# SUMMA HEALTH 

OBLIGATED GROUP<br>CONTINUING DISCLOSURE

JUNE 30, 2017

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF THE RESULTS OF OPERATIONS AND FINANCIAL POSITION - SUMMA HEALTH OBLIGATED GROUP 

The Summa Health Obligated Group (Obligated Group) includes Summa Health and Summa Health System.

## Payor Mix and Provider Statistics of the Obligated Group

The following table highlights payer mix and utilization statistics for the members of the Obligated Group for the six months ended June 30, 2017 and 2016.

|  | 6/30/2017 | 6/30/2016 |
| :---: | :---: | :---: |
| Payor Mix \% : |  |  |
| Medicare Traditional \& Managed Care | 49.2\% | 48.6\% |
| Medicaid Traditional \& Managed Care | 20.7\% | 19.1\% |
| Commercial \& Managed Care | 27.1\% | 28.8\% |
| Self Pay and Other | 3.1\% | 3.6\% |
| Utilization Statistics |  |  |
| Available beds-weighted average | 661 | 681 |
| Patient days (excluding newborn) | 70,632 | 76,252 |
| Admissions (excluding newborn) | 15,967 | 17,227 |
| Average length of stay | 4.42 | 4.43 |
| Occupancy | 59\% | 62\% |
| Surgical Cases: |  |  |
| Inpatient | 3,012 | 3,338 |
| Outpatient | 7,487 | 6,864 |
| Total Surgical Cases | 10,499 | 10,202 |
| Observation Patients | 6,624 | 7,739 |
| Total Emergency cases | 69,360 | 72,499 |
| Outpatient visits - other | 165,214 | 176,204 |

For the six months ended June 30, 2017 compared to the prior year, inpatient admissions decreased by $7 \%$, observation cases decreased $14 \%$, surgical cases increased by $3 \%$, emergency visits decreased $4 \%$ and outpatient visits decreased 6\%.

## Obligated Group Operating Results

Management prepared the following Statements of Operations for the Obligated Group for the six months ended June 30, 2017 and 2016 on a consistent basis with the audited consolidated financial statements.


The Obligated Group incurred an operating loss of $\$ 5.7$ million for the six months ended June 30, 2017 compared to a $\$ 31.9$ million gain for the same period in 2016. Net patient service revenue less provision for doubtful accounts totaled \$423 million, a \$19 million decrease compared to 2016.

Operating expenses totaled $\$ 429$ million, an increase of $\$ 18$ million compared to 2016 with most of this increase accounted for within staffing related costs and interest expense associated with the Series 2016 debt.

The Obligated Group reported other income of $\$ 28$ million for 2017 compared to other income of $\$ 33$ million in 2016. Investment income, both realized and unrealized, totaled $\$ 27$ million a decrease of $\$ 7$ million from 2016.

Excess of revenue over expenses totaled $\$ 22$ million, a decrease of $\$ 43$ million from the previous year.

## Obligated Group Financial Ratios

## Liquidity Position and Cash to Debt - Obligated Group - 12-month rolling basis

The table below sets forth the liquidity position for the rolling 12-month period ending June 30, 2017 and June 30, 2016.

|  | Dollars in Thousands |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\underline{2017}$ |  | $\underline{2016}$ |  |
| Cash and cash equivalents | \$ | 58,459 | \$ | 50,655 |
| Unrestricted investments |  | 696,868 |  | 646,884 |
| Total cash and unrestricted investments | \$ | 755,327 | \$ | 697,539 |
| Total expenses less depreciation and amortization | \$ | 788,033 | \$ | 779,471 |
| Days cash on hand |  | 350 |  | 327 |
| Total debt | \$ | 501,040 | \$ | 407,679 |
| Cash to debt (x's) |  | 1.5 |  | 1.7 |

## Maximum Annual Debt Service Coverage - Obligated Group - 12-month rolling basis

The table below sets forth the maximum annual debt service for the rolling 12-month period ending June 30 , 2017 and 2016.

|  |  | Dollars in Thousands |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\underline{2017}$ |  | $\underline{2016}$ |  |
| Exces | revenues over expenses | \$ | 46,236 | \$ | 66,930 |
| Add: | Depreciation expense |  | 58,095 |  | 55,411 |
|  | Interest expense |  | 17,395 |  | 13,605 |
|  | Change in value of derivative instruments |  | 4,146 |  | $(8,891)$ |
|  | Unrealized (gains)/losses on investments |  | $(7,746)$ |  | 18,056 |
| Incom | vailable for debt serivce | \$ | 118,126 | \$ | 145,111 |
| Maxin | annual debt service | \$ | 34,029 | \$ | 29,723 |
| Maxin | debt service coverage |  | 3.5 |  | 4.9 |

## Debt to Capitalization - Obligated Group

The table below sets forth the debt to capitalization at June 30, 2017 and June 30, 2016.

## Dollars in Thousands

|  | $\underline{2017}$ |  | $\underline{2016}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Current installments of long-term debt | \$ | 10,045 | \$ | 10,675 |
| Long-term debt less current installments |  | 490,995 |  | 397,004 |
| Total debt | \$ | 501,040 | \$ | 407,679 |
| Unrestricted net assets | , | 1,017,823 | \$ | 985,475 |
| Total debt and unrestricted net assets | \$ | 1,518,863 | \$ | 1,393,154 |
| Debt to capitalization |  | 33\% |  | 29\% |

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF THE RESULTS OF OPERATIONS AND FINANCIAL POSITION - CONSOLIDATED SUMMA HEALTH 

## Consolidated System Operating Results

Management prepared the Statements of Operations for the Consolidated System for the six months ended June 30, 2017 and 2016 on a consistent basis with the audited consolidated financial statements for Summa Health.

## Summa Health <br> Consolidated Statement of Operations (in thousands)

For the six months ended June 30,

|  |  | 2017 | 2016 |
| :---: | :---: | :---: | :---: |
| Unrestricted revenue: |  |  |  |
| Net patient service revenue | \$ | 444,637 | 463,277 |
| Provision for bad debts |  | $(35,074)$ | $(39,119)$ |
| Net patient service revenue less bad debts |  | 409,563 | 424,158 |
| Premiums earned |  | 207,419 | 221,133 |
| Other operating revenue |  | 24,264 | 36,922 |
| Net assets released from restrictions |  | 1,972 | 2,739 |
| Total revenue, gains, and other support |  | 643,218 | 684,952 |

## Expenses:

| Salaries and wages | 250,382 | 236,277 |
| :--- | ---: | ---: |
| Employee benefits | 38,453 | 37,537 |
| Healthcare claims | 138,393 | 146,903 |
| Materials and supplies | 125,972 | 121,829 |
| Contracts and professional fees | 82,226 | 88,820 |
| Depreciation and amortization | 30,973 | 33,077 |
| Interest | 10,112 | 7,004 |
| Total expenses | 676,511 | 671,447 |
| Operating income (loss) | $(33,293)$ | 13,505 |
| Other income (expense): |  |  |
| Investment income | 17,572 | 7,275 |
| Unrealized gain (loss) on trading securities | 13,377 | 30,135 |
| Investment Income Joint Ventures | $(1,676)$ | $(24)$ |
| Derivative instrument gain (loss) | $(1,090)$ | $(7,403)$ |
| Provision for income tax | $(330)$ | $(41)$ |
| Other | $(1,535)$ | $(2,385)$ |
| Total other income (expense) | 26,318 | 27,557 |
| Excess (Deficiency) of revenue over expenses | $\$$ | $(6,975)$ |

Summa Health generated an operating loss of (\$33) million for the six months ended June 30, 2017 compared to operating income of $\$ 14$ million in 2016. Net patient service revenue less provision for doubtful accounts totaled $\$ 410$ million, a decrease of $\$ 14$ million from the first six months in 2016.

Premiums earned totaled $\$ 207$ million in 2017, a decrease of $\$ 14$ million from 2016. Other operating revenue was \$24 million, a decrease of \$13 million from 2016.

Operating expenses totaled $\$ 677$ million in 2017, an increase of $\$ 5$ million compared to 2016. Staffing related costs accounted for all of the overall increase. Healthcare claims expense decreased by $\$ 9$ million over the previous year. Contracts and professional fees decreased by $\$ 6$ million from 2016 while material and supplies increased by $\$ 4$ million.

Other income decreased by $\$ 1$ million from 2016. Gains in the value of the derivative instruments offset most of the lower investment returns.

The first six months resulted in a deficiency of revenue over expenses totaling (\$7) million, compared to a $\$ 41$ million gain for the same period in 2016.

