2123752000 Tel
2123752100 Fax
www.aca.com

December 7, 2015
via electronic mail and overnight delivery
Amalgamated Bank of Chicago
Corporate Trust Services
One West Monroe Street
Chicago, Illinois 60603
Attention: Christine Linde, Senior Vice President

## Re: Lombard Public Facilities Corporation Conference Center and Hotel First Tier Revenue Bonds Series 2005A-2 (the "Series 2005A-2 Bonds")

Ladies and Gentlemen:
Amalgamated Bank of Chicago serves as trustee (the "Trustee") under that certain Indenture of Trust (the "Indenture") made and entered into as of August 1, 2005, by and between the Lombard Public Facilities Corporation (the "Issuer") and the Trustee, as amended by that certain First Supplemental Trust Indenture, dated as of April 1, 2006, pertaining to the above referenced Series 2005A-2 Bonds and several other bond series, including the First Tier Revenue Bonds Series 2005A-1 (the "Series 2005A-1 Bonds" and collectively with the Series 2005A-2 Bonds, the "First Tier Bonds"), the Second Tier Revenue Bonds, Series 2005B (the "Second Tier Bonds"), and the Third Tier Revenue Bonds, Series 2005C-1, 2005C-3, Series 2006C-2, and Series 2006C-3 (collectively, the "Third Tier Bonds" and together with the First Tier Bonds and the Second Tier Bonds, the "Bonds"). Capitalized terms not otherwise defined herein shall be as defined in the Indenture.

Events of Default exist under Section 9.05 of the Indenture due to the Issuer's inability to fund sufficient payments on Second Tier Bonds on January 1, 2014, July 1, 2014, January 1, 2015 and July 1, 2015. Similarly, Events of Default exists due to the Issuer's inability to fund sufficient payments on the First Tier Bonds on January1, 2015 and July 1, 2015.

As you know, ACA Financial Guaranty Corporation ("ACA") issued the Bond Insurance Policy with respect to the Series 2005A-2 Bonds and the Surety Bond with respect to the First Tier Supplemental Debt Service Reserve Fund. . Pursuant to the Indenture, ACA is the Controlling Party with respect to the Bonds and is entitled to direct the Trustee with respect to remedies and
other matters following an Event of Default. This letter is being written to advise you that, the Trustee is to continue not to take any type of remedial action with respect to the Bonds unless expressly directed to do so by ACA. In addition, the Trustee is hereby instructed in accordance with Section 10.03 of the Indenture to send to Bondholders the notice entitled "Disclosure of October 7, 2015 Presentation" in the form attached hereto as Exhibit A. As the Controlling Party, ACA is continuing to review and analyze the situation and may provide additional instructions to the Trustee in the future, consistent with terms of the Indenture.

In addition to any other provision set forth herein, each of ACA and the Trustee hereby agrees that the paragraphs (a) through (e) set forth in the letter agreement, dated June 24, 2014, are incorporated herein by reference.

Nothing in this letter shall be construed as instructing or otherwise prohibiting the Trustee from taking any actions consistent with the terms of the Indenture, prior to the occurrence of an Event of Default.

## ACA FINANCIAL GUARANTY CORP., as CONTROLLING PARTY



Name: Maria Cheng
Title: Managing Director

CC: Warren S. Bloom
[BY ELECTRONIC MAIL]

## EXHIBIT A

FORM OF DISCLOSURE OF OCTOBER 7, 2015 PRESENTATION

## DISCLOSURE OF OCTOBER 7, 2015 PRESENTATION

\$63,915,000<br>Lombard Public Facilities Corporation<br>Conference Center and Hotel First Tier Revenue Bonds, Series 2005A-1<br>CUSIP\#: 541589AC1<br>CUSIP\#: 541589AZ0

\$53,995,000
Lombard Public Facilities Corporation
Conference Center and Hotel First Tier Revenue Bonds Series, 2005A-2
CUSIP\#: 541589BA4
CUSIP\#: 541589BB2
CUSIP\#: 541589BC0
CUSIP\#: 541589BD8
CUSIP\#: 541589BH9
CUSIP\#: 541589BN6
CUSIP\#: 541589BT3
CUSIP\#: 541589BZ9
\$43,340,000
Lombard Public Facilities Corporation
Conference Center and Hotel Second Tier Revenue Bonds, Series 2005B
CUSIP \#541589CD7
CUSIP \#541589CF2
CUSIP \#541589CH8
CUSIP \#541589CN5
CUSIP \#541589CT2
CUSIP \#541589CZ8
DTC Participants: Each DTC Participant should forward this Notice to beneficial holders of the Bonds.

Under that certain Indenture of Trust (the "Indenture") made and entered into as of August 1, 2005, by and between the Lombard Public Facilities Corporation (the "LPFC") and Amalgamated Bank of Chicago (the "Trustee"), as amended by that certain First Supplemental Trust Indenture, dated as of April 1, 2006, LPFC issued the First Tier Revenue Bonds Series 2005A-1 (the "Series 2005A-1 Bonds") and the First Tier Revenue Bonds Series 2005A-2 (the "Series 2005A-2 Bonds," collectively with the Series 2005A-1 Bonds, the "First Tier Bonds") and several other bond series, including the Second Tier Revenue Bonds, Series 2005B (the "Second Tier Bonds"), and the Third Tier Revenue Bonds, Series 2005C-1, 2005C-3, Series 2006C-2, and Series 2006C-3 (collectively, the "Third Tier Bonds" and together with the First Tier Bonds and the Second Tier Bonds, the "Bonds"). Capitalized terms not otherwise defined herein shall be as defined in the Indenture.

ACA Financial Guaranty Corporation ("ACA") issued the Bond Insurance Policy with respect to the Series 2005A-2 Bonds and the Surety Bond with respect to the First Tier Supplemental Debt Service Reserve Fund.

Based upon prior Trustee notices, holders of the Bonds should be aware that Events of Default currently exist under the Indenture. See, e.g., Notice of Default, dated January 2, 2014; Second Notice of Default, dated July 1, 2014; Third Notice of Default, dated January 2, 2015; and Fourth Notice of Default, dated July 1, 2015. Pursuant to the Indenture, ACA is the Controlling Party with respect to the Bonds and is entitled to direct the Trustee with respect to remedies and other matters following an Event of Default.

As set forth in the Trustee's Meeting Notice, dated September 14, 2015, ACA, the LPFC, the Village of Lombard, DuPage County, Illinois (the "Village"), FTI Consulting, Inc. ("FTI") and certain other parties in interest (together, the "Parties") have been discussing the terms of a possible consensual restructuring of the Bonds and related contractual and/or operational arrangements (the "Restructuring"). On October 7, 2015, ACA and FTI, the Trustee's financial advisor, met with certain holders of the First Tier Bonds and Second Tier Bonds to discuss the Restructuring. Pursuant to the terms of a confidentiality agreement executed by ACA and such participating bondholders, certain confidential information (the "Presentation") was disclosed to the participating bondholders at the meeting, and ACA agreed to make the Presentation publically available on December 7, 2015.

Accordingly, and at the direction of ACA as Controlling Party, the Presentation is attached hereto as Exhibit $\underline{A}$ (Westin Lombard Summary, dated October 7, 2015) and Exhibit $\underline{B}$ (Westin Lombard Consolidated Projections, dated October 7, 2015).

The Presentation is being made available FOR INFORMATIONAL PURPOSES ONLY. ${ }^{1}$ The Parties have not agreed to the Restructuring on any terms including those outlined in the Presentation, and each of the Parties have expressly reserved any and all rights, remedies or defenses under the Bond Documents or as otherwise available at law or equity.

The Presentation is based upon financial and other data provided by the Parties, their respective counsel and other third-party sources. Such information has not been subjected to an audit in accordance with generally accepted auditing or attestation standards or the Statement on Standards for Prospective Financial Information issued by the AICPA. The Presentation is not based upon a detailed review of any transactions, and was prepared solely to support the Restructuring discussions and cannot be relied upon to identify errors, irregularities or illegal acts, including fraud or defalcations that may exist. Accordingly, the Parties are not expressing an opinion or any other form of assurance on, and assume no responsibility for, the accuracy or correctness of the historical information on which the Presentation is based or the completeness and achievability of the possible Restructuring outlined therein.

Any statements and assumptions contained in the Presentation, whether forward-looking or historical, are based upon information provided as of its date and will through the passage of time become outdated; do not guarantee future performance; and involve certain risks, uncertainties, estimates, and other assumptions made in the Presentation. The economic and financial condition of the Hotel is affected by various financial, economic, environmental, and market factors. Future events and actual results may differ materially from any estimates,

[^0]projections, or statements contained in the Presentation. The Parties have no responsibility to update the Presentation or any other forward-looking statements, or to present similar restructuring options in the future.

Nothing in the Presentation shall be considered a solicitation, recommendation or advice to any person to participate, pursue or support a particular course of action or transaction, to purchase or sell any security, or to make an investment decision. The Presentation does not offer tax, accounting or legal advice.

AMALGAMATED BANK OF CHICAGO,
as Trustee

Dated: December 7, 2015

## EXHIBIT A

Westin Lombard Summary, dated October 7, 2015

## Westin Lombard Summary

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## Statement of Limitations

## Limitations of Report

The information contained herein has been prepared based upon financial and other data provided to FTI Consulting, Inc. ("FTI") by ACA Financial Guaranty Corporation ("ACA"), the Bond Insurer for the Series 2005 A-2 Bonds (the "A-2 Bonds"), by counsel for ACA ("Counsel"), hotel and restaurant management, representatives of the Lombard Public Facilities Corporation ("LPFC", "Owner", "Corporation") and from other third-party sources to evaluate The Westin Lombard Yorktown Center (the "Westin Lombard" or the "Hotel").

FTI has not subjected the information contained herein to an audit in accordance with generally accepted auditing or attestation standards or the Statement on Standards for Prospective Financial Information issued by the AICPA. Further, the work involved did not include a detailed review of any transactions, and cannot be expected to identify errors, irregularities or illegal acts, including fraud or defalcations that may exist. Accordingly, FTI cannot express an opinion or any other form of assurance on, and assumes no responsibility for, the accuracy or correctness of the historical information or the completeness and achievability of the projected financial data, information and assessments upon which the enclosed report (the "Report") is presented.

Any statements and assumptions contained in this Report, whether forward-looking or historical, are not guarantees for future performance and involve certain risks, uncertainties, estimates, and other assumptions made in this Report. The economic and financial condition of the Hotel is affected by various financial, economic, environmental, and market factors. Future events and actual results may differ materially from any estimates, projections, or statements contained herein. Nothing in the Report shall be considered a solicitation, recommendation or advice to any person to participate, pursue or support a particular course of action or transaction, to purchase or sell any security, or to make an investment decision. FTI does not offer tax, accounting or legal advice herein.

## Limitations of Access and Distribution

The information contained herein is being provided to you subject to the terms and conditions of the Confidentiality Agreement entered by and between ACA and you as Bondholder or Representatives of the Bondholder ("Required Confidentiality Agreement"). By accepting a copy of this Report, the reader acknowledges executing the Required Confidentiality Agreement and agrees to keep all information contained herein confidential and will not distribute this Report or any portion thereof to any other party.

Each person that should obtain and read this Report agrees to the following terms:

- The reader acknowledges that much of the information contained in this Report is non-public and considered confidential.
- The reader agrees that he/she does not acquire any rights as a result of such access that the reader would not otherwise have had and acknowledges that FTI does not assume any duties or obligations to the reader in connection with such access.
- The reader agrees to release FTI and its personnel from any claim by the reader that arises as a result of the reader having inappropriate and/or unlawful access to the Report.
- FTI has no responsibility to update its report based upon events or circumstances occurring after the date of our report.


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Executive Summary


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## Executive Summary

## Overview of Westin Lombard

## Business Overview

- The Westin Lombard Yorktown Center Hotel is a four-star, 500 room hotel and convention center in the suburban Village of Lombard ("Lombard") adjacent to the Yorktown Mall, in DuPage County, approximately 20 miles west of Chicago and 3 miles west of Oakbrook.
- The Lombard Public Facilities Corporation is a tax-exempt organization, incorporated as a non-profit public facility corporation under the laws of the State of Illinois. The LPFC issued bonds in the total amount of \$183.71M to fund the development of the Project.
- In August 2007, the LPFC commenced operations of the Westin Lombard Yorktown Center Hotel ("Hotel") and two restaurants ("the Restaurant") in Lombard, Illinois (collectively the "Property" or "Project"). The Hotel's amenities include:
- Two restaurants, Harry Caray's/Italian Steakhouse and Holy Mackere!!
- 39,000 square feet of meeting/convention space
- 25 meter indoor swimming pool and fitness center
- 675 car, 4 -story parking deck
- The Hotel is managed by an affiliate of Starwood Hotels \& Resorts ("Starwood") as a Westin hotel, and the Restaurants are managed by Harry Caray's Restaurant Group ("Restaurant Management"). Mid-America Hotel Partners LLC provides asset management and hotel oversight.




## Executive Summary Situation Overview

## Current Issues

## Market Conditions

## Operational Performance

## Capital Structure

## Description

- The project anticipated future demand of consumers in this western suburb of Chicago and expected to spur commercial development in Lombard. Much of this growth did not materialize. The Hotel has not been a major catalyst for the market.
- A number of new hotels have opened in the Oak Brook and Chicago marketplaces, such as Le Méridien Oakbrook, Embassy Suite Naperville, and the reopening of the Drake Hotel (had previously closed in October 2009).
- Recent market prices for similar hotels indicate a sale of the Westin Lombard would generate proceeds well below the outstanding balance on the existing Series A debt.
- The Hotel has achieved its fair share of occupancy in the market at competitive rates largely by focusing on defensive strategies to maintain market share. As a 500-room convention hotel, management is challenged to fill all the rooms on a consistent basis without discounting significantly.
- Cash flow is insufficient to cover existing debt service. Given the market conditions and current operations, there is no forecasted catalyst for significant growth in Hotel and Restaurant performance.
- Given the current structure of the Bonds, contributions to FF\&E reserves and capital expenditures are paid after Debt Service, and have hence been unfunded. This has led to significant challenges with the Property's condition.
- Series A-1 and A-2 Bonds are secured by a first-lien pledge of net project revenues from the operation of the Hotel. The Series A-2 Bonds are also backed by an ACA bond insurance policy. Series B Bonds are secured by a first-lien on the sales, Hotel and Restaurant sales taxes according to a tax rebate agreement between LPFC and the Village (among other pledges) generated by the Property.
- Cash flow from the Hotel and Restaurant have been insufficient to service interest and principal on the Series A and Series B Bonds, resulting in unpaid and accrued interest. Debt service reserves have been fully depleted for both Series A Bonds and Series B Bonds as of January 2015.
- The Village has not appropriated additional revenues to fund the debt service shortfalls.
- The Series C interest shortfall has not been paid, increasing the Series C principal balance by that interest amount (PIK accrual).
- There remain unfunded liabilities, such as asset management fees and Starwood subordinate incentive fees. Starwood contributed $\$ 3$ million to the project as the "HMA loan", commonly known as "Key money" 6 in industry practice.


## Executive Summary

## Insufficient Cash Flow to Meet Operating \& Debt Service Requirements

| Capital Structure |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In Thousands) | Original |  | As of 12/31/2015 |  |  |  |
|  |  |  | Principal |  | Interest Due |  |
| Bond Series |  | Principal |  | utstanding |  |  |
| 2005 A-1 |  | \$63,915 |  | \$62,135 |  | \$3,313 |
| 2005 A-2 |  | 53,995 |  | 52,520 |  | 2,142 |
| Series A | \$ | 117,910 | \$ | 114,655 | \$ | 5,455 |
| 2005 B | \$ | 43,340 | \$ | 43,135 | \$ | 3,464 |
| C-1 |  | 6,000 |  | 8,983 |  | 7,102 |
| C-2 |  | 5,000 |  | 7,091 |  | 5,606 |
| C-3 2006 |  | 1,775 |  | 2,517 |  | 1,990 |
| C-32005 |  | 9,685 |  | 14,500 |  | 11,464 |
| Series C | \$ | 22,460 | \$ | 33,092 | \$ | 26,162 |
| Total |  | 183,710 |  | 190,882 |  |  |
| HMA Loan |  | \$3,000 |  | \$3,000 |  |  |
| Grand Total | \$ | 186,710 | \$ | 193,882 |  |  |
| Reserve Balances as of October 6, 2015 |  |  |  |  |  |  |
| (In Thousands) |  |  |  |  |  |  |
| Description |  |  |  | Amount |  |  |
| Lombard - Available Revenue Fund |  |  |  | \$ |  | 2,917.4 |
| Hotel Operating Reserve |  |  |  |  |  | 2,250.0 |
| Lombard - 2nd Tier Debt Service |  |  |  |  |  | 443.1 |
| Senior Hotel Capex Reserve |  |  |  |  |  | 299.7 |
| Restaurant Operating Reserve |  |  |  |  |  | 250.0 |
| Senior Restaurant FF\&E/Capex |  |  |  |  |  | 100.3 |
| Lombard - Taxes \& insurance |  |  |  |  |  | 0.2 |
| Lombard - 1st Tier Debt Service |  |  |  |  |  | 0.1 |
| Total |  |  |  | \$ |  | 6,260.8 |

## Capital Structure

- Cash flow from the Hotel and Restaurant have been insufficient to service interest and principal on the Series A and Series B Bonds, resulting in unpaid and accrued interest. Debt service reserves were utilized for both payments and have been fully depleted as of January 2015.
- The Series C interest has not been paid, increasing the Series $C$ principal balance by that interest amount (PIK accrual).
- The Indenture Trustee has sent various notices of default to LPFC, copies of which have been previously provided to the Bondholders.
- As a result of the insufficient cash flow, the Hotel has been unable to:
- Allocate funds to the FF\&E Reserve and address necessary capital improvements;
- Pay unpaid hotel management fees (which are accruing);
- Pay the asset manager; or
- Fund Series C interest payments.
- If a restructuring plan is not undertaken to solve the default, the asset's value may further deteriorate, including the potential loss of the Westin brand.


