein. Any downward revision or withdrawal of the rating may have an adverse effect on the market price and marketability of the Bonds.

#### ABSENCE OF LITIGATION

As of the date hereof, there is no controversy, suit or other proceeding of any kind pending or, to the District's knowledge, threatened wherein or whereby any question is raised or may be raised, questioning, disputing or affecting in any way the legal organization of the District or its boundaries, or the right or title of any of its officers to their respective offices, or the legality of any official act in connection with the authorization, issuance and sale of the Bonds, or the constitutionality or validity of the Bonds or any of the proceedings had in relation to the authorization, issuance or sale thereof, or the levy and collection of a tax to pay the principal and interest thereof, or which might affect the District's ability to meet its obligations to pay the Bonds.

#### **UNDERWRITING**

Commerce Bank, Kansas City, Missouri (the "Underwriter"), has agreed to purchase the Bonds at a price of \$3,162,356.70 (which is equal to the aggregate original principal amount of the Bonds, plus an original issue premium of \$163,192.70, and less an underwriting discount of \$10,836.00). The Underwriter is purchasing the Bonds for resale in the normal course of the Underwriter's business activities. The Underwriter reserves the right to offer any of the Bonds to one or more purchasers on such terms and conditions and at such price or prices as the Underwriter, in its discretion, determines.

#### FINANCIAL ADVISOR

Piper Jaffray & Co., St. Louis, Missouri (the "Financial Advisor"), is employed as financial advisor to the District to render certain professional services, including advising the District on a plan of financing relating to the Bonds. The Financial Advisor has not undertaken an independent investigation into the accuracy of the information presented in this Official Statement.

#### **CERTAIN RELATIONSHIPS**

Gilmore & Bell, P.C., Bond Counsel, has represented the Financial Advisor in transactions unrelated to the delivery of the Bonds, but is not representing the Financial Advisor in connection with the delivery of the Bonds.

#### **MISCELLANEOUS**

The references, excerpts and summaries of all documents referred to herein do not purport to be complete statements of the provisions of such documents, and reference is made to all such documents for full and complete statements of all matters of fact relating to the Bonds, the security for the payment of the Bonds and the rights of the Owners thereof. During the period of the offering, copies of drafts of such documents may be examined at the office of the Underwriter; following delivery of the Bonds, copies of such documents may be examined at the corporate trust office of the Paying Agent. The information contained in this Official Statement has been compiled from official and other sources that are deemed to be reliable, and while not guaranteed as to completeness or accuracy, is believed to be correct as of this date.

Any statement made in this Official Statement involving matters of opinion or of estimates, whether or not expressly so stated, are set forth as such and not as representations of fact, and no representation is made that any of the estimates will be realized. The information and expressions of opinion herein are subject to change without notice and neither the delivery of this Official Statement nor any sale made hereunder shall, under any circumstances, create any implication that there has been no change in the information presented herein since the date hereof. This Official Statement is not to be construed as a contract or agreement between the District, the Paying Agent or the Underwriter and the purchasers or Owners of any Bonds.

The District has duly authorized the delivery of this Official Statement.

## WEST COUNTY EMS AND FIRE PROTECTION DISTRICT OF ST. LOUIS COUNTY, MISSOURI

By:

/s/ Dr. David P. Cobb Chairman of the Board of Directors

THIS PAGE INTENTIONALLY

LEFT BLANK

#### APPENDIX A

#### DISTRICT'S FINANCIAL STATEMENTS FOR THE FISCAL YEAR ENDED DECEMBER 31, 2017

THIS PAGE INTENTIONALLY

LEFT BLANK

#### WEST COUNTY EMS AND FIRE PROTECTION DISTRICT

FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2017

#### WEST COUNTY EMS AND FIRE PROTECTION DISTRICT

#### ST. LOUIS COUNTY, MISSOURI

#### CONTENTS

	PAGE
INDEPENDENT AUDITORS' REPORT	1
MANAGEMENT'S DISCUSSION AND ANALYSIS	4
BASIC FINANCIAL STATEMENTS:	
Statement Of Net Position	11
Statement Of Activities	12
Balance Sheet - Governmental Funds	13
Reconciliation Of The Statement Of Net Position Of	
Governmental Funds To The Balance Sheet	14
Statement Of Revenues, Expenditures And	
Changes In Fund Balances - Governmental Funds	15
Reconciliation Of The Statement Of Revenues, Expenditures And	
Changes In Fund Balances Of Governmental Funds To The	
Statement Of Activities	16
Statement Of Fiduciary Net Position - Fiduciary Funds	17
Notes To Financial Statements	18
REQUIRED SUPPLEMENTARY INFORMATION:	
Budgetary Comparison Schedule - General Fund	33
Budgetary Comparison Schedule - Ambulance Fund	34
Budgetary Comparison Schedule - Dispatch Fund	35
Budgetary Comparison Schedule - Pension Fund	36
Notes To Required Supplementary Information	37
SUPPLEMENTARY INFORMATION:	
Budgetary Comparison Schedule - Debt Service Fund	38
Budgetary Comparison Schedule - Capital Projects Fund	39
Schedule Of Insurance In Force	40
Schedule Of Directors' Fees	41
Independent Auditor's Report On Internal Control Over Financial	
Reporting And On Compliance And Other Matters Based On	
An Audit Of Financial Statements Performed In Accordance	
With Government Auditing Standards	42

#### INDEPENDENT AUDITOR'S REPORT

BOTZ,
DEAL

COMPANY, P.C.
CERTIFIED PUBLIC ACCOUNTANTS
AND ADVISORS

Members of the Board of Directors of WEST COUNTY EMS AND FIRE PROTECTION DISTRICT

We have audited the accompanying financial statements of the governmental activities, each major fund, and the aggregate remaining fund information of the West County EMS and Fire Protection District, as of and for the year ended December 31, 2017, and the related notes to the financial statements, which collectively comprise the District's basic financial statements as listed in the table of contents.

#### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

#### **Opinions**

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, each major fund, and the aggregate remaining fund information of the West County EMS and Fire Protection District, as of December 31, 2017, and the respective changes in the financial position for the year then ended in conformity with accounting principles generally accepted in the United States of America.

#### **Other Matters**

#### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and budgetary comparison information on pages 4 through 10 and 33 through 37 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise West County EMS and Fire Protection District's basic financial statements. The supplementary information is presented for purposes of additional analysis and is not a required part of the basic financial statements.

This information is the responsibility of management and was derived from and relate directly to the underlying accounting and other records used to prepare the financial statements. The supplementary information has been subjected to the auditing procedures applied in the audit of the financial statements themselves, and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

#### Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated June 5, 2018 on our consideration of West County EMS and Fire Protection District's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the District's internal control over financial reporting and compliance.

Bots, Deal & Company
St. Charles, Missouri

June 5, 2018

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

As management of the West County EMS and Fire Protection District (the District), we offer readers of the District's financial statements this narrative overview and analysis of the financial activities of the District for the fiscal year ended December 31, 2017. Please read this narrative in conjunction with the basic financial statements and the accompanying notes to the financial statements.

#### FINANCIAL HIGHLIGHTS

- The assets and deferred outflow of resources of the District exceeded its liabilities at the close of the most recent fiscal year by \$16,225,718 (net position). Of this amount, \$8,492,879 is unrestricted and may be used to meet the District's ongoing obligations to citizens and creditors.
- The District's total net position increased by \$2,251,552 during the fiscal year.
- As of the close of the current fiscal year, the District's governmental funds reported combined ending fund balances of \$17,531,090, an increase of \$109,905.
- At the end of the current fiscal year, unassigned fund balance for the General Fund was \$2,775,789, or 34% of total General Fund expenditures.
- The District's total debt decreased by \$1,025,000 during the current fiscal year to a total of \$15,565,000.

#### OVERVIEW OF THE FINANCIAL STATEMENTS

This discussion and analysis is intended to serve as an introduction to the District's basic financial statements. Responsibility for the completeness and fairness of this information rests with the District. Professional standards require the inclusion of certain comparative information in the Management's Discussion and Analysis (MD&A). The District's basic financial statements are comprised of three components: 1) government-wide financial statements, 2) fund financial statements, and 3) notes to the financial statements. This report also contains required and additional supplementary information in addition to the basic financial statements themselves.

#### **Government-Wide Financial Statements**

The government-wide financial statements are designed to provide readers with a broad overview of the District's finances, in a manner similar to those used by private-sector companies. The two government-wide statements, Statement of Net Position and Statement of Activities, report the District's net position and how they have changed. In the government-wide statements, a distinction is made between governmental-type activities and business-type activities. Governmental-type activities are those normally associated with the operation of a government such as fire, ambulance services, and public safety and education. Business-type activities are those activities of the government that are designed to be self-supporting. The District had no business-type activities at fiscal year-end. Note that the government-wide financial statements exclude fiduciary fund activities.

The Statement of Net Position presents information on all of the District's assets, deferred outflow of resources, and liabilities, with the differences reported as net position. Increases and decreases in net position may serve as a useful indicator of whether or not the financial position of the District is improving or deteriorating. The statement of net position also provides information on unrestricted and restricted net position and net investment in capital assets.

The Statement of Activities presents information showing how the District's net position changed during the most recent fiscal year. All of the current year's revenues and expenses are accounted for in the statement of activities regardless of the timing of related cash flows. Thus, revenues and expenses are purported in this statement for some items that will only result in cash flows in future fiscal periods (e.g., uncollected taxes, earned but unused compensated absences, etc.). To assess the overall health of the District you need to consider additional non-financial factors such as changes in the District's property tax base or the condition of the District's fixed asset system.

The government-wide financial statements report functions of the District that are principally supported by taxes and charges for services. The governmental activities of the District include fire protection, ambulance services, dispatching services, pension and debt service activities, as well as interest and fiscal charges.

#### **Fund Financial Statements**

A *fund* is an accounting device that the District uses to keep track of specific sources of funding and spending for particular purposes. The District, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements

Governmental funds. Governmental funds are used to account for essentially the same functions reported as governmental activities in the government-wide financial statements. However, unlike the government-wide financial statements, governmental fund financial statements focus on near-term inflows and outflows of spendable resources, as well as on balances of spendable resources available at the end of the fiscal year. Such information may be useful in evaluating a government's near-term financing requirements.