## Consolidated System's Financial Ratios

Liquidity Position and Cash to Debt - Consolidated System - 12-month rolling basis
The table below sets forth the liquidity position at June 30, 2017 and 2016.

|  |  | Dollars in Thousands |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | $\underline{2017}$ | $\underline{2016}$ |  |
| Cash and cash equivalents | \$ | 147,206 | \$ | 103,766 |
| Unrestricted investments |  | 773,119 |  | 736,500 |
| Total cash and unrestricted investments | \$ | 920,325 | \$ | 840,266 |
| Total expenses less depreciation and amortization | \$ | 1,273,193 | \$ | 1,302,885 |
| Days cash on hand |  | 264 |  | 235 |
| Total Debt | \$ | 501,110 | \$ | 408,160 |
| Cash to debt (x's) |  | 1.8 |  | 2.1 |

## Debt to Capitalization - Consolidated System

The table below sets forth the Debt to Capitalization position at June 30, 2017 and June 30, 2016.

|  | Dollars in Thousands |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\underline{2017}$ |  | $\underline{2016}$ |  |
| Current installments of long-term debt | \$ | 10,115 | \$ | 11,086 |
| Long-term debt less current installments |  | 490,995 |  | 397,074 |
| Total debt | \$ | 501,110 | \$ | 408,160 |
| Unrestricted net assets |  | 947,001 |  | 936,295 |
| Total debt and unrestricted net assets | \$ | 1,448,111 | \$ | 1,344,455 |
| Debt to capitalization |  | 35\% |  | 30\% |

# SUMMA HEALTH 

## OBLIGATED GROUP <br> FINANCIAL STATEMENTS

June 30, 2017

# SUMMA HEALTH OBLIGATED GROUP 

## Consolidated Statements of Financial Position

June 30, 2017 and December 31, 2016
(In thousands of dollars)

| Assets | 2017 |  | 2016 |
| :---: | :---: | :---: | :---: |
| Current assets: |  |  |  |
| Cash and cash equivalents | \$ | 58,459 | 60,582 |
| Investments |  | 3,984 | 11,417 |
| Patient accounts receivable, net |  | 115,602 | 127,938 |
| Receivable from affiliated organization |  | 146,890 | 132,937 |
| Other receivables |  | 5,856 | 4,051 |
| Due from third party payors |  | 8,162 | 881 |
| Inventories |  | 13,990 | 14,684 |
| Prepaid expenses and other |  | 10,961 | 9,996 |
| Total current assets |  | 363,904 | 362,486 |
| Assets whose use is limited: |  |  |  |
| Board designated: |  |  |  |
| Under bond indenture agreements |  | 62,755 | 82,867 |
| Restricted by donors |  | 37,168 | 36,412 |
| Total assets whose use is limited |  | 99,923 | 119,279 |
| Contributions receivable, net |  | 2,749 | 2,852 |
| Property and equipment, net |  | 461,457 | 449,762 |
| Other assets: |  |  |  |
| Investment in ventures |  | 22,187 | 20,861 |
| Long-Term Investments |  | 692,884 | 660,334 |
| Other assets |  | 88,885 | 92,645 |
| Total noncurrent assets |  | 803,956 | 773,840 |
| Total assets | \$ | 1,731,989 | 1,708,219 |

# SUMMA HEALTH OBLIGATED GROUP 

Consolidated Statements of Financial Position
June 30, 2017 and December 31, 2016
(In thousands of dollars)

## Liabilities and Net Assets

Current liabilities:
Current portion of long term-debt
Current portion of capital lease obligation
Accounts payable
Accrued salaries, wages, and benefits
Payable to affiliated organization
Due to third party payors
Other current liabilities
Total current liabilities
Noncurrent liabilities:
Accrued pension
23,994
23,437
Malpractice liability
Long-term debt, net of current portion
Capital lease obligation, net of current portion
Accrued postretirement benefits
Interest rate swap
Due to third party payors
Other noncurrent liabilities
Unrealized (loss) on trading securities
11,879
11,718
462,855
464,335
28,539
827
796
9,455
6,256
6,256
12,394

Net assets:
Unrestricted
Temporarily restricted
Permanently restricted
Total net assets
Total liabilities and net assets

| $1,017,823$ | 992,191 |  |
| ---: | ---: | ---: |
| 22,032 | 23,605 |  |
| 20,868 | 20,805 |  |
| $1,060,723$ | $1,036,601$ |  |
| $1,731,989$ |  | $1,708,219$ |

## SUMMA HEALTH OBLIGATED GROUP

## Consolidated Statements of Operation

 For the six months ended June 30, 2017 and 2016(In thousands of dollars)

|  | 2017 |  | 2016 |
| :---: | :---: | :---: | :---: |
| Unrestricted revenues, gains, and other support: |  |  |  |
| Net patient service revenue | \$ | 427,046 | 444,171 |
| Provision for doubtful accounts |  | $(30,510)$ | $(35,552)$ |
| Net patient service revenue less provision for doubtful accounts |  | 396,536 | 408,619 |
| Other operating revenue |  | 24,956 | 31,557 |
| Net assets released from restriction |  | 1,972 | 2,739 |
| Total unrestricted revenues, gains, and other support |  | 423,464 | 442,915 |
| Expenses: |  |  |  |
| Salaries and wages |  | 164,093 | 155,765 |
| Employee benefits |  | 26,364 | 25,705 |
| Materials and supplies |  | 115,428 | 111,611 |
| Contracts and professional fees |  | 83,575 | 83,478 |
| Depreciation and amortization |  | 29,633 | 27,414 |
| Interest |  | 10,110 | 6,997 |
| Total expenses |  | 429,203 | 410,970 |
| Operating income |  | $(5,739)$ | 31,945 |
| Other income (expense): |  |  |  |
| Investment income |  | 14,143 | 5,778 |
| Unrealized (loss) on trading securities |  | 13,172 | 28,410 |
| Venture income |  | 1,806 | 5,337 |
| Derivative instrument (loss) |  | $(1,090)$ | $(6,363)$ |
| Total other income (expense) |  | 28,031 | 33,162 |
| Excess of revenue over expenses | \$ | 22,292 | 65,107 |

# SUMMA HEALTH OBLIGATED GROUP 

Consolidated Statements of Cash Flows
June 30, 2017 and December 31, 2016
(In thousands of dollars)

|  | 2017 | 2016 |
| :---: | :---: | :---: |
| Operating activities |  |  |
| Increase in net assets | 24,122 | 53,583 |
| Adjustments to reconcile change in net assets to net cash provided by operating activities and gains and losses: |  |  |
| Net realized and unrealized loss (gain) on investment | $(27,315)$ | $(30,898)$ |
| Depreciation and amortization | 29,633 | 59,672 |
| Provision for doubtful accounts | 30,510 | 65,571 |
| Pension adjustment | - | $(2,633)$ |
| Postretirement benefit adjustment | 31 | (49) |
| Change in value of derivative instruments | 2,501 | (992) |
| Changes in operating assets and liabilities: |  |  |
| Patient accounts receivable | $(18,174)$ | $(64,804)$ |
| Receivable from affiliates | $(13,953)$ | $(22,323)$ |
| Other receivables | $(1,805)$ | 10,866 |
| Due (from) third-party payors | $(9,546)$ | 16,517 |
| Prepaid and other assets | 2,266 | $(6,688)$ |
| Accounts payable | $(4,416)$ | $(4,574)$ |
| Payable to affiliates | 663 | $(1,116)$ |
| Other current liabilities | 4,767 | 3,797 |
| Other long-term liabilities | 246 | $(11,331)$ |
| Net cash provided by operating activities | 19,530 | 64,598 |
| Cash flows from investing activities: |  |  |
| Expenditures for property and equipment | $(41,328)$ | $(52,683)$ |
| Net Purchases/Sales of investments | 2,198 | $(98,187)$ |
| Net Purchases/Sales of assets whose use is limited | 19,356 | $(7,966)$ |
| Net cash (used in) investing activities | $(19,774)$ | $(158,836)$ |
| Cash flows from financing activities: |  |  |
| Proceeds from long term debt issuance |  | 191,790 |
| Repayment of short and long-term debt and capital lease obligations | $(1,879)$ | $(99,229)$ |
| Net cash (used in) provided by financing activities | $(1,879)$ | 92,561 |
| Net (decrease) in cash and cash equivalents | $(2,123)$ | $(1,677)$ |
| Cash and cash equivalents at beginning of period | 60,582 | 62,259 |
| Cash and cash equivalents at end of period | 58,459 | 60,582 |