## Executive Summary

## Proposed Restructuring Plan

Given market conditions, the Hotel's operational and financial performance and its inability to service the existing capital structure, a comprehensive restructuring is needed to preserve asset value and maximize bondholders' return.

Certain parties, ACA* as the Control Party for remedies under the security documents governing the Series A Bonds and FTI as the Financial Advisor to the Bond Trustee ("Restructuring Plan Proponents") believe a proposed restructuring plan must address the following items:

- A new capital structure that can be supported by the Hotel's expected cash flows and:
- Maintains existing Series A and Series B bondholder claims
- Creates marketable and tradable securities
- Maintains tax-exempt status
- A feasible long-term plan to ensure the continuation of Hotel and Restaurant operations, including exemption from real estate taxes.
- Initial funding of a much needed capital expenditure reserve fund and creation of a methodology to fund future capital improvements.
- The negotiation of key management agreements that are right-sized with fees and terms in-line with current Hotel operating performance and prevailing market conditions.
* ACA, in addition to being the issuer of a bond issuance policy and acting as Controlling Party under the applicable documents, is also a beneficial owner of $\$ 19.4$ million in principal amount of Series A-2 Bonds.



## Executive Summary <br> Proposed New Capital Structure

## Current Capital Structure

Proposed Capital Structure

$\$ 59.25 \mathrm{M}$

## Executive Summary

## Ability to Service New Capital Structure

The proposed restructuring plan provides a new capital structure with senior and subordinate components designed to capture cash flow from the Hotel and Restaurants for an extended period of time.


Restructured Series B Bond Projections


## Executive Summary

## Progress to Date and Next Steps

Next steps in the execution of the restructuring plan include hosting today's discussion with bondholders and seeking cooperation on a Plan Support Agreement ("PSA").

## Critical Steps towards Restructuring Performed to Date:

- Re-negotiated Hotel Management Agreement with Starwood to reduce fees and maintain hotel operations through a potential restructuring/bankruptcy.
- Negotiated Restructuring Term Sheet with LPFC.
- Obtained a $\$ 2.5 \mathrm{M}$ capital contribution from the Village of Lombard for Hotel renovations (subject to necessary approvals and releases) to expedite the Chapter 11 process.


## Next Steps

- Discuss key terms with Bondholders, obtain PSA with constituencies prior to filing if possible
- File consensual Chapter 11 Bankruptcy
- Reject or terminate agreements as appropriate, including Asset Manager
- Implement restructured operating agreements
- Emerge from Chapter 11 Bankruptcy with restructured \& serviceable capital structure


Market Overview


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## Market Overview Key Takeaways

- While the Westin Lombard opened in 2007, planning on the project began as early as 2002. As such, the project anticipated filling the expected future demand of consumers in this western suburb of Chicago and spurring commercial development in Lombard. Much of this growth did not materialize. The Hotel has not been a major catalyst for the market, demand growth has been weak, and supply has grown in both downtown Chicago and Oakbrook, effectively limiting the Hotel's trade area.
- Because of its large infrastructure, the Hotel's project costs and resultant capitalization cannot be economically justified in today's marketplace. Not only was the Hotel expensive to construct, but it also has higher than average operating expenses.
- The Hotel at 500 rooms is the largest hotel in the competitive set, $20 \%$ larger than the next largest hotel and approximately $50 \%$ larger than the average. Management is challenged to fill all 500 rooms on a consistent basis and resorts to discounting to maintain market share.
- The location of the Hotel requires management to focus west to Naperville or east towards Oak Brook for business demand generators. Guests of the Hotel are predominantly either in Lombard to attend specific local events or conferences (either business-orientated or social / conventions), or are guests whose first choice might be downtown Chicago; however, price sensitivity leads them to the neighboring suburbs.
- DuPage County has experienced relatively slow RevPAR growth over the last four quarters compared to other submarkets in the Chicago Metro area. As a result, the Hotel has adopted defensive strategies to maintain market share, including booking discounted airline crews, internet travel specials and promotions and discounted social conference and group business.
- While there have been a number of hotel sales in suburban Chicago over the last eight years, transactions of Upper Upscale ${ }^{1}$ hotels have been limited. Market prices ${ }^{2}$ for similar hotels indicate a sale of the Westin Lombard would generate proceeds well below the outstanding balance on existing Series A debt.

[^1]

## Market Overview <br> Village of Lombard

## Overview of Lombard

- The Village of Lombard is a suburban community of $\sim 43,000$ residents in DuPage County located 20 miles west of Chicago.
- The Hotel's suburban location, with few demand generators in the immediate vicinity and increasing local hotel competition are key challenges. The Hotel is bordered by a regional mall, a seminary and several mid-size class B commercial office spaces.


## Economic Metrics

- Lombard's median household income is high compared with the state of Illinois ( $\sim \$ 73 \mathrm{k}$, compared to $\sim \$ 56 \mathrm{k}$ per the most recent available U.S. Census Data, 2013), with unemployment also lower than both the State and US average ( $\sim 5.1 \%$ in Lombard, $5.9 \%$ in Illinois, $5.3 \%$ US as of Q2 2015).
- Office rental rates in DuPage are third highest in the Chicago Metro area while vacancy rates in the NW area hover around $\sim 17 \%$.
- The high rental rates are likely to be somewhat negated by the attraction of lower taxes in DuPage County, which are approximately four times lower compared to Cook County (i.e. downtown Chicago).


## Market Overview

Employment Statistics


- Highlighted on the map, the 10 largest employers in DuPage County include management, professional and administrative services for large national corporations.
- DuPage also has a large construction presence with ~3,600 businesses. Over 2 million sq. ft. of industrial real estate was absorbed YTD June 2015 and reflects the large appetite by industrial business for that asset class.
- McDonald's Corporation has a significant presence in the County and has been a frequent account for the Hotel. However, there is a competing hotel next to the McDonald's campus in Oakbrook with similar offerings and meeting space. Given its own challenging financial conditions, McDonald's has significantly reduced its demand for hotel rooms and meeting space.
- Businesses within the immediate vicinity of the Hotel include the Yorktown Center Mall and various restaurants, small office buildings and retail centers located along Route 56, and offices of major corporations like Dover Corporation and DeVry Inc.
$\square \square$


## Market Overview

## DuPage County Hospitality Market

The overall DuPage County Hospitality market has reached stabilized levels of occupancy with moderate average daily rate ("ADR") growth. The Hotel's opportunities to outperform the market are limited.

| DuPage County Performance - Upper Priced Hotels |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Occupancy | \% $\Delta$ | ADR | \% $\Delta$ | RevPAR | \% $\Delta$ |
| 2010 | 58.90\% |  | \$99.56 |  | \$58.68 |  |
| 2011 | 61.50\% | 4.40\% | \$103.82 | 4.30\% | \$63.85 | 8.80\% |
| 2012 | 64.90\% | 5.60\% | \$109.17 | 5.20\% | \$70.88 | 11.00\% |
| 2013 | 65.70\% | 1.20\% | \$110.30 | 1.00\% | \$72.47 | 2.20\% |
| 2014 | 65.90\% | 0.30\% | \$114.80 | 4.10\% | \$75.61 | 4.30\% |

Source: PKF Hotel Horizons Chicago Market Report, June - August 2015 edition
DuPage County Upper Priced Market Forecast


[^2]- The DuPage Hospitality market experienced a recovery since 2010 and has become stabilized with occupancy rates hovering around $65 \%$. Rate growth has been moderate since the early stages of recovery.
- DuPage County has experienced relatively slow RevPAR growth over the last four quarters compared to other submarkets in the Chicago Metro area, with the airport hotels and areas south of downtown Chicago experiencing the greatest RevPAR growth.
- PKF Consulting forecasts Occupancy to stabilize in 2016 at $66.3 \%$ while ADR and RevPAR growth will steadily decrease inline with overall Chicago market growth rates.
- Increases in hotel supply throughout DuPage County will be relatively minimal with only one hotel (Hotel Indigo) under construction. Hotel Indigo is a boutique hotel that will be part of the river redevelopment in Lisle. The Embassy Suites Naperville (168 rooms) opened July 2015.



## Market Overview <br> Competitive Set

Below is a comparison of the proposed HMA Competitive Set used to benchmark the Hotel's performance.


## Market Overview Competitive Set (cont.)

| Description of Competitive Set |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Map No. | Hotel | Date Opened / <br> Last Renovation | No. of <br> Rooms | Chain Scale | Amenities | Meeting Space | Photo |
| 5 | Embassy Suites Chicago Lombard Oak Brook | 2007 | 262 | Upscale | - Business Center <br> - Fitness Center <br> - Pool <br> - Local Area Transportation | - 6 meeting rooms <br> - 4,046 sf of meeting space <br> - ~15 sf meeting space per room |  |
| 6 | Hyatt Lisle | 2012 | 317 | Upper Upscale | - Business Center <br> - Fitness Center <br> - Indoor Pool / Whirlpool <br> - Local Area Transportation | - 17 meeting rooms <br> $-13,200$ sf of meeting space <br> - ~42 sf meeting space per room |  |

The Comp Set has significant attributes that highlight challenges faced by the Hotel:

- Similar service offerings and business strategy
- Located closer to key business drivers and local attractions
- Smaller number of keys (Average of 315 rooms)
- Half of the Comp Set provides similar meeting space metrics
- All renovated recently



## Market Overview

## Competitive Set (cont.)

Below is a map of the Competitive Set within an $\mathbf{8}$ mile radius



## Market Overview

## Hotel Transactions

While there have been a number of hotel sales in suburban Chicago over the last eight years, transactions of Upper Upscale hotels have been limited. Market prices for similar hotels indicate a sale of the Westin Lombard would generate proceeds well below the existing Series A debt.

Latest Hotel Transactions in Suburban Chicago

| Date | Property Name | Address | City | Postal Code | Units | Year Built | Year Renovated | Price in \$ | \$/Units |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pending | Embassy Suites | 707 E Butterfield Rd | Lombard | 60148 | 262 | 1986 | 2007 | Pending |  |
| 7/24/2015 | Doubletree | 1200 N Mittel Blvd | Wood Dale | 60191 | 162 | 1986 | 1995 | 6,417,500 | 39,614 |
| 6/19/2015 | Hyatt Lisle | 1400 Corporetum Dr | Lisle | 60532 | 316 | 1988 | 2013 | 13,000,000 | 41,139 |
| Pending | Hyatt Regency Woodfield | 1800 E Golf Rd | Schaumburg | 60173 | 470 | 1981 | 2011 | 25,000,000 | 53,191 |
| 3/16/2015 | Holiday Inn \& Suites Chicago O'Hare Rosemont | 10233 W Higgins Rd | Des Plaines | 60018 | 299 | 1999 | 2008 | 35,050,000 | 117,224 |
| 3/5/2015 | Westin Chicago Northwest | 400 Park Blvd | Itasca | 60143 | 408 | 1981 | 2007 | 27,000,000 | 66,176 |
| 7/24/2014 | Intercontinental Chicago O'Hare | 5300 N River Rd | Des Plaines | 60018 | 556 | 2008 |  | 102,560,000 | 184,460 |
| 6/24/2014 | fmr Waverton Hotel | 624 N York Rd | Elmhurst | 60126 | 237 | 1970 | 1999 | 2,625,000 | 11,076 |
| 4/14/2014 | Hilton Oak Brook Hills Resort (fmr Marriott) | 3500 Midwest Rd | Oak Brook | 60523 | 384 | 1987 | 2005 | 30,100,000 | 78,385 |
| 1/29/2014 | Ramada Inn \& Suites Glendale Heights | 780 E North Ave | Glendale Heights | 60139 | 82 |  | 2011 | 2,700,000 | 32,927 |
| 1/14/2014 | Fairfield Inn \& Suites Lombard | 645 W North Ave | Lombard | 60148 | 108 | 1999 | 2007 | 3,800,000 | 35,185 |
| 10/28/2013 | Wyndham | 3000 Warrenville Rd | Lisle | 60532 | 242 | 1986 | 2004 | 14,300,000 | 59,091 |
| 10/7/2013 | Holiday Inn Willowbrook | 7800 Kingery Hwy | Willowbrook | 60527 | 220 | 1970 | 2010 | 4,800,000 | 21,818 |
| 8/1/2013 | Country Inn \& Suites Roselle | 1490 W Lake Street | Roselle | 60172 | 101 | 2008 |  | 4,675,000 | 46,287 |
| 4/24/2013 | Stay Inn | 222 E 22nd St | Lombard | 60148 | 128 | 1987 | 2006 | 3,600,000 | 28,125 |
| 7/11/2012 | Staybridge Suites Oakbrook Terrace | 200 Royce Blvd | Villa Park | 60181 | 112 | 2002 |  | 7,400,000 | 66,071 |
| 5/17/2011 | Hampton Inn Chicago Carol Stream | 205 W North Ave | Carol Stream | 60188 | 116 | 2000 |  | 3,000,000 | 25,862 |
| 4/15/2011 | Doubletree Esplanade | 2001 Butterfield Rd | Downers Grove | 60515 | 247 |  |  | 11,000,000 | 44,534 |
| 1/3/2011 | Chicago Marriott Naperville | 1801 N Naper Blvd | Naperville | 60563 | 426 | 1980 | 2006 | 14,500,000 | 34,038 |
| 10/26/2010 | Mayflower Motel | 407 Ogden Ave | Clarendon Hills | 60514 | 64 | 1960 |  | 3,075,000 | 48,047 |
| 7/7/2009 | The Oaks Hotel | 300 S Frontage Rd | Willowbrook | 60527 | 122 | 1970 | 2008 | 4,200,000 | 34,426 |
| 2/25/2009 | Holiday Inn | 17w350 W 22nd St | Villa Park | 60181 | 217 | 1973 | 2004 | 6,250,000 | 28,802 |
| 9/22/2008 | Hilton Garden Inn | 551 N Swift Rd | Addison | 60101 | 153 | 1999 | 2007 | 13,400,000 | 87,582 |
| 7/11/2008 | Holiday Inn Chicago West Itasca | 860 W Irving Park Rd | Itasca | 60143 | 161 | 1972 |  | 7,000,000 | 43,478 |
| 1/14/2008 | Wyndham Drake | 2301 York Rd | Oak Brook | 60523 | 160 | 1963 |  | 19,000,000 | 118,750 |
|  |  |  |  | Average | 230 | 1985 | 2006 | \$ 15,185,521 | \$ 56,095 |
|  |  |  |  | Median | 217 | 1986 | 2007 | \$ 7,200,000 | \$ 44,006 |
| Source: Real Cap $\square$ <br> NSULTING | ital Analytics | 3 |  | - |  |  |  |  |  |

Operational and Financial Overview


## T

## Operational and Financial Overview Key Takeaways

- Although Total Revenue and EBITDA have experienced compound average growth rates of 2.4\% and 6.7\% respectively over the last five years, cash flow has failed to cover debt service. Given market conditions and current operations, there is no forecasted catalyst for significant growth in performance.
- Because of the lack of corporate and convention demand, management has focused on defensive strategies, such as booking discounted airline crews, OTA/opaque business (discounted Priceline.com, Expedia) and SMERF (Social, Military, Education, Religious, Fraternal). Management has been able to maintain an occupancy rate of approximately $70 \%$, generally above the nationwide and local market occupancy levels.
- While Harry Caray's has been well received in the marketplace, the restaurant has struggled to compete with the influx of freestanding restaurants developed in and around the Yorktown Center, including Capital Grille, Buca Di Beppo, and others.
- The Hotel is burdened with a Hotel Management Agreement ("HMA") that includes management fees in excess of market terms. This will be addressed as part of the restructuring with the implementation of a new HMA.
- Given the current structure of the Bonds, contributions to FF\&E reserves and capital expenditures are made after Debt Service. As a direct result of a lack of capital re-investment, the condition of the Property has deteriorated. Both current capital deficiencies and a process to reserve for future contributions will be addressed as part of the restructuring.