Because the focus of *governmental funds* is narrower than that of the government-wide financial statements, it is useful to compare the information presented for *governmental funds* with similar information presented for *governmental activities* in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the government's near-term financing decisions. Both the *governmental fund* balance sheet and the *governmental fund* statement of revenues, expenditures, and changes in fund balances provide a reconciliation to facilitate this comparison between *governmental funds* and *governmental activities*.

The West County EMS and Fire Protection District adopts annual appropriated budgets for its general, ambulance, dispatch, pension, debt service, and capital projects funds. Budgetary comparison statements are provided for each fund to demonstrate compliance with these budgets.

**Fiduciary funds.** Fiduciary funds are used to account for resources held for the benefit of parties outside the government. Fiduciary funds are *not* reflected in the government-wide financial statements because the resources of those funds are *not* available to support the District's own programs.

**Notes to the basic financial statements**. The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements.

**Required and other supplementary information**. In addition to the basic financial statements and accompanying notes, this report also presents certain *required supplementary information* concerning budgetary presentations of budget to actual amounts.

#### **GOVERNMENT-WIDE FINANCIAL ANALYSIS**

**Net position**. As noted earlier, net position may serve over time as a useful indicator of a government's financial position. In the case of the District, assets and deferred inflows exceeded liabilities by approximately \$16 million as of December 31, 2017 (see Table A-1). Of this amount, approximately \$9 million is restricted for specific activities and approximately \$8.5 million is unrestricted and available to meet current and future obligations of the District. The negative \$1.3 million in net investment in capital assets reflects the fact that debt utilized to acquire assets exceeds the net book value of the assets after depreciation.

Table A-1
Statement of Net Position as of December 31, 2017 and 2016
(In thousands of dollars)

	Governmental Activities					
	_	2017		2016		Variance
Current and other assets	\$	20,786	\$	20,206	\$	580
Capital assets	_	14,581		14,265		316
Total Assets	-	35,367		34,471		896
Deferred Outflow of Resources	-	75		113		(38)
Other liabilities		1,425		1,573		(148)
Long-term debt outstanding		17,791		19,037		(1,246)
Total Liabilities	-	19,216		20,610		(1,394)
Net investment in capital assets		(1,282)		(1,680)		398
Restricted for ambulance services		4,557		4,269		288
Restricted for bond retirement		2,587		2,075		512
Restricted for dispatching		73		57		16
Restricted for pension		1,798		1,637		161
Unrestricted	·-	8,493		7,616		877
<b>Total Net Position</b>	\$	16,226	\$	13,974	\$	2,252

The largest portion of the District's net position, 52.3%, reflects unrestricted balances which may be used to meet the District's ongoing obligations to citizens and creditors as well as to fund future capital assets needs. Although the District's investment in its capital assets is reported net of related debt, it should be noted that the resources needed to repay this debt must be provided from other sources since the capital assets themselves cannot be used to liquidate these liabilities.

#### Table A-2 Statement of Activities for the Years Ended December 31, 2017 and 2016

(*In thousands of dollars*)

#### Governmental Activities

		_			Var	Variance			
		2017	_	2016	_	Dollars	Percent	_	
Revenues									
Program revenues:									
Charges for services	\$	1,290	\$	1,253	\$	37	3.0	%	
General revenues:									
Property taxes		10,194		9,351		843	9.0		
Payments in lieu of taxes		3,953		3,729		224	6.0		
Investment income		112		58		54	93.1		
Miscellaneous		219	_	182	_	37	20.3		
<b>Total Revenues</b>		15,768	•	14,573	-	1,195	8.2		
Expenses									
Fire protection		8,769		8,656		113	1.3		
Ambulance services		3,875		3,877		(2)	(0.1)		
Dispatching		363		354		9	2.5		
Interest expense and fiscal charges		509	_	542	_	(33)	(6.1)		
<b>Total Expenses</b>	•	13,516		13,429	-	87	0.6		
Increase (decrease) in									
net position		2,252		1,144		1,108	96.9		
Net position - January 1		13,974	-	12,830	_	1,144	8.9		
Net position - December 31	\$	16,226	\$	13,974	\$	2,252	16.1	%	

Governmental activities. As reflected in Table A-2, governmental activities increased the District's net position by \$2.2 million indicating revenues exceed expenses for 2017. The change in net position is primarily due to an increase in property taxes. Program revenues include activities that have the characteristics of exchange transactions, such as commercial and residential inspections and ambulance billings. General revenues include activities that have the characteristics of non-exchange transactions, such as local property taxes and investment earnings. Operating expenses are those expenses for the purpose of providing fire protection, emergency medical services, and operational activities of the District. The District's operating expenses are funded primarily through general revenues. Charges for services increased 3% while property tax and payments in lieu of taxes revenue increased approximately 9% and 6%, respectively. Expenses remained consistent with an overall minimal change of 0.6% between 2016 and 2017.

At \$10 million, the District's primary source of revenue continues to be property taxes. The West County EMS and Fire Protection District also provides fire protection and emergency ambulance services to entities outside of the District's taxing boundaries. Revenues related to these services brought in 25%, or \$4 million, of total revenue in the current fiscal year.

Table A-3 presents net cost (total cost less fees generated by the activities and intergovernmental aid) for each functional area and shows the financial burden that was placed on the District's taxpayers by each of these functions.

- The cost of all Governmental activities this year was \$13.5 million.
- The District's taxpayers paid \$10.2 million for these activities through property taxes. \$1.2 million was paid by those who directly benefited from the services.

### Table A-3 Net Cost of Governmental Activities

(In thousands of dollars)

					Percentage					Percentage
	T	Γotal Cost of Services			Change Net Co			of Sei	rvices	Change
		2017		2016	2017-2016		2017		2016	2017-2016
Fire protection	\$	8.769	\$	8,656	1.3 %	\$	8.647	\$	8.450	2.3 %
Ambulance services	Ψ	3,875	Ψ	3,877	(0.1)	Ψ	2,708	Ψ	2,830	(4.3)
Dispatching		363		354	2.5		363		354	2.5
Interest and fiscal charges		509		542	(6.1)		509		542	(6.1)
Total	\$	13,516	\$	13,429	0.6 %	\$	12,227	\$	12,176	0.4 %

#### FINANCIAL ANALYSIS OF THE DISTRICT'S FUNDS

As noted earlier, the District uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

Governmental funds. The focus of the District's governmental funds is to provide information on near-term inflows, outflows, and balances of spendable resources. Such information is useful in assessing the District's financing requirements. In particular, unassigned fund balance may serve as a useful measure of a government's net resources available for spending at the end of the fiscal year.

**General Fund.** The General Fund is the chief operating fund of the District. As of the end of the current fiscal year, the District's General Fund reported an ending fund balance of \$9.5 million, of which 29.1% (\$2.7 million) constitutes unassigned fund balance. Unrestricted fund balance is available for spending at the District's discretion. Of the remaining spendable fund balance, the Board of Directors has assigned \$2.3 million for capital asset acquisitions, \$2.1 million for compensated absences, and \$2.3 million for subsequent year's operations.

Revenues and other financing sources exceeded expenditures in the District's General Fund by \$358,551 during the current fiscal year. The fund balance increase was primarily the result of an increase in property taxes.

**Ambulance Fund.** Fund balance in the Ambulance Fund must be used for ambulance services. As of the end of the current fiscal year, the District's Ambulance Fund reported an ending fund balance of \$4 million, which is an increase of \$181,022 from the prior fiscal year. The fund balance increase was primarily the result of higher ambulance billings and interest while there was a decrease in personnel costs.

**Dispatch Fund.** Fund balance in the Dispatch Fund must be used for dispatching services. The District's Dispatch Fund reported a current year ending fund balance of \$11,714 which is a \$4,300 decrease from the prior fiscal year. This decrease is due to a timing difference in the payment of pass-through tax dollars to the District's centralized dispatch service entity.

**Capital Projects Fund.** The Capital Projects Fund is used to account for proceeds resulting from the issuance of general obligation bonds. The fund balances of the Capital Projects Fund decreased by \$934,889 during the current year, as bond proceeds were used during the current year to purchase various capital assets.

#### **BUDGET ANALYSIS**

During the year there was a \$773,638 increase in appropriations between the original and final amended General Fund budget. This increase in appropriations was largely due to an increase in capital outlays. Actual expenditures were \$8,046,614 compared to final budgeted appropriations of \$8,378,666.

#### CAPITAL ASSET AND LONG-TERM DEBT ADMINISTRATION

**Capital assets**. The District's investment in capital assets, net of accumulated depreciation, for its governmental activities as of December 31, 2017, amounts to \$14.6 million. This investment in capital assets includes land, buildings, vehicles, furniture and equipment (see table A-4).

Major capital asset activity during the current fiscal year included the purchase of vehicles, furniture, and equipment totaling \$1,468,224.

Table A-4
West County EMS and Fire Protection District's Capital Assets

	Governmental					
	Activities					
		2017	2016			
Land	\$	1,535,868	\$	1,535,868		
Buildings and improvements		13,146,774		12,975,854		
Vehicles		5,473,814		5,077,416		
Furniture		583,388		580,889		
Equipment		2,560,722		2,577,399		
Total	\$	23,300,566	\$	22,747,426		

**Long-term debt.** The District received voter approval in 2001 to issue bonds totaling \$12 million. The purpose was to fund apparatus replacement and facility replacements/renovations.

In 2008, District voters approved the issuance of \$19 million in general obligation fire protection bonds. Bond proceeds were directed toward the construction of a new advanced center of excellence education facility, building improvements for existing facilities, apparatus, and the acquisition of capital equipment related to firefighting and EMS purposes. Of the \$19 million approval in 2008, the District has \$4.97 million available for future financing.

As of December 31, 2017, the District had \$15,565,000 in outstanding general obligation bonded debt. The State of Missouri Constitution limits the outstanding amount of authorized general obligation bonds of a political subdivision to five (5%) percent of assessed valuation. The constitutional debt limit at the end of the current year was \$41,871,230 and the legal debt margin was \$26,306,230.