| Summa | Consolidating Statement of Financial Position June 30, 2017 <br> (In thousands of dollars) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Summa Health | $\begin{gathered} \text { Summa Health } \\ \text { System } \end{gathered}$ | Consolidating and eliminating entries | $\begin{gathered} \text { Obligated Group } \\ \text { Total } \end{gathered}$ | $\begin{aligned} & \text { Non-Obligated } \\ & \text { Group } \end{aligned}$ | Consolidating and eliminating entries | System total |
| ${ }_{\text {a }}^{\text {ASSETS }}$ Curent assets: |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | $(362,821)$ | 421,280 | - | 58,459 | 88,748 | - | 147,207 |
| Short-term investments |  | 3,984 |  |  | 3,984 | 20,771 |  | 24,755 |
| Assets whose use is limited |  | - | - | - |  | 9,207 | - | 9,207 |
| Patient accounts receivable, net |  | - | 115,602 |  | 115,602 | 13,020 | $(14,390)$ | 114,232 |
| Premium receivables |  |  |  |  |  | 3,469 |  | 3,469 |
| Receivable from affiliated organization |  | 128,717 | 18,173 | - | 146,890 | 42,592 | $(189,482)$ |  |
| Other receivables, net |  | 724 | 5,132 | - | 5,856 | 13,795 | - | 19,651 |
| Due from third party payors |  |  | 8,162 |  | 8,162 |  |  | 8,162 |
| Inventories |  | 2,199 | 11,791 | - | 13,990 | 108 | - | 14,098 |
| Prepaid expenses and other |  | 5,996 | 4,965 | - | 10,961 | 9,167 | $(2,953)$ | 17,175 |
| Total current assets |  | $(221,201)$ | 585,105 | - | 363,904 | 200,877 | $(206,825)$ | 357,956 |
| Assets whose use is limited |  |  |  |  |  |  |  |  |
| Assets under bond indenture agr |  | - | 62,755 | - | 62,755 | - | - | 62,755 |
| Self insurance funding requirement |  | - | - | - |  | 52,237 | - | 52,237 |
| Assets - temp donor restrictions |  | 21,858 | 8 |  | 21,866 |  |  | 21,866 |
| Permanent donor restrictions |  | 14,916 | 386 | - | 15,302 | - | - | 15,302 |
| Total assets whose use is limited |  | 36,774 | 63,149 | - | 99,923 | 52,237 | - | 152,160 |
| LTD use astst rqd for current liab |  |  |  | - |  | 9,207 | - | 9,207 |
| Noncurrent assets whose use is limited |  | 36,774 | 63,149 | - | 99,923 | 43,030 | - | 142,953 |
| Contributions receivable |  | 2,749 | - | - | 2,749 | - | - | 2,749 |
| Property and equipment, net |  | 57,752 | 403,705 | - | 461,457 | 7,220 | - | 468,677 |
| Other assets: |  |  |  |  |  |  |  |  |
| Investment in subsidiaries |  | 51,073 | 3,639 | - | 54,712 | - | $(54,712)$ |  |
| Investment in ventures |  |  | 22,187 |  | 22,187 | - | - | 22,187 |
| Long-term investments |  | 692,884 |  | - | 692,884 | 55,480 | - | 748,364 |
| Other |  | 14,292 | 19,881 | - | 34,173 | 343 | - | 34,516 |
| Total other assets |  | 758,249 | 45,707 | - | 803,956 | 55,823 | (54,712) | 805,067 |
| Total Assets | \$ | 634,323 | 1,097,666 | - | 1,731,989 | 306,950 | (261,537) | 1,777,402 |
| Liabilities |  |  |  |  |  |  |  |  |
| Current Liabilities: |  |  |  |  |  |  |  |  |
| Current portion of long-term debt | \$ | - | 8,838 | - | 8,838 | - | - | 8,838 |
| Current portion of capital lease obligation |  | 651 | 556 | - | 1,207 | 70 | - | 1,277 |
| Accounts payable |  | 26,625 | 14,736 | - | 41,361 | 4,620 | - | 45,981 |
| Accrued salaries, wages, and benefits |  | 27,622 | 14,112 | - | 41,734 | 7,238 | (189) | 48,783 |
| Medical claims payable |  |  |  | - |  | 45,182 | $(14,201)$ | 30,981 |
| Current estimated professional liability |  | - | - | - | - | 9,207 | - | 9,207 |
| Payable to affiliated organizations |  | - | 3,262 | - | 3,262 | 185,830 | $(189,092)$ |  |
| Due to third party payors |  | - | 8,852 | - | 8,852 |  | - | 8,852 |
| Other current liabilities |  | 197 | 7,514 | $=$ | 7,711 | 12,471 | - | 20,182 |
| Total Current Liabilities |  | 55,095 | 57,870 | - | 112,965 | 299,440 | $(206,435)$ | 205,970 |
| Noncurrent liabilities: |  |  |  |  |  |  |  |  |
| Estimated malpractice liability |  | - | 11,879 | - | 11,879 | 16,312 | $(2,437)$ | 25,754 |
| Long-term debt, net of current portion |  | - | 462,855 | - | 462,855 | - | - | 462,855 |
| Capital lease obligation |  | 3,599 | 24,541 | - | 28,140 | - | - | 28,140 |
| Accrued postretirement benefits |  |  | 827 |  | 827 | - | - | 827 |
| Accrued pension |  | - | 23,994 | - | 23,994 | 626 | - | 24,620 |
| Interest Rate Swap |  | - | 11,956 | - | 11,956 |  | - | 11,956 |
| Due to third party payors |  | - | 6,256 | - | 6,256 | - | - | 6,256 |
| Other noncurrent liabilities |  | 1,622 | 10,772 | - | 12,394 | 19,884 | $(13,678)$ | 18,600 |
| Total Liabilities |  | 60,316 | 610,950 | - | 671,266 | 336,262 | (222,550) | 784,978 |
| Net assets: |  |  |  |  |  |  |  |  |
| Unrestricted |  | 531,501 | 486,322 |  | 1,017,823 | (31,835) | $(38,987)$ | 947,001 |
| Noncontrolling ownership interest in subsidiaries |  |  |  | - |  | 2,523 | - | 2,523 |
| Temporarily restricted |  | 22,024 | 8 | - | 22,032 | - | - | 22,032 |
| Permanently restricted |  | 20,482 | 386 | - | 20,868 |  |  | 20,868 |
| Total Net Assets |  | 574,007 | 486,716 | - | 1,060,723 | (29,312) | $(38,987)$ | 992,424 |
| Total Liabilities \& Fund Balance | \$ | 634,323 | 1,097,666 | - | 1,731,989 | 306,950 | (261,537) | 1,777,402 |

## Consolidating Statement of Operations

June 30, 2017
(In thousands of dollars)

|  |  | Summa <br> Health | Summa <br> Health System | Consolidating and eliminating entries | Obligated <br> Group Total | Non-Obligated $\qquad$ | Consolidating and eliminating entries | System Totals |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unrestricted revenue, gains, and other support |  |  |  |  |  |  |  |  |
| Net patient service revenue | \$ | - | 435,759 | $(8,713)$ | 427,046 | 64,166 | $(46,575)$ | 444,637 |
| Provision for bad debts |  | - | $(30,510)$ | - | $(30,510)$ | $(4,564)$ |  | $(35,074)$ |
| Net patient service revenue less bad debts |  |  | 405,249 | $(8,713)$ | 396,536 | 59,602 | $(46,575)$ | 409,563 |
| Premiums earned |  | - | - | - | - | 213,510 | $(6,091)$ | 207,419 |
| Other operating revenue |  | 75,557 | 17,798 | $(68,399)$ | 24,956 | 53,862 | $(54,554)$ | 24,264 |
| Net assets released from restriction |  | 1,972 | - | - | 1,972 | - | - | 1,972 |
| Total Unrestricted Revenue |  | 77,529 | 423,047 | $(77,112)$ | 423,464 | 326,974 | $(107,220)$ | 643,218 |
| Expenses |  |  |  |  |  |  |  |  |
| Salaries and wages |  | 31,772 | 132,321 | - | 164,093 | 98,831 | $(12,542)$ | 250,382 |
| Employee benefits |  | 4,966 | 30,111 | $(8,713)$ | 26,364 | 17,547 | $(5,458)$ | 38,453 |
| Healthcare claims |  | - | - | - | - | 183,150 | $(44,757)$ | 138,393 |
| Materials and supplies |  | 21,488 | 93,940 | - | 115,428 | 12,075 | $(1,531)$ | 125,972 |
| Contracts and professional fees |  | 14,859 | 97,260 | $(68,399)$ | 43,720 | 36,086 | $(39,358)$ | 40,448 |
| Physician services |  | 15 | 39,840 | - | 39,855 | 1,923 | - | 41,778 |
| Depreciation and amortization |  | 6,228 | 23,405 | - | 29,633 | 1,340 | - | 30,973 |
| Interest |  | 179 | 9,931 | - | 10,110 | 2 | - | 10,112 |
| Total expenses |  | 79,507 | 426,808 | $(77,112)$ | 429,203 | 350,954 | $(103,646)$ | 676,511 |
| Operating income (loss) |  | $(1,978)$ | $(3,761)$ | - | $(5,739)$ | $(23,980)$ | $(3,574)$ | $(33,293)$ |