## Operational and Financial Overview

## Historical Financials

Hotel Operating Statistics


EBITDA ${ }^{1.2}$


Total Revenue ${ }^{2}$


- Although Total Revenue and EBITDA have experienced compound average growth rates of $2.7 \%$ and $6.8 \%$ respectively from 2010 to 2014, cash flow has failed to cover debt service since 2014. Debt service reserves were historically a source of funds to cover shortfalls but have since been depleted.
- As a result of lower than expected F\&B revenues and decreased group business, TTM August EBITDA is ~\$493,000 below 2014 actuals.

[^3]

Proforma Cash Flow from Operations


## Proforma Cash Flow from Operations Key Assumptions

## General Proforma Assumptions

- The proforma is based on a number of key assumptions, including the following:
- Slightly more conservative than Starwood budgeted revenue figures for 2015, which are more reflective of goals and targets for management; the proforma allows for some anticipated disruption in operations from the contemplated bankruptcy filing. More conservative revenue growth assumptions reflect the challenges of maintaining large infrastructure and with achieving premium rates and reflective of Starwood's defensive marketing strategies to maintain competitive occupancy;
- Consistent with historical operating margins reflecting a slow-growth/recovery of the DuPage County market;
- Consistent Fixed Departmental and Undistributed Expense margins maintained throughout the proforma;
- Re-negotiated Hotel Management fees pursuant to the new HMA to be implemented contemporaneously with the bankruptcy filing;
- Implementation of an FF\&E Reserve pursuant to the new HMA on the Effective Date;
- Termination of the asset manager and the replacement with a new asset manager under a market fee structure;
- Continued exemption from real estate tax payments; and
- Some minor formatting changes associated with the change to the Uniform System of Accounts for Hotels.


## ADR \& Occupancy Growth

- Projections for ADR growth are based upon PKF's long term growth rate for DuPage County upper priced hotel (3.1\%). We have assumed a growth of 2.0\% for the first two years of the proforma, reflective of necessary discounting to remain competitive and current marketing strategies, before achieving a $3.0 \%$ growth rate during stabilization. Given the lack of a catalyst in the market for growth, FTI assumed Occupancy is at stabilization for the entire profroma projections.


## Revenues and Operating Expenses

- Hotel F\&B, Restaurant and Hotel Other revenue are based on 2014 Total Revenue and are constant throughout the proforma projection.
- Departmental expenses are based upon 2014 operating margins and are constant throughout the proforma projection. Undistributed expenses, except General and Administrative Expenses ("G\&A") are based upon 2014 operating margins and are constant throughout the proforma projection. G\&A Expense is increased from 2014 operating margins to compensate for employee wages historically included in the employee compensation pool, now reported in G\&A.
- Base Hotel Management Fee assumed the negotiated annual fixed amounts per the new HMA. Employee compensation pool is comprised of bonuses and incentives for key employees of the Hotel per terms in the HMA and described herein. Asset management fee is based upon FTI's projected fee for a new asset manager and is increased yearly by an inflationary growth rate of 3\%.


## Fixed Charges

- Rent, Taxes, and Insurance are based upon 2014 operating margins and are increased yearly by an inflationary growth rate of 3\%, noting the current exemption from real estate taxes.
- LPFC Administrative expense are based upon LPFC's projected administrative expenses (audit, etc.), increased yearly by an inflationary growth rate of 3\%.

FF\&E

- Hotel FF\&E Reserve is $3 \%$ of Total Hotel Revenue, with a subordinate FF\&E Reserve after Series A debt service of 1\% of Total Hotel Revenue. Restaurant FF\&E will continue to be paid out of restaurant operating expenses. Once Series A Hard Notes are retired, up to $2 \%$ of Gross Revenues will deposited into an Infrastructure FF\&E Reserve. The Infrastructure FF\&E Reserve shall not exceed \$5M, and FTI has assumed $1 / 3$ of the potential infrastructure contributions are spent in a given year.

D R A F T

# Proforma Cash Flow from Operations Restructuring Plan - Cash Flow Available for Debt Service 

| Reporting |  | Historical |  | Proforma |  | Proforma |  | Proforma |  | Proforma |  | Proforma |  | Proforma |  | Proforma |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fiscal Year |  | 2014 |  | 2015 |  | 2016 |  | 2017 |  | 2018 |  | 2019 |  | 2020 |  | 2021 |
| Proforma Year \# |  |  |  | 1 |  | 2 |  | 3 |  | 4 |  | 5 |  | 6 |  | 7 |
| ADR Growth Rate |  |  |  | 0.0\% |  | 2.0\% |  | 2.0\% |  | 3.0\% |  | 3.0\% |  | 3.0\% |  | 3.0\% |
| Occupancy Growth Rate |  |  |  | 0.0\% |  | 0.0\% |  | 0.0\% |  | 0.0\% |  | 0.0\% |  | 0.0\% |  | 0.0\% |
| ADR | \$ | 115.76 | \$ | 115.11 | \$ | 117.41 | \$ | 119.76 | \$ | 123.35 | \$ | 127.05 | \$ | 130.86 | \$ | 134.79 |
| Occupancy |  | 70.7\% |  | 71.0\% |  | 71.0\% |  | 71.0\% |  | 71.0\% |  | 71.0\% |  | 71.0\% |  | 71.0\% |
| Available Rooms |  | 182,500 |  | 182,500 |  | 183,000 |  | 182,500 |  | 182,500 |  | 182,500 |  | 183,000 |  | 182,500 |
| Room Revenue |  | 14,942 |  | 14,917 |  | 15,257 |  | 15,519 |  | 15,985 |  | 16,464 |  | 17,005 |  | 17,467 |
| Hotel F\&B Revenue |  | 10,201 |  | 9,549 |  | 9,767 |  | 10,117 |  | 10,420 |  | 10,733 |  | 11,085 |  | 11,386 |
| Restaurants Revenue |  | 5,777 |  | 5,777 |  | 5,893 |  | 6,010 |  | 6,131 |  | 6,253 |  | 6,378 |  | 6,506 |
| Other Revenue |  | 623 |  | 537 |  | 549 |  | 558 |  | 575 |  | 592 |  | 611 |  | 627 |
| Total F\&B \& Other Revenue |  | 16,601 |  | 15,863 |  | 16,208 |  | 16,685 |  | 17,126 |  | 17,578 |  | 18,074 |  | 18,520 |
| Total Revenues |  | 31,543 |  | 30,779 |  | 31,465 |  | 32,205 |  | 33,110 |  | 34,042 |  | 35,079 |  | 35,987 |
| Departmental Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Rooms |  | $(4,356)$ |  | $(4,455)$ |  | $(4,557)$ |  | $(4,635)$ |  | $(4,774)$ |  | $(4,917)$ |  | $(5,079)$ |  | $(5,217)$ |
| Food \& Beverage |  | $(10,341)$ |  | $(10,054)$ |  | $(10,272)$ |  | $(10,572)$ |  | $(10,846)$ |  | $(11,127)$ |  | $(11,435)$ |  | $(11,712)$ |
| Hotel Other |  | (487) |  | (342) |  | (340) |  | (346) |  | (356) |  | (367) |  | (379) |  | (389) |
| Total Operating Expenses |  | $(15,184)$ |  | $(14,851)$ |  | $(15,168)$ |  | $(15,553)$ |  | $(15,976)$ |  | $(16,411)$ |  | $(16,892)$ |  | $(17,318)$ |
| Undistributed Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| General \& Administrative |  | $(2,416)$ |  | $(2,321)$ |  | $(2,964)$ |  | $(3,016)$ |  | $(3,100)$ |  | $(3,187)$ |  | $(3,283)$ |  | $(3,368)$ |
| Sales \& Marketing |  | $(2,324)$ |  | $(2,458)$ |  | $(2,514)$ |  | $(2,558)$ |  | $(2,633)$ |  | $(2,710)$ |  | $(2,796)$ |  | $(2,871)$ |
| Info\&Telecom Systems |  | - |  | (302) |  | (309) |  | (314) |  | (323) |  | (333) |  | (344) |  | (353) |
| Maintenance |  | $(1,627)$ |  | $(1,626)$ |  | $(1,663)$ |  | $(1,692)$ |  | $(1,741)$ |  | $(1,792)$ |  | $(1,849)$ |  | $(1,898)$ |
| Utilities |  | $(1,061)$ |  | $(1,002)$ |  | $(1,025)$ |  | $(1,043)$ |  | $(1,073)$ |  | $(1,104)$ |  | $(1,138)$ |  | $(1,168)$ |
| Base Restaurant Mgmt. Fee |  | - |  | - |  | - |  |  |  | - |  | - |  | - |  | - |
| Base Hotel Mgmt. Fee |  | $(1,093)$ |  | $(1,125)$ |  | (796) |  | (829) |  | (866) |  | (899) |  | (934) |  | (968) |
| Employee Compensation Pool |  | (752) |  | (752) |  | (176) |  | (181) |  | (187) |  | (192) |  | (198) |  | (204) |
| Incentive Restaurant Mgmt. Fee |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| Asset Mgmt. Fee ${ }^{1}$ |  |  |  |  |  | (300) |  | (309) |  | (318) |  | (328) |  | (338) |  | (348) |
| LPFC Admin Expenses ${ }^{1}$ |  |  |  |  |  | (198) |  | (204) |  | (210) |  | (216) |  | (223) |  | (230) |
| Total Undistributed Expenses |  | (9,273) |  | $(9,585)$ |  | $(9,944)$ |  | $(10,146)$ |  | $(10,452)$ |  | $(10,761)$ |  | $(11,103)$ |  | $(11,406)$ |
| Fixed Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Insurance |  | (307) |  | (305) |  | (312) |  | (318) |  | (327) |  | (337) |  | (348) |  | (358) |
| Real Estate Taxes |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| Total Fixed Expenses |  | (307) |  | (305) |  | (312) |  | (318) |  | (327) |  | (337) |  | (348) |  | (358) |
| Cash Flow From Operations | \$ | 6,779 | \$ | 6,038 | \$ | 6,040 | \$ | 6,188 | \$ | 6,355 | \$ | 6,533 | \$ | 6,736 | \$ | 6,904 |
| Hotel FF\&E Reserve Contribution Restaurant Capital Expenditure (For Illustrative Purposes) Restructuring Expenses/FF\&E Top Off |  | $\square$ |  | $(4,037)$ |  | (766) |  | (780) |  | (803) |  | (827) |  | (854) |  | (877) |
| Cash Flow Available for Series A Debt Service | \$ | 6,779 | \$ | 2,001 | \$ | 5,274 | \$ | 5,408 | \$ | 5,552 | \$ | 5,706 | \$ | 5,881 | \$ | 6,027 |

[^4]
## Proforma Cash Flow from Operations Capital Expenditures

Starwood has provided a capital plan complying with Westin's brand standard funded by 1) the initial contributions to the FF\&E Reserve, and 2) the contemplated future deposits to the FF\&E Reserve.

|  | $\underline{2014}$ | $\underline{2015}$ | $\underline{2016}$ | $\underline{2017}$ | $\underline{2018}$ | $\underline{2019}$ | $\underline{2020}$ | $\underline{2021}$ | $\underline{2022}$ | $\underline{2023}$ | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total FF\&E Contributions |  |  | 5,022 | 1,039 | 1,071 | 1,103 | 1,139 | 1,170 | 1,205 | 1,241 | 12,990 |
| Capital Plan as of 3/5/15 |  |  |  |  |  |  |  |  |  |  |  |
| Renovation - Rooms And Corridors |  | 300 | 2,237 | 2,237 | - | - | - | - | - | - | 4,774 |
| Renovation - Public/F\&B |  | 105 | - | 1,100 | 1,100 | 170 | 325 | 75 | 50 | 425 | 3,350 |
| Discretionary |  | 150 | 155 | 159 | 84 | 87 | 89 | 92 | 95 | 97 | 1,007 |
| Custodial |  | 115 | - | 45 | - | 190 | 145 | 1,605 | 950 | 1,085 | 4,135 |
| Mandatory/Regulatory / Life Safety |  | 130 | - | - | - | - | - | - | - | - | 130 |
| Brand Standards |  | - | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 400 |
| I.T. Systems |  | 353 | 35 | 40 | 25 | 75 | 125 | 25 | 115 | 25 | 818 |
| Total Hotel Capital Plan | - | 1,153 | 2,477 | 3,631 | 1,259 | 572 | 734 | 1,847 | 1,260 | 1,682 | 14,614 |

- Given the timing of the potential restructuring, Starwood will need to provide an updated Hotel capital plan in line with total projected FF\&E contributions.

Debt Restructuring Plan


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## Debt Restructuring Plan

## Overview of New Capital Structure

## Current Capital Structure

## Proposed Capital Structure


\$59.25M


## Debt Restructuring Plan Overview of New Capital Structure (cont.)

Given the shortfalls of cash flow available to meet current and future projected debt service, we propose the following Restructuring Plan ("Plan")

## Key Terms:

- Exchange existing Series A-1 and A-2 Bonds for pro-rata share of a newly issued Series A Hard and Subordinate Bonds
- Exchange existing B Bonds for a newly issued Series B Tax Revenue Bonds and Subordinate Bonds
- Provide existing Series A and B Bondholders performing, tradable bonds
- Provide for potential commutation payments to Series A-2 Bondholders
- Increase cash flow through reduced hotel management fees; eliminate accrued subordinate fees; subordinate a portion of the fees through an "incentive" fee structure
- Fund FF\&E contributions in a two-tier structure; a portion of which is senior to debt service
- Fund an infrastructure FF\&E reserve after Series A Hard Notes are retired to address potential infrastructure needs as Property ages
- Reject or terminate the existing asset management agreement, eliminate accrued and unpaid fees, and replace asset manager post-emergence
(\$ in Thousands)

| Capital Structure as of 12/31/2015 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bond Series | Existing Outstanding Principal |  | Expected Interest |  | Total Outstanding <br> Amount |  |
| 2005 A-1 | \$ | 62,135 | \$ | 3,313 | \$ | 65,448 |
| 2005 A-2 |  | 52,520 |  | 2,142 |  | 54,662 |
| Series A | \$ | 114,655 | \$ | 5,455 | \$ | 120,110 |
| Bond Series | Existing Oustanding Principal |  | Expected <br> Interest |  | Total Outstanding$\qquad$ Amount |  |
| 2005 B |  | 43,135 |  | 3,464 |  | 46,599 |
| Series B | \$ | 43,135 | \$ | 3,464 | \$ | 46,599 |
|  | Existing Oustanding Principal |  | Expected Interest |  | Total Outstanding |  |
| Bond Series |  |  | Amount |
| C-1 |  | 8,983 |  |  |  | 7,102 |  | 16,085 |
| C-2 |  | 7,091 |  | 5,606 |  | 12,697 |
| C-3 2006 |  | 2,517 |  | 1,990 |  | 4,508 |
| C-32005 |  | 14,500 |  | 11,464 |  | 25,964 |
| Series C | \$ | $33,092$ | \$ | 26,162 | \$ | $59,254$ |
| Total | \$ | 190,882 | \$ | 35,081 | \$ | 225,962 |



Hotel CAPEX Beginning Balance \$ 4,000

## Total Hotel CAPEX Contributions by Year $\mathbf{1 0}^{\mathbf{1}} \quad 14,272$

Total Hotel CAPEX Contributions by Year $\mathbf{4 0}^{\mathbf{1}} \quad 76,957$

## Debt Restructuring Plan

## Overview of New Capital Structure (cont.)

The proposed restructuring plan provides a new capital structure with senior and subordinate components designed to capture cash flow from the Hotel and Restaurants for an extended period of time.