More detailed information regarding capital assets (Note 4) and long-term debt (Note 5) activity may be found in the notes to the financial statements.

#### ECONOMIC FACTORS AND NEXT YEAR'S BUDGETS AND TAX RATES

Property valuations for real and personal property tax assessments are established as of January 1st of the tax levy year. Tax rates are set by the District in an amount sufficient to cover the general, ambulance, dispatch, pension, and debt service needs of the District and must remain within limits established by Missouri Law. Property valuations are anticipated to remain flat for fiscal year 2018.

The District maintains contractual agreements to provide fire and ambulance services to entities outside of the District's taxing boundaries. These agreements are anticipated to continue for the foreseeable future.

#### REQUESTS FOR INFORMATION

This financial report is designed to provide a general overview of the District's finances for all those with an interest in the government's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to the Chief, 223 Henry Avenue, Manchester, Missouri 63011.

#### STATEMENT OF NET POSITION DECEMBER 31, 2017

	Governmental Activities
ASSETS	
Cash and investments	\$ 14,952,683
Receivables:	
Property taxes	5,331,667
Payments in lieu of taxes	19,605
Ambulance billings - net of allowance	
for uncollectibles of \$38,848	395,278
Prepaid items	82,215
Restricted cash and investments	4,926
Capital assets - net:	
Nondepreciable	1,535,868
Depreciable	13,044,582
TOTAL ASSETS	35,366,824
DEFERRED OUTFLOW OF RESOURCES	
Deferred amounts from refunding of debt	75,426
LIABILITIES	
Accounts payable	655,391
Accrued wages	378,228
Interest payable	182,960
Unearned revenue	208,502
Noncurrent liabilities:	
Due in one year	1,789,621
Due in more than one year	16,001,830
TOTAL LIABILITIES	19,216,532
NET POSITION	
Net investment in capital assets	(1,282,061)
Restricted for:	
Ambulance services	4,556,508
Bond retirement	2,586,706
Dispatch services	73,174
Pension benefits	1,798,512
Unrestricted	8,492,879
TOTAL NET POSITION	\$ 16,225,718

The accompanying notes are an integral part of these financial statements.

#### STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2017

Net (Expense)

			Prog	ram Revenue	R	Revenue and ge in Net Position	
Functions/Programs		Expenses		harges for Service	Governmental Activities		
Governmental Activities		_		_			
Fire protection	\$	8,768,871	\$	122,332	\$	(8,646,539)	
Ambulance services		3,874,939		1,167,296		(2,707,643)	
Dispatching		362,865		_		(362,865)	
Interest and fiscal charges		509,268				(509,268)	
TOTAL GOVERNMENTA	L			_			
ACTIVITIES	\$	13,515,943	\$	1,289,628		(12,226,315)	
	Proper	ty taxes				10,193,640	
	Payme	nts in lieu of ta	xes			3,953,246	
	Investi	ment income				112,123	
	Other	miscellaneous r	evenue			218,858	
	Γ	OTAL GENER	RAL RE	EVENUES		14,477,867	
	C	CHANGE IN N	ET POS	SITION		2,251,552	
	NET P	OSITION - BE	GINNI	NG OF YEAR		13,974,166	
	NET P	OSITION - EN	D OF Y	'EAR	\$	16,225,718	

## BALANCE SHEET - GOVERNMENTAL FUNDS DECEMBER 31, 2017

	General	Ambulance	Dispatch	Pension	Debt Service	Non Major Capital Projects	
	Fund	Fund	Fund	Fund	Fund	Fund	Total
ASSETS							
Cash and investments	\$ 7,672,516	\$ 3,845,567	\$ 189,280	\$ 1,679,785	\$ 1,565,535	\$ -	\$ 14,952,683
Receivables:							
Property taxes	2,998,157	731,477	184,788	364,218	1,053,027	-	5,331,667
Payments in lieu of taxes	19,605	-	-	-	-	-	19,605
Ambulance billings	-	395,278	-	-	-	-	395,278
Prepaid items	57,819	22,919	-	1,477	-	-	82,215
Restricted cash and investments	-	-	-	-	-	4,926	4,926
Due from other funds	262,332						262,332
TOTAL ASSETS	\$ 11,010,429	\$ 4,995,241	\$ 374,068	\$ 2,045,480	\$ 2,618,562	\$ 4,926	\$21,048,706
LIABILITIES							
Accounts payable	\$ 91,831	\$ 32,771	\$ 293,273	\$ 232,665	\$ -	\$ 4,851	\$ 655,391
Accrued wages	267,451	110,777	-	_	_	-	378,228
Due to other funds	-	262,332	_	_	_	_	262,332
Unearned revenue	121,869	32,853	7,621	14,303	31,856	_	208,502
TOTAL LIABILITIES	481,151	438,733	300,894	246,968	31,856	4,851	1,504,453
DEFERRED INFLOWS							,- ,- ,
OF RESOURCES							
Unavailable revenue:							
Property taxes	995,670	242,974	61,460	121,004	349,652	_	1,770,760
Ambulance billing	773,070	242,403	01,400	121,004	347,032		242,403
TOTAL DEFERRED		242,403					272,703
INFLOWS OF RESOURCES	995.670	485,377	61,460	121,004	349,652		2,013,163
	773,070	403,377	01,400	121,004	347,032	· <del></del>	2,013,103
FUND BALANCES							
Nonspendable:							
Prepaid items	57,819	22,919	-	1,477	-	-	82,215
Restricted for:							
Ambulance services	-	4,048,212	-	-	-	-	4,048,212
Dispatching	-	-	11,714	-	-	-	11,714
Pension	-	-	-	1,676,031	-	-	1,676,031
Capital projects	-	-	-	-	-	75	75
Debt service	-	-	-	-	2,237,054	-	2,237,054
Assigned:							
Capital assets	2,300,000	-	-	-	-	-	2,300,000
Compensated absences	2,100,000	-	-	-	-	-	2,100,000
Subsequent year's operations	2,300,000	-	-	-	-	-	2,300,000
Unassigned	2,775,789	-	-	_	-	-	2,775,789
TOTAL FUND BALANCES	9,533,608	4,071,131	11,714	1,677,508	2,237,054	75	17,531,090
TOTAL LIABILITIES,							
DEFERRED INFLOWS							
OF RESOURCES, AND							
FUND BALANCES	\$ 11,010,429	\$ 4,995,241	\$ 374,068	\$ 2,045,480	\$ 2,618,562	\$ 4,926	\$21,048,706

## RECONCILIATION OF THE STATEMENT OF NET POSITION OF GOVERNMENTAL FUNDS TO THE BALANCE SHEET DECEMBER 31, 2017

Amounts reported for governmental activities in the statement of net position are different because:

Total fund balance per balance sheet	\$17,531,090
Capital assets used in governmental activities are not financial resources and, therefore, are not reported in the funds.	14,580,450
Receivables not collected in the current period are not available to pay current expenditures and, therefore, are deferred in the funds.	2,013,163
Deferred amounts from refunding of debt are not reported in the governmental funds.	75,426
Interest payable recorded in the statement of net position does not require the use of current financial resources and, therefore, is not reported as an expenditure in the governmental funds.	(182,960)
Long-term liabilities, including bonds payable and compensated absences, are not due and payable in the current period and, therefore, are not reported in the funds.	(17,791,451)
Net position of governmental activities	\$16,225,718

## STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES GOVERNMENTAL FUNDS

#### FOR THE YEAR ENDED DECEMBER 31, 2017

	General Fund	Ambulance Fund	Dispatch Fund	Pension Fund	Debt Service Fund	Non Major Capital Projects Fund	Total
REVENUES							
Property taxes	\$5,415,614	\$ 1,324,034	\$ 333,948	\$ 659,512	\$ 1,885,705	\$ -	\$ 9,618,813
Payments in lieu of taxes	2,469,060	965,859	14,928	473,626	29,773	-	3,953,246
Ambulance billings	-	1,137,642	-	-	-	-	1,137,642
Interest	59,332	28,305	358	12,553	6,837	4,738	112,123
Permits and reports	122,332	-	-	-	-	-	122,332
Miscellaneous income	198,827	2,200	9,331			8,500	218,858
TOTAL REVENUES	8,265,165	3,458,040	358,565	1,145,691	1,922,315	13,238	15,163,014
EXPENDITURES							
Current:							
Fire protection	7,346,123	-	-	605,807	-	-	7,951,930
Ambulance services	-	3,263,710	-	275,987	-	-	3,539,697
Dispatching	-	-	362,865	-	-	-	362,865
Capital outlay	700,491	13,308	-	-	-	948,127	1,661,926
Debt service:							
Principal, interest and fiscal charges					1,536,691		1,536,691
TOTAL EXPENDITURES	8,046,614	3,277,018	362,865	881,794	1,536,691	948,127	15,053,109
EXCESS OF REVENUES OVER (UNDER) EXPENDITURES	218,551	181,022	(4,300)	263,897	385,624	(934,889)	109,905
OTHER FINANCING SOURCES AND (USES) Transfer in (out)	140,000	_	_	(140,000)	_	_	_
Transfer in (out)	140,000			(140,000)			
CHANGE IN FUND BALANCES	358,551	181,022	(4,300)	123,897	385,624	(934,889)	109,905
FUND BALANCES - BEGINNING OF YEAR	9,175,057	3,890,109	16,014	1,553,611	1,851,430	934,964	17,421,185
FUND BALANCES - END OF YEAR	\$9,533,608	\$ 4,071,131	\$ 11,714	\$1,677,508	\$ 2,237,054	\$ 75	\$ 17,531,090

## RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES OF GOVERNMENTAL FUNDS TO THE STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2017

Amounts reported for governmental activities in the statement of revenues, expenses, and changes in net position are different because:

Change in fund balance-total governmental funds	\$ 109,905
The acquisition of capital assets requires the use of current financial resources but has no effect on net position.	1,468,224
The costs of capital assets is allocated over their estimated useful lives and are reported as depreciation expense in the statement of activities.	(1,152,344)
The loss from the sale of capital assets is not reported in the fund financial statements.	(647)
Revenues that do not provide current financial resources are not included in the fund financial statements.	604,481
Bond premiums and discounts are reported in the statement of net position and amortized over the lives of the bonds.	26,077
Deferred amounts from bond refundings are reported in the statement of net position and amortized over the lives of the bonds.	(37,715)
The payment of certain liabilities do not require the use of current financial resources and, therefore, are not reported as an expenditure in the governmental funds:	
Compensated absences	194,510
Interest payable	14,061
Repayment of bond principal is an expenditure in the governmental funds but the repayment reduces long-term liabilities in the	
statement of net position.	 1,025,000
Change in net position of governmental activities	\$ 2,251,552

## STATEMENT OF FIDUCIARY NET POSITION - FIDUCIARY FUNDS DECEMBER 31, 2017

	1	Agency Fund
ASSETS Cash	\$	166,697
LIABILITIES Other liabilities	\$	166,697

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2017

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

West County EMS and Fire Protection District (the "District") provides fire protection, fire prevention, and emergency ambulance service to its residents and contracted service areas. The financial statements include all accounts of the District which are controlled by the Board of Directors. The accounting policies of the District conform to generally accepted accounting principles applicable to governmental entities of this type. The following is a summary of such significant policies.