Other income (expense)
Investment income
Unrealized gain (loss)
Venture income
Derivative Instrument gain (loss)
Minority interest
Provision for income taxes
Total other income (expense)
Excess (Deficiency) of revenue over expenses

| 13,681 | 462 | - | 14,143 | 3,429 | - | 17,572 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 13,172 | - | - | 13,172 | 205 | - | 13,377 |
| 1,861 | (55) | - | 1,806 |  | $(3,482)$ | $(1,676)$ |
| - | $(1,090)$ | - | $(1,090)$ | - | - | $(1,090)$ |
| - | - | - | - | $(1,535)$ | - | $(1,535)$ |
| - | - | - | - | (330) | - | (330) |
| 28,714 | (683) | - | 28,031 | 1,769 | $(3,482)$ | 26,318 |
| 26,736 | $(4,444)$ | - | 22,292 | $(22,211)$ | $(7,056)$ | $(6,975)$ |

# SUMMA HEALTH 

## CONSOLIDATED

## FINANCIAL STATEMENTS

June 2017

# SUMMA HEALTH AND SUBSIDIARIES 

Consolidated Statements of Financial Position
June 30, 2017 and December 31, 2016
(In thousands of dollars)

| Assets | 2017 |  | $\begin{gathered} \text { December } 31 \\ 2016 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Current assets: |  |  |  |
| Cash and cash equivalents | \$ | 147,206 | 122,607 |
| Assets whose use is limited |  | 9,207 | 9,207 |
| Investments |  | 24,755 | 34,398 |
| Patient accounts receivable, net |  | 114,232 | 129,258 |
| Premiums receivable |  | 3,469 | 3,558 |
| Other receivables |  | 19,651 | 19,378 |
| Due from third party payors |  | 8,162 | 881 |
| Inventories |  | 14,098 | 14,785 |
| Prepaid expenses and other |  | 17,176 | 15,802 |
| Total current assets |  | 357,956 | 349,874 |
| Assets whose use is limited: |  |  |  |
| Under bond indenture agreements |  | 62,755 | 82,867 |
| Under self-insurance funding requirements |  | 52,237 | 55,963 |
| Restricted by donors |  | 37,168 | 36,412 |
| Total noncurrent assets whose use is limited |  | 152,160 | 175,242 |
| Less assets whose use is limited - required for current liabilities |  | 9,207 | 9,207 |
| Noncurrent assets whose use is limited |  | 142,953 | 166,035 |
| Contributions receivable, net |  | 2,749 | 2,852 |
| Property and equipment, net |  | 468,677 | 465,256 |
| Other assets: |  |  |  |
| Investment in ventures |  | 22,187 | 23,720 |
| Long-Term Investments |  | 748,364 | 722,101 |
| Other assets |  | 34,516 | 35,889 |
| Total noncurrent assets |  | 805,067 | 781,710 |
| Total assets | \$ | 1,777,402 | 1,765,727 |

SUMMA HEALTH AND SUBSIDIARIES

Consolidated Statements of Financial Position
June 30, 2017 and December 31, 2016
(In thousands of dollars)
December 31

## Liabilities and Net Assets

Current liabilities:
Current portion of long term-debt
Current portion of capital lease obligatio
Accounts payable
Accrued salaries, wages, and benefits
Medical claims payable
Unearned premium revenue
Current portion of estimated malpractice liability
Due to third party payors
Other current liabilities
Total current liabilities
Noncurrent liabilities:
Accrued pension
Malpractice liability
Long-term debt, net of current portion
Capital lease obligation, net of current portion
Accrued postretirement benefits
Interest rate swap
Due to third party payors
Other noncurrent liabilities
Total Liabilities
Net assets:
Unrestricted
Noncontrolling ownership interest in subsidiaries
Temporarily restricted
Permanently restricted
Total net assets
Total liabilities and net assets
24,620
24,063
24,595
464,335
28,539

| 28,140 | 28,539 |
| ---: | ---: |
| 827 | 796 |
| 11,956 | 11,940 |
| 6,256 | 6,256 |
| 18,600 | 15,574 |
| 784,978 | 765,120 |

## SUMMA HEALTH AND SUBSIDIARIES

Consolidated Statements of Operation
June 30, 2017
(In thousands of dollars)

| Current Month |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Actual | Budget | Variance to Budget |
| \$ | 75,992 | 76,903 | (911) |
|  | $(4,593)$ | $(5,962)$ | 1,369 |
|  | 71,399 | 70,941 | 458 |
|  | 34,273 | 35,885 | $(1,612)$ |
|  | 4,301 | 4,753 | (452) |
|  | 263 | 175 | 88 |
|  | 110,236 | 111,754 | $(1,518)$ |
|  | 40,725 | 38,772 | 1,953 |
|  | 5,039 | 5,823 | (784) |
|  | 22,593 | 24,317 | $(1,724)$ |
|  | 22,450 | 21,187 | 1,263 |
|  | 14,821 | 14,907 | (86) |
|  | 5,177 | 5,204 | (27) |
|  | 1,707 | 1,292 | 415 |
|  | 112,512 | 111,502 | 1,010 |
|  | $(2,276)$ | 252 | $(2,528)$ |
|  | 2,361 | 2,472 | (111) |
|  | (259) | 16 | (275) |
|  | (790) | (222) | (568) |
|  | 182 | 288 | (106) |
|  | (184) | (379) | 195 |
|  | 1,310 | 2,175 | (865) |
| \$ | (966) | 2,427 | $(3,393)$ |

Unrestricted revenue:
Net patient service revenue
Provision for bad debts
Net patient service revenue less bad debts
Premiums earned
Other operating revenue
Net assets released from restrictions
Total revenue, gains, and other support

Expenses:
Salaries and wages
Employee benefits
Healthcare claims
Materials and supplies
Contracts and professional fees
Depreciation and amortization
Interest
Total expenses
Operating income (loss)
Other income (expense): Investment income
Investment Income Joint Ventures
Derivative instrument gain (loss)
Provision for income tax
Other
Total other income (expense)
Excess (Deficiency) of revenue over expenses

| Year to Date |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Actual | Budget | Variance to Budget |
| \$ | 444,637 | 480,627 | $(35,990)$ |
|  | $(35,074)$ | $(36,251)$ | 1,177 |
|  | 409,563 | 444,376 | $(34,813)$ |
|  | 207,419 | 214,094 | $(6,675)$ |
|  | 24,264 | 29,112 | $(4,848)$ |
|  | 1,972 | 1,050 | 922 |
|  | 643,218 | 688,632 | $(45,414)$ |


|  | 250,382 | 242,266 | 8,116 |
| :---: | :---: | :---: | :---: |
|  | 38,453 | 40,062 | $(1,609)$ |
|  | 138,393 | 146,061 | $(7,668)$ |
|  | 125,972 | 127,851 | $(1,879)$ |
|  | 82,226 | 88,638 | $(6,412)$ |
|  | 30,973 | 31,219 | (246) |
|  | 10,112 | 7,753 | 2,359 |
|  | 676,511 | 683,850 | $(7,339)$ |
|  | $(33,293)$ | 4,782 | $(38,075)$ |
|  | 30,949 | 14,837 | 16,112 |
|  | $(1,676)$ | 99 | $(1,775)$ |
|  | $(1,090)$ | $(1,332)$ | 242 |
|  | (330) | 1,778 | $(2,108)$ |
|  | $(1,535)$ | $(2,173)$ | 638 |
|  | 26,318 | 13,209 | 13,109 |
| \$ | $(6,975)$ | 17,991 | $(24,966)$ |