Restructured Series A Bond Projections


Restructured Series B Bond Projections


## Debt Restructuring Plan Summary of Proposed Term Sheet

| Ownership of Project | The LPFC will continue as Owner Post-Effective Date |
| :---: | :---: |
| Village Contribution | \$2.5M on Effective Date. The Village will be released from any requirements for future appropriations. |
| First Tier Debt Service Reserve Fund | Excess funds, if any, distributed to Series A Bond Holders after Effective Date |
| Series A-1 Bonds | Existing Series A-1 Bonds will have an allowed secured claim of [\$65,448,212]. In satisfaction of their claims, the holders at Effective Date will receive: <br> - $\quad[\$ 32,694,122]$ of Series A Hard Bonds, interest rate of $5.25 \%$ and a 30 year term <br> - $[\$ 32,754,089]$ of Series A Subordinate Bonds. interest rate of $5.25 \%$ and a max 55 year term <br> - First lien against LPFC's assets maintained. Tax-Exempt status maintained. <br> - Debt Service Reserve target will be 1.2X <br> - Early Redemption of principal on the Series A Hard Bonds from excess cash flow <br> - Once the Series A Hard Bonds are paid in full, any excess cash flow shall fund debt service on the Series A Subordinate Bonds. |
| Series A-2 Bonds | Existing Series A-2 Bonds will have an allowed secured claim of [\$54,661,839]. In satisfaction of their claims, the holders at Effective Date will receive: <br> - $[\$ 27,305,877]$ of Series A Hard Bonds, interest rate of $5.25 \%$ and a 30 year term <br> - $[\$ 27,355,962]$ of Series A Subordinate Bonds. interest rate of $5.25 \%$ and a max 55 year term <br> - First lien against LPFC's assets maintained. Tax-Exempt status maintained. <br> - Debt Service Reserve target will be 1.2 X <br> - Early Redemption of principal on the Series A Hard Bonds from excess cash flow <br> - Once the Series A Hard Bonds are paid in full, any excess cash flow shall fund debt service on the Series A Subordinate Bonds. |
| Series B Bonds | Existing Series B Bonds will have an allowed secured claim of [\$46,598,681]. In satisfaction of their claims, the holders at Effective Date will receive: <br> - $[\$ 18,500,000]$ of Series B Tax Revenue Bonds, interest rate of $3.0 \%$ and a 30 year term <br> - [\$28,098,682] of Series B Subordinate Bonds. interest rate of $3.0 \%$ and a max 55 year term <br> - Pledge of tax rebates maintained. Tax-Exempt status maintained. <br> - Debt Service Reserve target will be 1.2X <br> - Early Redemption of principal on the Series B Tax Revenue Bonds from excess tax rebate revenue <br> - Once the Series B Tax Revenue Bonds are paid in full, any excess tax rebate revenue shall fund debt service on the Series B Subordinate Bonds. |
| Series C Bonds | Cancelled and extinguished on the Effective Date. |
| Tax Rebate Agreement | Will remain in effect Post-Effective Date. |

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## Debt Restructuring Plan <br> Summary of Proposed Term Sheet (cont.)

Hotel Capital Expenditure ("CapEx")
Reserve Fund

Infrastructure FF\&E Reserve Fund

The reserve for the replacement of FF\&E will be funded post-emergence from Chapter 11 Bankruptcy with $\$ 4,000,000$, funding partially by the Village contribution at the Effective Date, less amounts expended on capital improvements after $12 / 31 / 14$ and less amounts in existing Hotel Capital Reserve funds.
$3 \%$ of the Hotel's Total Revenue will be funded into the FF\&E/CapEx Reserve Fund, before Series A Hard Bonds debt service. 1\% of the Hotel's Total Revenue will be funded into the FF\&E/CapEx Reserve Fund after Series A Hard Bonds debt service
Following the retirement of the Series A Hard Bonds, up to $2 \%$ of Gross Revenues will be deposited into an Infrastructure FF\&E Reserve Fund, provided however, (i) the need for such amount is supported by, or premised upon, a structural and, mechanical, and/or FF\&E inspection report of the Project prepared by a licensed engineer within the past five years, and (ii) such amount deposited shall not cause the total funds in the Infrastructure FF\&E Reserve Fund to exceed \$5,000,000.

- The Infrastructure FF\&E Reserve will be funded after subordinate Hotel Capex and subordinate management fees. Entity remains exempt from real estate taxes. Restructured bonds remain tax-exempt.


Series A \& B Proforma Waterfalls


## Series A \& B Proforma Waterfalls Graphical Depiction of Waterfall - Series A Bonds



## Series A \& B Proforma Waterfalls

## Graphical Depiction of Waterfall - Series B Bonds

Series B Tax Revenue Bond
Cash Available from Tax Revenues and Series B
Reserve


1. Used to pay Series B Tax Revenue Interest and Principal
2. Available cash flow used to contribute to Series B Reserve. If balance is greater than 1.2 times the next 12 months of Debt Service, available cash flow is used to contribute to Series B Redemption Fund
3. After Year 3, contribution to Series B Redemption Fund in current year used for redemption in subsequent year

## Series B Tax

 RevenueInterest \& Principal

Series B Reserve

## Series B Sub Bond

## Cash Available from Tax Revenues and Series B Reserve following Series B Tax Revenue Bond Retirement



## Series B Subordinate Interest

1. Once Series B Tax Revenue debt is paid in full, all available funds are used to pay Series B Subordinate Interest
2. Contribution to Series B Subordinate Redemption Fund in current year used for redemption in subsequent year. At end of Plan Term,
Sub Notes are extinguished whether paid in full or not

## Series A \& B Proforma Waterfalls Restructuring Plan - Series A Hard Bonds

| Reporting | Historical | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fiscal Year | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| Proforma Year \# |  | 1 | 2 | 3 | 4 | 5 | 6 | 7 |

## Series A Hard Bonds

| Series A Hard Beginning Principal Balance | - | $\mathbf{6 0 , 0 0 0}$ | 59,578 | 58,709 | 57,786 | 56,813 | 55,788 | 54,717 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Series A Hard - Interest |  | $(1,579)$ | $(3,125)$ | $(3,070)$ | $(3,021)$ | $(2,969)$ | $(2,923)$ | $(2,858)$ |
| Series A Hard - Principal | - | (422) | (869) | (924) | (973) | $(1,025)$ | $(1,071)$ | $(1,136)$ |
| Series A Hard Debt Service | - | $(2,001)$ | $(3,994)$ | $(3,994)$ | $(3,994)$ | $(3,994)$ | $(3,994)$ | $(3,994)$ |
| DSCR > $1.2 x$ |  | 1.0x | 1.3x | 1.4x | 1.4x | 1.4x | $1.5 x$ | 1.5x |
| Series A Hard Ending Principal Balance |  | 59,578 | 58,709 | 57,786 | 56,813 | 55,788 | 54,717 | 53,306 |
| Cash Flow After Series A Hard DS |  | (0) | 1,280 | 1,414 | 1,558 | 1,712 | 1,888 | 2,033 |
| Subordinated Management Fee | - |  | (265) | (276) | (289) | (300) | (311) | (323) |
| Subordinated Hotel FF\&E Reserve Contribution | - | - | (255) | (260) | (268) | (276) | (285) | (292) |
| Cash Flow After Subordinate FF\&E and Managemet Fees | - | (0) | 759 | 878 | 1,002 | 1,136 | 1,292 | 1,418 |

## Infrastructure FF\&E Beginning Balance

Maximium Infrastructure FF\&E Contribution
Infrastructure FF\&E Spend
Excess funds Available for Series A Reserve
Infrastructure FF\&E Ending Balance

| Cash Flow Available For Series A Reserve |  | (0) | 759 | 878 | 1,002 | 1,136 | 1,292 | 1,418 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Series A Reserve Beginning Balance | - | - | (0) | 759 | 1,637 | 2,640 | 3,776 | 4,792 |
| Contribution to Series A Reserve | - | (0) | 759 | 878 | 1,002 | 1,136 | 1,292 | 1,418 |
| Series A Reserve Balance | - | (0) | 759 | 1,637 | 2,640 | 3,776 | 5,068 | 6,211 |
| Series A Reserve Coverage for Next 12 Month DS 1.2x | - | (0.0x) | 0.2x | $0.4 x$ | $0.7 x$ | $0.9 x$ | $1.3 x$ | 1.6x |
| Contribution for Series A Redemption Fund (Excess 1.2x) | - | - | - | - | - | - | (275) | $(1,418)$ |
| Series A Reserve Ending Balance | - | (0) | 759 | 1,637 | 2,640 | 3,776 | 4,792 | 4,792 |
| Series A Redemption Fund Beginning Balance | - | - | - | - | - | - | - | 275 |
| Series A Redemption | - | - | - | - | - | - | - | (275) |
| Contribution From Series A Reserve | - | - | - | - | - | - | 275 | 1,418 |
| Series A Redemption Fund Ending Balance | - | - | - | - | - | - | 275 | 1,418 |

Series A Redemptions are paid after reserving sufficient funds to cover
1.2 times debt service for the next 12 months

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## Series A \& B Proforma Waterfalls Restructuring Plan - Series A Subordinate Bonds

| Reporting | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fiscal Year | 2030 | 2031 | 2032 | 2033 | 2034 | 2035 | 2036 |
| Proforma Year \# | 16 | 17 | 18 | 19 | 20 | 21 | 22 |

## Series A Subordinate Bonds

## Series A Subordinated Revenue Stream Beginning Balance

Contribution From Series A Redemption Fund -

Series A-Subordinated Cash Interest Payable (Below)
Series A-Subordinated Redemption
Series A Subordinated Revenue Ending Balance
Series A Sub Redemption is funded from Series A Redemption Fund
after Series A Hard Notes are paid in full

| Series A - Sub Beginning Principal Balance | 127,515 | 134,298 | 141,441 | 148,985 | 146,915 | 147,857 | 148,652 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Series A - Sub PIK Interest (semi-annually) | 6,782 | 7,143 | 7,544 | 7,924 | - | - | - |
| Series A - Sub Cash Interest (semi-annually) | - | - | - | - | $(7,713)$ | $(7,762)$ | $(7,826)$ |
| Series A - Sub Redemption | - | - | - | $(9,994)$ | 942 | 795 | 629 |
| Series A - Sub Ending Principal Balance | 134,298 | 141,441 | 148,985 | 146,915 | 147,857 | 148,652 | 149,281 |

Series A Sub Notes PIK until Series A Hard Notes are paid in full


## Series A \& B Proforma Waterfalls Restructuring Plan - Series B Tax Revenue Bonds

| Reporting | Historical | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fiscal Year | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| Proforma Year \# |  | 1 | 2 | 3 | 4 | 5 | 6 | 7 |



| Unpaid Principal Balance Due To Insufficient Funds |  | - | - | - | - | - | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Series B Tax Revenue Ending Principal Balance |  | 18,308 | 17,916 | 17,511 | 17,093 | 16,663 | 16,222 | 15,765 |
| Series B Reserve Beginning Balance | - | - | - | 52 | 123 | 223 | 354 | 518 |
| Series B Cash Flow After Debt Service | - |  | 52 | 71 | 101 | 131 | 164 | 194 |
| Series B Reserve Balance | - | - | 52 | 123 | 223 | 354 | 518 | 712 |
| Series B Reserve Coverage for Next 12 Month DS 1.2x | - | - | $0.1 x$ | $0.1 x$ | 0.2x | $0.4 x$ | 0.6x | 0.8x |
| Contribution for Series B Redemption Fund (Excess 1.2x) | - | - | - | - | - | - | - | - |
| Series B Reserve Ending Balance | - | - | 52 | 123 | 223 | 354 | 518 | 712 |

## Series B Redemption Fund Beginning Balance

Series B Redemption
Contribution From Series B Reserve
Series B Redemption Fund Ending Balance
Series B Redemptions are paid after reserving sufficient funds to cover
1.2 times debt service for the next 12 months


## Series A \& B Proforma Waterfalls Restructuring Plan - Series B Subordinate Bonds




Questions


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ACA Commutation Offer for Series A-2 Bondholders


A F

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## ACA Commutation Offer

ACA recently purchased $\mathbf{\$ 1 9 . 4 M}$ in principal of the A-2 bonds, which is expected to result in a claim vs. the Borrower of $\mathbf{\$ 2 0 . 2 M}$ as of $12 / 31 / 15$. As part of the restructuring, ACA will provide commuting A-2 holders a proportionate share of up to $\$ 10.1 \mathrm{M}$ of its holdings. This offer is designed to deliver commuting bondholders a premium to recent A-2 trading levels, while eliminating ACA creditworthiness as a risk to future bondholder recovery.

The Commutation Offer

- ACA will relinquish to commuting third parties (on a pro-rata basis of the nonACA A-2 holdings) up to:
i. $50 \%$ of its A-2 Hard Notes; PLUS
ii. $50 \%$ of its A-2 Sub Notes

NO COMMUTATION

| Nominal Cash Flows - A-2 Bondholders (Non-ACA) |  | 2016-2022 |  | 2023-2029 |  | 2030-2036 |  | 2037-2063 |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Original A-2 Amortization Schedule | \$ | 16.9 | \$ | 19.1 | \$ | 20.2 | \$ | - | \$ | 56.2 |
| Restructured P\&I Cash Flows | \$ | 8.1 | \$ | 11.8 | \$ | 17.1 | \$ | - | \$ | 37.0 |
| New Series A Hard Bonds |  | 8.1 |  | 11.8 |  | 8.7 |  | - |  | 28.6 |
| New Series A Subordinated Bonds |  | - |  | - |  | 8.4 |  | - |  | 8.4 |
| Required ACA Insurance Payment | \$ | 8.8 | \$ | 7.2 | \$ | 3.1 | \$ | - | \$ | 19.2 |
| Present Value of Cash Flows - A-2 Bondholders (Non-ACA) |  | 2016-2022 |  | 2023-2029 |  | 2030-2036 |  | 2037-2063 |  | Total |
| Restructured P\&I Cash Flows | \$ | 6.7 | \$ | 6.8 | \$ | 5.3 | \$ | - | \$ | 18.9 |
| New Series A Hard Bonds ${ }^{1}$ |  | 6.7 |  | 6.8 |  | 3.8 |  | - |  | 17.3 |
| New Series A Subordinated Bonds ${ }^{2}$ |  | - |  | - |  | 1.6 |  | - |  | 1.6 |
| Required ACA Insurance Payment ${ }^{2}$ | \$ | 6.9 | \$ | 2.6 | \$ | 0.7 | \$ | - | \$ | 10.1 |
| Total Present Value | \$ | 13.6 | \$ | 9.5 | \$ | \$ 6.0 | \$ | \$ | \$ | 29.0 |

## COMMUTATION SCENARIO


(1) Discount Rate of $5.25 \%$
(2) Discount Rate of $9.00 \%$ $\square$


## EXHIBIT B

Westin Lombard Consolidated Projections, dated October 7, 2015

## WESTIN LOMBARD CONSOLIDATED PROJECTIONS

DRAFT - SUBJECT TO MATERIAL CHANGE PRIVILEGED AND CONFIDENTIAL; NOT FOR FURTHER
DISTRIBUTION; SUBJECT TO NDA

## Westin Lombard

Consolidated FTI Proforma
Draft as of $10 / 7 / 2015$
( $\$$ in Thousands)