#### A. REPORTING ENTITY

The District applies the criteria set forth in GASB Statement No. 61, *The Financial Reporting Entity* (GASB 61), to determine which governmental organizations should be included in the reporting entity. The inclusion or exclusion of component units is based on the elected officials' accountability to their constituents. The financial reporting entity follows the same accountability. In addition, the financial statements of the reporting entity should allow the user to distinguish between the primary government (including its blended component units, which are, in substance, part of the primary government) and discretely presented component units. Criteria for inclusion of an entity into the primary governmental unit (in blended or discrete presentation) includes, but is not limited to, legal standing, fiscal dependency, imposition of will and the primary recipient of services. The District presently has no component units included within its reporting entity.

#### B. BASIC FINANCIAL STATEMENTS

Basic financial statements consist of the following:

- Government-wide financial statements
- Fund financial statements, and
- Notes to the basic financial statements.

Government-Wide Financial Statements - The reporting model includes financial statements prepared using full accrual accounting for all the District's nonfiduciary activities. This approach includes not just current assets and liabilities, but also capital and other long-term assets as well as long-term liabilities. Accrual accounting also reports all of the revenues and costs of providing services each year, not just those received or paid in the current year or soon thereafter. Government-wide financial statements include the following:

Statement of Net Position -The statement of net position is designed to display the financial position of the Primary Government (governmental and business-type activities). The District reports capital assets in the government-wide statement of net position and reports depreciation expense in the statement of revenues, expenses and changes in net position. The net position of the District is broken down into three categories 1) net investment in capital assets; 2) restricted; and 3) unrestricted. The District has no business-type activities.

#### B. **BASIC FINANCIAL STATEMENTS** - continued

Statement of Activities - The statement of activities reports expenses and revenues in a format that focuses on the cost of each of the District's functions. The expense of individual functions is compared to the revenue generated directly by the function. Accordingly, the District has recorded capital assets and certain other long-term assets and liabilities in the statement of net position and has reported all revenues and the cost of providing services under the accrual basis of accounting in the statement of activities. The District has elected to implement the requirements of GASB 34 related to infrastructure assets from January 1, 2004 forward.

The government-wide financial statements consist of the statement of net position and the statement of activities and report information on all of the nonfiduciary activities of the Primary Government. As a general rule, the effect of interfund activity has been eliminated from the government-wide financial statements. All internal balances in the statement of net position have been eliminated.

The statement of activities demonstrates the degree to which the direct and indirect expenses of a given function are offset by program revenues. Direct expenses are those that are clearly identifiable with a specific function or activity. Program revenue includes: charges to customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function or activity and grants and contributions. Taxes and other items not properly included among program revenues are reported instead as general revenues.

Separate fund based financial statements are provided for governmental funds and fiduciary funds, even though the latter are excluded from the government-wide financial statements. Major individual governmental funds are reported as separate columns in the fund financial statements. The major governmental funds are the General Fund, Ambulance Fund, Dispatch Fund, Debt Services Fund, and Pension Fund. GASB No. 34 sets forth minimum criteria (percentage of assets, deferred outflows; liabilities, deferred outflows; revenues or expenditures of either fund category for the governmental and enterprise combined) for the determination of major funds.

### C. MEASUREMENT FOCUS, BASIS OF ACCOUNTING, AND FINANCIAL STATEMENT PRESENTATION

The government-wide financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Fiduciary fund financial statements use the accrual basis of accounting. Revenues are recorded when earned or, for property tax revenues, in the period for which levied. Expenses are recorded when a liability is incurred, regardless of the timing of related cash flows.

Governmental funds financial statements are reported using the current financial resources measurement focus and the modified-accrual basis of accounting. Revenues are recognized as soon as they are both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. The District considers revenues available if they are collected within 60 days after year-end. Expenditures are recorded when the related fund liability is incurred, except for unmatured interest on general long-term debt which is recognized when due.

### C. MEASUREMENT FOCUS, BASIS OF ACCOUNTING AND FINANCIAL STATEMENT PRESENTATION - continued

For the governmental funds financial statements, the District considers all revenues susceptible to accrual and recognizes revenue if the accrual criteria are met. Specifically, interest, charges for services, and other miscellaneous revenue are considered to be susceptible to accrual and have been recognized as revenue in the current fiscal period.

The accounts of the District are organized on the basis of funds. A fund is an independent fiscal and accounting entity with a self-balancing set of accounts. Fund accounting segregates funds according to their intended purpose and is used to aid management in demonstrating compliance with finance related legal and contractual provisions.

The District reports the following major governmental funds:

**The General Fund** - The District's primary operating fund, which accounts for all the financial resources and the legally authorized activities of the District except those required to be accounted for in other specialized funds.

**Ambulance Fund** - This fund is a special revenue fund used to account for the proceeds of a special tax levy restricted for ambulance operations as well as fees charged and expenditures incurred to provide ambulance services.

**Dispatch Fund** - This fund is a special revenue fund used to account for taxes received and expenditures incurred by the District to participate in a centralized dispatch service.

**Pension Fund** - This fund is a special revenue fund used to account for taxes received that will be used to provide pension benefits to employees of the District.

**Debt Service Fund** - This fund is used to account for the accumulation of resources for, and the payment of, principal, interest and fiscal charges on long-term debt.

Additionally, the District reports the following fund types:

**Capital Projects Fund** - This is a non-major fund used to account for bond proceeds. The funds received from the bonds were expended out of this fund.

**Fiduciary Fund** - This is an agency fund used to account for monies received from employees for medical expenses.

#### D. CAPITAL ASSETS

Capital assets, which include land, buildings and improvements, and equipment, are reported in the government-wide financial statements. Capital assets are defined by the District as assets with an initial individual cost of \$5,000 or more and an estimated useful life in excess of one year. Donated capital assets are recorded at estimated fair market value at the date of donation. The cost of normal maintenance and repairs that do not add to the value of the asset or materially extend asset lives is not capitalized.

Capital assets of the District are depreciated using a straight-line method over the following estimated useful lives:

Major Group	Life
Buildings and improvements	15-40 years
Furniture	7 years
Vehicles	6-10 years
Equipment	5-10 years

#### E. ESTIMATES

The preparation of financial statements in conformity with generally accepted accounting principles requires the District to make estimates and assumptions that affect the reported amounts of assets and liabilities at fiscal year-end and revenues and expenditures during the reporting period. Actual results could vary from the estimates that management uses.

#### F. INTERFUND TRANSACTIONS

All property taxes and payments in lieu of taxes are received into the General Fund and subsequently transferred to each fund's respective bank account. In addition, various expenditures are paid out of the General Fund and are subsequently transferred or refunded back to the General Fund.

Elimination of interfund activity has been made for governmental activities in the government-wide financial statements.

#### G. EXPENSE ALLOCATIONS BETWEEN FUNDS

The salaries and fringe benefits of employees who perform as both firefighters and emergency medical personnel are allocated between the General and Ambulance Funds.

#### H. COMPENSATED ABSENCES

Vacation time is earned based on the number of years of service. Vacation time is earned upon the completion of the first year of service. Vacation earned by December 31, 2017 must be taken by the subsequent year ending December 31 or will be lost. Unusual circumstances may permit a carryover.

#### H. **COMPENSATED ABSENCES** - continued

Sick Leave - After one year of service firefighters, paramedics, and management ("24 hour shift employees") are allowed seven (7) shift days (168 hours) and management ("8 hour shift employees") is allowed 127 hours per year.

- A) "24 Hour Shift Employees" May accumulate up to 1,680 sick leave shift hours. After an employee has accumulated 720 hours they may elect to cash in unused sick leave shift hours up to a maximum of 168 hours in any one (1) calendar year.
- B) "8 Hour Shift Employees" May accumulate up to 1,200 sick leave hours. After an employee has accumulated 520 hours they may elect to cash in unused sick leave hours up to a maximum of 127 hours in any one (1) calendar year.

Upon reaching the maximum accumulated sick leave hours, employees will be paid for unused sick leave, subject to above stated limits, annually at the end of the first full pay period in January of the subsequent year. 50% of an employee's sick leave payout will be placed into a HRA.

Duty related injuries are not chargeable to accumulated sick leave. The District accrues the amount of unused sick leave, and allocates the expense between the fire and ambulance expenses. Employees who retire or die before retirement receive 100% of accumulated benefit. Employees who leave for reasons other than retirement or death will receive 50% of accumulated unpaid sick leave. The value of days accumulated are recorded as a liability in the government-wide financial statements.

#### I. PREPAID ITEMS

Payments made to vendors for services that will benefit periods beyond December 31, 2017, are recorded as prepaid items using the consumption method. A current asset for the prepaid amount is recorded at the time of the purchase and an expenditure/expense is reported in the year in which services are consumed.

#### J. ACCRUED LIABILITES AND LONG-TERM OBLIGATIONS

All payables, accrued liabilities, and long-term obligations are reported in the government-wide financial statements.