## SUMMA HEALTH AND SUBSIDIARIES

Consolidated Statements of Operation
June 30, 2017
(In thousands of dollars)

| Current Month |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Actual | Prior Year | Variance to Prior Year |
| \$ | 75,992 | 76,865 | (873) |
|  | $(4,593)$ | $(7,965)$ | 3,372 |
|  | 71,399 | 68,900 | 2,499 |
|  | 34,273 | 36,154 | $(1,881)$ |
|  | 4,301 | 5,400 | $(1,099)$ |
|  | 263 | 505 | (242) |
|  | 110,236 | 110,959 | (723) |
|  | 40,725 | 38,923 | 1,802 |
|  | 5,039 | 4,573 | 466 |
|  | 22,593 | 23,218 | (625) |
|  | 22,450 | 20,473 | 1,977 |
|  | 14,821 | 14,606 | 215 |
|  | 5,177 | 4,914 | 263 |
|  | 1,707 | 1,162 | 545 |
|  | 112,512 | 107,869 | 4,643 |
|  | $(2,276)$ | 3,090 | $(5,366)$ |
|  | 2,361 | 11,687 | $(9,326)$ |
|  | (259) | 13 | (272) |
|  | (790) | $(2,402)$ | 1,612 |
|  | 182 | 116 | 66 |
|  | (184) | (393) | 209 |
|  | 1,310 | 9,021 | $(7,711)$ |
| \$ | (966) | 12,111 | $(13,077)$ |

Unrestricted revenue:
Net patient service revenue
Provision for bad debts
Net patient service revenue less bad debts
Premiums earned
Other operating revenue
Net assets released from restrictions
Total revenue, gains, and other support

## Expenses:

Salaries and wages
Employee benefits
Healthcare claims
Materials and supplies
Contracts and professional fees
Depreciation and amortization
Interest
Total expenses
Operating income (loss)
Other income (expense): Investment income
Investment Income Joint Ventures
Derivative instrument gain (loss)
Provision for income tax
Other
Total other income (expense)
Excess (Deficiency) of revenue over expenses

| Year to Date |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Actual | Prior Year | Variance to Prior Year |
| \$ | 444,637 | 463,277 | $(18,640)$ |
|  | $(35,074)$ | $(39,119)$ | 4,045 |
|  | 409,563 | 424,158 | $(14,595)$ |
|  | 207,419 | 221,133 | $(13,714)$ |
|  | 24,264 | 36,922 | $(12,658)$ |
|  | 1,972 | 2,739 | (767) |
|  | 643,218 | 684,952 | $(41,734)$ |

$\left.\begin{array}{rrr}250,382 & 236,277 & 14,105 \\ 38,453 & 37,537 & 916 \\ 138,393 & 146,903 & (8,510) \\ 125,972 & 121,829 & 4,143 \\ 82,226 & 88,820 & (6,594) \\ 30,973 & 33,077 & \\ 10,112 & 7,004 & (2,104) \\ & 676,511 & 671,447 \\ & (33,293) & 13,505\end{array}\right)$

# SUMMA HEALTH AND SUBSIDIARIES 

Consolidated Statement of Net Assets
June 30, 2017
(In thousands of dollars)

|  | MTD |  | YTD |
| :---: | :---: | :---: | :---: |
| Unrestricted Net Assets: |  |  |  |
| Excess of revenues over expenses | \$ | (966) | $(6,975)$ |
| Change in net unrealized gain (loss) on investments |  | (116) | 62 |
| Post retirement benefit adjustment |  | (20) | (120) |
| Net assets released from restriction for capital |  | 128 | 1,575 |
| Other |  | $(1,592)$ | $(1,197)$ |
| Increase in unrestricted net assets |  | $(2,566)$ | $(6,655)$ |
| Temporarily Restricted Net Assets: |  |  |  |
| Income on investments, including unrealized gains and losses |  | 40 | 850 |
| Contributions, grants and other, net |  | 351 | 1,125 |
| Net assets released from restrictions |  | (390) | $(3,547)$ |
| Increase in temporarily restricted net assets |  | 1 | $(1,572)$ |
| Permanently Restricted Net Assets: |  |  |  |
| Income on investments, including unrealized gains and losses |  | - | 5 |
| Contributions and grants, net |  | - | 39 |
| Increase (decrease) in permanently restricted net assets |  | - | 44 |
| Increase in Net Assets |  | $(2,565)$ | $(8,183)$ |
| Net Assets at Beginning of Month and Year |  | 994,989 | 1,000,607 |
| Net Assets at End of Period | \$ | 992,424 | 992,424 |

# Summa Health and Subsidiaries 

Consolidated Statements of Cash Flows
June 30, 2017
(In thousands of dollars)
Operating activities
(Decrease) in net assets $\quad \frac{\text { MTD }}{(2,565)} \frac{\text { YTD }}{(8,183)}$

| Adjustments to reconcile change in net assets to net cash |  |  |
| :--- | ---: | ---: |
| provided by operating activities and gains and losses: |  |  |
| Change in noncontrolling interest in subsidiaries |  |  |
| Net realized and unrealized loss (gain) on investment | $(585)$ | $(97)$ |
| Depreciation and amortization | $(2,361)$ | $(30,949)$ |
| Provision for doubtful accounts | 5,177 | 30,973 |
| Postretirement benefit adjustment | 4,593 | 35,074 |
| Change in value of derivative instruments | 4 | 31 |
| Restricted contributions and other | 623 | 16 |
| Changes in operating assets and liabilities: | $(351)$ | $(1,164)$ |
| Patient accounts receivable |  |  |
| Premiums receivable | $(3,766)$ | $(20,048)$ |
| Other receivables | $(10)$ | 89 |
| Due to (from) third-party payors | 4,500 | $(273)$ |
| Prepaid and other assets | $(2,157)$ | $(9,546)$ |


| Accounts payable | $(469)$ | $(6,393)$ |
| :--- | ---: | ---: |
| Medical claims payable | $(2,159)$ | 1,673 |
| Unearned premium revenue | 21,778 | 21,858 |
| Other current liabilities | $(8,938)$ | 2,281 |
| Other long-term liabilities | 1,012 | 4,742 |
| cash (used in) provided by operating activities | 16,201 | 22,503 |

Cash flows from investing activities:
Expenditures for property and equipment
Net Purchases/Sales of investments 6,032
$(34,394)$
14,329
Net Purchases/Sales of assets whose use is limited
Net cash (used in) investing activities
Cash flows from financing activities:
Repayment of short and long-term debt and capital lease obligations

| $(285)$ | $(2,085)$ |
| ---: | ---: |
| 351 | 1,164 |
| 66 | $(921)$ |
|  |  |
| 19,416 | 24,599 |
| 127,790 | 122,607 |
|  |  |

# SUMMA HEALTH <br> Consolidated Net Income <br> June 30, 2017 <br> (In thousands of dollars) 

| MONTH-TO-DATE |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Actual |  | Budget |  | Variance From Budget |  | Prior <br> Year |  | Variance From Prior Year |  |
| \$ | 1,473 | \$ | 3,831 | \$ | $(2,358)$ | \$ | 5,175 | \$ | $(3,702)$ |
|  | 189 |  | 405 |  | (216) |  | 412 |  | (223) |
|  | $(2,546)$ |  | $(2,277)$ |  | (269) |  | $(2,058)$ |  | (488) |
|  | (595) |  | (809) |  | 214 |  | 461 |  | $(1,056)$ |
|  | 373 |  | 44 |  | 329 |  | 276 |  | 97 |
|  | (65) |  | (18) |  | (47) |  | (14) |  | (51) |
|  | 40 |  | 18 |  | 22 |  | 57 |  | (17) |
|  | (317) |  | (223) |  | (94) |  | (137) |  | (180) |
|  | - |  | - |  | - |  | (11) |  | 11 |
|  | 335 |  | 1,028 |  | (693) |  | (146) |  | 481 |
|  | $(1,113)$ |  | 1,999 |  | $(3,112)$ |  | 4,015 |  | $(5,128)$ |
|  | (310) |  | (290) |  | (20) |  | (302) |  | (8) |
|  | (300) |  | - |  | (300) |  | - |  | (300) |
|  | (553) |  | $(1,457)$ |  | 904 |  | (623) |  | 70 |
|  | $(2,276)$ |  | 252 |  | $(2,528)$ |  | 3,090 |  | $(5,366)$ |
|  | 2,510 |  | 1,121 |  | 1,389 |  | 1,902 |  | 608 |
|  | (259) |  | 16 |  | (275) |  | 13 |  | (272) |
|  | (149) |  | 1,351 |  | $(1,500)$ |  | 9,785 |  | $(9,934)$ |
|  | (790) |  | (222) |  | (568) |  | $(2,402)$ |  | 1,612 |
|  | (2) |  | (91) |  | 89 |  | (277) |  | 275 |
|  | 1,310 |  | 2,175 |  | (865) |  | 9,021 |  | $(7,711)$ |
| \$ | (966) | \$ | 2,427 | \$ | $(3,393)$ | \$ | 12,111 | \$ | $(13,077)$ |

This presentation is not in accordance with GAAP.
(1) Joint Venture income/loss represents SHS share
(2) Summa Health \& related includes the parent company, SHS Corp, SMSO, and minority interests.
(3) Consolidating adjustments pertain to Middlebury Assurance Company and other
(4) Minority interest, provision for income taxes and other.