| Reporting |  | Historical |  | Proforma |  | Proforma |  | Proforma |  | Proforma |  | Proforma |  | Proforma | Proforma |  | Proforma |  | Proforma |  | Proforma |  | Proforma |  | Proforma |  | Proforma |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fiscal Year |  | 2014 |  | 2015 |  | 2016 |  | 2017 |  | 2018 |  | 2019 |  | 2020 | 2021 |  | 2022 |  | 2023 |  | 2024 |  | 2025 |  | 2026 |  | 2027 |
| Proforma Year \# |  |  |  | 1 |  | 2 |  | 3 |  | 4 |  | 5 |  | 6 | 7 |  | 8 |  | 9 |  | 10 |  | 11 |  | 12 |  | 13 |
| ADR Growth Rate |  |  |  | 0.0\% |  | 2.0\% |  | 2.0\% |  | 3.0\% |  | 3.0\% |  | 3.0\% | 3.0\% |  | 3.0\% |  | 3.0\% |  | 3.0\% |  | 3.0\% |  | 3.0\% |  | 3.0\% |
| Occupancy Growth Rate |  |  |  | 0.0\% |  | 0.0\% |  | 0.0\% |  | 0.0\% |  | 0.0\% |  | 0.0\% | 0.0\% |  | 0.0\% |  | 0.0\% |  | 0.0\% |  | 0.0\% |  | 0.0\% |  | 0.0\% |
| ADR | \$ | 115.76 | \$ | 115.11 | \$ | 117.41 | \$ | 119.76 | \$ | 123.35 | \$ | 127.05 | \$ | 130.86 | \$ 134.79 | \$ | 138.83 | \$ | 143.00 | \$ | 147.29 | \$ | 151.71 | \$ | 156.26 | \$ | 160.95 |
| Occupancy |  | 70.7\% |  | 71.0\% |  | 71.0\% |  | 71.0\% |  | 71.0\% |  | 71.0\% |  | 71.0\% | 71.0\% |  | 71.0\% |  | 71.0\% |  | 71.0\% |  | 71.0\% |  | 71.0\% |  | 71.0\% |
| Available Rooms |  | 182,500 |  | 182,500 |  | 183,000 |  | 182,500 |  | 182,500 |  | 182,500 |  | 183,000 | 182,500 |  | 182,500 |  | 182,500 |  | 183,000 |  | 182,500 |  | 182,500 |  | 182,500 |
| Room Revenue |  | 14,942 |  | 14,917 |  | 15,257 |  | 15,519 |  | 15,985 |  | 16,464 |  | 17,005 | 17,467 |  | 17,991 |  | 18,531 |  | 19,139 |  | 19,659 |  | 20,249 |  | 20,856 |
| Hotel F\&B Revenue |  | 10,201 |  | 9,549 |  | 9,767 |  | 10,117 |  | 10,420 |  | 10,733 |  | 11,085 | 11,386 |  | 11,728 |  | 12,080 |  | 12,476 |  | 12,815 |  | 13,200 |  | 13,596 |
| Restaurants Revenue |  | 5,777 |  | 5,777 |  | 5,893 |  | 6,010 |  | 6,131 |  | 6,253 |  | 6,378 | 6,506 |  | 6,636 |  | 6,769 |  | 6,904 |  | 7,042 |  | 7,183 |  | 7,327 |
| Other Revenue |  | 623 |  | 537 |  | 549 |  | 558 |  | 575 |  | 592 |  | 611 | 627 |  | 646 |  | 665 |  | 687 |  | 705 |  | 726 |  | 747 |
| Total F\&B \& Other Revenue |  | 16,601 |  | 15,863 |  | 16,208 |  | 16,685 |  | 17,126 |  | 17,578 |  | 18,074 | 18,520 |  | 19,010 |  | 19,513 |  | 20,067 |  | 20,562 |  | 21,109 |  | 21,670 |
| Total Revenues |  | 31,543 |  | 30,779 |  | 31,465 |  | 32,205 |  | 33,110 |  | 34,042 |  | 35,079 | 35,987 |  | 37,001 |  | 38,044 |  | 39,206 |  | 40,222 |  | 41,358 |  | 42,526 |
| Departmental Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Rooms |  | $(4,356)$ |  | $(4,455)$ |  | $(4,557)$ |  | $(4,635)$ |  | $(4,774)$ |  | $(4,917)$ |  | $(5,079)$ | $(5,217)$ |  | $(5,373)$ |  | $(5,535)$ |  | (5,716) |  | $(5,872)$ |  | $(6,048)$ |  | $(6,229)$ |
| Food \& Beverage |  | $(10,341)$ |  | $(10,054)$ |  | $(10,272)$ |  | $(10,572)$ |  | $(10,846)$ |  | $(11,127)$ |  | (11,435) | (11,712) |  | $(12,017)$ |  | $(12,329)$ |  | $(12,672)$ |  | $(12,980)$ |  | $(13,319)$ |  | $(13,667)$ |
| Hotel Other |  | (487) |  | (342) |  | (340) |  | (346) |  | (356) |  | (367) |  | (379) | (389) |  | (401) |  | (413) |  | (426) |  | (438) |  | (451) |  | (464) |
| Total Operating Expenses |  | $(15,184)$ |  | $(14,851)$ |  | $(15,168)$ |  | $(15,553)$ |  | $(15,976)$ |  | $(16,411)$ |  | $(16,892)$ | $(17,318)$ |  | $(17,791)$ |  | $(18,277)$ |  | $(18,814)$ |  | $(19,290)$ |  | $(19,817)$ |  | (20,360) |
| Undistributed Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| General \& Administrative |  | $(2,416)$ |  | $(2,321)$ |  | $(2,964)$ |  | $(3,016)$ |  | $(3,100)$ |  | $(3,187)$ |  | $(3,283)$ | $(3,368)$ |  | $(3,462)$ |  | $(3,559)$ |  | $(3,666)$ |  | (3,761) |  | $(3,866)$ |  | $(3,975)$ |
| Sales \& Marketing |  | $(2,324)$ |  | $(2,458)$ |  | $(2,514)$ |  | $(2,558)$ |  | $(2,633)$ |  | $(2,710)$ |  | $(2,796)$ | $(2,871)$ |  | $(2,955)$ |  | $(3,042)$ |  | $(3,139)$ |  | $(3,222)$ |  | $(3,317)$ |  | $(3,414)$ |
| Info\&Telecom Systems |  | - |  | (302) |  | (309) |  | (314) |  | (323) |  | (333) |  | (344) | (353) |  | (364) |  | (375) |  | (387) |  | (398) |  | (410) |  | (422) |
| Maintenance |  | $(1,627)$ |  | $(1,626)$ |  | $(1,663)$ |  | $(1,692)$ |  | $(1,741)$ |  | $(1,792)$ |  | $(1,849)$ | $(1,898)$ |  | $(1,953)$ |  | $(2,010)$ |  | $(2,074)$ |  | $(2,129)$ |  | $(2,191)$ |  | $(2,255)$ |
| Utilities |  | $(1,061)$ |  | $(1,002)$ |  | $(1,025)$ |  | $(1,043)$ |  | $(1,073)$ |  | $(1,104)$ |  | $(1,138)$ | $(1,168)$ |  | $(1,201)$ |  | $(1,236)$ |  | $(1,274)$ |  | $(1,308)$ |  | $(1,345)$ |  | $(1,384)$ |
| Base Restaurant Mgmt. Fee |  | - |  | - |  | - |  | - |  |  |  |  |  |  |  |  | - |  |  |  | - |  | - |  | - |  | - |
| Base Hotel Mgmt. Fee |  | $(1,093)$ |  | $(1,125)$ |  | (796) |  | (829) |  | (866) |  | (899) |  | (934) | (968) |  | $(1,004)$ |  | $(1,043)$ |  | $(1,075)$ |  | $(1,107)$ |  | $(1,140)$ |  | $(1,175)$ |
| Employee Compensation Pool |  | (752) |  | (752) |  | (176) |  | (181) |  | (187) |  | (192) |  | (198) | (204) |  | (210) |  | (216) |  | (223) |  | (230) |  | (236) |  | (244) |
| Incentive Restaurant Mgmt. Fee |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | - |  |  |
| Asset Mgmt. Fee ${ }^{1}$ |  |  |  |  |  | (300) |  | (309) |  | (318) |  | (328) |  | (338) | (348) |  | (358) |  | (369) |  | (380) |  | (391) |  | (403) |  | (415) |
| LPFC Admin Expenses ${ }^{1}$ |  |  |  |  |  | (198) |  | (204) |  | (210) |  | (216) |  | (223) | (230) |  | (236) |  | (244) |  | (251) |  | (258) |  | (266) |  | (274) |
| Total Undistributed Expenses |  | (9,273) |  | (9,585) |  | (9,944) |  | $(10,146)$ |  | $(10,452)$ |  | (10,761) |  | $(11,103)$ | $(11,406)$ |  | (11,744) |  | $(12,093)$ |  | $(12,469)$ |  | $(12,804)$ |  | $(13,175)$ |  | $(13,557)$ |
| Fixed Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Insurance |  | (307) |  | (305) |  | (312) |  | (318) |  | (327) |  | (337) |  | (348) | (358) |  | (368) |  | (379) |  | (392) |  | (402) |  | (414) |  | (427) |
| Real Estate Taxes |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | - |  | - |  | - |  | - |  | - |  |  |
| Total Fixed Expenses |  | (307) |  | (305) |  | (312) |  | (318) |  | (327) |  | (337) |  | (348) | (358) |  | (368) |  | (379) |  | (392) |  | (402) |  | (414) |  | ${ }^{(427)}$ |
| Cash Flow From Operations | s | 6,779 | s | 6,038 | s | 6,040 | s | 6,188 | s | 6,355 | s | 6,533 | s | 6,736 | 6,904 | s | 7,097 | s | 7,295 | s | 7,531 | s | 7,725 | s | 7,950 | s | 8,182 |
| Hotel FF\&E Reserve Contribution Restaurant Capital Expenditure (For Illustrative Purposes) Restructuring Expenses/FF\&E Top Off |  |  |  |  |  | (766) |  | (780) |  | (803) |  | (827) |  | (854) | (877) |  | (904) |  | (931) |  | (961) |  | (988) |  | $(1,017)$ |  | $(1,048)$ |
| Restructuring Expenses/FF\&E Top off |  |  |  | $(4,037)$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash Flow Avallable for Series A Debt Service | \$ | 6,779 | s | 2,001 | s | 5,274 | s | 5,408 | s | 5,552 | s | 5,706 | s | 5,881 | 6,027 | s | 6,194 | s | 6,364 | s | 6,570 | s | 6,738 | s | 6,933 | s | 7,134 |

## Westin Lombard

Consolidated FTI Proforma
of $10 / 7 / 201$

| Reporting | Historical | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fiscal Year | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 |
| Proforma Year \# |  | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 |


| SEeries $\overline{\text { A Hard Bonds }}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 33 | Series A Hard Beginning Principal Balance |  | 60,000 | 59,578 | 58,709 | 57,786 | 56,813 | 55,788 | 54,717 | 53,306 | 50,677 | 47,762 | 44,551 | 40,977 | 37,064 |
| 34 | Series A Hard - Interest |  | (1,579) | $(3,125)$ | $(3,070)$ | $(3,021)$ | $(2,969)$ | $(2,923)$ | $(2,858)$ | $(2,783)$ | $(2,643)$ | $(2,495)$ | $(2,317)$ | $(2,127)$ | $(1,919)$ |
| 35 | Series A Hard - Principal | - | (422) | (869) | (924) | (973) | $(1,025)$ | $(1,071)$ | $(1,136)$ | $(1,211)$ | $(1,351)$ | $(1,499)$ | $(1,677)$ | $(1,867)$ | $(2,075)$ |
| 36 | Series A Hard Debt Service | - | $(2,001)$ | $(3,994)$ | $(3,994)$ | $(3,994)$ | $(3,994)$ | $(3,994)$ | $(3,994)$ | $(3,994)$ | $(3,994)$ | $(3,994)$ | $(3,994)$ | $(3,994)$ | $(3,994)$ |
| ${ }^{37}$ | DSCR > 1.2 x |  | 1.0x | 1.3x | 1.4 x | 1.4x | 1.4x | 1.5x | 1.5x | 1.6x | 1.6x | 1.6x | 1.7x | 1.7x | 1.8x |
| 381 | Series A Hard Ending Principal Balance |  | 59,578 | 58,709 | 57,786 | 56,813 | 55,788 | 54,717 | 53,306 | 50,677 | 47,762 | 44,551 | 40,977 | 37,064 | 32,768 |
| 391 | Cash Flow After Series A Hard DS |  | (0) | 1280 | 1414 | 1558 | 1712 | 1888 | 2033 | 2200 |  | 2576 |  |  | 3140 |
| 401 | Subordinated Management Fee |  |  | (265) | (276) | (289) | (300) | (311) | (323) | (335) | (348) | (358) | (369) | (380) | (392) |
| 41 | Subordinated Hotel FF\&E Reserve Contribution | . |  | (255) | (260) | (268) | (276) | (285) | (292) | (301) | (310) | (320) | (329) | (339) | (349) |
| 42 | Cash Flow After Subordinate FF\&E and Managemet Fees |  | (0) | 759 | 878 | 1,002 | 1,136 | 1,292 | 1,418 | 1,564 | 1,712 | 1,897 | 2,046 | 2,220 | 2,400 |
| 43 | Infrastructure FF\&E Beginning Balance |  |  |  | - |  |  |  |  |  |  |  |  |  |  |
| 44 | Maximium Infrastructure FF\&E Contribution |  | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 45 | Infrastructure FF\&E Spend |  |  | - | - | - | - |  |  |  |  |  |  |  |  |
| 46 | Excess funds Available for Series A Reserve | - | - | . | - | - | - | . | - | - | - | - | - | - | - |
| ${ }^{47}$ | Infrastructure FF\&E Ending Balance |  | - | . | . | - | - | - | - | - | - | - | - | - | - |
| 48 | Cash Flow Available For Series A Reserve |  | (0) | 759 | 878 | 1,002 | 1,136 | 1,292 | 1,418 | 1,564 | 1,712 | 1,897 | 2,046 | 2,220 | 2,400 |
| 49 | Series A Reserve Beginning Balance | - |  | (0) | 759 | 1,637 | 2,640 | 3,776 | 4,792 | 4,792 | 4,792 | 4,792 | 4,792 | 4,792 | 4,792 |
| ${ }^{50}$ | Contribution to Series A Reserve |  | (0) | 759 | 878 | 1,002 | 1,136 | 1,292 | 1,418 | 1,564 | 1,712 | 1,897 | 2,046 | 2,220 | 2,400 |
| 51 | Series A Reserve Balance |  | (0) | 759 | 1,637 | 2,640 | 3,776 | 5,068 | 6,211 | 6,356 | 6,505 | 6,690 | 6,838 | 7,013 | 7,192 |
| 52 | Series A Reserve Coverage for Next 12 Month DS 1.2x |  | (0.0x) | 0.2x | 0.4 x | 0.7 x | 0.9x | 1.3x | 1.6x | 1.6x | 1.6x | 1.7x | 1.7x | 1.8x | 1.8x |
| 531 | Contribution for Series A Redemption Fund (Excess 1.2x) | - | - | - | - | - | - | (275) | $(1,418)$ | $(1,564)$ | $(1,712)$ | $(1,897)$ | $(2,046)$ | $(2,220)$ | $(2,400)$ |
| 541 | Series A Reserve Ending Balance | . | (0) | 759 | 1,637 | 2,640 | 3,776 | 4,792 | 4,792 | 4,792 | 4,792 | 4,792 | 4,792 | 4,792 | 4,792 |
| 55 | Series A Redemption Fund Beginning Balance | - | - | - | . | - | - | - | 275 | 1,418 | 1,564 | 1,712 | 1,897 | 2,046 | 2,220 |
| 561 | Series A Redemption | - |  |  |  | . |  |  | (275) | $(1,418)$ | $(1,564)$ | $(1,712)$ | $(1,897)$ | $(2,046)$ | $(2,220)$ |
| 571 | Contribution From Series A Reserve |  | - | - | - | - | - | 275 | 1,418 | 1,564 | 1,712 | 1,897 | 2,046 | 2,220 | 2,400 |
| 58 | Series A Redemption Fund Ending Balance |  | . | . | . | . | . | 275 | 1,418 | 1,564 | 1,712 | 1,897 | 2,046 | 2,220 | 2,400 |
|  | Series A Redemptions are paid after reserving sufficient funds to |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | cover 1.2 times debt serice for the next 12 months |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\overline{\text { Series }} \overline{\text { A S Subordinate Bonds }}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 59 | Series A Subordinated Revenue Stream Beginning Balance | - |  |  | - | - | . | - | . |  |  | - | - | - | - |
| 60 | Contribution From Series A Redemption Fund | - | - | - | - | - | - | - | - |  |  | - | - | - | - |
| 61 | Series A-Subordinated Cash Interest Payable (Below) |  |  |  | - | - | - |  |  |  |  | - | - |  | - |
| 621 | Series A-Subordinated Redemption |  |  | . | - | - | - | - | - | - |  | - | - | - |  |
| 63 | Series A Subordinated Revenue Ending Balance |  | . | . | . | . | . | . | . | . | - | . | . | - | . |
|  | Series A Sub Redemption is funded from Series A Redemption |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Fund after Series A Hard Notes are paid in full |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 64 | Series A - Sub Beginning Principal Balance | . | 60,110 | 61,692 | 64,983 | 68,439 | 72,079 | 75,913 | 79,962 | 84,215 | 88,695 | 93,412 | 98,394 | 103,628 | 109,140 |
| 65 | Series A - Sub PIK Interest (semi-annually) |  | 1,582 | 3,290 | 3,456 | 3,640 | 3,834 | 4,049 | 4,253 | 4,479 | 4,718 | 4,982 | 5,233 | 5,512 | 5,805 |
| 66 | Series A- Sub Cash Interest (semi-annually) | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| ${ }_{68}^{67}$ | Series A - Sub Redemption |  |  |  | - |  |  |  |  |  |  |  |  |  |  |
|  | Series A-Sub Ending Principal Balance |  | 61,692 | 64,983 | 68,439 | 72,079 | 75,913 | 79,962 | 84,215 | 88,695 | 93,412 | 98,394 | 103,628 | 109,140 | 114,945 |
| Series A Sub Notes PlK until Series A Hard Notes are paid in |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