In general, payables and accrued liabilities that will be paid from governmental funds are reported on the governmental fund financial statements regardless of whether they will be liquidated with current resources. However, special termination benefits, claims and judgments, and compensated absences that will be paid from governmental funds are reported as a liability in the fund financial statements only to the extent that they are due for payment. In general, liabilities that mature or come due for payment during the fiscal year are considered to have been made with current available financial resources. Bonds and other long-term obligations that will be paid from governmental funds are not recognized as a liability in the fund financial statements until due.

#### K. NET POSITION AND FUND EQUITY

In government-wide financial statements net position is reported in three categories: net investment in capital assets; restricted net position; and unrestricted net position. Net investment in capital assets represents capital assets less accumulated depreciation less outstanding principal on related debt. It does not include the unspent proceeds of capital debt. Net position is reported as restricted when there are limitations imposed on their use either through the enabling legislation adopted by the District or through external restrictions imposed by creditors, grantors or laws or regulations of other governments. All other net position is considered unrestricted.

When both restricted and unrestricted sources are available for use, it is the District's policy to use restricted first, then unrestricted resources as they are needed. The government-wide statement of net position reports \$9,014,900 of restricted position, all of which are restricted by enabling legislation.

Fund Balance Classification - The governmental fund financial statements present fund balances based on classifications that comprise a hierarchy that is based primarily on the extent to which the District is bound to honor constraints on the specific purposes for which amounts in the respective governmental funds can be spent. The classifications used in the governmental fund financial statements are as follows:

**Nonspendable** - Resources which cannot be spent because they are either a) not in spendable form or; b) legally or contractually required to be maintained intact.

**Restricted** - Resources with constraints placed on the use of resources are either a) externally imposed by creditors (such as through debt covenants), grantors, contributors, or laws or regulations of other governments; or b) imposed by law through constitutional provisions or enabling legislation.

**Committed** - Resources which are subject to limitations the government imposes upon itself at its highest level of decision making (resolution), and that remain binding unless removed in the same manner.

**Assigned** - Resources neither restricted nor committed for which a government has a stated intended use as established by the Board of Directors or an official to which the Board of Directors has delegated the authority to assign amounts for specific purposes.

**Unassigned** - Resources which cannot be properly classified in one of the other four categories. The General Fund is the only fund that reports a positive unassigned fund balance amount. Unassigned balances also include negative balances in the governmental funds reporting resources restricted for specific programs.

The District would typically use restricted fund balances first, followed by committed resources and assigned resources, as appropriate opportunities arise, but reserves the right to selectively spend unassigned resources first.

#### L. CONCENTRATION OF LABOR

100% of the labor force was subject to a collective bargaining agreement at December 31, 2017, which expires January 2019.

#### 2. CASH AND INVESTMENTS

The District is governed by the deposit and investment limitations of state statutes. The depository bank is to pledge securities in addition to Federal Deposit Insurance Corporation (FDIC) insurance at least equal to the amount on deposit at all times in accordance with sections 110.010 and 110.020 of the Missouri Revised Statutes.

Cash on hand and deposits held at December 31, 2017 are reported at cost as follows:

Type	Maturities	Value
General government:		
Deposits:		
Cash on hand	N/A	\$ 450
Demand deposits	N/A	2,151,475
Time deposits	< 1 year	12,805,684
		14,957,609
Agency fund:		
Deposits:		
Demand deposits		166,697
Total Deposits		\$ 15,124,306
Reconciliation to the Financial Statements		
Statement of Net Position:		
Cash and investments		\$ 14,952,683
Cash and investments - restricted		4,926
Statement of Fiduciary Net Assets:		
Cash		166,697
<b>Total Deposits</b>		\$ 15,124,306

Custodial Credit Risk - Custodial credit risk is the risk that in the event of a bank failure, the District's deposits may not be returned to it. The District does not have a formal deposit policy for custodial credit risk. As of December 31, 2017, none of the District's deposits at financial institutions were exposed to custodial credit risk. In order to reduce custodial credit risk the District requires financial institutions to pledge securities or provide an irrevocable letter of credit. Time deposits are purchased through the CDARS® program which purchases certificates of deposits through various financial institutions up to the FDIC limit.

For an investment, custodial credit risk is the risk that, in the event of the failure of the counterparty, the District will not be able to recover the value of its investment or collateral securities that are in the possession of an outside party.

#### 2. **CASH AND INVESTMENTS** - continued

**Concentration of Credit Risk** - The District places no limit on the amount that may be invested in any one issuer. As of December 31, 2017, the District did not hold any investments.

#### 3. **PROPERTY TAX**

The District's property tax is levied each year on the assessed value listed as of the prior January 1 for all real and personal property located in the District. Taxes are levied on October 1 and payable by December 31. The County collects the property tax and remits it to the District. Assessed values are established by the St. Louis County Assessor subject to review by the Board of Equalization. The District defers recognition of revenue for uncollected property taxes. The assessed valuation of the tangible taxable property for calendar year 2017 for purposes of local taxation was:

Assessed Valuation	
Residential	\$ 579,220,580
Commercial	153,638,790
Agricultural	234,620
State Railroad and utilities	11,544,436
Personal property	 92,786,176
Total Assessed Valuation	\$ 837,424,602

Tax Rate (per \$100 of Assessed Valuation)

	General Fund	Ambulance Fund	Dispatch Fund	 Pension Fund	Debt Service Fund
Residential	\$ .6680	\$ .1610	\$ .0410	\$ .0800	\$ .2400
Agricultural	.7400	.1950	.0470	.0980	.2400
Commercial	.7050	.1720	.0420	.0860	.2400
Personal Property	.7450	.1940	.0490	.0970	. 2400

#### 4. CAPITAL ASSETS

Capital asset activity for the primary government for the year ended December 31, 2017 is as follows:

		BALANCE, BEGINNING OF YEAR	TRANSFERS AND ADDITIONS	TRANSFERS AND DELETIONS	BALANCE, END OF YEAR
Governmental activities:					
Capital assets, not being					
depreciated:					
Land	\$	1,535,868	\$ 	\$ 	\$ 1,535,868
Capital assets, being depreciated:					
Buildings and improvements		12,975,854	170,920	-	13,146,774
Vehicles		5,077,416	1,168,995	(772,597)	5,473,814
Furniture		580,889	10,000	(7,501)	583,388
Equipment		2,577,399	118,309	(134,986)	2,560,722
Total capital assets,					
being depreciated		21,211,558	1,468,224	(915,084)	21,764,698
Less accumulated depreciation for	r:				
Buildings and improvements		(2,709,138)	(332,856)	-	(3,041,994)
Vehicles		(3,391,366)	(514,195)	772,597	(3,132,964)
Furniture		( 492,975)	( 38,366)	6,854	( 524,487)
Equipment		(1,888,730)	(266,927)	134,986	(2,020,671)
Total accumulated					
Depreciation		(8,482,209)	(1,152,344)	914,437	(8,720,116)
Total capital assets,					
being depreciated, net		12,729,349	315,880	(647)	13,044,582
Total governmental					
activities	\$	14,265,217	\$ 315,880	\$ (647)	\$ 14,580,450

Depreciation was charged to functions of the District as follows:

Ambulance Services	\$	403,320
Fire Protection	_	749,024
Total Depreciation Expense	\$	1,152,344

#### 5. **LONG-TERM DEBT**

**Fire Protection Bonds** - In 2001, the District was authorized to issue \$12,000,000 in general obligation bonds, all of which have been issued. In 2008, the District was authorized to issue up to \$19,000,000 in general obligation bonds. As of December 31, 2017, the District has issued \$14,030,000 of these bonds. The bonds were issued for the purpose of constructing, purchasing, equipping and maintaining fire stations, and purchasing fire-fighting apparatus and auxiliary equipment for the District. These bonds are being serviced through a separate property tax.

#### 5. **LONG-TERM DEBT** - continued

General Obligation Bonds Series Refunding Bonds 2010B Bank of New York Interest rate - 2.75% to 5% Matures - February 2023 Annual payments range from \$706,922 to \$825,749	\$ 4,135,000
General Obligation Bonds Series 2010 Bank of New York Interest rate - 3% to 3.85% Matures - February 2030 Annual payments range from \$312,338 to \$483,906	3,750,000
General Obligation Bonds Series 2009 Bank of New York Interest rate - 3% to 3.75% Matures - February 2029 Annual payments range from \$311,875 to \$483,906	3,550,000
General Obligation Bonds Series 2012 Bank of New York Interest rate - 1.0% to 2.4% Matures - February 2032 Annual payments range from \$116,331 to \$253,000	2,300,000
General Obligation Refunding and Improvement Bonds Series 2015 Bank of New York Interest rate - 2.125% to 3.25% Matures - February 2035 Annual payments range from \$53,200 to \$184,075	1,830,000
TOTAL BONDS PAYABLE	\$ <u>15,565,000</u>

#### 5. **LONG-TERM DEBT** - continued

Annual debt service payments on the bonds payable are as follows:

	_	Governmental Activities							
YEAR		PRINCIPAL		INTEREST		TOTAL			
2018	\$	1,095,000	\$	471,896	\$	1,566,896			
2019		1,155,000		438,699		1,593,699			
2020		1,195,000		404,245		1,599,245			
2021		1,330,000		366,159		1,696,159			
2022		1,485,000		322,030		1,807,030			
2023-2027		5,120,000		1,051,984		6,171,984			
2028-2032		3,665,000		305,359		3,970,359			
2033-2035	_	520,000		25,838	_	545,838			
Total	\$	15,565,000	\$	3,386,210	\$	18,951,210			

The following is a summary of changes in long-term debt:

	-	BALANCE, BEGINNING OF YEAR	ADDITIONS	REDUCTIONS		BALANCE, END OF YEAR	DUE WITHIN ONE YEAR
Governmental activities:							
General obligation bonds	\$	16,590,000	\$ -	\$ (1,025,000)	\$	15,565,000	\$ 1,095,000
Issuance premiums		422,690	-	(27,327)		395,363	-
Issuance discounts		(18,750)	-	1,250		(17,500)	-
Compensated absences	_	2,043,098	694,349	(888,859)	-	1,848,588	694,621
Total Governmental							
Activities	\$	19,037,038	\$ 694,349	\$ (1,939,936)	\$	17,791,451	\$ 1,789,621

#### 6. **LEASES**

The District leases an engine house from the City of Town and County. The operating lease commenced on January 1, 2001 and shall terminate upon termination of the Service Agreement (see Note 9). The District pays an annual rental due quarterly plus the cost of maintenance and utilities. Beginning with the 2002 lease year and for each lease year thereafter, the annual rent is adjusted upward or downward in accordance with the Consumer Price Index for the preceding year ended December 31. For the year ended December 31, 2017, the annual rent was \$152,676.