Summa Health
Consolidated Net Income
(In thousands of dollars)
June 30, 2017

a) SHS, SRH, SEG and SHMG.
b) SC, SHN, SMSO, SISO and OHC.
c) SH Parent, SF, MAC, and NHC.
d) Includes SHS share of SWRH income or loss.
e) Mark-to-Market change in value of derivative instrument and interest expense due to counterparty.
f) Minority interest, provision for income taxes and other.
g) Includes SHS share of ARIS and Cornerstone Midwest.

## Consolidating Statement of Financial Position

 June 30, 2017|  |  | ma Health | ${ }_{\substack{\text { Summa Health } \\ \text { System }}}$ | Summa Rehab Hospital | $\begin{array}{r} \text { Summa Health } \\ \text { Medical Group } \\ \hline \end{array}$ | Summa Health Network | $\xlongequal{\begin{array}{c}\text { SummaCare and } \\ \text { Subsidiary }\end{array}}$ | Summa <br> Integrated Service <br> Organization <br> Organization | Summa Management Service Organization | Ohio Health Choice, Inc. | NewHealth <br> Collaborative | Middlebury Assurance Company | $\begin{gathered} \text { Summa } \\ \text { Foundation } \end{gathered}$ | Consolidating and eliminating entries | System total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETSCurrent assets: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | $(362,822)$ | 421,280 | 3,368 | 2,655 | 1,727 | 54,414 | 6,268 | 4,519 | 6,852 | (947) | 9,892 | - | - | 147,206 |
| Short-term investments |  | 3,984 |  |  | - | 1,569 | 19,202 |  |  |  |  |  |  |  | 24,755 |
| Assets whose use is limited |  | - |  | - | - | - |  |  |  |  |  | 9,207 |  |  | 9,207 |
| Patient accounts receivable, net |  | - | 115,602 | 2,246 | 10,774 | - | - | - | - | - | - |  | - | $(14,390)$ | 14,232 |
| Premium receivables |  | - |  |  |  | - | 3,130 | 339 |  | - | - |  |  |  | 3,469 |
| Receivable from affiliated organization |  | 128,717 | 56,695 | - | - | - | 1,219 | 371 | 2,480 | - | - |  | - | $(189,482)$ |  |
| Other receivables, net |  | 724 | 5,132 |  | 19 | 76 | 11,283 | 620 | - | 208 | 1,524 | 65 | - | - | 19,651 |
| Due from third party payors |  | - | 8,162 | - | - | - | - | - | - |  |  |  | - |  | 8,162 |
| Inventories |  | 2,199 | 11,791 | 108 | - | - |  |  |  |  |  |  | - | - | 14,098 |
| Prepaid expenses and other |  | 5,997 | 4,965 | 259 | 3,513 |  | 4,729 | 256 | 319 | 25 | 13 | 53 | - | $(2,953)$ | 17,176 |
| Total current assets |  | (221,201) | 623,627 | 5,981 | 16,961 | 3,372 | 93,977 | 7,854 | 7,318 | 7,085 | 590 | 19,217 | - | $(206,825)$ | 357,956 |
| Assets whose use is limited |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under bond indenture agr |  | - | 62,755 | - | - | - | - | - | - | - | - | - | - | - | 62,755 |
| Self insurance funding requirement |  | - |  |  |  |  | 63 |  |  |  |  | 52,174 |  |  | 52,237 |
| Assets - temp donor restrictions |  | 21,858 | 8 | - | - | - | - |  |  | - | - | - |  |  | 21,866 |
| Permanent donor restrictions |  | 14,916 | 386 | - | - | - |  | - | - | - | - | - | - | - | 15,302 |
| Total assets whose use is limited |  | 36,774 | 63,149 |  | - |  | 63 |  | - | - | - | 52,174 |  |  | 152,160 |
| LTD use asst rqd for current liab |  |  |  | - | - | - |  | - |  | - | - | 9,207 | - |  | 9,207 |
| Noncurrent assets whose use is limited |  | 36,774 | 63,149 |  |  |  | 63 |  |  |  |  | 42,967 |  |  | 142,953 |
| Contributions receivable |  | 2,749 | - | - | - | - | - | - | - | - | - | - | - | - | 2,749 |
| Property and equipment, net |  | 57,752 | 403,705 | 645 | 2,926 | 14 | 68 | 3,556 | - | 11 | - | - | - | - | 468,677 |
| Other assets: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment in subsidiaries |  | 51,073 | 3,639 | - | - | - | - |  | - | - | - | - |  | (54,712) | - |
| Investment in ventures |  |  | 22,187 | - | - | - | - | - | - | - | - |  | - | - | 22,187 |
| Long-term investments |  | 692,884 |  |  | - | 8,670 | 46,810 | - |  | - | - | - | - | - | 748,364 |
| Other |  | 14,292 | 19,881 | 12 | - |  | 331 | - | - | - | - | - |  | - | 34,516 |
| Total other assets |  | 758,249 | 45,707 | 12 | - | 8,670 | 47,141 | - | - | - | - | - | - | (54,712) | 805,067 |
| Total Assets | \$ | 634,323 | 1,136,188 | 6,638 | 19,887 | 12,056 | 141,249 | 11,410 | 7,318 | 7,096 | 590 | 62,184 | - | (261,537) | 1,777,402 |
| Liablitities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Current Liabilities: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Current portion of long-term debt | \$ | - | 8,838 |  | - | - | - | - |  | - | - | - | - |  | 8,838 |
| Current portion of capital lease obligation |  | 651 | 556 | 70 |  |  |  |  |  |  |  |  |  |  | 1,277 |
| Accounts payable |  | 26,625 | 14,736 | 848 | 1,712 | 908 | 174 | 3 | 1 | 67 | 503 | 274 | 130 | - | 45,981 |
| Accrued salaries, wages, and benefits |  | 27,622 | 14,112 | 730 | 3,342 | 261 | (10) | - | 2,130 | 130 | 427 | - | 228 | (189) | 48,783 |
| Medical claims payable |  |  |  |  |  |  | 45,093 |  |  |  | 89 |  |  | $(14,201)$ | 30,981 |
| Unearned premium revenue |  | - | - | - | - | - | 28,028 | 69 | - | - | - | 6,725 |  | $(2,953)$ | 31,869 |
| Current estimated professional liability |  | - |  | - | - | - |  |  | - | - | - | 9,207 | - |  | 9,207 |
| Payable to affiliated organizations |  | - | 3,262 | - | 178,138 | - | 3,041 | 146 | 20 | 202 | 586 | 292 | 3,405 | $(189,092)$ |  |
| Due to third party payors |  |  | 8,852 |  | - | - |  |  |  |  |  | - | - | - | 8,852 |
| Other current liabilities |  | 197 | 7,514 | 784 |  | 292 | 8,922 | 1,331 | 163 | 966 | 13 |  |  |  | 20,182 |
| Total Current Liabilities |  | 55,095 | 57,870 | 2,432 | 183,192 | 1,461 | 85,248 | 1,549 | 2,314 | 1,365 | 1,618 | 16,498 | 3,763 | $(206,435)$ | 205,970 |
| Noncurrent liabilities: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Estimated malpractice liability |  | - | 11,879 |  |  | - | - |  |  | - | - | 16,312 |  | $(2,437)$ | 25,754 |
| Long-term debt, net of current portion |  | - | 462,855 | - | - | - | - | - | - | - | - |  |  | - | 462,855 |
| Capital lease obligation |  | 3,599 | 24,541 | - | - | - | - | - | - | - | - | - | - | - | 28,140 |
| Accrued postreirement benefits |  | - | 827 | - | - | - |  |  |  | - |  |  |  |  | 827 |
| Accrued pension |  | - | 23,994 | - | - | - | 626 |  |  |  |  |  |  |  | 24,620 |
| Interest Rate Swap |  | - | 11,956 | - | - | - | - | - |  | - | - |  | - | - | 11,956 |
| Due to third party payors |  | - | 6,256 | - | - | - | - | $\stackrel{-}{-}$ | - | - | - | - | - | - | 6,256 |
| Other noncurrent liabilities |  | 1,622 | 10,772 | 1,337 | 254 |  | 331 | 709 |  |  |  | 17,252 | 1 | $(13,678)$ | 18,600 |
| Total Liabilities |  | 60,316 | 610,950 | 3,769 | 183,446 | 1,461 | 86,205 | 2,258 | 2,314 | 1,365 | 1,618 | 50,062 | 3,764 | (222,550) | 784,978 |
| Net assets: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unrestricted |  | 531,501 | 524,844 | 1,492 | (163,559) | 10,595 | 55,044 | 9,152 | 5,004 | 4,585 | $(1,028)$ | 12,122 | (3,764) | $(38,987)$ | 947,001 |
| Noncontrolling ownership interest in subsidiaries |  |  | - | 1,377 | - |  | - |  |  | 1,146 | - | - |  | - | 2,523 |
| Temporarily restricted |  | 22,024 | 8 | - | - | - | - | - | - | - | - | - | - | - | 22,032 |
| Permanently restricted |  | 20,482 | 386 |  |  |  |  |  |  |  |  |  | - |  | 20,868 |
| Total Net Assets |  | 574,007 | 525,238 | 2,869 | (163,559) | 10,595 | 55,044 | 9,152 | 5,004 | 5,731 | $(1,028)$ | 12,122 | (3,764) | $(38,987)$ | 992,424 |
| Total Liabilities \& Fund Balance | \$ | 634,323 | 1,136,188 | 6,638 | 19,887 | 12,056 | 141,249 | 11,410 | 7,318 | 7,096 | 590 | 62,184 | - | (261,537) | 1,777,402 |