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| Reporting | Historical | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fiscal Year | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 |
| Proforma Year \# |  | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 |


| IS-Eries $\overline{\mathrm{B}}$ Tax $\overline{\text { Revenue }}$ Bonds |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 691 Hotel/Motel Tax Revenue |  | 741 | 758 | 771 | 794 | 818 | 845 | 868 | 894 | 921 | 951 | 977 | 1,006 | 1,037 |
| I Hotel F\&B Tax Revenue (Places of Eating \& Sales Tax) |  | 125 | 128 | 133 | 137 | 141 | 145 | 149 | 154 | 158 | 163 | 168 | 173 | 178 |
| ${ }_{1}$ I Restaurant Tax Revenue (Places of Eating \& Sales Tax) |  | 103 | 105 | 107 | 109 | 111 | 114 | 116 | 118 | 120 | 123 | 125 | 128 | 130 |
| ${ }^{2}$ Total Tax Revenue |  | 969 | 991 | 1,011 | 1,040 | 1,070 | 1,104 | 1,133 | 1,166 | 1,200 | 1,238 | 1,270 | 1,307 | 1,345 |
| ${ }_{3} 1$ Balance Available for Series B Debt Service |  | 969 | 991 | 1,062 | 1,163 | 1,293 | 1,458 | 1,651 | 1,878 | 2,138 | 2,365 | 2,398 | 2,435 | 2,473 |
| ${ }_{4}$ Series B Tax Revenue Beginning Principal Balance |  | 18,500 | 18,308 | 17,916 | 17,511 | 17,093 | 16,663 | 16,222 | 15,765 | 15,295 | 14,811 | 14,242 | 13,428 | 12,557 |
| 5 S Series B Interest Payable |  | (278) | (548) | (534) | (522) | (510) | (498) | (483) | (469) | (455) | (442) | (423) | (399) | (372) |
| 61 Series B Principal Payable |  | (192) | (392) | (405) | (417) | (430) | (442) | (456) | (470) | (484) | (498) | (516) | (541) | (567) |
| 71 Series B Debt Service |  | (471) | (940) | (940) | (940) | (940) | (940) | (940) | (940) | (940) | (940) | (940) | (940) | (940) |
| ${ }^{1}$ Unpaid Principal Balance Due To Insufficient Funds |  | - | - |  | - | - |  |  | - | - | - | . | - |  |
| So Series B Tax Revenue Ending Principal Balance |  | 18,308 | 17,916 | 17,511 | 17,093 | 16,663 | 16,222 | 15,765 | 15,295 | 14,811 | 14,242 | 13,428 | 12,557 | 11,622 |
| 81 Series B Reserve Beginning Balance | - | - | - | 52 | 123 | 223 | 354 | 518 | 712 | 938 | 1,127 | 1,127 | 1,127 | 1,127 |
| 32 Series B Cash Flow After Debt Service | - |  | 52 | 71 | 101 | 131 | 164 | 194 | 226 | 260 | 298 | 331 | 368 | 406 |
| 33 Series B Reserve Balance | - | - | 52 | 123 | 223 | 354 | 518 | 712 | 938 | 1,198 | 1,425 | 1,458 | 1,495 | 1,533 |
| 84 Series B Reserve Coverage for Next 12 Month DS 1.2x | - | . | $0.1 \times$ | $0.1 \times$ | 0.2 x | 0.4 x | 0.6x | 0.8x | 1.0x | $1.3 x$ | 1.5x | 1.6x | 1.6x | 1.6x |
| 55 Contribution for Series B Redemption Fund (Excess 1.2x) | - | - |  |  |  |  |  |  |  | (71) | (298) | (331) | (368) | (406) |
| ${ }^{6}$ Series B Reserve Ending Balance | . | - | 52 | 123 | 223 | 354 | 518 | 712 | 938 | 1,127 | 1,127 | 1,127 | 1,127 | 1,127 |
| ${ }^{\text {I }}$ S Series B Redemption Fund Beginning Balance |  | - | - | . | . | . | - |  | - | - | 71 | 298 | 331 | 368 |
| 88 Series B Redemption | - | - | - | - | - | - | - | - | - |  | (71) | (298) | (331) | (368) |
| Contribution From Series B Reserve | - | - | - |  | - |  |  |  | - | 71 | 298 | 331 | 368 | 406 |
| ${ }^{9}$ Series B Redemption Fund Ending Balance | . | - | - | . | - | . | . | . | . | 71 | 298 | 331 | 368 | 406 |
| Series B Redemptions are paid after reserving sufficient funds to cover 1.2 times debt service for the next 12 months |  |  |  |  |  |  |  |  |  |  |  |  |  |  |



## Series $\bar{B}$ Subordinate $\overline{\text { Bonds }}$

Series B Subordinated Revenue Stream Beginning Balance
Contribution to Series B Sub-Revenue Stream
Series B -Sub Cash Interest
Series B -Sub Redemption
Series B Subordinated Revenue Ending Balance
Series B Sub Redemption is funded from Series A Redemption
Fund after Series $A$ Hard Notes are paid in ful

| Series B-Sub Beginning Principal Balance | 28,099 | 28,521 | 29,386 | 30,274 | 31,189 | 32,132 | 106 | 106 | 137 | 199 | 37,296 | ,423 | 5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Series B-Sub PIK Interest (semi-annually) | 423 | 864 | 888 | 915 | 943 | 974 | , 001 | ,031 | 1,062 | 1,097 | 1,127 | 1,161 | 196 |
| Series B-Sub Cash Interest (semi-annually) |  |  |  |  |  |  |  |  |  |  |  |  |  |

Series B-Sub Redemption (sen
Series B - Sub Ending Principal Balance
Series B Sub Notes PIK until Series B Hard Notes are paid in

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Draft as of $10 / 7 / 201$
( $\$$ in Thousands)
(\$ in Thousands)

| Reporting |  | Proforma |  | Proforma |  | Proforma |  | Proforma |  | Proforma |  | Proforma |  | Proforma |  | Proforma |  | Proforma |  | Proforma |  | Proforma |  | Proforma |  | Proforma |  | Proforma |  | Proforma |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fiscal Year |  | 2028 |  | 2029 |  | 2030 |  | 2031 |  | 2032 |  | 2033 |  | 2034 |  | 2035 |  | 2036 |  | 2037 |  | 2038 |  | 2039 |  | 2040 |  | 2041 |  | 2042 |
| Proforma Year \# |  | 14 |  | 15 |  | 16 |  | 17 |  | 18 |  | 19 |  | 20 |  | 21 |  | 22 |  | 23 |  | 24 |  | 25 |  | 26 |  | 27 |  | 28 |
| ADR Growth Rate |  | 3.0\% |  | 3.0\% |  | 3.0\% |  | 3.0\% |  | 3.0\% |  | 3.0\% |  | 3.0\% |  | 3.0\% |  | 3.0\% |  | 3.0\% |  | 3.0\% |  | 3.0\% |  | 3.0\% |  | 3.0\% |  | 3.0\% |
| Occupancy Growth Rate |  | 0.0\% |  | 0.0\% |  | 0.0\% |  | 0.0\% |  | 0.0\% |  | 0.0\% |  | 0.0\% |  | 0.0\% |  | 0.0\% |  | 0.0\% |  | 0.0\% |  | 0.0\% |  | 0.0\% |  | 0.0\% |  | 0.0\% |
| ADR | \$ | 165.78 | \$ | 170.75 | \$ | 175.87 | \$ | 181.15 | \$ | 186.58 | \$ | 192.18 | \$ | 197.94 | \$ | 203.88 | \$ | 210.00 | \$ | 216.30 | \$ | 222.79 | \$ | 229.47 | \$ | 236.36 | \$ | 243.45 | \$ | 250.75 |
| Occupancy |  | 71.0\% |  | 71.0\% |  | 71.0\% |  | 71.0\% |  | 71.0\% |  | 71.0\% |  | 71.0\% |  | 71.0\% |  | 71.0\% |  | 71.0\% |  | 71.0\% |  | 71.0\% |  | 71.0\% |  | 71.0\% |  | 71.0\% |
| Available Rooms |  | 183,000 |  | 182,500 |  | 182,500 |  | 182,500 |  | 183,000 |  | 182,500 |  | 182,500 |  | 182,500 |  | 183,000 |  | 182,500 |  | 182,500 |  | 182,500 |  | 183,000 |  | 182,500 |  | 182,500 |
| Room Revenue |  | 21,541 |  | 22,127 |  | 22,790 |  | 23,474 |  | 24,245 |  | 24,904 |  | 25,651 |  | 26,420 |  | 27,288 |  | 28,029 |  | 28,870 |  | 29,736 |  | 30,712 |  | 31,547 |  | 32,494 |
| Hotel F\&B Revenue |  | 14,042 |  | 14,424 |  | 14,857 |  | 15,302 |  | 15,804 |  | 16,234 |  | 16,721 |  | 17,223 |  | 17,788 |  | 18,272 |  | 18,820 |  | 19,384 |  | 20,021 |  | 20,565 |  | 21,182 |
| Restaurants Revenue |  | 7,473 |  | 7,623 |  | 7,775 |  | 7,931 |  | 8,089 |  | 8,251 |  | 8,416 |  | 8,584 |  | 8,756 |  | 8,931 |  | 9,110 |  | 9,292 |  | 9,478 |  | 9,667 |  | 9,861 |
| Other Revenue |  | 771 |  | 792 |  | 816 |  | 840 |  | 867 |  | 890 |  | 917 |  | 944 |  | 974 |  | 1,000 |  | 1,030 |  | 1,060 |  | 1,095 |  | 1,124 |  | 1,158 |
| Total F\&B \& Other Revenue |  | 22,287 |  | 22,839 |  | 23,447 |  | 24,073 |  | 24,761 |  | 25,375 |  | 26,054 |  | 26,751 |  | 27,518 |  | 28,203 |  | 28,960 |  | 29,737 |  | 30,593 |  | 31,356 |  | 32,200 |
| Total Revenues |  | 43,828 |  | 44,965 |  | 46,238 |  | 47,547 |  | 49,005 |  | 50,279 |  | 51,704 |  | 53,171 |  | 54,806 |  | 56,232 |  | 57,830 |  | 59,473 |  | 61,306 |  | 62,904 |  | 64,694 |
| Departmental Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Rooms |  | $(6,434)$ |  | $(6,609)$ |  | $(6,807)$ |  | $(7,011)$ |  | $(7,241)$ |  | $(7,438)$ |  | $(7,661)$ |  | $(7,891)$ |  | $(8,150)$ |  | $(8,372)$ |  | $(8,623)$ |  | $(8,881)$ |  | $(9,173)$ |  | $(9,422)$ |  | $(9,705)$ |
| Food \& Beverage |  | $(14,047)$ |  | $(14,390)$ |  | $(14,767)$ |  | $(15,154)$ |  | $(15,578)$ |  | $(15,960)$ |  | $(16,379)$ |  | $(16,809)$ |  | $(17,282)$ |  | $(17,706)$ |  | $(18,173)$ |  | $(18,652)$ |  | $(19,179)$ |  | $(19,651)$ |  | (20,171) |
| Hotel Other |  | (480) |  | (493) |  | (507) |  | (523) |  | (540) |  | (555) |  | (571) |  | (588) |  | (608) |  | (624) |  | (643) |  | (662) |  | (684) |  | (702) |  | (724) |
| Total Operating Expenses |  | $(2,961)$ |  | $(21,492)$ |  | $(22,081)$ |  | $(22,688)$ |  | $(23,359)$ |  | $(23,952)$ |  | $(24,611)$ |  | $(25,289)$ |  | $(26,039)$ |  | $(26,702)$ |  | $(27,439)$ |  | $(28,196)$ |  | $(29,035)$ |  | $(29,776)$ |  | $(30,599)$ |
| Undistributed Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| General \& Administrative |  | $(4,095)$ |  | $(4,201)$ |  | $(4,319)$ |  | $(4,441)$ |  | $(4,576)$ |  | $(4,694)$ |  | $(4,826)$ |  | $(4,962)$ |  | $(5,113)$ |  | $(5,246)$ |  | $(5,394)$ |  | $(5,546)$ |  | $(5,716)$ |  | $(5,864)$ |  | $(6,030)$ |
| Sales \& Marketing |  | $(3,523)$ |  | $(3,618)$ |  | $(3,724)$ |  | $(3,833)$ |  | $(3,956)$ |  | $(4,061)$ |  | $(4,181)$ |  | $(4,304)$ |  | $(4,441)$ |  | $(4,560)$ |  | $(4,694)$ |  | $(4,832)$ |  | $(4,987)$ |  | $(5,121)$ |  | $(5,271)$ |
| Info\&Telecom Systems |  | (436) |  | (448) |  | (461) |  | (475) |  | (490) |  | (504) |  | (519) |  | (534) |  | (552) |  | (567) |  | (584) |  | (601) |  | (621) |  | (638) |  | (657) |
| Maintenance |  | $(2,326)$ |  | $(2,388)$ |  | $(2,458)$ |  | $(2,530)$ |  | $(2,610)$ |  | $(2,680)$ |  | $(2,758)$ |  | $(2,838)$ |  | $(2,929)$ |  | $(3,007)$ |  | $(3,095)$ |  | $(3,185)$ |  | $(3,287)$ |  | $(3,374)$ |  | $(3,473)$ |
| Utilities |  | $(1,427)$ |  | $(1,465)$ |  | $(1,507)$ |  | $(1,550)$ |  | $(1,599)$ |  | $(1,641)$ |  | $(1,688)$ |  | $(1,737)$ |  | $(1,791)$ |  | $(1,838)$ |  | $(1,891)$ |  | $(1,946)$ |  | $(2,007)$ |  | $(2,060)$ |  | $(2,119)$ |
| Base Restaurant Mgmt. Fee |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Base Hotel Mgmt. Fee |  | $(1,210)$ |  | $(1,246)$ |  | $(1,284)$ |  | $(1,322)$ |  | $(1,362)$ |  | $(1,403)$ |  | $(1,445)$ |  | $(1,488)$ |  | $(1,533)$ |  | $(1,579)$ |  | $(1,626)$ |  | $(1,675)$ |  | $(1,725)$ |  | $(1,777)$ |  | $(1,830)$ |
| Employee Compensation Pool |  | (251) |  | (258) |  | (266) |  | (274) |  | (282) |  | (291) |  | (299) |  | (308) |  | (318) |  | (327) |  | (337) |  | (347) |  | (358) |  | (368) |  | (379) |
| Incentive Restaurant Mgmt. Fee |  |  |  | - |  |  |  |  |  |  |  |  |  |  |  | - |  |  |  |  |  |  |  |  |  | - |  | - |  | - |
| Asset Mgmt. Fee ${ }^{1}$ |  | (428) |  | (441) |  | (454) |  | (467) |  | (481) |  | (496) |  | (511) |  | (526) |  | (542) |  | (558) |  | (575) |  | (592) |  | (610) |  | (628) |  | (647) |
| LPFC Admin Expenses ${ }^{1}$ |  | (282) |  | (291) |  | (299) |  | (308) |  | (318) |  | (327) |  | (337) |  | (347) |  | (358) |  | (368) |  | (379) |  | (391) |  | (402) |  | (415) |  | (427) |
| Total Undistributed Expenses |  | $(13,979)$ |  | $(14,355)$ |  | $(14,772)$ |  | $(15,200)$ |  | $(15,674)$ |  | $(16,096)$ |  | $(16,563)$ |  | $(17,045)$ |  | $(17,576)$ |  | $(18,050)$ |  | $(18,575)$ |  | $(19,116)$ |  | $(19,712)$ |  | $(20,244)$ |  | $(20,834)$ |
| Fixed Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Insurance |  | (441) |  | (453) |  | (467) |  | (481) |  | (496) |  | (510) |  | (525) |  | (541) |  | (559) |  | (574) |  | (591) |  | (609) |  | (629) |  | (646) |  | (665) |
| Real Estate Taxes |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | - |  | - |  |  |
| Total Fixed Expenses |  | (441) |  | (453) |  | (467) |  | (481) |  | (496) |  | (510) |  | (525) |  | (541) |  | (559) |  | (574) |  | (591) |  | (609) |  | (629) |  | (646) |  | (665) |
| Cash Flow From Operations | s | 8,447 | s | 8,666 | s | 8 8,918 | s | 9,178 | s | 9,476 | s | 9,721 | s | 10,005 | s | 10,297 | s | 10,631 | \$ | 10,907 | s | 11,225 | s | 11,553 | s | 11,929 | s | 12,238 | s | 12,596 |
| Hotel FF\&E Reserve Contribution Restaurant Capital Expenditure (For Illustrative Purposes) Restructuring Expenses/FF\&E Top Off |  | $(1,082)$ |  | $(1,112)$ |  | $(1,145)$ |  | $(1,179)$ |  | $(1,218)$ |  | $(1,251)$ |  | $(1,289)$ |  | $(1,327)$ |  | $(1,371)$ |  | $(1,408)$ |  | $(1,450)$ |  | $(1,494)$ |  | $(1,543)$ |  | $(1,585)$ |  | $(1,632)$ |
| Cash Flow Available for Series A Debt Service | s | 7,365 | s | 7,554 | s | 7,773 | \$ | 7,999 | s | 8,258 | s | 8,470 | s | 8,716 | s | 8,969 | s | 9,261 | s | 9,499 | s | 9,775 | s | 10,059 | s | 10,386 | S | 10,653 | s | 10,963 |