#### 6. **LEASES** - continued

The District also leases solar panels that were added to 2 of their buildings. The operating lease commenced on August 27, 2014 and shall terminate after 20 years. The District pays \$510 each month. Future minimum payments are as follows:

2018	\$ 6,120
2019	6,120
2020	6,120
2021	6,120
2022	6,120
2023-2027	30,600
2028-2032	30,600
2033-2034	12,240
TOTAL MINIMUM LEASE PAYMENTS	\$ 104,040

The District also receives lease income of \$18,251 a year for the lease of land for a communication tower. The lease commenced on November 25, 1997 with a term of five (5) years, with provisions for automatic extensions for nine (9) consecutive terms of five (5) years each. The base lease rental will increase with each term extension.

#### 7. INTERFUND TRANSACTIONS

Certain revenues and expenditures that affect multiple funds are initially recorded through the General Fund cash receipts and disbursements records. This method results in the necessity of maintaining interfund accounts receivable and payable to provide fund accountability. The interfund balances at December 31, 2017 are as follows:

		DUE FROM	_	DUE TO
General Fund	\$	262,332	\$	-
Ambulance Fund	_		_	262,332
Total	\$	262,332	\$	262,332

#### 8. **RISK MANAGEMENT**

The District is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. The District has transferred these risks by purchasing insurance from commercial enterprises. Settled claims have not exceeded this commercial coverage in any of the past several fiscal years. The District has joined together with other districts to form a group of self-insurers for workers' compensation, a public entity risk pool currently operating as a common risk management and insurance program for worker compensation claims. The District pays an annual premium to the pool for its insurance coverage.

#### 8. **RISK MANAGEMENT** - continued

The agreement for formation of the Missouri Fire and Ambulance Districts' Insurance Trust (MOFAD) provides that the pool will be self-sustaining through member premiums and will reinsure through commercial companies for claims in excess of \$1,000,000 for each insured event. The purpose of MOFAD is to distribute the cost of the annual premium payment to cover estimated claims payable and reserves for claims from each entity. The members of MOFAD have no legal interest in assets, liabilities, or fund balances of the insurance association. However, the District retains a contingent liability to fund its pro rata share of any deficit incurred by MOFAD should it cease operations at some future date. The District has not been made aware of any contingent liabilities as of December 31, 2017.

#### 9. **CONTRACTUAL AGREEMENTS**

West County EMS and Fire Protection District has agreements with the following cities and entities to provide fire protection and emergency ambulance services for an annual charge:

Town and County	(a)
Corporate Hills Dr./ Scottrade, Inc.	(b)
Eckelkamp Office Center South/ L.L.C.	(c)
Corporate Hill Complex	(d)
Central County Emergency 911	(e)
EMS Management and Consultants, Inc.	(f)

- (a) This agreement is effective January 1, 2012 for a period of five (5) years and is automatically renewed for consecutive five (5) year terms thereafter unless either party terminates the agreement by giving one (1) year advance written notice.
- (b) This agreement is effective August 20, 2012 for a period of five (5) years and is automatically renewed for consecutive five (5) year terms thereafter, unless either party terminates the agreement by giving one (1) year advance written notice.
- (c) This agreement is effective from November 5, 2012 for a period of five (5) years and thereafter shall be automatically renewed for consecutive five (5) year terms unless either party terminates this agreement after serving notice of termination one (1) year prior to the end of any term.
- (d) This agreement is effective from January 1, 2013 for a period of five (5) years and is automatically renewed for consecutive five (5) year terms thereafter unless either party terminates the agreement by giving (6) months advance written notice.

#### 9. **CONTRACTUAL AGREEMENTS** - continued

- (e) The District has a contractual agreement with Central County Emergency 911 for dispatching services effective July 1, 2002 the agreement automatically renewed for each January 1, for a term of one calendar year unless the District terminates the agreement by giving notice the July 1, to be effective January 1 of the next year. The agreement requires that the District pay fees equal to the amount which would be collected from a tax levy based on the assessed valuation of all taxable, tangible property within the District's boundaries.
- (f) The District has a contractual agreement with EMS Management and Consultants, Inc. for ambulance billing, billing processing, and fee collection services. The District will pay EMS Management and Consultants, Inc. on a monthly basis an amount equal to 5.7% of "Net Collections". The agreement shall automatically renew on the same terms and conditions for successive one year terms unless either party gives written notice of intent not to renew at least 30 days before the expiration of any term.

#### 10. **RETIREMENT PLAN**

The District adopted a single-employer defined contribution plan on January 1, 1998 titled West County EMS and Fire Protection District Defined Contribution Retirement Plan.

The District contributes a discretionary amount to the defined contribution plan. The plan is administered by Fidelity Investments. Contributions will be made with funds derived from the tax established pursuant to Section 321.610 RSMO or, at the discretion of the District, from other available revenues of the District. Plan amendments are made via resolution by the Board of Directors with a majority vote. The contribution is allocated to participants' accounts in an amount equal to the total amount contributed multiplied by the ratio of the participant's compensation for the plan year to total compensation for all participants entitled to a contribution for the plan year. Contributions are made exclusively by the District. All employees at the end of a plan year who have completed 1,000 hours of service during that plan year and are 21 years of age are eligible to participate in the plan. Participants begin to vest in these contributions after five (5) years of service in increasing percentages and are 100% vested after ten (10) years of service. During the year ended December 31, 2017, the District contributed \$847,358 to the defined contribution plan.

#### 11. **CONTINGENCIES**

From time to time, the District is a party to various pending claims and legal actions arising in the ordinary course of its operations. Although the outcome of such matters cannot be forecast with certainty, in the opinion of management, all such matters are adequately covered by insurance, or if not covered, are without merit or involve amounts such that an unfavorable disposition would not have a material effect on the financial statements of the District.

#### 12. **DEFERRED COMPENSATION**

The District offers its employees a deferred compensation plan created in accordance with Internal Revenue Code Section 457. The plan, available to all District employees, permits them to defer a portion of their salary until future years. Participation in the plan is optional. The deferred compensation is not available to employees until termination, retirement, death, or unforeseeable emergency. All amounts of compensation deferred under the plan, all property and rights purchased with those amounts, and all income attributable to those amounts, property, or rights are held in trust for the sole benefit of participants and beneficiaries. Since amounts held in trust are for the exclusive benefit of all participants, the District does not maintain the assets on the financial statements.

#### 13. SUBSEQUENT EVENTS

In preparing these financial statements, management has evaluated events and transactions for potential recognition or disclosure through June 5, 2018, the date the financial statements were available to be issued.



# REQUIRED SUPPLEMENTARY INFORMATION BUDGETARY COMPARISON SCHEDULE GENERAL FUND FOR THE YEAR ENDED DECEMBER 31, 2017

	BUD	OGET		VARIANCE WITH FINAL BUDGET POSITIVE		
	ORIGINAL	FINAL	ACTUAL	(NEC	SATIVE)	
REVENUES						
Property taxes	\$ 5,456,672	\$ 5,474,180	\$ 5,415,614	\$	(58,566)	
Payments in lieu of taxes	2,469,061	2,479,630	2,469,060		(10,570)	
Interest	28,000	59,332	59,332		-	
Permits and reports	62,575	122,332	122,332		-	
Miscellaneous income	138,388	221,960	198,827		(23,133)	
TOTAL REVENUES	8,154,696	8,357,434	8,265,165	-	(92,269)	
EXPENDITURES						
Fire protection	7,531,128	7,674,272	7,346,123		328,149	
Capital outlays	73,900	704,394	700,491		3,903	
TOTAL EXPENDITURES	7,605,028	8,378,666	8,046,614		332,052	
EXCESS OF REVENUES OVER						
(UNDER) EXPENDITURES	549,668	(21,232)	218,551		239,783	
OTHER FINANCING						
SOURCES AND (USES)						
Transfers in (out)	(140,000)	140,000	140,000		-	
CHANGE IN FUND BALANCE	409,668	118,768	358,551	\$	239,783	
FUND BALANCES -						
BEGINNING OF YEAR	9,175,057	9,175,057	9,175,057			
FUND BALANCES -						
END OF YEAR	\$ 9,724,725	\$ 9,153,825	\$ 9,533,608			

#### REQUIRED SUPPLEMENTARY INFORMATION BUDGETARY COMPARISON SCHEDULE AMBULANCE FUND FOR THE YEAR ENDED DECEMBER 31, 2017

VARIANCE WITH

	BUDGET			FINAL BUDGET POSITIVE
	ORIGINAL	FINAL	ACTUAL	(NEGATIVE)
REVENUES				
Property taxes	\$ 1,345,735	\$ 1,346,508	\$ 1,324,034	\$ (22,474)
Payments in lieu of taxes	966,159	970,609	965,859	(4,750)
Ambulance billings	1,011,700	1,142,917	1,137,642	(5,275)
Interest	9,900	28,305	28,305	-
Miscellaneous income	1,500	2,845	2,200	(645)
TOTAL REVENUES	3,334,994	3,491,184	3,458,040	(33,144)
EXPENDITURES				
Ambulance services	3,312,166	3,352,084	3,263,710	88,374
Capital outlays	13,168	13,308	13,308	-
TOTAL EXPENDITURES	3,325,334	3,365,392	3,277,018	88,374
EXCESS OF REVENUES OVER				
(UNDER) EXPENDITURES	9,660	125,792	181,022	\$ 55,230
FUND BALANCES -				
BEGINNING OF YEAR	3,890,109	3,890,109	3,890,109	
FUND BALANCES -				
END OF YEAR	\$ 3,899,769	\$ 4,015,901	\$ 4,071,131	