## COMPARATIVE OPERATING STATEMENT - ACTUAL PERIOD-TO-DATE ENDED

June 30, 2017
(In thousands of dollars)

| Summa Health | $\begin{array}{c}\text { Summa Health } \\ \text { System }\end{array}$ | $\begin{gathered}\text { Summa Rehab } \\ \text { Hospital }\end{gathered}$ | Summa <br> Health <br> Medical <br> Group | $\begin{aligned} & \text { Summa Health } \\ & \text { Network }\end{aligned}$ | SummaCare <br> and <br> Subsidiary | Summa <br> Integrated <br> Service $\qquad$ | Summa <br> Management <br> Service $\qquad$ | Ohio Health Choice, Inc. | NewHealth Collaborative | Middlebury <br> Assurance <br> Company | $\begin{gathered} \text { Summa } \\ \text { Foundation } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Consolidating } \\ \text { and } \\ \text { eliminating } \\ \quad \text { entries } \\ \hline \end{gathered}$ | System Totals |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ - | $\begin{aligned} & 75,625 \\ & (4,274) \end{aligned}$ | $\begin{array}{r} 1,960 \\ (13) \\ \hline \end{array}$ | $\begin{gathered} 7,653 \\ (306) \end{gathered}$ | $\square$ | $\square$ | - | - | - | - | - | - | $(9,246)$ | $\begin{aligned} & 75,992 \\ & (4,593 \end{aligned}$ |
| - | 71,351 | 1,947 | 7,347 | - | - |  |  |  |  |  |  | $(9,246)$ | 71,399 |
| - |  | - |  | ${ }^{-}$ | 34,289 |  | - |  | - | 935 |  | (951) | 34,273 |
| 12,846 | 2,974 | 9 | 4,920 | 135 | 7 | 838 | 2,446 | 218 | 344 |  | - | $(20,436)$ | 4,301 |
| 263 |  | - |  |  | - | - | - | - |  |  |  |  | 263 |
| 13,109 | 74,325 | 1,956 | 12,267 | 135 | 34,296 | 838 | 2,446 | 218 | 344 | 935 |  | $(30,633)$ | 110,236 |

Expenses
Salaries and wages
Employee benefits
Healthcare elaims
Materials and supplies
Contracts and professional fees
Physician services
Depreciation and amortization
Interest
$\quad$ Total expenses
Investment income
Unrealized gain
Investment Income Joint Ventures
Derivative Instrument gain (loss)
Minority interest
Provision for income taxe
(D)

| 4,653 | 22,041 | 767 | 10,485 | 141 |
| ---: | ---: | ---: | ---: | ---: |
| 687 | 4,389 | 144 | 1,142 | 22 |
| - | - | - | - |  |
| 3,003 | 17,781 | 468 | 1,343 | 28 |
| 3,572 | 16,227 | 199 | 1,510 | 8 |
| 2 | 6,829 | - | 299 | - |
| 1,038 | 3,907 | 15 | 34 | 1 |
| 1,69 | 1,678 | - | - | - |
| 12,984 | 72,852 | 1,593 | 14,813 | 200 |
| 125 | 1,473 | 363 | $(2,546)$ | $(65)$ |


| 1,951 | 109 | 2,061 |
| ---: | ---: | ---: |
| 409 | $(24)$ | 386 |
| 29,752 | - | - |
| 11 | 2 | - |
| 2,761 | 205 | - |
| 7 | 173 | - |
| - | - | - |
| 34,891 | 465 | 2,447 |
|  |  | - |
|  |  |  |


| 96 | 263 | - | 219 |
| ---: | ---: | ---: | ---: |
| 19 | 35 | - | 24 |
| - | - | - | - |
| 10 | 15 | 1,235 | 45 |
| 14 | 348 | - | 22 |
| - | - | - | - |
| 2 | - | - | - |
| 141 | 661 | 1,235 | 310 |
| 77 | $(317)$ | $(300)$ | $(310)$ |


| $(2,061)$ | 40,725 |
| ---: | ---: |
| $(2,14)$ | 5,39 |
| $(7,159)$ | 22,593 |
| $(256)$ | 22,450 |
| $(18,410)$ | 7,691 |
| - | 7,130 |
| - | 5,177 |
|  | 1,707 |
| $(30,080)$ |  |
|  | 112,512 |
|  |  |


| 693 | 32 | - |  | 20 | 88 | - | - | - |  | 1,677 | - | - | 2,510 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,487 | - | - | - | (14) | - |  | - | - | - | $(1,622)$ | - | - | (149) |
| (205) | (71) | - | - | - | - | - | - | - | - | - |  | 17 | (259) |
| - | (790) | - | - | - | - | - | - | - | - | - | - | - | (790) |
| - | - | (174) | - | - | - | - | - | (10) | - | - | - | - | (184) |
| - | - | - | - | - | 336 | (127) | - | (27) | - | - | - | - | 182 |
| 1,975 | (829) | (174) | - | 6 | 424 | (127) | - | (37) | - | 55 | - | 17 | 1,310 |
| 2,100 | 644 | 189 | $(2,546)$ | (59) | (171) | 246 | (1) | 40 | (317) | (245) | (310) | (536) | (966) |




## COMPARATIVE OPERATING STATEMENT - BUDGET YEAR-TO-DATE ENDED

June 30, 2017
(In thousands of dollars)