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( $\$$ in Thousands)

| Reporting | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fiscal Year | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 | 2034 | 2035 | 2036 | 2037 | 2038 | 2039 | 2040 | 2041 | 2042 |
| Proforma Year \# | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 27 | 28 |



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(\$ in Thousands)

| Reporting | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fiscal Year | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 | 2034 | 035 | 2036 | 2037 | 2038 | 2039 | 2040 | 2041 | 2042 |
| Proforma Year \# | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 27 | 28 |


| ISeries B Tax Revenue Bonds |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hotel/ Motel Tax Revenue | 1,071 | 1,100 | 1,133 | 1,167 | 1,205 | 1,238 | 1,275 | 1,313 | 1,356 | 1,393 | 1,435 | 1,478 | 1,52 | 1,568 | 1,615 |
| Hotel F\&B Tax Revenue (Places of Eating \& Sales Tax) | 184 | 189 | 195 | 200 | 207 | 213 | 219 | 226 | 233 | 239 | 247 | 254 | 262 | 269 | 277 |
| I Restaurant Tax Revenue (Places of Eating \& Sales Tax) | 133 | 136 | 138 | 141 | 144 | 147 | 150 | 153 | 156 | 159 | 162 | 165 | 169 | 172 | 176 |
| Total Tax Revenue | 1,388 | 1.424 | 1.466 | 1,508 | 1,556 | 1,597 | 1,644 | 1.692 | 1,745 | 1,791 | 1.844 | 1.897 | 1,957 | 2.009 | 2,068 |
| Balance Available for Series B Debt Service | 2,515 | 2,552 | 2,593 | 2,636 | 2,683 | 2,725 | 2,771 | 2,819 | 2,873 | 1,791 | 1,844 | 1,897 | 1,957 | 2,009 | 2,068 |
| Series B Tax Revenue Beginning Principal Balance | 11,622 | 10,622 | 9,549 | 8,406 | 7,187 | 5,889 | 4,504 | 3,036 | 1,477 |  |  |  |  |  |  |
| I Series B Interest Payable | (345) | (314) | (282) | (247) | (211) | (171) | (129) | (85) | (38) | - |  | - | - | - |  |
| Series B Principal Payable | (594) | (626) | (658) | (693) | (729) | (769) | (811) | (855) | (902) | - |  | - | - | - |  |
| Series B Debt Sevice | (940) | (940) | (940) | (940) | (940) | (940) | (940) | (940) | (940) | , | , | , | . |  |  |
| Unpaid Principal Balance Due To Insufficient Funds |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Series B Tax Revenue Ending Principal Balance | 10,622 | 9,549 | 8,406 | 7,187 | 5,889 | 4,504 | 3,036 | 1,477 | . |  |  |  |  |  |  |
| Series B Reserve Beginning Balance | 1,127 | 1,127 | 1,127 | 1,127 | 1,127 | 1,127 | 1,127 | 1,127 | 1,127 |  |  | - | - | - |  |
| Series B Cash Flow After Debt Service | 448 | 485 | 526 | 569 | 616 | 658 | 704 | 752 | 806 | 1,791 | 1,844 | 1,897 | 1,957 | 2,009 | 2,068 |
| Series B Reserve Balance | 1,575 | 1,612 | 1,654 | 1,696 | 1,744 | 1,785 | 1,832 | 1,879 | 1,933 | 1,791 | 1,844 | 1,897 | 1,957 | 2,009 | 2,068 |
| Series B Reserve Coverage for Next 12 Month DS 1.2x | 1.78 | 1.7x | 1.8 x | 1.8x | 1.9x | 1.9x | 1.9x | 2.0x |  |  |  |  |  |  |  |
| Contribution for Series B Redemption Fund (Excess 1.2x) | (448) | (485) | (526) | (569) | (616) | (658) | (704) | (752) | $(1,933)$ | $(1,791)$ | $(1,844)$ | $(1,897)$ | $(1,957)$ | $(2,009)$ | $(2,068)$ |
| Series B Reserve Ending Balance | 1,127 | 1,127 | 1,127 | 1,127 | 1,127 | 1,127 | 1,127 | 1,127 |  |  | . | - | - | - |  |
| I Series B Redemption Fund Beginning Balance | 406 | 448 | 485 | 526 | 569 | 16 | 658 | 704 | 752 | - | - | - | - | - | - |
| Series B Redemption | (406) | (448) | (485) | (526) | (569) | (616) | (658) | (704) | (575) |  |  | - | - | - | - |
| Contribution From Series B Reserve | 448 | 485 | 526 | 569 | 616 | 658 | 704 | 752 | 1,933 | 1,791 | 1,844 | 1,897 | 1,957 | 2,009 | 2,068 |
| Series B Redemption Fund Ending Balance | 448 | 485 | 526 | 569 | 616 | 658 | 704 | 752 | 2,110 | 1,791 | 1,844 | 1,897 | 1,957 | 2,009 | 2,068 |

Series B Redemption Fund Ending Balance
cover 1.2 times debt senice for the next 12 months


## Series B Subordinated Revenue Stream Beginning Balance

Contribution to Series B Sub-Revenue Stream
Series B-Sub Cash Interest
Series B-Sub Redemption

 2,009
$(1,495)$
$(515)$ 2,068
$(1,479)$

Series B Subordinated Revenue Ending Balance
Series B Sub Redemption is funded from Series A Redemption
Fund after Series A Hard Notes are paid in full

| Series B - Sub Beginning Principal Balance | 40,781 | 42,017 | 43,287 | 44,596 | 45,943 | 47,336 | 48,767 | 50,241 | 51,759 | 51,218 | 50,963 | 50,649 | 50,271 | 49,826 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Series B- Sub PIK Interest (semi-annually) | 1,236 | 1,270 | 1,308 | 1,348 | 1,392 | 1,431 | 1,474 | 1,519 | 1,569 |  |  |  | - | - |
| Series B- Sub Cash Interest (semi-ann |  |  |  |  |  |  |  |  |  | 37) | $(1,529)$ | (1,519) | 12) | $(1,495)$ |

Series B-Sub Cash Interest (semi-annually)
Series B- Sub Redemption
Series B- Sub Ending Principal Balance
Series B Sub Notes PIK until Series B Hard Notes are paid in full

## Westin Lombard

Consolidated FTI Proforma
Draft as of 10/7/2
( $\$$ in Thousands)
(\$ in Thousands)

| Reporting |  | Proforma |  | Proforma |  | Proforma |  | Proforma |  | Proforma |  | Proforma |  | Proforma |  | Proforma |  | Proforma |  | Proforma |  | Proforma |  | Proforma |  | Proforma |  | Proforma |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fiscal Year |  | 2043 |  | 2044 |  | 2045 |  | 2046 |  | 2047 |  | 2048 |  | 2049 |  | 2050 |  | 2051 |  | 2052 |  | 2053 |  | 2054 |  | 2055 |  | 2056 |
| Proforma Year \# |  | 29 |  | 30 |  | 31 |  | 32 |  | 33 |  | 34 |  | 35 |  | 36 |  | 37 |  | 38 |  | 39 |  | 40 |  | 41 |  | 42 |
| ADR Growth Rate |  | 3.0\% |  | 3.0\% |  | 3.0\% |  | 3.0\% |  | 3.0\% |  | 3.0\% |  | 3.0\% |  | 3.0\% |  | 3.0\% |  | 3.0\% |  | 3.0\% |  | 3.0\% |  | 3.0\% |  | 3.0\% |
| Occupancy Growth Rate |  | 0.0\% |  | 0.0\% |  | 0.0\% |  | 0.0\% |  | 0.0\% |  | 0.0\% |  | 0.0\% |  | 0.0\% |  | 0.0\% |  | 0.0\% |  | 0.0\% |  | 0.0\% |  | 0.0\% |  | 0.0\% |
| ADR | \$ | 258.27 | \$ | 266.02 | \$ | 274.00 | \$ | 282.22 | \$ | 290.69 | \$ | 299.41 | \$ | 308.39 | \$ | 317.64 | \$ | 327.17 | \$ | 336.99 | \$ | 347.10 | \$ | 357.51 | \$ | 368.23 | \$ | 379.28 |
| Occupancy |  | 71.0\% |  | 71.0\% |  | 71.0\% |  | 71.0\% |  | 71.0\% |  | 71.0\% |  | 71.0\% |  | 71.0\% |  | 71.0\% |  | 71.0\% |  | 71.0\% |  | 71.0\% |  | 71.0\% |  | 71.0\% |
| Available Rooms |  | 182,500 |  | 183,000 |  | 182,500 |  | 182,500 |  | 182,500 |  | 183,000 |  | 182,500 |  | 182,500 |  | 182,500 |  | 183,000 |  | 182,500 |  | 182,500 |  | 182,500 |  | 183,000 |
| Room Revenue |  | 33,468 |  | 34,567 |  | 35,507 |  | 36,572 |  | 37,669 |  | 38,905 |  | 39,963 |  | 41,162 |  | 42,397 |  | 43,788 |  | 44,979 |  | 46,328 |  | 47,718 |  | 49,284 |
| Hotel F\&B Revenue |  | 21,817 |  | 22,533 |  | 23,146 |  | 23,840 |  | 24,556 |  | 25,362 |  | 26,051 |  | 26,833 |  | 27,638 |  | 28,545 |  | 29,321 |  | 30,200 |  | 31,106 |  | 32,127 |
| Restaurants Revenue |  | 10,058 |  | 10,259 |  | 10,464 |  | 10,674 |  | 10,887 |  | 11,105 |  | 11,327 |  | 11,553 |  | 11,784 |  | 12,020 |  | 12,261 |  | 12,506 |  | 12,756 |  | 13,011 |
| Other Revenue |  | 1,192 |  | 1,230 |  | 1,264 |  | 1,301 |  | 1,340 |  | 1,383 |  | 1,420 |  | 1,462 |  | 1,506 |  | 1,554 |  | 1,596 |  | 1,644 |  | 1,692 |  | 1,747 |
| Total F\&B \& Other Revenue |  | 33,067 |  | 34,023 |  | 34,874 |  | 35,815 |  | 36,782 |  | 37,849 |  | 38,798 |  | 39,848 |  | 40,928 |  | 42,119 |  | 43,177 |  | 44,350 |  | 45,555 |  | 46,885 |
| Total Revenues |  | 66,536 |  | 68,590 |  | 70,380 |  | 72,387 |  | 74,451 |  | 76,755 |  | 78,761 |  | 81,010 |  | 83,324 |  | 85,908 |  | 88,156 |  | 90,678 |  | 93,273 |  | 96,170 |
| Departmental Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Rooms |  | $(9,996)$ |  | (10,324) |  | $(10,605)$ |  | $(10,923)$ |  | $(11,251)$ |  | (11,620) |  | $(11,936)$ |  | $(12,294)$ |  | $(12,663)$ |  | $(13,078)$ |  | $(13,434)$ |  | $(13,837)$ |  | $(14,252)$ |  | (14,720) |
| Food \& Beverage |  | (20,705) |  | $(21,291)$ |  | $(21,817)$ |  | $(22,396)$ |  | $(22,991)$ |  | $(23,644)$ |  | $(24,230)$ |  | $(24,875)$ |  | $(25,538)$ |  | $(26,267)$ |  | $(26,919)$ |  | $(27,638)$ |  | $(28,377)$ |  | $(29,190)$ |
| Hotel Other |  | (745) |  | (770) |  | (791) |  | (814) |  | (839) |  | (866) |  | (890) |  | (917) |  | (944) |  | (975) |  | $(1,002)$ |  | $(1,032)$ |  | $(1,063)$ |  | $(1,097)$ |
| Total Operating Expenses |  | $(31,446)$ |  | $(32,385)$ |  | $(33,212)$ |  | $(34,133)$ |  | $(35,080)$ |  | $(36,131)$ |  | $(37,055)$ |  | $(38,085)$ |  | $(39,144)$ |  | $(40,320)$ |  | $(41,354)$ |  | $(42,506)$ |  | $(43,691)$ |  | $(45,007)$ |
| Undistributed Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| General \& Administrative |  | $(6,200)$ |  | $(6,390)$ |  | $(6,556)$ |  | (6,742) |  | $(6,933)$ |  | $(7,146)$ |  | $(7,332)$ |  | $(7,540)$ |  | (7,754) |  | (7,992) |  | $(8,200)$ |  | $(8,434)$ |  | $(8,674)$ |  | $(8,941)$ |
| Sales \& Marketing |  | $(5,427)$ |  | $(5,601)$ |  | $(5,751)$ |  | $(5,920)$ |  | $(6,094)$ |  | $(6,290)$ |  | $(6,459)$ |  | $(6,649)$ |  | $(6,845)$ |  | $(7,065)$ |  | $(7,254)$ |  | $(7,468)$ |  | $(7,688)$ |  | $(7,936)$ |
| Info\&Telecom Systems |  | (677) |  | (699) |  | (718) |  | (740) |  | (762) |  | (787) |  | (808) |  | (833) |  | (858) |  | (886) |  | (910) |  | (937) |  | (965) |  | (997) |
| Maintenance |  | $(3,575)$ |  | $(3,689)$ |  | $(3,787)$ |  | $(3,898)$ |  | $(4,012)$ |  | $(4,141)$ |  | $(4,251)$ |  | $(4,376)$ |  | $(4,504)$ |  | $(4,648)$ |  | $(4,772)$ |  | $(4,912)$ |  | $(5,056)$ |  | $(5,218)$ |
| Utilities |  | $(2,180)$ |  | $(2,249)$ |  | $(2,308)$ |  | $(2,375)$ |  | $(2,444)$ |  | $(2,520)$ |  | $(2,587)$ |  | $(2,662)$ |  | $(2,739)$ |  | $(2,825)$ |  | $(2,900)$ |  | $(2,984)$ |  | $(3,071)$ |  | $(3,167)$ |
| Base Restaurant Mgmt. Fee |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Base Hotel Mgmt. Fee |  | $(1,885)$ |  | $(1,941)$ |  | $(2,000)$ |  | $(2,060)$ |  | $(2,121)$ |  | $(2,185)$ |  | $(2,251)$ |  | $(2,318)$ |  | $(2,388)$ |  | $(2,459)$ |  | $(2,533)$ |  | $(2,609)$ |  | $(2,687)$ |  | $(2,768)$ |
| Employee Compensation Pool |  | (391) |  | (402) |  | (415) |  | (427) |  | (440) |  | (453) |  | (467) |  | (481) |  | (495) |  | (510) |  | (525) |  | (541) |  | (557) |  | (574) |
| Incentive Restaurant Mgmt. Fee |  | - |  | - |  |  |  |  |  | - |  |  |  |  |  |  |  |  |  | - |  |  |  |  |  | - |  |  |
| Asset Mgmt. Fee ${ }^{1}$ |  | (666) |  | (686) |  | (707) |  | (728) |  | (750) |  | (773) |  | (796) |  | (820) |  | (844) |  | (869) |  | (896) |  | (922) |  | (950) |  | (979) |
| LPFC Admin Expenses ${ }^{1}$ |  | (440) |  | (453) |  | (467) |  | (481) |  | (495) |  | (510) |  | (525) |  | (541) |  | (557) |  | (574) |  | (591) |  | (609) |  | (627) |  | (646) |
| Total Undistributed Expenses |  | (21,441) |  | $(22,111)$ |  | $(22,708)$ |  | $(23,370)$ |  | $(24,051)$ |  | $(24,804)$ |  | (25,475) |  | $(26,218)$ |  | $(26,983)$ |  | $(27,829)$ |  | $(28,581)$ |  | $(29,416)$ |  | $(30,276)$ |  | $(31,225)$ |
| Fixed Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Insurance |  | (685) |  | (708) |  | (727) |  | (749) |  | (771) |  | (796) |  | (818) |  | (843) |  | (868) |  | (896) |  | (921) |  | (948) |  | (977) |  | $(1,009)$ |
| Real Estate Taxes |  |  |  |  |  | - |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Fixed Expenses |  | (685) |  | (708) |  | (727) |  | (749) |  | (771) |  | (796) |  | (818) |  | (843) |  | (868) |  | (896) |  | (921) |  | (948) |  | (977) |  | $(1,009)$ |
| Cash Flow From Operations | s | 12,964 | s | 13,386 | \$ | 13,733 | s | 14,135 | s | 14,549 | s | 15,024 | s | 15,413 | s | 15,865 | s | 16,329 | s | 16,863 | s | 17,300 | s | 17,807 | \$ | 18,329 | s | 18,928 |
| Hotel FF\&E Reserve Contribution Restaurant Capital Expenditure (For Illustrative Purposes) Restructuring Expenses/FF\&E Top Off |  | $(1,681)$ |  | $(1,736)$ |  | $(1,784)$ |  | $(1,837)$ |  | $(1,892)$ |  | $(1,954)$ |  | $(2,008)$ |  | $(2,068)$ |  | $(2,130)$ |  | $(2,200)$ |  | $(2,259)$ |  | $(2,327)$ |  | $(2,397)$ |  | $(2,476)$ |
| Cash Flow Avalilable for Series A Debt Service | s | 11,283 | s | 11,650 | s | 11,950 | s | 12,298 | s | 12,657 | s | 13,069 | s | 13,406 | s | 13,797 | s | 14,199 | s | 14,663 | s | 15,041 | s | 15,480 | s | 15,932 | s | 16,453 |