## REQUIRED SUPPLEMENTARY INFORMATION BUDGETARY COMPARISON SCHEDULE DISPATCH FUND FOR THE YEAR ENDED DECEMBER 31, 2017

VARIANCE WITH

	BUDGET			FINAL BUDGET POSITIVE
	ORIGINAL	FINAL	ACTUAL	(NEGATIVE)
REVENUES				
Property taxes	\$ 336,120	\$ 336,297	\$ 333,948	\$ (2,349)
Payments in lieu of taxes	14,927	15,763	14,928	(835)
Interest	97	358	358	-
Miscellaneous income	14,500	14,500	9,331	(5,169)
TOTAL REVENUES	365,644	366,918	358,565	(8,353)
EXPENDITURES				
Dispatching	361,970	369,821	362,865	6,956
EXCESS OF REVENUES OVER				
(UNDER) EXPENDITURES	3,674	(2,903)	(4,300)	\$ (1,397)
FUND BALANCES -				
BEGINNING OF YEAR	16,014	16,014	16,014	
FUND BALANCES -				
END OF YEAR	\$ 19,688	\$ 13,111	\$ 11,714	

# REQUIRED SUPPLEMENTARY INFORMATION BUDGETARY COMPARISON SCHEDULE PENSION FUND FOR THE YEAR ENDED DECEMBER 31, 2017

VARIANCE WITH

	DIII	OGET		FINAL BUDGET POSITIVE
	ORIGINAL	FINAL	ACTUAL	(NEGATIVE)
	ORIGINAL	111712	<u> </u>	(NEG/IIIVE)
REVENUES				
Property taxes	\$ 666,793	\$ 667,195	\$ 659,512	\$ (7,683)
Payments in lieu of taxes	473,625	475,016	473,626	(1,390)
Interest	3,500	12,553	12,553	
TOTAL REVENUES	1,143,918	1,154,764	1,145,691	(9,073)
EXPENDITURES				
Fire/Ambulance	1,085,000	1,085,000	881,794	203,206
EXCESS OF REVENUES OVER (UNDER) EXPENDITURES	58,918	69,764	263,897	194,133
OTHER FINANCING SOURCES AND (USES)				
Transfers in (out)	140,000	(140,000)	(140,000)	
CHANGE IN FUND BALANCE	198,918	(70,236)	123,897	\$ 194,133
FUND BALANCES -				
BEGINNING OF YEAR	1,553,611	1,553,611	1,553,611	
FUND BALANCES - END OF YEAR	\$ 1,752,529	\$ 1,483,375	\$ 1,677,508	

#### REQUIRED SUPPLEMENTARY INFORMATION NOTES TO REQUIRED SUPPLEMENTARY INFORMATION FOR THE YEAR ENDED DECEMBER 31, 2017

#### **Budgets and Budgetary Accounting**

The District follows these procedures in establishing the budgetary data reflected in the financial statements:

- 1) Formal budgetary integration is employed as a management control device during the year for all funds. These budgets are adopted in accordance with generally accepted accounting principles (GAAP).
- 2) The Board of Directors approves the tax rate by motion to fund District operations. Once this rate has been established, the Board of Directors approves the total budget appropriation and amendments. The Budget is monitored monthly through a line item budget comparison report by fund. Any significant variances are investigated and resolved. However, the legal level of budgetary control is at the fund level.
- 3) Unused appropriations for all of the annually budgeted funds lapse at the end of the year.
- 4) Subsequent to its formal approval of the budget, the Board of Directors has the authority to make necessary adjustments to the budget by formal vote of the Board. Adjustments made during the year are reflected in the budget information included in the financial statements.



# SUPPLEMENTARY INFORMATION BUDGETARY COMPARISON SCHEDULE DEBT SERVICE FUND FOR THE YEAR ENDED DECEMBER 31, 2017

VARIANCE WITH

	BUD	OGET			L BUDGET SITIVE
	ORIGINAL	FINAL	ACTUAL	(NE	GATIVE)
REVENUES					
Property taxes	\$ 1,807,984	\$ 1,884,406	\$ 1,885,705	\$	1,299
Payments in lieu of taxes	29,773	29,773	29,773		-
Interest	1,500	6,837	6,837		
TOTAL REVENUES	1,839,257	1,921,016	1,922,315		1,299
EXPENDITURES					
Debt service:					
Principal, interest and fiscal charges	1,535,641	1,536,691	1,536,691		
EXCESS OF REVENUES OVER					
(UNDER) EXPENDITURES	303,616	384,325	385,624	\$	(1,299)
FUND BALANCES - BEGINNING OF YEAR	1,851,430	1,851,430	1,851,430		
FUND BALANCES - END OF YEAR	\$ 2,155,046	\$ 2,235,755	\$ 2,237,054		

## SUPPLEMENTARY INFORMATION BUDGETARY COMPARISON SCHEDULE CAPITAL PROJECTS FUND FOR THE YEAR ENDED DECEMBER 31, 2017

	O	BUD RIGINAL	FINAL	A(	CTUAL	FINA PC	ANCE WITH L BUDGET OSITIVE GATIVE)
REVENUES Interest Miscellaneous income TOTAL REVENUES	\$	1,500	\$ 4,738	\$	4,738 8,500 13,238	\$	8,500 8,500
EXPENDITURES Capital outlay		826,725	948,127		948,127		
EXCESS OF REVENUES OVER (UNDER) EXPENDITURES		(825,225)	 (943,389)	(	(934,889)		8,500
FUND BALANCES - BEGINNING OF YEAR		934,964	934,964		934,964		
FUND BALANCES - END OF YEAR	\$	109,739	\$ (8,425)	\$	75		

## SCHEDULE OF DIRECTORS' FEES DECEMBER 31, 2017

OFFICE HOLDER	OFFICE	ANNUAL COMPENSATION	
David Cobb	Chairman	\$ 9,700	
Robert Levine	Secretary	3,133	
Joseph Beckemeyer	Secretary*	6,350	
Matt Miller	Treasurer	8,600	

<sup>\*</sup> Elected April 2017

### SCHEDULE OF INSURANCE IN FORCE DECEMBER 31, 2017

INSURANCE IN FORCE	INSURANCE COMPANY	COVERAGE
Property (buildings and personal property)	Arch Insurance Company	\$ 15,481,465
Commercial general liability	Arch Insurance Company	\$1,000,000/\$10,000,000
Workers compensation	MoFAD	As required by state statutes
Automobile: Liability - bodily injury	Arch Insurance Company	\$ 1,000,000
Umbrella: Liability	Arch Insurance Company	\$2,000,000/\$6,000,000
Fiduciary liability	Travelers Insurance Company	\$ 1,000,000
Employee theft	Arch Insurance Company	\$ 300,000

# INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS



Board of Directors

WEST COUNTY EMS AND FIRE PROTECTION DISTRICT

OF ST. LOUIS COUNTY, MISSOURI

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities, each major fund, and the aggregate remaining fund information of West County EMS and Fire Protection District (the District), as of and for the year ended December 31, 2017, and the related notes to the financial statements, which collectively comprise the District's basic financial statements, and have issued our report thereon dated June 5, 2018.

#### **Internal Control over Financial Reporting**

In planning and performing our audit of the financial statements, we considered West County EMS and Fire Protection District's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of West County EMS and Fire Protection District's internal control. Accordingly, we do not express an opinion on the effectiveness of the West County EMS and Fire Protection District's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether West County EMS and Fire Protection District's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grants, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

St. Charles, Missouri

June 5, 2018

THIS PAGE INTENTIONALLY

LEFT BLANK

#### APPENDIX B

#### DESCRIPTION OF ST. LOUIS COUNTY, MISSOURI

The Bonds shall not constitute a debt or liability of St. Louis County, Missouri (the "County"), nor shall they constitute an indebtedness within the meaning of any constitutional or statutory debt limitation or restriction. This appendix is for informative purposes only and provides a summary of certain general economic information concerning the County.

#### General

The County was formed by a proclamation of Governor William Clark on October 1, 1812, nine years before Missouri attained statehood. In 1876, by vote of the entire county, the City of St. Louis separated itself from the County. Today, the County covers an area of 524 square miles. The City of Clayton is the county seat and located in the east central part of the County. The 2010 population of the County was 998,954, while estimates place that figure at 996,726 as of July 1, 2017.

Sixty-six percent of the land area of the County is taken by 90 self-governing municipalities, containing over three-fifths of the County population. The remaining unincorporated area comes under the direct jurisdiction of the County government.

#### Government

The County is a Constitutional Charter County. Its system of government is provided for in its Charter, which first became effective in 1950 and was revised in 1968 and 1979. Under the Charter, the County has all powers which the General Assembly of the State has the authority to confer on any county, provided such powers are consistent with the Missouri Constitution and are not limited by the Charter or by statute. The County has all other powers conferred on it by law.

The County Executive, elected for a four-year term, is the Chief Executive Officer of the County. The County Council may adopt resolutions which the County Executive may either approve or veto. Resolutions may be enacted by the County Council over the County Executive's veto by a two-thirds vote.

The following persons currently serve as the elected officials of the County:

#### **County Council**

Hazel M. Erby, Council Member
Dr. Sam Page, Council Member
Colleen M. Wasinger, Council Member
Rochelle Walton Gray, Council Member
Patrick M. Dolan, Council Member
Ernie Trakas, Council Member
Mark Harder, Council Member

#### **Other County Officials**

Steve Stenger, County Executive
Genevieve M. Frank, County Clerk
Mark Tucker, County Auditor
Jake Zimmerman, County Assessor
Wesley Bell, County Prosecutor

#### **Community Services**

<u>General.</u> The County provides a wide range of services falling within three categories: (i) countywide services, which are available on an equal basis to residents of incorporated and unincorporated areas of the County; (ii) municipal-type services to unincorporated areas; and (iii) services to incorporated areas on request or by contractual agreement. Major services provided by the County include: tax assessment and collection, judicial and justice services, public works, road and bridge maintenance and construction, human services

programs, low income assistance programs, environmental health, planning and zoning, health care, parks and recreation, police protection and economic development programs.