|  | Summa Health |  | $\begin{array}{c}\text { Summa Health } \\ \text { System }\end{array}$ | $\begin{array}{c}\text { Summa Rehab } \\ \text { Hospital }\end{array}$ | Summa <br> Health <br> Medical <br> Group | $\begin{array}{c}\text { Summa Health } \\ \text { Network }\end{array}$ | SummaCare <br> and <br> Subsidiary | Summa <br> Integrated <br> Service <br> Organization | Summa <br> Management <br> Service <br> Organization | Ohio Health Choice, Inc. | NewHealth Collaborative | Middlebury Assurance Company | Summa Foundation | $\begin{gathered} \text { Consolidating } \\ \text { and } \\ \text { eliminating } \\ \text { entries } \\ \hline \end{gathered}$ | System Totals |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unrestricted revenue, gains, and other support |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net patient service revenue Provision for bad debts | \$ | - | $\begin{aligned} & 466,450 \\ & \hline \end{aligned}$ | $\begin{gathered} 15,232 \\ (78) \end{gathered}$ | $\begin{gathered} 52,374 \\ \hline 10, ~ \end{gathered}$ | - | - | - | - | - | - | - | - | $(53,429)$ | $\begin{gathered} 480,627 \\ (36,251) \end{gathered}$ |
| Net patient service revenue less bad debts |  |  | 432,255 | 15,154 | 50,396 |  |  |  |  | - |  |  |  | $(53,429)$ | 444,376 |
| Premiums earned |  | - |  |  |  |  | 214,858 |  | - | - | - | 5,250 |  | $(6,014)$ | 214,094 |
| Other operating revenue |  | 80,004 | 18,004 | 49 | 26,560 | 1,048 |  | 5,652 | 16,979 | 1,155 | 2,167 | - | - | $(122,506)$ | 29,112 |
| Net assets released from restriction |  | 1,050 |  |  |  |  |  |  |  |  |  |  |  |  | 1,050 |
| Total Unrestricted Revenue |  | 81,054 | 450,259 | 15,203 | 76,956 | 1,048 | 214,858 | 5,652 | 16,979 | 1,155 | 2,167 | 5,250 | $=$ | $(181,949)$ | 688,632 |
| Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Salaries and wages |  | 26,317 | 128,886 | 5,193 | 64,646 | 753 | 12,005 | 1,385 | 13,390 | 631 | 1,390 | - | 1,060 | $(13,390)$ | 242,266 |
| Employee benefits |  | 4,523 | 31,487 | 941 | 9,790 | 140 | 3,159 | 430 | 3,589 | 155 | 291 |  | 161 | $(14,604)$ | 40,062 |
| Healthcare claims |  | - | - | - | - | - | 189,729 |  |  | - | - |  | - | $(43,668)$ | 146,061 |
| Materials and supplies |  | 24,083 | 92,966 | 2,402 | 8,731 | 218 | 279 | 27 |  | 91 | 111 | - | 416 | $(1,473)$ | 127,851 |
| Contracts and professional fees |  | 16,226 | 96,932 | 2,017 | 8,944 | 51 | 15,139 | 1,852 |  | 89 | 1,755 | 5,250 | 111 | $(100,552)$ | 47,814 |
| Physician services |  | - | 38,866 |  | 1,958 |  | - |  |  |  | - | - | - |  | 40,824 |
| Depreciation and amortization |  | 6,228 | 23,372 | 168 | 237 | 15 | 48 | 1,127 | - | 21 | 3 | - | - | - | 31,219 |
| Interest |  | 172 | 7,579 | 2 |  |  |  |  | - |  | - | - |  | - | 7,753 |
| Total expenses |  | 77,549 | 420,088 | 10,723 | 94,306 | 1,177 | 220,359 | 4,821 | 16,979 | 987 | 3,550 | 5,250 | 1,748 | (173,687) | 683,850 |
| Operating income (loss) |  | 3,505 | 30,171 | 4,480 | $(17,350)$ | (129) | $(5,501)$ | 831 | - | 168 | $(1,383)$ | - | $(1,748)$ | $(8,262)$ | 4,782 |
| Other income (expense) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment income |  | 5,216 | 606 | - | - | 175 | 483 | 1 | - | - | - | 250 | - | - | 6,731 |
| Unrealized gain (loss) |  | 7,516 |  |  | - | 90 | - | - |  | - | - | 500 | - | - | 8,106 |
| Investment Income Joint Ventures |  | 963 | 2,385 |  | - |  |  |  |  | - | - | - | - | $(3,249)$ | 99 |
| Derivative Instrument gain (loss) |  | - | $(1,332)$ | - | - |  | - | - |  | - | - | - | - | - | $(1,332)$ |
| Minority interest |  | - | - | $(2,152)$ | - | - | - ${ }^{-}$ | $\cdots$ |  | (21) | - | - | - | - | $(2,173)$ |
| Provision for income taxes |  |  | - |  | - |  | 1,707 | (283) | - | (60) | 414 | - | - | - | 1,778 |
| Total other income (expense) |  | 13,695 | 1,659 | $(2,152)$ | - | 265 | 2,190 | (282) | - | (81) | 414 | 750 | - | $(3,249)$ | 13,209 |
| Excess (Deficiency) of revenue over expenses | \$ | 17,200 | 31,830 | 2,328 | $(17,350)$ | 136 | $(3,311)$ | 549 |  | 87 | (969) | 750 | (1,748) | $(11,511)$ | 17,991 |

Unrestricted Net Assets:
Excess of revenues over expenses
Change in net unrealized gain (loss) on investments
Post retirement benefit adjustment
Net assets released from restriction for capital
Net asset contribution to(from) Affiliated Organization Other
Increase (decrease) in unrestricted net assets
Temporarily Restricted Net Assets:
Income on investments, including unrealized gains and losses Contributions, grants and other, net
Net assets released from restrictions
Other
Increase (decrease) in temporarily restricted net assets
Permanently Restricted Net Assets:
Income on investments, including unrealized gains and losses Contributions and grants, net
Change in donor designation
Increase (decrease) in permanently restricted net assets
Increase (decrease) in Net Assets
Net Assets at Beginning of Month

Net Assets at End of Period

## Consolidating Statement of Operations and Changes in Net Assets June 30, 2017 <br> (In thousands of dollars)

|  |  |  | Summa |  |  |  | Summa |  | Summa |  | Management | Middlebury |
| :--- | :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |



## Summa <br> ) Health

Unrestricted Net Assets:
Excess of revenues over expenses
Change in net unrealized gain (loss) on investments
Post retirement benefit adjustmett
Net assets released from restriction for capital
Net asset contribution to(from) Affiliated Organization
Other
$\quad$ Increase (decrease) in unrestricted net assets

Temporarily Restricted Net Assets:
Income on investments, including unrealized gains and losses
Income on investments, including u
Contributions, grants and other, net
Net assets released from restrictions
Other
Increase (decrease) in temporarily restricted net assets
Permanently Restricted Net Assets:
Income on investments, including unrealized gains and losses Contributions and grants, net
Change in donor designation
Increase (decrease) in permanently restricted net assets
Increase (decrease) in Net Assets

Net Assets at Beginning of Year
Net Assets at End of Period

Consolidating Statement of Operations and Changes in Net Assets
Year to Date June 30, 2017
(In thousands of dollars)

| Summa <br> Health | Summa <br> Health <br> System | Summa <br> Rehab <br> Hospital | Summa <br> Health <br> Medical <br> Group |  | SummaCare <br> and <br> Subsidiary | Summa <br> Integrated <br> Service <br> Organization | Ohio Health <br> Choice, Inc. | NewHealth <br> Collaborative | Summa <br> Management <br> Services <br> Organization | Middlebury <br> Assurance <br> Company | Summa <br> Foundation | Consolidating and eliminating entries | System <br> Totals |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 26,736 | $(4,444)$ | 1,621 | $(19,189)$ | (97) | $(4,028)$ | 856 | 156 | $(1,420)$ | - | 1,705 | $(1,815)$ | $(7,056)$ | $(6,975)$ |
| - | - | - | - | (10) | 72 | - | - | - | - | - | - | - | 62 |
| - | (120) | - | - | (1) | - | - | - | - | - | - | - |  | (120) |
| - | 1,575 | - | - | - | - | - | - | - | - | - | - | - | 1,575 |
| 1,076 | $(1,118)$ | - | - | - | - | - | - | - | - | - | 42 | - | - |
| - | 18 | $(1,904)$ | 1 | (1) | (103) | 1 | 39 | - | - | $(4,999)$ | - | 5,751 | $(1,197)$ |
| 27,812 | $(4,089)$ | (283) | $(19,188)$ | (108) | $(4,059)$ | 857 | 195 | $(1,420)$ | - | $(3,294)$ | $(1,773)$ | $(1,305)$ | $(6,655)$ |


| 850 | - | - | - | - | - | - | - | - | - | - | - | - | 850 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,125 | - | - | - | - | - | - | - | - | - | - | - | - | 1,125 |
| $(3,547)$ | - | - | - | - | - | - | - | - | - | - | - | - | $(3,547)$ |
| - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| $(1,572)$ | - | - | - | - | - | - | - | - | - | - | - | - | $(1,572)$ |
| 5 | - | - | - | - | - | - | - | - | - | - | - | - | 5 |
| 39 | - | - | - | - | - | - | - | - | - | - | - | - | 39 |
| - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 44 | - | - | - | - | - | - | - | - | - | - | - | - | 44 |
| 26,284 | $(4,089)$ | (283) | $(19,188)$ | (108) | $(4,059)$ | 857 | 195 | $(1,420)$ | - | $(3,294)$ | $(1,773)$ | $(1,305)$ | $(8,183)$ |
| 547,723 | 529,327 | 3,152 | $(144,371)$ | 10,703 | 59,103 | 8,295 | 5,536 | 392 | 5,004 | 15,416 | $(1,991)$ | $(37,682)$ | 1,000,607 |
| 574,007 | 525,238 | 2,869 | $(163,559)$ | $\underline{\text { 10,595 }}$ | 55,044 | 9,152 | 5,731 | $(1,028)$ | 5,004 | 12,122 | $(3,764)$ | $(38,987)$ | 992,424 |