## Westin Lombard

Consolidated FTI Proforma
Draft as of 10/7/201
(\$ in Thousands)

| Reporting | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fiscal Year | 2043 | 2044 | 2045 | 2046 | 2047 | 2048 | 2049 | 2050 | 2051 | 2052 | 2053 | 2054 | 2055 | 205 |
| Proforma Year \# | 29 | 30 | 31 | 32 | 33 | 34 | 35 | 36 | 37 | 38 | 39 | 40 | 41 | 42 |


| Series A Hard Bonds |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 331 | Series A Hard Beginning Principal Balance | - | - | - | - | - | - | - |  |  | - | - |  | - | - |
| 34 | Series A Hard - Interest | - | - | - | - | - | - | - |  |  |  |  |  |  |  |
| 35 | Series A Hard - Principal | - | - | - | - | - | - | - |  |  |  |  |  |  |  |
| 36 | Series A Hard Debt Service | . | . | . | - | - | - | . |  | . | - | - |  |  |  |
| 37 | DSCR > 1.2x |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 381 | Series A Hard Ending Principal Balance | - | - | - | - | - | - |  | - |  |  |  |  |  | - |
| I |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 39 ! |  |  |  |  |  |  |  |  | 13,797 | 14,199 | 14,663 | 15,041 | 15,480 |  | 16,453 |
| 401 | Subordinated Management Fee | (628) | (647) | (667) | (687) | (707) | (728) | (750) | (773) | (796) | (820) | (844) | (870) | (896) | (923) |
| 41 | Subordinated Hotel FF\&E Reserve Contribution | (560) | (579) | (595) | (612) | (631) | (651) | (669) | (689) | (710) | (733) | (753) | (776) | (799) | (825) |
| 42 | Cash Flow After Subordinate FF\&E and Managemet Fees | 10,094 | 10,424 | 10,689 | 10,999 | 11,319 | 11,689 | 11,986 | 12,335 | 12,694 | 13,110 | 13,443 | 13,834 | 14,237 | 14,705 |
| 43 | Infrastructure FF\&E Beginning Balance | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 |
| ${ }_{45}^{44}$ | Maximium Infrastructure FF\&E Contribution | 1,331 | 1,372 | 1,408 | 1,448 | 1,489 | 1,535 | 1,575 | 1,620 | 1,666 | 1,718 | 1,763 | 1,814 | 1,865 | 1,923 |
|  | Infrastructure FF\&E Spend | (444) | (457) | (469) | (483) | (496) | (512) | (525) | (540) | (555) | (573) | (588) | (605) | (622) | (641) |
| ${ }_{47}^{461}$ | Excess funds Available for Series A Reserve | (887) | (915) | (938) | (965) | (993) | $(1,023)$ | $(1,050)$ | $(1,080)$ | $(1,111)$ | $(1,145)$ | $(1,175)$ | $(1,209)$ | $(1,244)$ | $(1,282)$ |
|  | Infrastructure FF\&E Ending Balance | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 |
| 48 | Cash Flow Available For Series A Reserve | 9,650 | 9,967 | 10,219 | 10,517 | 10,822 | 11,178 | 11,461 | 11,795 | 12,138 | 12,537 | 12,855 | 13,230 | 13,615 | 14,064 |
| 49 | Series A Reserve Beginning Balance |  | . | - | - |  | . |  |  |  | . | . |  | . | - |
| ${ }_{51} 5$ | Contribution to Series A Reserve | 9,650 | 9,967 | 10,219 | 10,517 | 10,822 | 11,178 | 11,461 | 11,795 | 12,138 | 12,537 | 12,855 | 13,230 | 13,615 | 14,064 |
|  | Series A Reserve Balance | 9,650 | 9,967 | 10,219 | 10,517 | 10,822 | 11,178 | 11,461 | 11,795 | 12,138 | 12,537 | 12,855 | 13,230 | 13,615 | 14,064 |
| ${ }_{5}^{52}$ | Series A Reserve Coverage for Next 12 Month DS 1.2x |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Contribution for Series A Redemption Fund (Excess 1.2x) | $(9,650)$ | $(9,967)$ | $(10,219)$ | $(10,517)$ | $(10,822)$ | $(11,178)$ | (11,461) | (11,795) | $(12,138)$ | $(12,537)$ | $(12,855)$ | $(13,230)$ | $(13,615)$ | (14,064) |
| 54 | Series A Reserve Ending Balance |  | - |  | - | - |  |  |  |  |  | - |  |  |  |
| 55 Series A Redemption Fund Beginning Balance |  | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 56 | Series A Redemption |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 571 | Contribution From Series A Reserve | 9,650 | 9,967 | 10,219 | 10,517 | 10,822 | 11,178 | 11,461 | 11,795 | 12,138 | 12,537 | 12,855 | 13,230 | 13,615 | 14,064 |
| 581 | Series A Redemption Fund Ending Balance | 9,650 | 9,967 | 10,219 | 10,517 | 10,822 | 11,178 | 11,461 | 11,795 | 12,138 | 12,537 | 12,855 | 13,230 | 13,615 | 14,064 |
|  | Series A Redemptions are paid after reserving sufficient funds to |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | ------ |  |  |  |  |  |  |  |  |  |  |  |  | - | - |
| S-eries $\overline{\mathbf{A}}$ Subordinate Bonds |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 59 | Series A Subordinated Revenue Stream Beginning Balance |  |  |  | . | - | - | . | . | . | . | . | . | . | - |
| 601 | Contribution From Series A Redemption Fund | 9,650 | 9,967 | 10,219 | 10,517 | 10,822 | 11,178 | 11,461 | 11,795 | 12,138 | 12,537 | 12,855 | 13,230 | 13,615 | 14,064 |
| 61 | Series A-Subordinated Cash Interest Payable (Below) | $(7,667)$ | $(7,584)$ | $(7,438)$ | $(7,292)$ | $(7,123)$ | $(6,948)$ | $(6,707)$ | $(6,457)$ | $(6,177)$ | $(5,880)$ | $(5,514)$ | $(5,129)$ | $(4,703)$ | $(4,247)$ |
| 62 | Series A-Subordinated Redemption | $(1,983)$ | $(2,383)$ | $(2,781)$ | $(3,224)$ | $(3,700)$ | $(4,230)$ | $(4,755)$ | $(5,338)$ | $(5,961)$ | $(6,657)$ | $(7,341)$ | $(8,101)$ | $(8,912)$ | $(9,816)$ |
| 63 | Series A Subordinated Revenue Ending Balance |  | - | - | - | - | - | - | - | - | - | . |  | - | - |
|  | Series A Sub Redemption is funded from Series A Redemption |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fund after Series A Hard Notes are paid in full |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }_{64}^{65}$ | Series A - Sub Beginning Principal Balance | 146,044 | 144,061 | 141,678 | 138,897 | 135,673 | 131,973 | 127,743 | 122,988 | 117,650 | 111,689 | 105,032 | 97,690 | 89,589 | 80,677 |
|  | 65 Series A - Sub PIK Interest (semi-annually) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }_{67}^{66}$ | Series A-Sub Cash Interest (semi-annually) | $(7,667)$ | $(7,584)$ | $(7,438)$ | $(7,292)$ | $(7,123)$ | $(6,948)$ | $(6,707)$ | $(6,457)$ | $(6,177)$ | $(5,880)$ | $(5,514)$ | $(5,129)$ | $(4,703)$ | $(4,247)$ |
|  | Series A - Sub Redemption | $(1,983)$ | $(2,383)$ | $(2,781)$ | $(3,224)$ | $(3,700)$ | $(4,230)$ | $(4,755)$ | $(5,338)$ | $(5,961)$ | $(6,657)$ | $(7,341)$ | $(8,101)$ | $(8,912)$ | $(9,816)$ |
| 68 | Series A - Sub Ending Principal Balance | 144,061 | 141,678 | 138,897 | 135,673 | 131,973 | 127,743 | 122,988 | 117,650 | 111,689 | 105,032 | 97,690 | 89,589 | 80,677 | 70,861 |
|  | Series A Sub Notes PIK until Series A Hard Notes are paid in fu |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

Westin Lombard
Consolidated FTI Proforma
Draft as of 10/7/2015
(\$ in Thousands)

| Reporting | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fiscal Year | 2043 | 2044 | 2045 | 2046 | 2047 | 2048 | 2049 | 2050 | 2051 | 2052 | 2053 | 2054 | 2055 | 2056 |
| Proforma Year \# | 29 | 30 | 31 | 32 | 33 | 34 | 35 | 36 | 37 | 38 | 39 | 40 | 41 | 42 |


| Hotel/Motel Tax Revenue | 1,663 | 1,718 | 1,765 | 1,818 | 1,872 | 1,934 | 1,986 | 2,046 | 2,107 | 2,176 | 2,235 | 2,303 | 2,372 | 2,449 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hotel F\&B Tax Revenue (Places of Eating \& Sales Tax) | 286 | 295 | 303 | 312 | 322 | 332 | 341 | 352 | 362 | 374 | 384 | 396 | 407 | 421 |
| Restaurant Tax Revenue (Places of Eating \& Sales Tax) | 179 | 183 | 186 | 190 | 194 | 198 | 202 | 206 | 210 | 214 | 218 | 223 | 227 | 232 |
| Total Tax Revenue | 2,128 | 2,196 | 2,254 | 2,320 | 2,388 | 2,464 | 2,529 | 2,603 | 2,679 | 2,764 | 2,838 | 2,921 | 3,006 | 3,102 |
| Balance Available for Series B Debt Service | 2,128 | 2,196 | 2,254 | 2,320 | 2,388 | 2,464 | 2,529 | 2,603 | 2,679 | 2,764 | 2,838 | 2,921 | 3,006 | 3,102 |

Series B Tax Revenue Beginning Principal Balance
Series B Tax Revene
Series B Interest Payable
St

| Series B Principal Payable |
| :--- |
| Series B Debt Service |

Unpaid Principal Balance Due To Insufficient Fund
Series B Tax Revenue Ending Principal Balance
Series B Reserve Beginning Balance
Series B Cash Flow After Debt Service
 Series B Reserve Ending Balance
Series B Redemption Fund Beginning Balance
Series B Redemption

cover 1.2 times debt senice for the next 12 months



## Westin Lombard

Consolidated FTI Proforma
Draft as of 10/7/201

| Reporting | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fiscal Year | 2057 | 2058 | 2059 | 2060 | 2061 | 2062 | 2063 | 2064 | 2065 | 2066 |
| Proforma Year \# | 43 | 44 | 45 | 46 | 47 | 48 | 49 | 50 | 51 | 52 |
| ADR Growth Rate | 3.0\% | 3.0\% | 3.0\% | 3.0\% | 3.0\% | 3.0\% | 3.0\% | 3.0\% | 3.0\% | 3.0\% |
| Occupancy Growth Rate | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |



## Occupancy Available Rooms

Room Revenue
Hotel F\&B Revenue
$\frac{\text { Other Revenue }}{\text { Total } \& \& B \text { Other Revenue }}$

| $71.0 \%$ | $71.0 \%$ |  | 414.45 | $\$ 1.0 \%$ |
| ---: | ---: | ---: | ---: | ---: |
| 182,500 | 182,500 | 182.80 | 71.0 |  |
| $\mathbf{5 0 , 6 2 4}$ |  |  |  |  |


|  | 1,94 | 1,848 | 1,902 | 1,964 | 2,017 | 2,077 | 2,139 | 2,208 | 2,268 | 2,335 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Total Revenues | 48,066 | 49,375 | 50,720 | 52,207 | 53,525 | 54,986 | 56,489 | 58,150 | 5,621 | 61,254 |

Rooms
Food \&
oms
$(15,120)$
$(29,916)$$(15,574)$

General \& Administrative
15 Sales \& Marketing
16 Info\&Telecom Systems
Maintenanc
Utilities
19 Base Restaurant Mgmt. Fee
20 Base Hotel Mgmt. Fee
$\begin{array}{ll}21 & \text { Employee Compensation Pool } \\ 22 & \text { Incentive Restaurant Mgmt }\end{array}$
22 Incentive Restaurant Mgmt. Fee
Asset Mgmt. Fee ${ }^{1}$


24 |  | LPFC Admin Expenses $^{1}$ | $(1,008)$ | $(1,038)$ | $(1,069)$ | $(1,101)$ | $(1,134)$ | $(1,169)$ | $(1,204)$ | $(1,240)$ | $(1,277)$ | $(1,315)$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |




28 Cash Flow From Operations s
Hotel FF\&E Reserve Contribution
Restaurant Capital Expenditure (For Illustrative Purposes)
31 Restructuring Expenses/FF\&E Top Off


Westin Lombard
Consolidated FTI Proforma
Draft as of 10/7/2015
(\$ in Thousands)

| Reporting | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fiscal Year | 2057 | 2058 | 2059 | 2060 | 2061 | 2062 | 2063 | 2064 | 2065 | 2066 |
| Proforma Year \# | 43 | 44 | 45 | 46 | 47 | 48 | 49 | 50 | 51 | 52 |



Westin Lombard
Consolidated FTI Proforma
Draft as of 10/7/2015
(\$ in Thousands)

| Reporting | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma | Proforma |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fiscal Year | 2057 | 2058 | 2059 | 2060 | 2061 | 2062 | 2063 | 2064 | 2065 | 2066 |
| Proforma Year \# | 43 | 44 | 45 | 46 | 47 | 48 | 49 | 50 | 51 | 52 |


|  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hote//Motel Tax Revenue | 2,516 | 2,591 | 2,669 | 2,757 | 2,832 | 2,917 | 3,004 | 3,103 | 3,187 | 3,283 |
| Hotel F\&B Tax Revenue (Places of Eating \& Sales Tax) | 432 | 445 | 459 | 474 | 487 | 501 | 516 | 533 | 548 | 564 |
| Restaurant Tax Revenue (Places of Eating \& Sales Tax) | 236 | 241 | 246 | 251 | 256 | 261 | 266 | 271 | 277 | 282 |
| Total Tax Revenue | 3,185 | 3,278 | 3,374 | 3,481 | 3,574 | 3,679 | 3,786 | 3,907 | 4,012 | 4,129 |
| Balance Available for Series B Debt Service | 3,185 | 3,278 | 3,374 | 3,481 | 3,574 | 3,679 | 3,786 | 3,907 | 4,012 | 4,129 |

Series B Tax Revenue Beginning Principal Balance
Series B Tax Revenue Be

| Series B Principal Payable |
| :--- |
| Series B Debt Service |

Unnaid Princial Balance Due To Insufficient Fund
Series B Tax Revenue Ending Principal Balance
Series B Reserve Beginning Balance
Series B Cash Flow After Debt Service
Series B R Reserve Balarce
Series $B$ Reserve Coverage for Next 12 Month DS 1.2x
 Series B Reserve Ending Balance
Series B Redemption


Sereses B Recemptions are paid after resening s sufficie.
cover 1.2 times debt service for the next 12 months




[^0]:    ${ }^{1}$ Please note that if there are any conflicts between the disclaimers set forth herein and the Presentation, the disclaimers set forth herein shall control.

[^1]:    ${ }^{1}$ As defined by Smith Travel Report
    ${ }^{2}$ See Recent hotel transactions on page 20

[^2]:    Source: PKF Hotel Horizons Chicago Market Report, March - May 2015 edition

[^3]:    ${ }^{1}$ Before a customary reserve for FF\&E or capital expenditures
    ${ }^{2}$ Figures include hotel and restaurant performance

[^4]:    ${ }^{1}$ Not currently being paid by Hotel or Restaurant, assumed to be paid in future