<u>Utilities.</u> Storm water drainage and sewage collection and disposal facilities for most of the County are operated by The Metropolitan St. Louis Sewer District. All other utilities in the County are provided by privately owned companies. Water service is provided by Missouri-American Water Company. Gas service is provided by Laclede Gas Company, electrical service is provided by Ameren and telecommunication, cellular and digital services are provided by numerous companies. However, the City of Kirkwood maintains its own municipal water and electric system and the City of Eureka maintains its own water and sewer service.

<u>Medical Services.</u> There are over 60 hospital facilities with approximately 12,000 licensed beds located in the St. Louis Metropolitan Area, including the highly regarded Barnes-Jewish Hospital and two medical schools, Washington University School of Medicine and Saint Louis University School of Medicine. In addition, numerous dentists, chiropractors and doctors provide medical services from offices and clinics located in the County.

<u>Police Protection.</u> The incorporated portion of the County receives police protection from 59 municipal police departments. Police protection in unincorporated portions of the County is provided by the St. Louis County Department of Police (the "County Police Department"). Seventeen incorporated municipalities also contract with the County Police Department for police protection.

<u>Fire Protection.</u> Fire protection in the County is provided by 20 municipal fire departments and 24 independent fire protection districts. The fire protection districts are independent of the County, having their own elected officials, budgets and administrators and are empowered to levy property taxes, separate and distinct from those levied by the County, sufficient to finance their operations. Municipal fire departments are supported by municipal revenues, which include property taxes, sales taxes, utility taxes, various fees and intergovernmental payments.

<u>Education.</u> The public school system within the County is operated under the administration and control of 24 school districts, including the St. Louis County Special School District, which serves students with disabilities. School districts are independent jurisdictions with elected boards and independent taxing authority.

St. Louis Community College, also a separate taxing authority, maintains three campuses in the County and one campus in the City of St. Louis. It awards associate degrees and certificates of proficiency and specialization in several courses of study.

The University of Missouri maintains a campus in the County, encompassing approximately 70 buildings on approximately 350 acres. The academic structure at this campus consists of a College of Arts and Sciences; Schools of Business Administration, Communication, Education, Fine Arts, Nursing and Optometry; a Graduate School; and an Evening College. Since opening in 1963, the St. Louis campus of the University of Missouri has grown to become the third largest university in Missouri and the largest in St. Louis in terms of enrollment.

Private universities located in the County include Fontbonne University, Maryville University, Washington University and Webster University. In addition, St. Louis University, a prominent university in the area, is located in the City of St. Louis. Numerous other private schools, colleges and universities have facilities within the County.

<u>Transportation.</u> The County's central geographic location makes it accessible to all parts of the United States for shipping and receiving merchandise, raw materials and other resources. It has a complete range of transportation facilities including highways, railroads, waterways and airports. Roadways are the

most important component of the County's transportation system. There are approximately 5,284 miles of highways and roads in the County, including six interstate highways.

Commercial air service is provided by Lambert-St. Louis International Airport, located in the County and operated by the City of St. Louis. In 2014, the airport had approximately 6.1 million enplanements. The County operates the Spirit of St. Louis Airport, located in the western portion of the County, which the Federal Aviation Administration has designated as the area's prime reliever airport. This airport is the base for over 500 aircraft. More than 200,000 aircraft operations per year happen at Spirit of St. Louis Airport.

One intercontinental railroad, one regional railroad, one local railroad, three switching terminal railroads and numerous barge lines and commercial carrier truck lines also provide services within the County.

Public transportation, including bus and light rail service, for the County is provided by the Bi-State Development Agency of the Missouri-Illinois Metropolitan District (doing business as Metro), a regional entity serving Missouri and Illinois (the "Agency"). The Agency has authority to issue bonds payable out of revenues collected for the use of facilities leased, owned or operated by it. At present, the Agency receives funds from a 1/2 of 1% transportation sales tax charged by the County and the City of St. Louis. Appropriations of this tax by the County and the City of St. Louis are used to pay a portion of the costs of the transportation system of the Agency. In addition, a 3/4 of 1% public transportation sales tax in the County and 1/2 of 1% public transportation sales tax in the City of St. Louis are used to pay the Agency's costs of operating the transit system, including the MetroBus and MetroLink (light rail) services.

<u>Parks and Recreation.</u> The County Department of Parks and Recreation maintains more than 12,000 acres of developed and undeveloped land. The County park system offers 69 parks featuring camping, fishing, boating, picnicking, hiking, horseback riding, cross country skiing, swimming, golf, ice skating and other athletic activities. Unique attractions include the St. Louis Carousel, the Butterfly House, the internationally recognized Laumeier Sculpture Park, the working farm in Suson Park, the elk and buffalo in Lone Elk Park and the Museum of Transportation. The County Department of Parks and Recreation is also working in cooperation with the Metropolitan Parks and Recreation District to acquire and develop property for a regional system of greenways with trails and recreational facilities along the Meramec and Missouri Rivers.

#### ECONOMIC AND DEMOGRAPHIC DATA

#### Housing

The following table shows the median value of owner-occupied housing units in the County and the State of Missouri:

#### **Median House Value**

St. Louis County \$176,000 State of Missouri 141,200

Source: U.S. Census Bureau, 2012-2016 American Community Survey 5-Year Estimates.

#### **Population Statistics for St. Louis County**

The County is a part of the St. Louis Standard Metropolitan Statistical Area (the "St. Louis SMSA") comprised of the County; the City of St. Louis; the Counties of St. Charles, Franklin, Jefferson, Lincoln, Washington and Warren in Missouri and the Counties of Bond, Calhoun, Macoupin, Jersey, Madison, St. Clair, Clinton and Monroe in Illinois.

The following table sets forth population statistics for the County and the St. Louis SMSA:

St. Louis County	St. Louis SMSA	County Population <u>% of SMSA</u>
993,529	2,580,720	38.4%
1,016,315	2,698,687	37.0
998,954	2,812,896	35.5
1,000,560	2,108,538	47.5
	993,529 1,016,315 998,954	993,529 2,580,720 1,016,315 2,698,687 998,954 2,812,896

Source: U.S. Census Bureau.

The following table indicates the census counts of population by age categories for the County:

<b>County Population</b>	% of Total
58,032	5.8%
126,071	12.6
129,072	12.9
126,071	12.6
118,066	11.8
140,078	14.0
139,078	13.9
164,092	16.4
	58,032 126,071 129,072 126,071 118,066 140,078 139,078

Source: U.S. Census Bureau, 2012-2016 American Community Survey 5-Year Estimates.

#### **Income Statistics**

The following table sets forth per capita personal income<sup>(1)</sup> for the County and the State of Missouri for 2012 through 2016 the latest year available:

<u>Year</u>	St. Louis <u>County</u>	State of <u>Missouri</u>
2012	\$60,457	\$39,851
2013	57,570	39,854
2014	60,317	41,222
2015	61,809	42,381
2016	62,777	42,926

Per Capita Personal Income is the annual total personal income of residents divided by resident population as of July 1. 
"Personal Income" is the sum of net earnings by place of residence, rental income of persons, personal dividend income, personal interest income and transfer payments. "Net Earnings" is earnings by place of work — the sum of wage and salary disbursements (payrolls), other labor income and proprietors' income — less personal contributions for social insurance, plus an adjustment to convert earnings by place of work to a place-of-residence basis. Personal Income is measured before the deduction of personal income taxes and other personal taxes and is reported in current dollars (no adjustment is made for price changes).

Source: U.S. Department of Commerce, Bureau of Economic Analysis, Regional Economic Information System.

#### **Commerce and Industry**

The County has a diverse economic base that includes manufacturing, service industries, commerce and trade. According to the U.S. Census Bureau, 2012-2016 American Community Survey 5-Year Estimates, The County has a labor force of 803,529 workers, aged 16 and older, representing a 1.53% increase from 2010.

Ten Fortune 500 companies have their national or international headquarters in the County, and there are numerous retailers, several hospitals and major tourist attractions, including Six Flags St. Louis, the National Museum of Transportation and Grant's Farm.

#### **Employment**

The following table sets forth information relating to industry by class of worker in the County:

Industry Class	Estimated Number of Employees
Manufacturing	49,323
Agriculture, forestry, fishing, hunting and mining	1,870
Construction	21,034
Transportation and warehousing and utilities	22,679
Information	11,703
Wholesale trade	14,880
Retail trade	55,171
Finance and insurance, and real estate and rental and leasing	46,454
Educational services, health care and social assistance	126,867
Arts, entertainment, recreation, accommodation and food services	45,702
Other services, except public administration	24,085
Public administration	13,219
Professional, scientific, management, administrative and waste management services	61,819
Total	<u>494,806</u>

U.S. Census Bureau, 2012-2016 American Community Survey 5-Year Estimates.

The following table shows employment figures for the County plus, for comparative reasons, the State of Missouri and the United States:

			<b>Unemployment Rates</b>		
Average <u>For Year</u>	Total Labor <u>Force</u>	<u>Unemployed</u>	St. Louis <u>County</u>	State of <u>Missouri</u>	United <u>States</u>
2014	529,604	30,795	5.8%	6.1%	6.2%
2015	533,812	24,704	4.6	5.0	5.3
2016	532,225	22,442	4.2	4.6	4.9
2017	527,507	18,078	3.4	3.8	4.4
$2018^{(1)}$	543,747	19,226	3.5	3.8	4.1

<sup>(1)</sup> Preliminary figures reported in July 2018.

Source: United States Department of Labor, Bureau of Labor Statistics.

[Remainder of Page Intentionally Left Blank]

Listed below are the major employers located in the St. Louis region:

	Major Employers	Product/Service	Number of Full & Part Time <u>Employees</u>
1.	BJC HealthCare	Health services	28,351
2.	Wal-Mart Stores Inc.	Retail sales	22,290
3.	Washington University in St. Louis	Higher education private university	15,818
4.	SSM Health	Health services	14,926
5.	Mercy	Health services	14,195
6.	Boeing Defense, Space & Security	Aeronautics, astronautics and electronics	14,000
7.	Scott Air Force Base	Military base	13,000
8.	Schnuck Markets Inc.	Retail grocery store	9,956
9.	AT&T	Communications	9,000
10	Archdiocese of St. Louis	Religious services	8,780

Source: 2017 St. Louis County Business Journal Book of Lists.

\* \* \*